



AGENDA MEMORANDUM

Action Item for the City Council Meeting December 12, 2023

DATE: December 12, 2023

TO: Peter Zanoni, City Manager

FROM: Brett Van Hazel, Director of Asset Management
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Combined 70 Vehicles and Equipment Procurement

CAPTION:

Resolution authorizing the acquisition of 70 vehicles and equipment by various departments, of which 64 units will be outright purchases and six units will be lease-purchases through JPMorgan, for \$6,103,079.31, with such items to be acquired in the manner, at the amounts, and from the sources stated, with FY 2024 funding of \$3,889,322.63 and the remaining balance of \$2,213,756.68 for the lease-purchase items to be funded through the annual budget process.

SUMMARY:

Resolution authorizes the acquisition of a total of 70 vehicles and equipment by various departments. All 70 units will be purchased through BuyBoard, Sourcewell, and TIPS Cooperatives with 64 units to be outright purchases and six units to be lease purchases.

BACKGROUND AND FINDINGS:

The Public Works Department–Streets Division is authorized to acquire by lease- purchase one Ford F550 regular cab bucket truck from Silsbee Ford (“Silsbee”), in Silsbee, Texas, for \$192,291.10, with \$28,843.65 from the FY 2024 Streets Maintenance Fund and acquired through the TIPS Cooperative (“TIPS”).

The Solid Waste Department is authorized to acquire by lease-purchase (i) one Genie S60J boom lift from Briggs Equipment (“Briggs”) in San Antonio for \$152,266.15, with \$23,443.74 from the FY 2024 General Fund; and (ii) four Peterbilt 520 automatic side loader trucks with LaBrie bodies from Rush Truck Centers of Texas (“Rush”) in Houston, for a total amount of

\$2,260,572.71, with \$339,085.89 from the FY 2024 General Fund and acquired through the BuyBoard Cooperative (“BuyBoard”).

The Aviation Department is authorized to acquire by purchase one Ford Maverick Hybrid truck from Silsbee for \$34,823.84, with funding from the FY 2024 Fleet Equipment Replacement Fund and acquired through TIPS.

Corpus Christi Water is authorized to acquire by purchase (i) one Mitsubishi FD70HP2 forklift from Equipment Depot Texas, Inc., for \$114,292.75; (ii) two Chevrolet Express cargo vans from Lake Country Chevrolet (“Lake Country”), in Jasper, Texas, for a total amount of \$102,527.16; (iii) two Toyota Rav 4 SUV’s from Silsbee for a total amount of \$69,305.50; (iv) five Ford Maverick trucks from Silsbee for a total amount of \$171,421.35; (v) one Hyster H60A forklift from Briggs for \$58,478.20; and (vi) two Chevrolet 2500 extended cab service body trucks from Lake Country for a total amount of \$143,048.96, for a combined total amount of \$659,073.92 from the FY 2024 Fleet Equipment Replacement Fund. As identified in this section, item (i) is to be acquired through the Sourcewell Cooperative (“Sourcewell”); items (ii), (iii), (iv), and (vi) acquired through TIPS; and item (v) acquired through BuyBoard.

The Development Services Department is authorized to acquire by purchase one Toyota RAV4 Hybrid SUV from Silsbee for \$38,829.69, with funding from the FY 2024 Fleet Equipment Replacement Fund and acquired through TIPS.

The Engineering Services Department is authorized to acquire by purchase five Ford F150 extended cab trucks from Silsbee for a total amount of \$231,155.60, with funding of \$139,623.80 from the FY 2024 Fleet Equipment Replacement Fund and \$91,531.80 from the Engineering Fund, and acquired through TIPS.

The Corpus Christi Fire Department is authorized to acquire by purchase five Ford F150 Responder red trucks from Silsbee for a total amount of \$380,177.90, with \$76,035.58 from the FY 2024 Fleet Equipment Replacement Fund and \$304,142.32 from the FY 2024 General Fund, and acquired through TIPS.

The Parks and Recreation Department is authorized to acquire by purchase one F150 extended cab truck from Silsbee for \$45,765.90, with funding from the FY 2024 Fleet Equipment Replacement Fund and acquired through TIPS.

The Corpus Christi Police Department is authorized to acquire by purchase (i) 30 Ford F150 Responder black and white trucks for a total amount of \$1,731,117.30; (ii) five Ford F150 Responder all-black trucks for a total amount of \$283,019.55; and (iii) three Ford Escape SUV’s for a total amount of \$93,985.65, and funded as follows: \$461,631.28 from the FY2024 Crime Control Fund, \$1,091,974.29 from the Fleet Equipment Replacement Fund, \$345,123.46 from the General Fund, and \$209,393.47 from the Law Enforcement Trust–State Fund, for a combined total of \$2,108,122.50. All items identified in this section are to be acquired from Silsbee through TIPS.

PROCUREMENT DETAIL:

The procurement is through the BuyBoard, Sourcewell, and TIPS Cooperatives. Contracts awarded through the cooperative have been competitively procured in compliance with Texas Local and State procurement requirements.

Procurement staff have modified their business practices and taken a pro-active approach to our vehicle procurement process and used all resources available to ensure vehicles and equipment can be sourced and delivered in a timely manner using economically favorable methods. The FY 2024 budget includes 236 new and replacement vehicles and equipment. The approval of this item represents a total of 30% units procured to date for FY 2024.

ALTERNATIVES:

The alternative would be to continue using current units that are beyond their expected service lives. This would increase the cost of repairs and lose of productive man-hours due to more frequent maintenance issues.

FISCAL IMPACT:

The FY 2024 fiscal impact of these purchase totals \$3,889,322.63 funded by various department funds. The remaining balance of \$2,213,756.68 for the lease purchase items will be funded through the annual budget process. The interest rate for the lease purchased items is 5% for a total cost of \$300,780.03 and a term of 60 months.

FUNDING DETAIL:

Various

RECOMMENDATION:

Staff recommends approval of this item as presented.

LIST OF SUPPORTING DOCUMENTS:

Resolution
Exhibit 1 Spreadsheet
Exhibit 2 Spreadsheet