

RFP No. 4607 Recruitment Services - Exec Level

Summary Evaluation Matrix

Sr. Buyer Marco Lozano

Recommended

| Proposal Evaluation                        | Score            | Baker Tilly US, LLP | Tranquil Multi Dynamic Advisory LLC (TMDA) | Pearson Partners | GVP Ventures Inc. DBA Bob Murray & Assoc. |
|--|------------------|---------------------|--|------------------|---|
|  |                  | Plano, Texas        | Reston, Virginia                           | Dallas, Texas    | Roseville, California                     |
| <b>Minimum Qualifications</b>              |                  | <b>Pass</b>         | <b>Pass</b>                                | <b>Pass</b>      | <b>Pass</b>                               |
| Required five years in business            | Pass/Fail        | ✓                   | ✓  | ✓                | ✓   |
| No material lawsuits during last 5 years   | Pass/Fail        | ✓                   | ✓  | ✓                | ✓   |
| No material regulatory issues last 5 years | Pass/Fail        | ✓                   | ✓  | ✓                | ✓   |
| References Provided for firm               | Pass/Fail        | ✓                   | ✓  | ✓                | ✓   |
| <b>Minimum Qualifications</b>              | <b>Pass/Fail</b> | <b>Pass</b>         | <b>Pass</b>                                | <b>Pass</b>      | <b>Pass</b>                               |
| <b>Local Preference</b>                    |                  |                     |  |                  |   |
| Points                                     | 10.0             | 0.0                 | 0.0  | 0.0              | 0.0                                       |
| <b>Technical Proposal</b>                  |                  |                     |  |                  |   |
| Firms' Experience                          | 18.0             | 17.0                | 13.3                                       | 14.0             | 12.3                                      |
| Team Experience                            | 16.0             | 15.0                | 13.3                                       | 13.3             | 10.7                                      |
| Understanding of Project Scope             | 16.0             | 15.0                | 11.0                                       | 13.3             | 10.7                                      |
| <b>Subtotal Technical Proposal</b>         | <b>50.0</b>      | <b>47.0</b>         | <b>37.7</b>                                | <b>40.7</b>      | <b>33.7</b>                               |
| <b>Competitive Range Subtotal</b>          | <b>60.0</b>      | <b>47.0</b>         | <b>37.7</b>                                | <b>40.7</b>      | <b>33.7</b>                               |
| <b>Interview</b>                           |                  |                     |  |                  |   |
| Firms' Experience (5 points)               | 5.0              | 4.6                 | 1.5  | 4.0              | ---                                       |
| Understanding of Project Scope (5 points)  | 5.0              | 4.7                 | 1.4  | 4.0              | ---                                       |
| <b>Subtotal Interview</b>                  | <b>10.0</b>      | <b>9.3</b>          | <b>2.8</b>                                 | <b>8.0</b>       | <b>0.0</b>                                |
| <b>Price</b>                               |                  |                     |  |                  |   |
| Cost information                           | 30.0             | 25.0                | 30.0                                       | 13.0             | ---                                       |
| <b>Subtotal Price</b>                      | <b>30.0</b>      | <b>25.0</b>         | <b>30.0</b>                                | <b>13.0</b>      | <b>---</b>                                |
| <b>Total</b>                               | <b>100.0</b>     | <b>81.3</b>         | <b>70.5</b>                                | <b>61.7</b>      | <b>33.7</b>                               |