



## AGENDA MEMORANDUM

Action Item for the City Council Meeting of September 20, 2022

**DATE:** September 13, 2022

**TO:** Peter Zanoni, City Manager

**FROM:** Tammy Embrey, Director of Intergovernmental Relations  
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Renewal of federal government relations consultant contract.

### **CAPTION:**

Motion authorizing the City Manager to execute a two-year agreement for governmental relations services with Hance Scarborough for federal governmental relations services by Larry Meyers for \$78,000 per year plus reasonable expenses.

### **SUMMARY:**

Renewal of two-year governmental relations consultant agreement between the City of Corpus Christi and Hance Scarborough for federal governmental relations services by Larry Meyers.

### **BACKGROUND AND FINDINGS:**

Larry Meyers, through Meyers & Associates, has represented the City of Corpus Christi for federal governmental relations services since the early 1990s. In 2021, Meyers & Associates merged with Hance Scarborough. Larry Meyers with Hance Scarborough is a well-respected and connected firm in Washington, DC, and has been an influential and resourceful advocate for the City for nearly 30 years.

Larry Meyers currently is the principal lobbyist for the City and has keen insight into the City's legislative history and needs. Hance Scarborough maintains an excellent, non-partisan reputation among the Texas congressional delegation and continues to establish and maintain favorable contacts within the federal government that benefit the City. Larry Meyers also represents the Alliance for I-69 Texas and the South Texas Military Facilities Task Force, organizations of which the City is a member.

Table 1. Contract History (2014-2022)

	Meyers & Associates/Hance Scarborough
2014	\$6,500
2016	\$6,500
2018	\$6,500
2020	\$6,500
2022 (Proposed)	\$6,500

Consulting rates for Hance Scarborough have remained the same since 2014 despite increased workloads and deliverable results at the federal levels.

**ALTERNATIVES:**

An alternative would be not to renew the consulting contract but is not recommended due to the ongoing uncertainty among many legislative issues facing Corpus Christi in Washington, DC.

**FISCAL IMPACT:**

There is no fiscal impact in FY 2022 since the contract begins on October 1, 2023. For FY 2023, funding for the contract will be prorated among several funds based on the type of work provided. The agreement with Hance Scarborough is prorated as follows: General Fund 15%; Water Fund 49%; Wastewater Fund 17%; Airport Fund 14%; and Gas Fund 5%. Funding for the contract is included in the FY 2023 operating budget.

**RECOMMENDATION:**

Staff recommends approving the motion authorizing the City Manager to execute a two-year-agreement for governmental relations services with Hance Scarborough for federal governmental relations services for \$78,000 per year plus reasonable expenses.

**LIST OF SUPPORTING DOCUMENTS:**

1. Renewal contract with Hance Scarborough
2. PowerPoint presentation