



CITY OF
CORPUS CHRISTI

AGENDA MEMORANDUM

Action Item for the City Council Meeting January 13, 2026

DATE: January 13, 2026

TO: Peter Zanoni, City Manager

FROM: Nicholas J. Winkelmann, P.E., Interim Chief Operating Officer
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Supply Agreement for Hach Instruments and Consumables for Corpus Christi Water

CAPTION

Resolution authorizing execution of a three-year supply agreement with two one-year option periods, with Hach Company, of Loveland, Colorado, in the amount of \$2,700,000.00 to purchase necessary instruments, components, and reagent consumables to meet operational needs of Corpus Christi Water, with FY 2026 funding of \$445,000.00 from the Water Fund and \$210,000.00 from the Wastewater Fund, for a combined total of \$655,000.00.

SUMMARY:

This resolution authorizes a supply agreement for the purchase of Hach instruments and consumables to be ordered on an as-needed basis.

BACKGROUND AND FINDINGS:

The O.N. Stevens Water Treatment Plant (ONSWTP), Water Quality, the Water Utilities Lab and the six Wastewater Treatment Plants utilize instruments and consumables from Hach. Hach instruments are used to measure water quality parameters. The Texas Commission on Environmental Quality (TCEQ) and the Environmental Protection Agency (EPA) regulate parameters that water and wastewater facilities are required to analyze. It is vital for water and wastewater quality to be monitored in order to stay in compliance with TCEQ and EPA regulations.

These are sole source purchases. Hach Company is the sole manufacturer of Hach instruments. The O.N. Stevens Water Treatment Plant, Water Quality, and Water Utilities Lab currently utilize Hach instruments, consumables, and chemistries that are worth over \$800,000. The Water and Wastewater Divisions are each receiving a negotiated 10% discount off the list price on Hach Instruments and consumables.

Corpus Christi Water has maintained a strong and enduring business relationship with Hach Company for over twenty years, primarily through direct purchases of their equipment and related products. The Hach Company is widely recognized as a standard in the water quality industry, known for its precision, reliability, and compliance with regulatory requirements. This reputation has made Hach Company the preferred choice for ensuring accurate monitoring and analysis of water systems. In addition to these longstanding outright purchases, Corpus Christi Water formalized the partnership in 2015 by establishing a supply and consumables contract. This agreement provided a structured framework for consistent access to essential materials, streamlining procurement processes and reinforcing operational efficiency while upholding industry's best practices.

PROCUREMENT DETAILS:

This procurement falls under Section 252.022(a)(7)(A) of the Local Government Code; this item is available from only one source due to patents, copyrights, secret processes, or natural monopolies.

O.N. Stevens Water Treatment Plant, Water Quality and Water Utilities Lab currently utilizes HACH instruments and consumables. The City has negotiated a 10% discount from the list price for the purchase of instruments and consumables. To review the catalog, follow the link below:

<https://digitaledition.pub/wc/hach-company/master-catalog-usa/2025/>

ALTERNATIVES:

An alternative would be to process sole-source documents for each Hach purchase. This process would result in a longer lead time instead of receiving supplies in a timely manner.

FISCAL IMPACT:

The fiscal impact for the Utilities Department in FY 2026 is \$655,000.00. The remaining cost in the amount of \$2,045,000.00 will be budgeted in future years through the annual budget process.

FUNDING DETAIL:

Fund:	4010 Water Fund
Organization/Activity:	31010 O.N. Stevens Water Treatment Plant
Department:	45 Water
Account:	520032 Lab Supplies
Cost:	\$380,000.00

Fund: 4010 Water Fund
Organization/Activity: 31501 Water Quality
Department 45 Water
Account: 520032 Lab Supplies
Cost: \$62,000.00

Fund: 4010 Water Fund
Organization/Activity: 31700 Water Utilities Laboratory
Department: 45 Water
Account: 520032 Lab Supplies
Cost: \$3,000.00

Fund: 4200 Wastewater
Organization/Activity: 33100 Broadway Wastewater Plant
Department: 46 Wastewater
Account: 520032 Lab Supplies
Cost: \$35,000.00

Fund: 4200 Wastewater
Organization/Activity: 33110 Oso Wastewater Plant
Department: 46 Wastewater
Account: 520032 Lab Supplies
Cost: \$35,000.00

Fund: 4200 Wastewater
Organization/Activity: 33120 Greenwood Wastewater Plant
Department: 46 Wastewater
Account: 520032 Lab Supplies
Cost: \$35,000.00

Fund: 4200 Wastewater
Organization/Activity: 33130 Allison Wastewater Plant
Department: 46 Wastewater
Account: 520032 Lab Supplies
Cost: \$35,000.00

Fund: 4200 Wastewater
Organization/Activity: 33140 Laguna Madre Wastewater Plant
Department: 46 Wastewater
Account: 520032 Lab Supplies
Cost: \$35,000.00

Fund: 4200 Wastewater
Organization/Activity: 33150 Whitecap Wastewater Plant
Department: 46 Wastewater
Account: 520032 Lab Supplies
Cost: \$35,000.00

RECOMMENDATION:

Staff recommends approval of the resolution authorizing a three-year supply agreement with two one-year option periods, with Hach Company for the purchase of instruments, consumables, and chemistries as presented.

LIST OF SUPPORTING DOCUMENTS:

Resolution
Supply Agreement