

| VENDOR NAME: Avinext                                |                                |   |              |                        |                                  |             |              |               |
|---|--------------------------------|---|--------------|------------------------|----------------------------------|-------------|--------------|---------------|
| TIPS Contract 210101 Technology Solutions, Products |                                |   |              |                        |                                  |             |              |               |
| QTY   | MANUFACTURER/<br>VENDOR PART # | DESCRIPTION   | LIST COST    | CONTRACT %<br>DISCOUNT | Total after contract<br>discount | Add'l % Off | UNIT COST    | EXTENDED COST |
| 390   | SER100014                      | Avinext Project Manager   | \$ 125.00    | 0%                     | \$125.00                         | 0%          | \$ 125.00    | \$48,750.00   |
| 168   | SER10007                       | Avinext A/V Technician  | \$ 95.00     | 0%                     | \$95.00                          | 0%          | \$ 95.00     | \$15,960.00   |
| 144   | SER10008                       | Avinext Lead A/V Technician   | \$ 125.00    | 0%                     | \$125.00                         | 0%          | \$ 125.00    | \$18,000.00   |
| 80  | SER100080                      | Avinext Lead A/V Programmer   | \$ 160.00    | 0%                     | \$160.00                         | 0%          | \$ 160.00    | \$12,800.00   |
| 28  | SER10009                       | Avinext Lead A/V Designer   | \$ 160.00    | 0%                     | \$160.00                         | 0%          | \$ 160.00    | \$4,480.00    |
| 36  | SER500860                      | Avinext AV Managed Services - Gold  | \$ 125.00    | 0%                     | \$125.00                         | 0%          | \$ 125.00    | \$4,500.00    |
| 1   | SER500690                      | Avinext Day 1 Support   | \$ 2,400.00  | 0%                     | \$2,400.00                       | 0%          | \$ 2,400.00  | \$2,400.00    |
| 1   | SER10016                       | Avinext Travel Expenses   | \$ 7,500.00  | 0%                     | \$7,500.00                       | 0%          | \$ 7,500.00  | \$7,500.00    |
| 1   | SHP10010                       | Freight   | \$ 4,500.00  | 0%                     | \$4,500.00                       | 0%          | \$ 4,500.00  | \$4,500.00    |
| 1   | SERMISC                        | Miscellaneous Parts   | \$ 25,000.00 | 0%                     | \$25,000.00                      | 0%          | \$ 25,000.00 | \$25,000.00   |
| 1   | HDWMOUNT                       | Mounting Hardware   | \$ 2,000.00  | 0%                     | \$2,000.00                       | 0%          | \$ 2,000.00  | \$2,000.00    |
| 2   | CD-MX915H                      | LWC CD-MX915H HOOD PLASTIC FOR MAXBLOX DSUB   | \$ 5.70      | 20%                    | \$ 4.56                          | 11%         | \$ 4.04      | \$8.08        |
| 2   | CD-MX9M                        | LWC CD-MX9M DSUB PLUG DB9M-PHX IN-LINE  | \$ 23.90     | 20%                    | \$ 19.12                         | 11%         | \$ 16.96     | \$33.92       |
| 1   | CBL-VIO2-600                   | 2 channel configurable 1x1 or 0x2 SD/HD SDI encode/   | \$ 19,995.00 | 0%                     | \$ 19,995.00                     | 0%          | \$ 19,995.00 | \$19,995.00   |
| 1   | CBL-STRUPG-20TB                | 2 channel configurable 1x1 or 0x2 SD/HD SDI encode/   | \$ 1,600.00  | 0%                     | \$ 1,600.00                      | 1%          | \$ 1,580.00  | \$1,580.00    |
| 1   | CBL-VIO4-600                   | 4 channel configurable SD/HD SDI encode/decode.   | \$ 25,495.00 | 0%                     | \$ 25,495.00                     | 2%          | \$ 25,000.00 | \$25,000.00   |
| 4   | CBL-CGPLAYER-LIC               | Cablecast CG bulletin board software for installation   | \$ 1,550.00  | 0%                     | \$ 1,550.00                      | 0%          | \$ 1,545.00  | \$6,180.00    |
| 1   | CBL-STRUPG-20TB                | Ten TB storage upgrade for Cablecast VIO and VOD  | \$ 1,600.00  | 0%                     | \$ 1,600.00                      | 3%          | \$ 1,550.00  | \$1,550.00    |
| 1   | CBL-VIOSTREAM-PRO              | Web-centric 1x1 VOD and Live Streaming Solution   | \$ 14,900.00 | 0%                     | \$ 14,900.00                     | 1%          | \$ 14,750.00 | \$14,750.00   |
| 1   | CBL-STRUPG-20TB                | Ten TB storage upgrade for Cablecast VIO and VOD  | \$ 1,600.00  | 0%                     | \$ 1,600.00                      | 1%          | \$ 1,600.00  | \$1,600.00    |
| 1   | CBL-REFLECT-BND                | Annual Cloud-based reflection service operating in  | \$ 2,400.00  | 0%                     | \$ 2,400.00                      | 2%          | \$ 2,350.00  | \$2,350.00    |
| 1   | CBL-CABLECAST-APP              | One time development, administrative and creative   | \$ 1,600.00  | 0%                     | \$ 1,600.00                      | 3%          | \$ 1,560.00  | \$1,560.00    |
| 2   | CBL-CABLECAST-ADD              | One time development Pricing for a 500 hour block of the Cablecast Closed   | \$ 1,050.00  | 0%                     | \$ 1,050.00                      | 0%          | \$ 1,050.00  | \$2,100.00    |
| 1   | CBL-CAPTIONING-500             | Pricing for a 500 hour block of the Cablecast Closed  | \$ 3,700.00  | 0%                     | \$ 3,700.00                      | 3%          | \$ 3,600.00  | \$3,600.00    |
| 6   | CBL-SVC-PH-HRLY                | One hour of telephone training, installation assistance   | \$ 100.00    | 0%                     | \$ 100.00                        | 0%          | \$ 100.00    | \$600.00      |
| 2   | LTM1U                          | Chief/LTM1U Micro-Adjust Tilt Wall Mount Large  | \$ 384.00    | 25%                    | \$ 288.00                        | 0%          | \$ 288.00    | \$576.00      |
| 4   | CC-010A                        | The CC-010 is a precision-crafted single-ear listen-only IFB earset designed for inconspicuous listening while on camera  | \$ 84.15     | 3%                     | \$ 81.63                         | 1%          | \$ 81.00     | \$324.00      |
| 2   | DM-NVX-360                     | Crestron DM-NVX-360 DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder   | \$ 2,278.00  | 25%                    | \$ 1,708.50                      | 18%         | \$ 1,405.80  | \$2,811.60    |
| 1   | CP4N                           | Crestron CP4N 4-Series Control System   | \$ 3,080.00  | 25%                    | \$ 2,310.00                      | 5%          | \$ 2,186.80  | \$2,186.80    |
| 1   | DM-NVX-360                     | DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder   | \$ 2,278.00  | 25%                    | \$ 1,708.50                      | 18%         | \$ 1,405.80  | \$1,405.80    |
| 1   | B07HYSHYJZ                     | Domotz Official Hardware & Network Agent for The Domotz Pro Platform  | \$ 129.00    | 0%                     | \$ 129.00                        | 0%          | \$ 129.00    | \$129.00      |
| 4   | Monitor                        | Generic Monitor   | \$ 500.00    | 0%                     | \$ 500.00                        | 0%          | \$ 500.00    | \$2,000.00    |
| 3   | PC                             | Generic PC  | \$ 3,500.00  | 0%                     | \$ 3,500.00                      | 0%          | \$ 3,500.00  | \$10,500.00   |
|   |                                |   |              | 20%                    | \$ 244.85                        | 18%         |              | \$400.00      |
| 2   | C2PS                           | JBL C2PS Control 2P Stereo Set. Includes one C2PM powered master, one Passive Extension Speaker, one Power Supply and two Snap-On Angle Pedestals. Both speakers have a 5.25" Low Frequency and .75" Polycarbonate Dome Tweeter, Shielded Magnets, Molded Enclosures. Powered master incorporates 35 watts amplification x 2 channels; two Balanced XLR 1/4" and two unbalanced RCA inputs; Stereo Volume Control; Stereo Headphone Jack; HF Contour Control. | \$ 306.06    |                        |                                  |             | \$ 200.00    |               |
| 1   | MTC-2P                         | JBL MTC-2P Wall-Mount Bracket Kit for Control 2P. Includes Two Wall Mounts, Not Recommended for Mobile Applications.  | \$ 32.07     | 20%                    | \$ 25.66                         | 5%          | \$ 24.42     | \$24.42       |
| 16  | 100036                         | LWC 100036 EZ-RJ45 BOOT CAT6 CLEAR  | \$ 0.25      | 20%                    | \$ 0.20                          | 15%         | \$ 0.17      | \$2.72        |
| 16  | 11108080034                    | LWC 11108080034 RJ45 PLUG 8P8C CAT6 CLEAR   | \$ 0.40      | 20%                    | \$ 0.32                          | 13%         | \$ 0.28      | \$4.48        |
| 115   | 22-1P-CMP-EZ-BLK               | LWC 22-1P-CMP-EZ-BLK QWIKSTRIP 22/1P AUDIO CMP BLK  | \$ 0.42      | 20%                    | \$ 0.34                          | 14%         | \$ 0.29      | \$33.35       |
| 800   | 24-4P-P-L6-EN-BLK              | LWC 24-4P-P-L6-EN-BLK CAT6 550 23/4P UTP CMP BLACK  | \$ 0.74      | 20%                    | \$ 0.59                          | 12%         | \$ 0.52      | \$416.00      |
| 3   | E-DPM-HDF                      | DisplayPort to HDMI adapter   | \$ 29.49     | 20%                    | \$ 23.59                         | 14%         | \$ 20.32     | \$60.96       |
| 1   | LU800pro                       | multi-camera production-level field unit for live news and sports coverage. The LU800 delivers mission-critical transmission for global newsgathering and live productions in native 5G.  | \$ 37,500.00 | 3%                     | \$ 36,562.50                     | 4%          | \$ 35,000.00 | \$35,000.00   |
| 1   | LU-SOLOPRO                     | Start streaming high-quality 4K HEVC video and audio with the reliability of 5G using the Solo Pro SDI/HDMI 4K Video/Audio Encoder from LiveU   | \$ 2,350.00  | 3%                     | \$ 2,291.25                      | 7%          | \$ 2,140.13  | \$2,140.13    |
| 6   | 64100 US                       | Pro Convert for NDI® to HDMI  | \$ 400.00    | 0%                     | \$ 400.00                        | 11%         | \$ 355.95    | \$2,135.70    |
| 1   | HP                             | Middle Atlantic HP 100PC 10-32 RACK SCREWS W  | \$ 41.50     | 25%                    | \$ 31.13                         | 15%         | \$ 26.40     | \$26.40       |
| 1   | Viewpoint Desk                 | Middle Atlantic/Viewpoint Desk  | \$ 45,000.00 | 25%                    | \$ 33,750.00                     | 21%         | \$ 26,808.57 | \$26,808.57   |
| 1   | FG001939-R001                  | Newtek 2Stripe  | \$ 12,495.00 | 0%                     | \$ 12,495.00                     | 5%          | \$ 11,870.25 | \$11,870.25   |
| 1   | NLP                            | NewTek NLP NewTek LivePanel   | \$ 995.00    | 0%                     | \$ 995.00                        | 5%          | \$ 945.25    | \$945.25      |
| 1   | FG-003271-R001                 | NRS16   NewTek Remote Storage Powered by SNS 16-bay / 30.4TB SSD with 4 x 10 GbE  | \$ 75,000.00 | 0%                     | \$ 75,000.00                     | 5%          | \$ 71,250.00 | \$71,250.00   |
| 1   | NRS-RC                         | NewTek NRS-RC NRS   Remote Commissioning (US & Canada only)   | \$ 1,245.00  | 0%                     | \$ 1,245.00                      | 5%          | \$ 1,182.75  | \$1,182.75    |
| 1   |                                | NewTek PPTZ/UCC ND/HX Upgrade for Panasonic Cameras (Compatible Cameras: AW-UE70   AW-HE40   AW-HE70   AW-HE65   AW-HE38   AW-HE58   AW-HE35   AW-HE48   AW-HE130   AW-UE150   AG-CX10   AG-CX98   AG-CX350   AW-UE65/UE63   AW-UE155   AJ-UPX360   AJ-CX4000   AJ-UPX900   AW-HE42   AW-HE75   AW-HE68   HC-X2500)   | \$ 299.00    | 0%                     | \$ 299.00                        | 5%          | \$ 284.05    | \$1,704.30    |
| 6   | PPTZ/UCC                       |   | \$ 299.00    | 0%                     | \$ 299.00                        | 5%          | \$ 284.05    | \$1,704.30    |
| 1   | FG-003019-R001                 | Newtek ProTek High Coverage Plan for TriCaster TC1 including priority phone handling and expedited replacements   | \$ 1,665.86  | 0%                     | \$ 1,665.86                      | 5%          | \$ 1,582.57  | \$1,582.57    |
| 1   | PTHTC2E3RU                     | Newtek ProTek High for TriCaster 2 Elite/ProTek High for TriCaster 2 Elite including priority phone handling and expedited replacements   | \$ 3,143.75  | 0%                     | \$ 3,143.75                      | 5%          | \$ 2,986.56  | \$2,986.56    |
| 3   | PTU-000000018                  | ProTek Ultra for 4 Stripe Control Panel   | \$ 2,395.00  | 0%                     | \$ 2,395.00                      | 5%          | \$ 2,275.25  | \$6,825.75    |
| 3   | PTU-000000048                  | ProTek Ultra for NRS16 120 TB SSD with 4 x 10 GbE   | \$ 8,995.00  | 0%                     | \$ 8,995.00                      | 5%          | \$ 8,545.25  | \$25,635.75   |
| 3   | PTU-000000001                  | ProTek Ultra for TriCaster 2 Elite  | \$ 3,595.00  | 0%                     | \$ 3,595.00                      | 5%          | \$ 3,415.25  | \$10,245.75   |
| 1   | RR1RU                          | Newtek-Rack Rails for 1RU   | \$ 295.00    | 0%                     | \$ 295.00                        | 5%          | \$ 280.25    | \$280.25      |
| 17  | Spark Plus IO 4k               | Newtek/Spark Plus IO 4k   | \$ 665.00    | 0%                     | \$ 665.00                        | 5%          | \$ 631.75    | \$10,739.75   |
| 1   | TC2E3RU                        | NewTek TC2E3RU TriCaster 2 Elite (3RU Chassis w/ redundant power)   | \$ 29,995.00 | 0%                     | \$ 29,995.00                     | 5%          | \$ 28,495.25 | \$28,495.25   |

| Contract Comparisons               |               |                  |                           |
|------------------------------------|---------------|------------------|---------------------------|
| Texas A&M Master Agreement Pricing | TAMU Extended | Standard Pricing | Standard Pricing Extended |
| \$ 125.00                          | \$ 48,750.00  | \$ 125.00        | \$ 48,750.00              |
| \$ 95.00                           | \$ 15,960.00  | \$ 95.00         | \$ 15,960.00              |
| \$ 125.00                          | \$ 18,000.00  | \$ 125.00        | \$ 18,000.00              |
| \$ 160.00                          | \$ 12,800.00  | \$ 160.00        | \$ 12,800.00              |
| \$ 160.00                          | \$ 4,480.00   | \$ 160.00        | \$ 4,480.00               |
| \$ 125.00                          | \$ 4,500.00   | \$ 125.00        | \$ 4,500.00               |
| \$ 2,400.00                        | \$ 2,400.00   | \$ 2,400.00      | \$ 2,400.00               |
| \$ 7,500.00                        | \$ 7,500.00   | \$ 7,500.00      | \$ 7,500.00               |
| \$ 4,500.00                        | \$ 4,500.00   | \$ 4,500.00      | \$ 4,500.00               |
| \$ 25,000.00                       | \$ 25,000.00  | \$ 25,000.00     | \$ 25,000.00              |
| \$ 2,000.00                        | \$ 2,000.00   | \$ 2,000.00      | \$ 2,000.00               |
| \$ 4.05                            | \$ 8.09       | \$ 5.70          | \$ 11.40                  |
| \$ 16.97                           | \$ 33.94      | \$ 23.90         | \$ 47.80                  |
| \$ 19,995.00                       | \$ 19,995.00  | \$ 19,995.00     | \$ 19,995.00              |
| \$ 1,600.00                        | \$ 1,600.00   | \$ 1,600.00      | \$ 1,600.00               |
| \$ 25,495.00                       | \$ 25,495.00  | \$ 25,495.00     | \$ 25,495.00              |
| \$ 1,550.00                        | \$ 6,200.00   | \$ 1,550.00      | \$ 6,200.00               |
| \$ 1,600.00                        | \$ 1,600.00   | \$ 1,600.00      | \$ 1,600.00               |
| \$ 14,900.00                       | \$ 14,900.00  | \$ 14,900.00     | \$ 14,900.00              |
| \$ 1,600.00                        | \$ 1,600.00   | \$ 1,600.00      | \$ 1,600.00               |
| \$ 2,400.00                        | \$ 2,400.00   | \$ 2,400.00      | \$ 2,400.00               |
| \$ 1,600.00                        | \$ 1,600.00   | \$ 1,600.00      | \$ 1,600.00               |
| \$ 1,050.00                        | \$ 2,100.00   | \$ 1,050.00      | \$ 2,100.00               |
| \$ 3,700.00                        | \$ 3,700.00   | \$ 3,700.00      | \$ 3,700.00               |
| \$ 100.00                          | \$ 600.00     | \$ 100.00        | \$ 600.00                 |
| \$ 288.00                          | \$ 576.00     | \$ 345.60        | \$ 691.20                 |
| \$ 84.15                           | \$ 336.60     | \$ 84.15         | \$ 336.60                 |
| \$ 1,617.38                        | \$ 3,234.76   | \$ 2,278.00      | \$ 4,556.00               |
| \$ 2,186.80                        | \$ 2,186.80   | \$ 2,772.00      | \$ 2,772.00               |
| \$ 1,617.38                        | \$ 1,617.38   | \$ 2,050.20      | \$ 2,050.20               |
| \$ 129.00                          | \$ 129.00     | \$ 129.00        | \$ 129.00                 |
| \$ 500.00                          | \$ 2,000.00   | \$ 500.00        | \$ 2,000.00               |
| \$ 3,500.00                        | \$ 10,500.00  | \$ 3,500.00      | \$ 10,500.00              |
| \$ 244.85                          | \$ 489.70     | \$ 306.06        | \$ 612.12                 |
| \$ 25.66                           | \$ 25.66      | \$ 28.86         | \$ 28.86                  |
| \$ 0.18                            | \$ 2.84       | \$ 0.23          | \$ 3.60                   |
| \$ 0.28                            | \$ 4.54       | \$ 0.36          | \$ 5.76                   |
| \$ 0.30                            | \$ 34.29      | \$ 0.38          | \$ 43.47                  |
| \$ 0.53                            | \$ 420.32     | \$ 0.67          | \$ 532.80                 |
| \$ 20.94                           | \$ 62.81      | \$ 26.54         | \$ 79.62                  |
| \$ 37,500.00                       | \$ 37,500.00  | \$ 37,500.00     | \$ 37,500.00              |
| \$ 2,350.00                        | \$ 2,350.00   | \$ 2,350.00      | \$ 2,350.00               |
| \$ 400.00                          | \$ 2,400.00   | \$ 400.00        | \$ 2,400.00               |
| \$ 27.39                           | \$ 27.39      | \$ 41.50         | \$ 41.50                  |
| \$ 29,700.00                       | \$ 29,700.00  | \$ 45,000.00     | \$ 45,000.00              |
| \$ 11,870.25                       | \$ 11,870.25  | \$ 12,495.00     | \$ 12,495.00              |
| \$ 945.25                          | \$ 945.25     | \$ 995.00        | \$ 995.00                 |
| \$ 71,250.00                       | \$ 71,250.00  | \$ 75,000.00     | \$ 75,000.00              |
| \$ 1,182.75                        | \$ 1,182.75   | \$ 1,245.00      | \$ 1,245.00               |
| \$ 284.05                          | \$ 1,704.30   | \$ 299.00        | \$ 1,794.00               |
| \$ 1,582.57                        | \$ 1,582.57   | \$ 1,665.86      | \$ 1,665.86               |
| \$ 2,986.56                        | \$ 2,986.56   | \$ 3,143.75      | \$ 3,143.75               |
| \$ 2,275.25                        | \$ 6,825.75   | \$ 2,395.00      | \$ 7,185.00               |
| \$ 8,545.25                        | \$ 25,635.75  | \$ 8,995.00      | \$ 26,985.00              |
| \$ 3,415.25                        | \$ 10,245.75  | \$ 3,595.00      | \$ 10,785.00              |
| \$ 280.25                          | \$ 280.25     | \$ 295.00        | \$ 295.00                 |
| \$ 631.75                          | \$ 10,739.75  | \$ 665.00        | \$ 11,305.00              |
| \$ 28,495.25                       | \$ 28,495.25  | \$ 29,995.00     | \$ 29,995.00              |

| VENDOR NAME: Avinext                                |                                |   |              |                        |                                  |             |              |               |
|---|--------------------------------|---|--------------|------------------------|----------------------------------|-------------|--------------|---------------|
| TIPS Contract 210101 Technology Solutions, Products |                                |   |              |                        |                                  |             |              |               |
| QTY   | MANUFACTURER/<br>VENDOR PART # | DESCRIPTION   | LIST COST    | CONTRACT %<br>DISCOUNT | Total after contract<br>discount | Add'l % Off | UNIT COST    | EXTENDED COST |
| 6   | AW-UE150WPJ                    | 4K/60P INTEGRATED PTZ COLOR WHITE   | \$ 11,400.00 | 10%                    | \$ 10,260.00                     | 6%          | \$ 9,690.00  | \$58,140.00   |
| 6   | GV-PA901                       | 10Gbe Fiber Ethernet Media Converter for 10Gbps Network 10GBASE-T SFP to RJ45 Multigigabit Singlemode/Multimode Fiber Optic to Copper Network Ethernet to Fiber Bridge    | \$ 119.95    | 10%                    | \$ 107.96                        | 6%          | \$ 101.00    | \$606.00      |
| 1   | M77840-WQ414755                | LWC Line out Custom XLR   | \$ 50.00     | 20%                    | \$ 40.00                         | 23%         | \$ 30.61     | \$30.61       |
| 1   | SLQUD-510-P                    | QSC SLQUD-510-P Q-SYS Core 510 UCI Deployment Software License, Perpetual.  | \$ 580.00    | 20%                    | \$ 464.00                        | 5%          | \$ 440.80    | \$440.80      |
| 1   | Core 510i Kit                  | Q-SYS Integrated Core Processor   | \$ 9,670.00  | 20%                    | \$ 7,736.00                      | 0%          | \$ 7,736.00  | \$7,736.00    |
| 1   | IO-USB Bridge                  | Q-SYS PoE bridging endpoint for AV-to-USB Bridging. Delivers driverless USB 2.0 connection. Includes dual LAN connections.  | \$ 2,085.00  | 20%                    | \$ 1,668.00                      | 14%         | \$ 1,436.25  | \$1,436.25    |
| 1   | SLDAN-16-P                     | QSC SLDAN-16-P Q-SYS Software-based Dante 16x16 Channel License, Perpetual  | \$ 560.00    | 20%                    | \$ 448.00                        | 5%          | \$ 425.60    | \$425.60      |
| 1   | SLDAN-32-P                     | QSC SLDAN-32-P Q-SYS Software-based Dante 32x32 Channel License, Perpetual  | \$ 920.00    | 20%                    | \$ 736.00                        | 5%          | \$ 699.20    | \$699.20      |
| 1   | SLDAN-64-P                     | QSC SLDAN-64-P Q-SYS Software-based Dante 64x64 Channel License, Perpetual  | \$ 1,785.00  | 20%                    | \$ 1,428.00                      | 5%          | \$ 1,356.60  | \$1,356.60    |
| 1   | EXO-POD                        | Radial Engineering Exo-Pod Broadcast Splitter with XLR & 3.5mm Connections, 1 x 10  | \$ 369.99    | 15%                    | \$ 314.49                        | 3%          | \$ 304.36    | \$304.36      |
| 3   | AV-NHI                         | Network to Stereo Headphone Amplifier   | \$ 465.00    | 0%                     | \$ 465.00                        | 0%          | \$ 465.00    | \$1,395.00    |
| 2   | QB55R                          | 55" Ultra-high definition digital signage display   | \$ 1,450.00  | 19%                    | \$ 1,174.50                      | 0%          | \$ 1,174.00  | \$2,348.00    |
| 1   | MX418D/C                       | Shure MX418D/C Cardioid-18" Desktop Gooseneck Condenser Microphone, Attached 10' XLR Cable, Logic Functions, Programmable Switch and LED Indicator, Attached Desktop Base | \$ 478.00    | 15%                    | \$ 406.30                        | 6%          | \$ 382.40    | \$382.40      |
| 2   | MDR-7510                       | SonyMDR-7510  | \$ 129.99    | 10%                    | \$ 116.99                        | 15%         | \$ 99.99     | \$199.98      |
| 1   | 5045044.V                      | Soundcraft 5045044.V Vio/D21 Dante card AES67/96k   | \$ 1,848.60  | 12%                    | \$ 1,626.77                      | 2%          | \$ 1,589.79  | \$1,589.79    |
| 1   | V11000                         | Soundcraft V11000   | \$ 23,770.26 | 12%                    | \$ 20,917.83                     | 4%          | \$ 20,000.00 | \$20,000.00   |
| 1   | CD-RW 900SX                    | Tascam CD-RW 900SX  | \$ 799.00    | 10%                    | \$ 719.10                        | 24%         | \$ 550.00    | \$550.00      |
| 1   | SHP10150                       | International Freight   | \$ 745.34    | 0%                     | \$ 745.34                        | 0%          | \$ 745.34    | \$745.34      |
| 1   | CONVNTRM/AB/HSDI               | Blackmagic Design-Teraxem Mini HDMI to SDI 12G  | \$ 545.00    | 0%                     | \$ 545.00                        | 0%          | \$ 545.00    | \$545.00      |
| 1   | CONVNTRM/YA/RSH                | Blackmagic Design Rack mount up to 3 Teraxem Mini's side by side with this lightweight, 1 RU shelf that's perfect for road cases or equipment racks.                      | \$ 115.00    | 0%                     | \$ 115.00                        | 0%          | \$ 115.00    | \$115.00      |
| 28  | 00820                          | 15FT CAT6 BLACK SNAGLESS SHIELDED PATCH CABLE   | \$ 20.99     | 10%                    | \$ 18.89                         | 0%          | \$ 18.89     | \$528.92      |
| 1   | 60-1031-12                     | Extron 60-1031-12 Four-Port USB Hub - AAP Version - Black   | \$ 300.00    | 30%                    | \$ 210.00                        | 7%          | \$ 195.00    | \$195.00      |
| 1   | 70-1065-35                     | Extron 70-1065-35 With Blank & Cable Pass-through Plates  | \$ 86.00     | 30%                    | \$ 60.20                         | 7%          | \$ 55.90     | \$55.90       |
| 2   | 70-1066-04                     | Extron 70-1066-04 Extended Length Cable Retraction System for Cable Cubby® Enclosures - HDMI Male to Male   | \$ 610.00    | 30%                    | \$ 427.00                        | 7%          | \$ 396.50    | \$793.00      |
| 1   | 70-1049-80                     | Extron 70-1049-80 Installation Routing Template for Cable Cubby 500 CCB and Cable Cubby 700   | \$ 105.00    | 30%                    | \$ 73.50                         | 7%          | \$ 68.25     | \$68.25       |
| 1   | 60-1893-02                     | Cable Cubby 700 - Black with 2 US AC, 12A Circuit Breaker, 2 outlets under  | \$ 910.00    | 30%                    | \$ 637.00                        | 7%          | \$ 591.50    | \$591.50      |
| 2   | 70-678-00                      | Extron 70-678-00 For Horizontal Mounting Applications   | \$ 36.00     | 30%                    | \$ 25.20                         | 7%          | \$ 23.40     | \$46.80       |
| 1   | PHX-106M                       | LWC PHX-106M ADAPTER CBL XLR3M-PHX3M 3C 6"  | \$ 14.45     | 20%                    | \$ 11.56                         | 11%         | \$ 10.32     | \$10.32       |
| 1   | BNUC11TNK70001                 | Intel NUC 11 Pro Kit Slim NUC11TNK7 with US Cord  | \$ 550.00    | 0%                     | \$ 550.00                        | 100%        | \$ -         | \$-           |
| 4   | 100036                         | LWC 100036 EZ-RJ45 BOOT CAT6 CLEAR  | \$ 0.25      | 20%                    | \$ 0.20                          | 0%          | \$ 0.20      | \$0.80        |
| 4   | 11108080034                    | LWC 11108080034 RJ45 PLUG 8P8C CAT6 CLEAR   | \$ 0.40      | 20%                    | \$ 0.32                          | 0%          | \$ 0.32      | \$1.28        |
| 1   | 20SD-BNCM-M-10                 | LWC 20SD-BNCM-M-10 VIDEO BNC M-M 10' BLK  | \$ 37.36     | 20%                    | \$ 29.89                         | 3%          | \$ 29.00     | \$29.00       |
| 200   | 22-IP-CMP-EZ-BLK               | LWC 22-IP-CMP-EZ-BLK QWIKSTRIP 22/1P AUDIO CMP BLK  | \$ 0.42      | 20%                    | \$ 0.34                          | 2%          | \$ 0.33      | \$66.00       |
| 200   | 24-4P-P-16-EN-BLK              | LWC 24-4P-P-16-EN-BLK CAT6 550 23/4P UTP CMP BLK  | \$ 0.74      | 20%                    | \$ 0.59                          | 0%          | \$ 0.59      | \$118.00      |
| 800   | 24-4P-P-16SH-BLK               | LWC 24-4P-P-16SH-BLK CAT6 23/4P UTP CMP BLK   | \$ 1.31      | 20%                    | \$ 1.05                          | 1%          | \$ 1.04      | \$832.00      |
| 1   | DL-AR2804                      | LWC DL-AR2804 DIGITALINX SECURE ADAPTER RING  | \$ 331.31    | 20%                    | \$ 265.05                        | 0%          | \$ 265.05    | \$265.05      |
| 10  | E-USBAB-6                      | LWC E-USBAB-6 USB 2.0 MOLDED AM-BM 6' BLACK   | \$ 7.50      | 20%                    | \$ 6.00                          | 11%         | \$ 5.32      | \$53.20       |
| 16  | RJ45-STP-L6                    | LWC RJ45-STP-L6 CAT6 F/UTP RJ45 INSTALL KIT   | \$ 7.29      | 20%                    | \$ 5.83                          | 0%          | \$ 5.83      | \$93.28       |
| 1   | EB1                            | Middle Atlantic EB1 1SP FLANGED ECONO BLANK   | \$ 15.50     | 25%                    | \$ 11.63                         | 12%         | \$ 10.23     | \$10.23       |
| 2   | PD-215                         | Middle Atlantic PD-215 2 OUTS,15A,SURGE   | \$ 240.00    | 25%                    | \$ 180.00                        | 12%         | \$ 158.40    | \$316.80      |
| 1   | UIV                            | Middle Atlantic UIV 1SP VENTED UTILITY SHELF  | \$ 75.50     | 25%                    | \$ 56.63                         | 12%         | \$ 49.83     | \$49.83       |
| 9   | UTP28SP15BL                    | 15FT CAT6 BLK CU PATCHCORD SD DIRECT SHIP INCREMENTAL OF 1  | \$ 24.06     | 10%                    | \$ 21.65                         | 3%          | \$ 21.00     | \$189.00      |
| 10  | UTP28SP7BL                     | 7FT CAT6 BLK CU PATCHCORD SD DIRECT SHIP INCREMENTAL OF 1   | \$ 18.62     | 10%                    | \$ 16.76                         | 5%          | \$ 16.00     | \$160.00      |
| 10  | 99.06.0007                     | 4 Hour support block for phone an/or remote pc control support. Can be used as needed in 1-hour increments, valid for 3 years   | \$ 850.00    | 0%                     | \$ 850.00                        | 0%          | \$ 850.00    | \$8,500.00    |
| 1   | 71.98.1150                     | CoCon Meeting Suite software - Combined discussion, voting, signage   | \$ 9,786.00  | 0%                     | \$ 9,786.00                      | 0%          | \$ 9,786.00  | \$9,786.00    |
| 1   | 71.98.1114                     | Web Based Management Software to easily and quickly configure the content of Pixius Nameplates, even while meeting is in progress   | \$ 3,400.00  | 0%                     | \$ 3,400.00                      | 0%          | \$ 3,400.00  | \$3,400.00    |
| 2   | 71.98.0131                     | All-in-one tabletop conference unit with an integrated 5.2" touch screen with fingerprint coating   | \$ 970.00    | 0%                     | \$ 970.00                        | 0%          | \$ 970.00    | \$1,940.00    |
| 2   | 71.98.1401                     | License to activate voting functionality on Confidea FLEX units   | \$ 106.00    | 0%                     | \$ 106.00                        | 0%          | \$ 106.00    | \$212.00      |
| 4   | 71.98.0340                     | Power supply for D-Cerco CU   | \$ 302.00    | 0%                     | \$ 302.00                        | 0%          | \$ 302.00    | \$1,208.00    |
| 25  | 71.98.0054                     | GSM immune gooseneck mic (40 cm) with screwlock. Bi-color LED ring. Windscreen included. For use with Televis conferencing units  | \$ 176.00    | 0%                     | \$ 176.00                        | 0%          | \$ 176.00    | \$4,400.00    |
| 1   | 99.06.0003                     | On Site Training & Commissioning  | \$ 4,000.00  | 0%                     | \$ 4,000.00                      | 0%          | \$ 4,000.00  | \$4,000.00    |
| 1   | 99.06.0003-1                   | On Site Training & Commissioning Day 2  | \$ 2,500.00  | 0%                     | \$ 2,500.00                      | 0%          | \$ 2,500.00  | \$2,500.00    |
| 1   | 71.98.2900                     | 19" rack mountable device that provides audio processing and signal handling required for the Pixius network.   | \$ 8,758.00  | 0%                     | \$ 8,758.00                      | 0%          | \$ 8,758.00  | \$8,758.00    |
| 4   | 71.98.2911                     | Pixius Network Extender   | \$ 1,758.00  | 0%                     | \$ 1,758.00                      | 0%          | \$ 1,758.00  | \$7,032.00    |
| 18  | 71.98.2050                     | Pixius Single Sided Nameplate (Pixius NP-1)   | \$ 1,250.00  | 0%                     | \$ 1,250.00                      | 0%          | \$ 1,250.00  | \$22,500.00   |
| 26  | 71.98.2003                     | uniCOS TMM10 Touch screen tabletop station  | \$ 4,035.00  | 0%                     | \$ 4,035.00                      | 0%          | \$ 4,035.00  | \$104,910.00  |
| 3   | P136-06N-H2V2LB                | Tripp Lite P136-06N-H2V2LB DISPLAYPORT 1.2 TO HDMI ACTIVE CONVERTER M/F LATCHING 4KX2K  | \$ 66.07     | 20%                    | \$ 52.86                         | 2%          | \$ 52.00     | \$156.00      |
| 9   | SUPER7B                        | Tripp Lite SUPER7B SURGE PROTECTOR POWER STRIP 120V 7 OUTLET 7FEET CORD 2160 JOULES BLACK   | \$ 36.92     | 20%                    | \$ 29.54                         | 2%          | \$ 28.96     | \$260.64      |

| Contract Comparisons               |               |                  |                           |
|------------------------------------|---------------|------------------|---------------------------|
| Texas A&M Master Agreement Pricing | TAMU Extended | Standard Pricing | Standard Pricing Extended |
| \$ 9,690.00                        | \$ 58,140.00  | \$ 11,400.00     | \$ 68,400.00              |
| \$ 101.96                          | \$ 611.75     | \$ 119.95        | \$ 719.70                 |
| \$ 40.00                           | \$ 40.00      | \$ 45.00         | \$ 45.00                  |
| \$ 464.00                          | \$ 464.00     | \$ 522.00        | \$ 522.00                 |
| \$ 7,736.00                        | \$ 7,736.00   | \$ 8,703.00      | \$ 8,703.00               |
| \$ 1,668.00                        | \$ 1,668.00   | \$ 1,876.50      | \$ 1,876.50               |
| \$ 448.00                          | \$ 448.00     | \$ 504.00        | \$ 504.00                 |
| \$ 736.00                          | \$ 736.00     | \$ 828.00        | \$ 828.00                 |
| \$ 1,428.00                        | \$ 1,428.00   | \$ 1,606.50      | \$ 1,606.50               |
| \$ 369.99                          | \$ 369.99     | \$ 332.99        | \$ 332.99                 |
| \$ 418.50                          | \$ 1,255.50   | \$ 465.00        | \$ 1,395.00               |
| \$ 1,174.50                        | \$ 2,349.00   | \$ 1,450.00      | \$ 2,900.00               |
| \$ 382.40                          | \$ 382.40     | \$ 478.00        | \$ 478.00                 |
| \$ 116.99                          | \$ 233.98     | \$ 129.99        | \$ 259.98                 |
| \$ 1,589.80                        | \$ 1,589.80   | \$ 1,756.17      | \$ 1,756.17               |
| \$ 20,442.42                       | \$ 20,442.42  | \$ 22,581.75     | \$ 22,581.75              |
| \$ 799.00                          | \$ 799.00     | \$ 799.00        | \$ 799.00                 |
| \$ 745.34                          | \$ 745.34     | \$ 745.34        | \$ 745.34                 |
| \$ 545.00                          | \$ 545.00     | \$ 545.00        | \$ 545.00                 |
| \$ 115.00                          | \$ 115.00     | \$ 115.00        | \$ 115.00                 |
| \$ 18.89                           | \$ 528.95     | \$ 20.99         | \$ 587.72                 |
| \$ 195.00                          | \$ 195.00     | \$ 240.00        | \$ 240.00                 |
| \$ 55.90                           | \$ 55.90      | \$ 68.80         | \$ 68.80                  |
| \$ 396.50                          | \$ 793.00     | \$ 488.00        | \$ 976.00                 |
| \$ 68.25                           | \$ 68.25      | \$ 84.00         | \$ 84.00                  |
| \$ 591.50                          | \$ 591.50     | \$ 728.00        | \$ 728.00                 |
| \$ 23.40                           | \$ 46.80      | \$ 28.80         | \$ 57.60                  |
| \$ 10.32                           | \$ 10.32      | \$ 14.45         | \$ 14.45                  |
| \$ 550.00                          | \$ 550.00     | \$ 550.00        | \$ 550.00                 |
| \$ 0.18                            | \$ 0.71       | \$ 0.25          | \$ 1.00                   |
| \$ 0.28                            | \$ 1.14       | \$ 0.40          | \$ 1.60                   |
| \$ 26.53                           | \$ 26.53      | \$ 37.36         | \$ 37.36                  |
| \$ 0.30                            | \$ 59.64      | \$ 0.42          | \$ 84.00                  |
| \$ 0.53                            | \$ 105.08     | \$ 0.74          | \$ 148.00                 |
| \$ 0.93                            | \$ 744.08     | \$ 1.31          | \$ 1,048.00               |
| \$ 235.23                          | \$ 235.23     | \$ 331.31        | \$ 331.31                 |
| \$ 5.33                            | \$ 53.25      | \$ 7.50          | \$ 75.00                  |
| \$ 5.18                            | \$ 82.81      | \$ 7.29          | \$ 116.64                 |
| \$ 10.23                           | \$ 10.23      | \$ 13.18         | \$ 13.18                  |
| \$ 158.40                          | \$ 316.80     | \$ 204.00        | \$ 408.00                 |
| \$ 49.83                           | \$ 49.83      | \$ 64.18         | \$ 64.18                  |
| \$ 21.65                           | \$ 194.89     | \$ 24.06         | \$ 216.54                 |
| \$ 16.76                           | \$ 167.58     | \$ 18.62         | \$ 186.20                 |
| \$ 850.00                          | \$ 8,500.00   | \$ 850.00        | \$ 8,500.00               |
| \$ 9,786.00                        | \$ 9,786.00   | \$ 9,786.00      | \$ 9,786.00               |
| \$ 3,400.00                        | \$ 3,400.00   | \$ 3,400.00      | \$ 3,400.00               |
| \$ 970.00                          | \$ 1,940.00   | \$ 970.00        | \$ 1,940.00               |
| \$ 106.00                          | \$ 212.00     | \$ 106.00        | \$ 212.00                 |
| \$ 302.00                          | \$ 1,208.00   | \$ 302.00        | \$ 1,208.00               |
| \$ 176.00                          | \$ 4,400.00   | \$ 176.00        | \$ 4,400.00               |
| \$ 4,000.00                        | \$ 4,000.00   | \$ 4,000.00      | \$ 4,000.00               |
| \$ 2,500.00                        | \$ 2,500.00   | \$ 2,500.00      | \$ 2,500.00               |
| \$ 8,758.00                        | \$ 8,758.00   | \$ 8,758.00      | \$ 8,758.00               |
| \$ 1,758.00                        | \$ 7,032.00   | \$ 1,758.00      | \$ 7,032.00               |
| \$ 1,250.00                        | \$ 22,500.00  | \$ 1,250.00      | \$ 22,500.00              |
| \$ 4,035.00                        | \$ 104,910.00 | \$ 4,035.00      | \$ 104,910.00             |
| \$ 46.25                           | \$ 138.75     | \$ 66.07         | \$ 191.21                 |
| \$ 25.84                           | \$ 232.60     | \$ 36.92         | \$ 332.28                 |

| <b>VENDOR NAME: Avinext</b>                         |                                |                         |              |                        |                                  |             |              |                   |
|---|--------------------------------|-------------------------|--------------|------------------------|----------------------------------|-------------|--------------|-------------------|
| TIPS Contract 210101 Technology Solutions, Products |                                |                         |              |                        |                                  |             |              |                   |
| QTY   | MANUFACTURER/<br>VENDOR PART # | DESCRIPTION             | LIST COST    | CONTRACT %<br>DISCOUNT | Total after contract<br>discount | Add'l % Off | UNIT COST    | EXTENDED COST     |
| 1   | WARO3                          | 3 Year On-Site Warranty | \$ 92,470.18 | 0%                     | \$ 92,470.18                     | 5%          | \$ 88,000.00 | \$88,000.00       |
| <b>Total</b>  |                                |                         |              |                        |                                  |             | <b>\$</b>    | <b>858,584.84</b> |

| <b>Contract Comparisons</b>           |               |                  |                              |
|---------------------------------------|---------------|------------------|------------------------------|
| Texas A&M Master<br>Agreement Pricing | TAMU Extended | Standard Pricing | Standard Pricing<br>Extended |
| \$ 92,470.18                          | \$ 92,470.18  | \$ 92,470.18     | \$ 92,470.18                 |
| <b>Total</b>                          |               | <b>\$</b>        | <b>872,038.51</b>            |
| <b>Total</b>                          |               | <b>\$</b>        | <b>915,557.71</b>            |