

ATTACHMENT B-BID/PRICING SCHEDULE

Invitation to quote, FOB Destination, Freight Included, on the following:

Item #	Description	Unit	1-Year Qty	Unit Price	Total Price
Parts / Materials			Estimated	Mark-up	Estimated price + markup
1	Parts/Materials	EA	\$325,000.00	0%	\$325,000.00
2	Shipping Allowance for Parts/Materials	EA	\$15,000.00		\$15,000.00
3	Environmental Fee Allowance	EA	\$5,000.00		\$ 5,000.00
Labor					
4	Shop Mechanic (ST) M-F 8:00 – 5:00	HR	1,800	\$135.00	\$243,000.00
5	Shop Mechanic(OT) Afterhours, Weekends, Holidays	HR	100	\$202.50	\$20,250.00
6	Field Tech (ST) M-F 8:00 – 5:00	HR	85	\$165.00	\$14,025.00
7	Field Tech (OT) Afterhours, Weekends, Holidays	HR	30	\$247.50	\$7,425.00
TOTAL					\$629,700.00

Item #	Description	Unit	2-Year Qty	Unit Price	Total Price
Parts / Materials			Estimated	Mark-up	Estimated price + markup
1	Parts/Materials	EA	\$ 325,000.00	0%	\$325,000.00
2	Shipping Allowance for Parts/Materials	EA	\$ 15,000.00		\$15,000.00
3	Environmental Fee Allowance	EA	\$ 5,000.00		\$ 5,000.00
Labor					
4	Shop Mechanic (ST) M-F 8:00 – 5:00	HR	1,800	\$135.00	\$243,000.00
5	Shop Mechanic(OT)	HR	100	\$202.50	\$20,250.00

	Afterhours, Weekends, Holidays				
6	Field Tech (ST) M-F 8:00 – 5:00	HR	85	\$165.00	\$14,025.00
7	Field Tech (OT) Afterhours, Weekends, Holidays	HR	30	\$247.50	\$7,425.00
TOTAL					\$629,700.00

Item #	Description	Unit	3-Year Qty	Unit Price	Total Price
Parts / Materials			Estimated	Mark-up	Estimated price + markup
1	Parts/Materials	EA	\$ 325,000.00	0%	\$325,000.00
2	Shipping Allowance for Parts/Materials	EA	\$ 15,000.00		\$ 15,000.00
3	Environmental Fee Allowance	EA	\$ 5,000.00		\$ 5,000.00
Labor					
4	Shop Mechanic (ST) M-F 8:00 – 5:00	HR	1,800	\$135.00	\$243,000.00
5	Shop Mechanic(OT) Afterhours, Weekends, Holidays	HR	100	\$202.50	\$20,250.00
6	Field Tech (ST) M-F 8:00 – 5:00	HR	85	\$165.00	\$14,025.00
7	Field Tech (OT) Afterhours, Weekends, Holidays	HR	30	\$247.50	\$7,25.00
TOTAL					\$629,700.00

COMPANY: Xylem Water Solutions USA, Inc.

NAME OF PERSON AUTHORIZED TO SIGN: Frank Pardo

ADDRESS: 2029 N. Lexington Blvd.

CITY / STATE: Corpus Christi, TX

PHONE: 361-879-0031

EMAIL: frank.pardo@xylem.com

FAX: 361-225-2965

DATE: 4/14/22

SIGNATURE:

TITLE: Sales