



August 10, 2023

City of Corpus Christi  
Attn: Gilbert Sanchez – Risk Management  
1201 Leopard Street  
Corpus Christi, TX 78401

RE: Excess Workers' Compensation and Public Entity Liability Renewal Marketing  
Policy Term 10/01/2023 to 10/01/2024

Dear Mr. Sanchez,

On behalf of the City of Corpus Christi, Carlisle Insurance solicited quotes for Excess Workers' Compensation and Public Entity Liability.

Your incumbent carrier, Safety National, has offered extremely favorable renewal terms. They quoted an almost flat rate renewal for both the Excess Work Comp and Public Entity Liability coverage, with a 2% decrease in overall premium versus expiring, while keeping the same SIR structure. They have also offered a 2-year rate guarantee on the Excess Work Comp despite there being two claims penetrating through the Self-Insured Retention and into their layer.

Safety National is also the only carrier writing *both* Excess Workers' Compensation and Public Entity Liability in the state of Texas. Other carriers only offer one coverage or the other, and with much higher Self-Insured Retentions. The ability to package these lines of coverage together with Safety National creates significant savings that would not be obtainable by placing the lines of coverage with separate carriers.

Respectfully,

**Chase Carlisle, CIC, CMIP, CPCU**

Vice President

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