



## AGENDA MEMORANDUM

Action Item for the City Council Meeting September 2, 2025

**DATE:** September 2, 2025

**TO:** Peter Zaroni, City Manager

**FROM:** Brandon Wade, Fire Chief  
[brandonw@cctexas.com](mailto:brandonw@cctexas.com)  
(361) 826-3900

Sergio Villasana, Director, Finance & Procurement  
[SergioV2@cctexas.com](mailto:SergioV2@cctexas.com)  
(361) 826-3227

<p><b>Service Agreement for Fire Engine Refurbishment to Wire Harness Equipment for the Corpus Christi Fire Department</b></p>
--

**CAPTION:**

Motion authorizing the execution of a one-year service agreement with Siddons-Martin Emergency Group, of Houston, Texas, with an office in Corpus Christi, through the BuyBoard Cooperative to refurbish wire harnessing equipment and make necessary repairs for the Corpus Christi Fire Department's Aerial Ladder Fire Truck (Unit No. 1267) for \$102,000.00, with FY 2025 funding in the amount of \$77,000.00 from the General Fund and \$25,000.00 from the Fire Grants Fund.

**SUMMARY:**

This motion authorizes the execution of a one-year service agreement with Siddons-Martin Emergency Group, of Houston, Texas, with an office in Corpus Christi, through the BuyBoard Cooperative for \$102,000.00. The purpose of the one-year services agreement is to refurbish wire harnessing equipment and make necessary repairs for the Corpus Christi Fire Department's Aerial Ladder Fire Truck (Unit 1267).

**BACKGROUND AND FINDINGS:**

Aerial fire trucks provide fire streams from an elevated position that is not obtainable from fire engines or pumpers. Many fire incidents require fire streams to be applied from above or at higher elevations in mid-rise or high-rise structures. Aerial fire trucks also provide a means of egress to perform rescues and access for firefighters and civilians to enter or exit a structure from higher floors when stairwells are not accessible.

The proposed one-year service agreement includes all labor, parts, and materials to provide refurbished repairs to the Corpus Christi Fire Department's (CCFD) Fire Engine Unit 1267, which is a 2006 Pierce Dash Aerial Ladder Fire Truck. The proposed one-year service agreement for

refurbishment consists of replacing and repairing all electrical wiring, wiring harnesses, and module power distribution system. This work cannot be performed in-house by CCFD's shop personnel. However, in addition to the proposed one-year service agreement, CCFD's in-house shop personnel will perform repairs to Unit 1267 that consist of replacing/repairing components such as engine parts, chassis, hydraulics, brakes, driveline, suspension, cab, air conditioning, paint and body, and aerial and pump equipment. The purpose of the in-house repairs is to help save costs for work that can be completed by CCFD's in-house shop personnel. CCFD estimates that it will save the City \$181,400 by doing the in-house work described above as compared to including the work in the proposed services agreement.

This aerial ladder fire truck (Unit 1267) was previously assigned to Fire Station #7 (3722 S. Staples St.) and is 19 years old. Refurbishing this unit will extend its useful life by approximately seven years. Fire Station #7 received a new aerial ladder truck earlier this year, and once refurbished, Unit 1267 will be assigned to Fire Station #15 (14202 Commodores). Unit 1267 will replace a fire engine unit that was previously assigned to Fire Station #15 that was decommissioned due to rust damage.

The cost of refurbishing Unit 1267 outweighs the cost of purchasing a replacement aerial ladder truck (estimated cost for replacement unit would be \$1.8 million). Additionally, the refurbishment process has a much quicker turnaround time of four to five months as compared to purchasing a new aerial ladder truck which takes up to three years to build-out and deliver.

#### **PROCUREMENT DETAIL:**

This procurement is through the Buyboard Cooperative. Contracts awarded through Buyboard Cooperative have been competitively procured in compliance with local and state procurement requirements.

Siddons-Martin Emergency Group is a leading dealer of fire and emergency apparatus and equipment serving Texas, Louisiana, New Mexico, Utah, and Nevada. Products include custom and commercial pumpers, aerials, rescue trucks, wildland trucks, mini pumpers, tankers, homeland security apparatus, ambulances, patrol and command vehicles, after-market parts, fire-rescue and mining equipment. Siddons-Martin is also the factory-authorized warranty service center for every brand they represent and are experts in service and repair of all brands of emergency equipment. Siddons-Martin Emergency Groups is headquartered in Texas, with a local service shop in Corpus Christi. The local service shop provides technical expertise for the special needs of CCFD's specialty vehicles, and CCFD recommends continuing to use them for this refurbishment.

#### **ALTERNATIVES:**

The alternative is to not refurbish the unit and instead purchase a replacement unit; however, this would be at a much higher cost and take significantly longer to build-out and receive. CCFD could not refurbish the unit, but this would mean that unit would not be dependable and would be continuously out of service for maintenance and repairs. This would increase the cost of maintenance and repairs and would also lead to reduced fire service for the community.

#### **FISCAL IMPACT:**

The fiscal impact for CCFD in FY 2025 is an amount of \$102,000.00 which will be paid through funding of \$77,000.00 from the General Fund and \$25,000.00 from the Fire Grants Fund.

The \$102,000.00 from the FY 2025 General Fund is coming from savings that CCFD realized from the purchase of two Fire Pumper Trucks. Originally, \$2,750,000 was budgeted in the FY 2025 Budget for the purchase of the two Fire Pumper Trucks, but the total cost to purchase them

ended up being \$2,147,998, which resulted in a savings of \$602,002.

**FUNDING DETAIL:**

Fund:	1062	Fire Grants
Organization/Activity:	840035L	
Department:	10	Fire Department
Project # (CIP Only):	N/A	
Account:	520130	Minor Tools & Equipment
Amount:	\$25,000.00	

Fund:	1020	General Fund
Organization/Activity:	12010	Fire Stations
Department:	10	Fire Department
Project # (CIP Only):	N/A	
Account:	550020	Vehicles and Machinery
Amount:	\$77,000.00	

**RECOMMENDATION:**

Staff recommends approval authorizing the execution of a one-year service agreement with Siddons Martin Emergency Group, LLC. to refurbish wire harnessing equipment and make necessary repairs for the Corpus Christi Fire Department's Aerial Ladder Fire Truck (Unit No. 1267), as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Service Agreement  
Price Sheet