

August 30, 2016

This letter serves as a sole source document for the Valve Maintenance Trailer (VMT) & Valve Maintenance Skid (VMS) line of products (including the Hydro-Excavation units) manufactured by E.H. Wachs, Utility Products Division.

The VMT/VMS equipment and accessories are designed, manufactured, assembled and distributed solely by E.H. Wachs. The design of this tool is so unique; it has been awarded multiple US patents:

Patent Number [9,188,240](#) – Locking brake system for valve operating machine

Patent Number [9,038,667](#) – Dual arm valve operating machine

Patent Number [8,025,078](#) - Vehicle mountable arm for valve operating machine

Patent Number [5,937,373](#) - Method of controlling an underground fluid flow system

Patent Number [5,381,996](#) - Valve operator

In the domestic US, regional distribution is through direct salesmen or exclusive territory dealers; for your area we are currently representing this territory directly and are the only outlet to purchase these products (although in the process of hiring a new direct representative for Texas).

Please let me know should you need further details.

Sincerely,



Jeff Swiatowy  
General Manager  
Wachs Utility Products