

FINANCIAL REPORT



October 2025

FOOD & BEVERAGE

OCT 2025	2023	2024	2025	24 v 25
FOOD & BEVERAGE	\$ 151,077	\$ 139,904	\$ 184,420	32%
BEER, WINE, LIQUOR	\$ 56,055	\$ 53,977	\$ 57,626	7%
RETAIL	\$ 43,449	\$ 24,921	\$ 33,105	33%
TOTAL GROSS SALES	\$ 250,581	\$ 218,802	\$ 275,151	26%

SEPTEMBER	\$ 236,463	% chg
OCTOBER	\$ 275,151	16%

Gulf Coast Grill	\$ 69,994	25%
Island Joe's	\$ 75,766	28%
Nueces Bar	\$ 32,544	12%
Gift Shop	\$ 94,024	34%
Amazon Store	\$ 2,824	1%
Total Sales	\$ 275,152	100%

Tailwinds

Profit & Loss - Period vs Budget

Period Ending 09/30/2025 - FY25

	Actual	Budget	Variance	%
Sales				
Prepared Foods Sales	752,305.18	807,815.40	-55,510.22	-6.87%
Catering Sales	273.08	1,324.94	-1,051.86	-79.39%
Packaged Foods Sales	334,181.52	302,683.48	31,498.04	10.41%
N/A Bev Sales	824,092.01	767,353.40	56,738.61	7.39%
Vending Sales	68.92	0.00	68.92	
Beer Sales	293,134.50	248,487.34	44,647.16	17.97%
Liquor Sales	333,988.83	316,542.27	17,446.56	5.51%
Wine Sales	42,519.59	39,131.70	3,387.89	8.66%
Retail Sales	337,590.33	492,765.68	-155,175.35	-31.49%
Comps & Discounts	-45,937.03	-41,524.70	-4,412.33	10.63%
Total Sales	2,872,216.93	2,934,579.51	-62,362.58	-6.35%

RENTAL CARS

OCT 2025	2023	2024	2025	24 v 25
GROSS SALES %	\$ 166,274	\$ 166,888	\$ 178,706	7%
CUSTOMER FACILITY FEES	\$ 72,958	\$ 79,219	\$ 134,844	70%
SECURITY FEES	\$ 20,845	\$ 22,634	\$ 12,259	-46%
TOTAL GROSS REVENUE	\$ 260,077	\$ 268,741	\$ 325,809	21%

TRANSACTION DAYS	20,845	22,634	24,517	8%
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Prior V Current		
SEPTEMBER	\$ 264,833	% chg
OCTOBER	\$ 325,809	23%

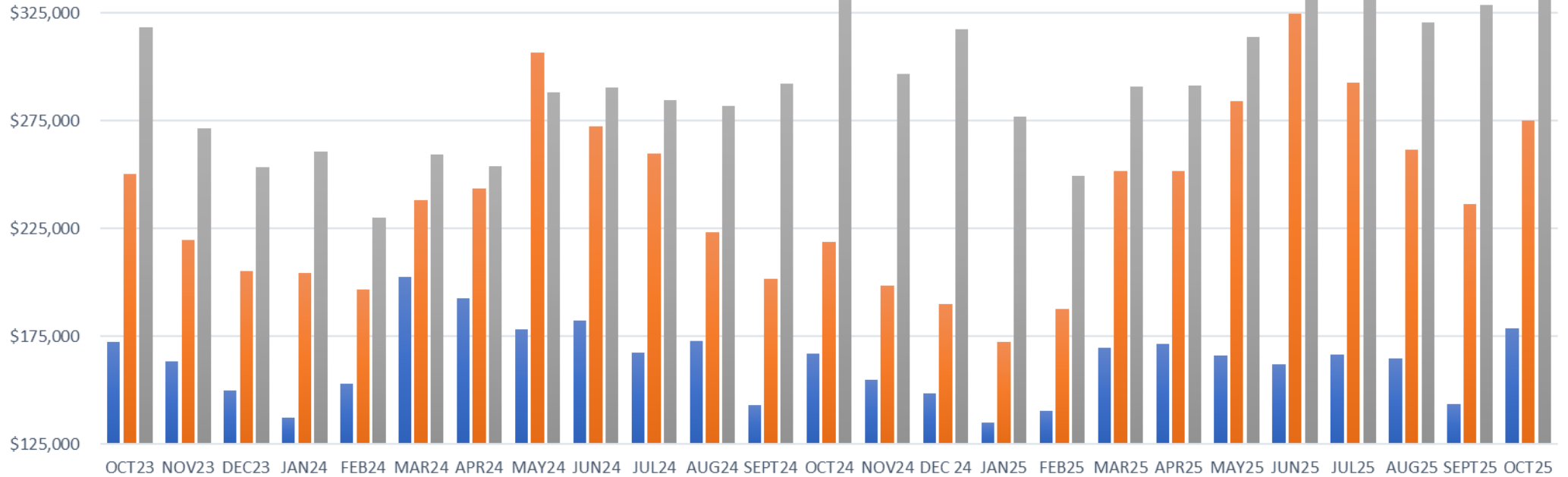
PARKING OPERATIONS

OCT 2025	2023	2024	2025	24 v 25
TERMINAL/COVERED	\$ 160,370	\$ 160,816	\$ 189,969	18%
LONG TERM	\$ 138,419	\$ 158,670	\$ 169,047	7%
COMMUTER & COMMERCIAL	\$ 15,130	\$ 9,235	\$ 13,200	43%
TNC	\$ 4,674	\$ 6,776	\$ 6,566	-3%
TOTAL GROSS SALES	\$ 318,593	\$ 335,497	\$ 378,782	13%

Prior V Current		
SEPTEMBER	\$ 328,570	% chg
OCTOBER	\$ 378,782	15%

25 Month Data Comparison - October

■ RENTAL CARS ■ FOOD & BEV ■ PARKING



OCT (25 to 23)	% Change	Amt Change
Parking	19%	\$ 60,189
F&B	10%	\$ 24,571
Rental Cars	4%	\$ 6,315

OCT (25 to 24)	% Change	Amt Change
Parking	13%	\$ 43,285
F&B	26%	\$ 56,350
Rental Cars	7%	\$ 11,818

AVIATION – Landing Fees

OCT 2025	2023	2024	OCT BUDGET	2025	24 v 25
SIGNATORY	\$ 117,598	\$ 110,777	\$ 82,759	\$ 86,018	-22%
NON SIGNATORY	\$ 1,660	\$ 1,855	incl above	\$ 1,821	-2%
CARGO	\$ -	\$ 1,939	\$ 1,905	\$ 2,042	5%
GENERAL AVIATION	\$ 10,009	\$ 11,491	\$ 15,563	\$ 12,746	11%
TOTAL GROSS REVENUE	\$ 129,267	\$ 126,062	\$ 100,227	\$ 102,627	-19%

	<u>2023</u>	<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>Change</u>
Signatory	\$ 2.87	\$ 2.87	\$ 2.54	\$ 1.99	-31%
Non-Signatory	\$ 3.59	\$ 3.59	\$ 3.17	\$ 2.49	-31%
GA	\$ -	\$ 3.59	\$ 3.97	\$ 3.73	

Prior V Current		
SEPTEMBER	\$ 107,321	% chg
OCTOBER	\$ 102,627	-4%

AIRPORT FINANCIALS					
Period Ending: 10/31/2025 (Q1)	ANNUAL BUDGET	ACTUALS (incl.encumbrances)	BUDGET AVAILABLE	8%	
REVENUE					
Airlines	\$ 3,802,625	\$ 248,728	\$ 3,553,897	7%	
Concessions	\$ 488,287	\$ -	\$ 488,287	0%	
Parking	\$ 3,704,769	\$ 358,075	\$ 3,346,694	10%	
Rent	\$ 2,179,968	\$ 358,585	\$ 1,821,383	16%	
Rental Cars	\$ 1,876,178	\$ 14,940	\$ 1,861,238	1%	
Other	\$ 904,139	\$ 210,714	\$ 693,425	23%	incl.annual billing (Ag leases)
TOTAL	\$ 12,955,966	\$ 1,191,043	11,764,923	9%	
OPERATING EXPENSE					
Administration	\$ 3,009,870	\$ 357,690	\$ 2,652,180	12%	FY25 project enc rolled forward
Custodial & Maintenance	\$ 643,094	\$ 28,127	\$ 614,967	4%	
Development & Construction	\$ 3,318,720	\$ 1,055,216	\$ 2,263,504	32%	FY25 project enc rolled forward
Facilities	\$ 2,375,781	\$ 149,165	\$ 2,226,615	6%	
Airport IT	\$ 1,042,805	\$ 55,794	\$ 987,011	5%	
Operations	\$ 528,119	\$ 28,371	\$ 499,748	5%	
Parking/Transportation	\$ 1,615,552	\$ 323,542	\$ 1,292,010	20%	FY25 project enc rolled forward
Public Safety	\$ 2,366,043	\$ 165,685	\$ 2,200,358	7%	
Terminal Grounds/Airfield	\$ 638,591	\$ 30,561	\$ 608,030	5%	
TOTAL	\$ 15,538,575	\$ 2,194,152	\$ 13,344,423	14%	
TRANSFERS	\$ 477,348	\$ 39,779	\$ 437,569	8%	
DEBT SERVICE	\$ 324,144	\$ 27,012	\$ 297,132	8%	
TOTAL	\$ 801,492	\$ 66,791	\$ 734,701	8%	

OTHER REVENUE:
 Fuel Flowage Fees
 Resale Electric
 Tenant Maintenance Services
 Agricultural Leases
 Advertising Space Concession
 Airport Badging Fees
 Gas & Oil Sales
 Interest on Investments
 Oil & Gas Leases
 Sale of Scrap Metal
 Vending Machine Sales

NET INCOME

\$ (1,069,900)

includes Actuals & Encumbrances & FY25
open projects rolled to FY26