

#### AGENDA EMORANDUM

Action Item for the City Council Meeting September 2, 2025

**DATE:** September 2, 2025

**TO:** Peter Zanoni, City Manager

**FROM:** Mike Markle. Chief of Police

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Service Agreement for Auto Body and Emergency Equipment repairs for vehicles for the Corpus Christi Police Department

## **CAPTION:**

Resolution authorizing a one-year service agreement with up to two additional one-year options with AutoWorks Unlimited, of Corpus Christi, Texas, in an amount up to \$395,000.00 and a total amount up to \$1,185,000.00 if option years are exercised, for body and emergency equipment repairs for Police Department vehicles including radios and in-car cameras, with FY 2025 funding in the amount of \$65,833.33 available in the General Fund.

## **SUMMARY:**

This is a resolution to approve the one-year service agreement for body and emergency equipment repairs for Corpus Christi Police Department vehicles including radios and in-car cameras.

# **BACKGROUND AND PURPOSE:**

The proposed service agreement with AutoWorks Unlimited, LLC. is to perform minor body repairs, limited structural work, installation, and removal of equipment for the Corpus Christi Police Department's (CCPD) police vehicles. Out-of-service police vehicles must be repaired promptly, and AutoWorks Unlimited, LLC., can meet CCPD's needs by returning vehicles to operation quickly.

Through this service agreement, the vendor will provide repairs for minor body damage, limited structural work, paint services, and electrical work required for in-car video equipment, police radios, light bars, etc. By consolidating these repairs with a single vendor, police vehicles will be restored to operational status more quickly than if multiple vendors were used to perform these services separately. As a result, this will provide more efficient service and turn-around time on CCPD's police vehicles and it will also enhance the safety and security of the residents of Corpus Christi.

CCPD originally contracted with C&S Plating, a local vendor offering emergency vehicle upfitting, to perform changeovers (transferring equipment from one police unit to another) as well as to perform repairs to emergency lighting, electronics, associated wiring and antennas, and fabrication of specialty items for equipment mounting and storage. However, the manager overseeing the emergency vehicle division at C&S Plating subsequently opened Gulf Coast Fleet which is subcontracted by the dealership where CCPD purchases its police vehicles from. CCPD now contracts with Gulf Coast Fleet to complete the upfitting of newly purchased police vehicles.

CCPD still continues to utilize the services of C&S Plating for fabrication and Gulf Coast Fleet for the upfitting of newly purchased police vehicles; however, neither C&S Plating or Gulf Coast Fleet perform mechanical or collision repairs. This limitation has created a need for a dedicated vendor capable of handling these services. Autoworks Unlimited can provide these services and has the knowledge, experience, and licenses to deal with the specialty equipment aspect of working on emergency vehicles. Also, when repairing emergency vehicles, it sometimes requires the ability to remove and reinstall boxes containing equipment, emergency lighting, antennas, and other IT/electronics. Autoworks Unlimited also provides these services for emergency equipment which eliminates downtime by cutting out the need to subsequently send police vehicles to other vendors such as C&S Plating and Gulf Coast Fleet once collision repairs are completed.

CCPD has used AutoWorks Unlimited, LLC. for over five years to perform emergency equipment repairs and related services and recommends continuing to use them for the proposed agreement. Autoworks Unlimited has prioritized CCPD's police vehicles for the emergency equipment repair work they perform and CCPD has been highly satisfied with the quality of their work and turnaround times. AutoWorks Unlimited, LLC. is one of three companies in the southern region of Texas that is designated as a certified dealer authorized to perform repairs and installations of Harris GE radios and Panasonic in-car video cameras for police vehicles.

# **PROCUREMENT DETAIL:**

Finance & Procurement conducted a competitive Request for Bids (RFB) to obtain bids for Auto Body and Emergency Equipment repairs for Police Department vehicles. The City received one responsive, responsible bid and two non-responsive bids. Staff recommend the award to the lowest, responsible bidder, AutoWorks Unlimited, LLC., of Corpus Christi, Texas.

The bid requirements on section 2.3 of the solicitation indicate the Bidder must have operated continuously for a minimum of three years as an established firm in providing auto repairs and Panasonic camera systems diagnostics and repairs. The bid requirements mandated that the Bidder must submit proof of required experience with the bid. The other requirement of the solicitation required that the Bidder must maintain Panasonic training certification for diagnosing and repairing Panasonic camera systems on police vehicles. The purpose of this requirement was to ensure that the Bidder would not void any warranties with CCPD's technical equipment.

Neither of the two firms that were deemed non-responsive (Big Wreckless Dreams, LLC. and Los Compadres) have the necessary Panasonic training certification required to work on the police communications equipment. Additionally, Big Wreckless Dreams, LLC. does not have the required number of years in business. Therefore, both Big Wreckless Dreams, LLC. and Los Compadres were deemed non-responsive.

The table below provides a cost comparison summary of the three bids that were received for this RFB.

				* Big Wreckless Dreams LLC dba Wreck'A'Mended Collision Centers		AutoWorks Unlimited LLC.		*Los Compadres dba Gardner Automotive & Body Shop	
				Corpus Christi, Texas		Corpus Christi, Texas		Corpus Christi, Texas	
Item	Description	Qty As Needed	Unit	Unit Cost	Extended Total As Needed	Unit Cost	Extended Total As Needed	Unit Cost	Extended Total As Needed
1	Emergency Equipment Repair		HR	\$100.00		\$125.00		\$145.00	
2	Mechanical Repair		HR	\$ 80.00		\$140.00		\$145.00	
3	Collision Repair		HR	\$65.00		\$58.00		\$50.00	
4	Body and Paint Labor		HR	\$65.00		\$58.00		\$50.00	
5	IT / Camera Equipment Repair		HR	\$110.00		\$125.00		\$145.00	
6	Parts and Materials Allowance				\$150,000.00		\$150,000.00		\$ 150,000.00
Unit Cost Total \$420.0						\$506.00		\$535.00	
1-Year Total Labor and Materials To Not Exceed					\$395,000.00		\$395,000.00		\$ 395,000.00

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AutoWorks Unlimited, LLC. is one of three companies in the southern region of Texas that is designated as a certified dealer authorized to perform repairs and installations of Harris GE radios and Panasonic in-car video cameras for police vehicles.

In the two most recent agreements with Autoworks Unlimited, LLC., the labor rate for emergency equipment repairs was \$125.00 per hour, which is the same as the labor rate for emergency equipment repairs in the proposed agreement. Also, the labor rate for body and paint labor services was \$58.00 per hour in the two most recent agreements, which is the same labor rate for body and paint labor services in the proposed agreement. CCPD has not used Autoworks Unlimited, LLC. for mechanical repairs, collisions, repairs, or IT/camera equipment repairs since 2020; therefore, the two most recent agreements with Autoworks Unlimited, LLC. did not include these services. However, mechanical repairs, collision repairs, and IT/camera equipment repairs are included in the proposed agreement in order to consolidate them with Autoworks Unlimited, LLC. In the proposed agreement, the rate for mechanical repairs is \$140.00 per hour, the rate for collision repairs is \$58.00 per hour, and the rate for IT/camera equipment repair is \$125.00 per hour.

#### **ALTERNATIVES:**

The alternative is not to approve this item. However, if AutoWorks is not approved, all CCPD would have to search for a local body shop to do the repairs, installs, and removals outside of an established services agreement. This will lead to substantial time that CCPD's police vehicles are out of service. It would also increase the costs to do the repairs, installs, and removals for CCPD's police vehicles because it would be direct purchase since there would not be an established agreement for such services.

## FISCAL IMPACT:

The fiscal impact for FY 2025 is \$65,833.33 to the General Fund. The remaining funding will be budgeted through the annual budget process.

<sup>\*</sup>Deemed non-responsive due to not having the required Panasonic training certifications

# **FUNDING DETAIL**:

Fund: 1020
Organization/Activity: 11740
Mission Element: TBD
Project # (CIP Only): N/A
Account: 530230
Amount: \$65,833.33

# RECOMMENDATION:

Staff recommends approval of this resolution authorizing a one-year service agreement with up to two additional one-year option periods with AutoWorks Unlimited, LLC. for emergency equipment installation and repairs for Police Department vehicles as presented.

# **LIST OF SUPPORTING DOCUMENTS:**

Service Agreement Bid Tabulation