



AGENDA MEMORANDUM

Action Item for the City Council Meeting of July 14, 2020

DATE: July 14, 2020

TO: Peter Zanoni, City Manager

FROM: Kevin Norton, Director of Water Utilities
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Large Water (Flow) Meters for Utilities Department

CAPTION:

Motion authorizing a two-year supply agreement with Omicron Controls for an amount not to exceed \$70,175.60, for the purchase of large water (flow) meters used by the Utilities Department, effective upon issuance of notice to proceed, with FY 2020 funding in the amount of \$17,550.00 available in the Water Fund.

SUMMARY:

This motion authorizes a two-year supply agreement with Omicron Controls for large water meters for the Utilities Department. Meters procured under this contract, sized 10" – 24", are for new commercial and industrial customers, for replacement of existing meters that are nearing the end of their useful life, and to replace meters that are not compatible with the City's automated meter reading system (AMR).

BACKGROUND AND FINDINGS:

The City of Corpus Christi currently has a supply agreement with Neptune Technology Group, Inc. of Houston, Texas for various sized water meters. In 2019, however, Neptune Technology stopped manufacturing the large Turbine high performance water meters and the replacement parts, and began providing these products through a third-party vendor. It was discovered during recent efforts to install large meters that the meters provided via the third-party vendor were not compatible with the City's AMR system. This has resulted in the need to obtain a separate contract for large water meters that are compatible with the City's AMR system.

The Contracts and Procurement Department conducted a competitive RFB process to obtain bids. The City received four responsive, responsible bids. Staff is recommending the award to the lowest, responsible bidder, Omicron Controls.

ALTERNATIVES:

The alternative is to initiate individual purchases of meters for new large volume customers and for replacement meters that have been operated to failure. This would lead to unstandardized meters, and would create long lead times that would temporarily reduce the ability to measure the flow of water, resulting in decreased revenue. It would also be more costly as the City would not benefit from the economy of scale offered by this new supply agreement.

FISCAL IMPACT:

The fiscal impact for the Utilities Department is for an amount not to exceed \$17,550.00 for FY 2020, with the remaining cost of \$52,625.60 to be budgeted in future years through the annual budget process.

Funding Detail:

Fund:	4010 Water
Organization/Activity:	31510 Maintenance of Water Meters
Mission Element:	041 Distribute Water
Project # (CIP Only):	N/A
Account:	520150 Meter/Serv connect

RECOMMENDATION:

Staff recommends approval of this motion authorizing a two-year Supply Agreement with Omicron Controls, Inc. for large water meters for the Utilities Department.

LIST OF SUPPORTING DOCUMENTS:

Bid Tabulation
Supply Agreement