

July 20, 2016

Corpus Christi Business and Job Development Corporation
Dr. Brian Gulley, President
1201 S. Staples Street
Corpus Christi TX 78401

The Del Mar College PTAC respectfully requests your approval to continue funding the PTAC plan room position for the 2017 calendar year for \$48,490. The PTAC provides business owners with no-cost one-on-one counseling, training, and Plan Room services in their pursuit of local contracting opportunities.

The services of the plan room include providing information and bid packages on construction projects, both new and renovations, as well as trades projects that take place in the Corpus Christi area. Business owners are asked to provide their basic information to the PTAC for reporting purposes as well as contracts they've been awarded.


The plan room assistant is available to assist these business owners with their requests for bid packages, large format prints, electronic copies on storage devices and recording these visits per program reporting requirements.

By providing these services to area business owners at virtually no cost, this helps both the businesses and the local economy grow. In addition, this gives the local businesses a competitive advantage over the larger, many times out-of-area, contractors.

Since 2012, when these funds were made available to PTAC our staff has advised almost 300 companies. These companies have reported they've been awarded \$35,691,723 in contracts for construction services and/or supplies and have added 190 fulltime employees during the same time period.

Your continued funding support to the Del Mar College PTAC program will help PTAC continue to provide invaluable help to the small businesses in Corpus Christi.

Sincerely,



Margarita Silguero
PTAC Program Manager
Del Mar College