Aclara Pricing for the City of Corpus Christi (TX)
Aclara Network and Software - On-Premise

| | | **Revision Date:** | | 2/28/2020 | |

Description	Part Number	Qty	Unit Price	Extended Price	Notes
1 INFRASTRUCTURE					
1.1 DCU-II+, RF, 1-ch Tx, 8-ch Rx, T-Board, Solar, Verizon LTE	501-9985LTV-S-2A2T-EGW	50			(5,6,7)
1.2 DCU Mounting Hardware, DCU/Antenna Kit, Round Pole, includes Mounting Hardware, Antenna	109-9975-03A 109-9985-STAR-02 070-2574	27			(5,6,7,8)
1.3 DCU Mounting Hardware, DCU II+ Water Tower Mounting Kit, includes Mounting Hardware, Antenna	109-9985-DCU-04 109-9985WT-01 109-9985-STAR-04 070-2590H	13			(5,6,7,8)
1.4 DCU Mounting Hardware, DCU Roof Mount, DCU II+, Complete	109-9985RM-S1-STAR-1X5FT 070-2570-10	10			(5,6,7,8)
1.5 DCU Installation - Pole Mount (Pole < 60ft)	504-0001R	27			(9)
1.6 DCU Installation - Water Tower or Rooftop Mount	504-0003	23			(9)
			Group 1:	$ -	
2 PROFESSIONAL SERVICES					
2.1 Aclara Professional Services - RF Network Analysis, Deployment Support and Validation		1			(10)
2.2 Training - Water 3-day Startup, includes 2 additional days of training to use later on per customer discretion	504-0206	1			(10)
2.3 Training - AclaraONE Basic Operation and Administration	504-3000	1			(10)
			Group 2:	$ -	
3 SOFTWARE - INITIAL FEES					
3.1 Hosted AclaraONE Software License Fee	SW-3010L SW-3020L	152,000			(11)
3.2 Hosted AclaraONE Software License Fee (Credit)	SW-3010L SW-3020L	152,000			(11)
3.3 AclaraONE Software Set-Up / Integration Fee	SW-3010P SW-3020P	1			
3.4 Aclara ACE Software Set-Up / Integration Fee		1			
			Group 3:	$ -	
4 Aclara Software fees year one					
4.1 AclaraONE Maintenance ASP Fee	SW-3010M SW-3020A	152,000			(12,14)
4.2 Hosted Aclara ACE Software ASP Fee	SW-5045A SW-5010A	152,000			(12,14)
4.3 Cellular Backhaul Data Plan (Per DCU per year for access to the Aclara Wireless Network for SRFN. Fee includes support, private APN, VPN and 1GB cellular data plan.)	NS-AWN-1GBY-E-RF	50			(13,14,15)
4.4 DCU Maintenance Annual Fee	504-0002W	50			(14,15)
			Group 4:	$ -	
5 Aclara Software fees year two					
5.1 AclaraONE Maintenance ASP Fee	SW-3010M SW-3020A	152,000			(12,14)
5.2 Hosted Aclara ACE Software ASP Fee	SW-5045A SW-5010A	152,000			(12,14)
5.3 Cellular Backhaul Data Plan (Per DCU per year for access to the Aclara Wireless Network for SRFN. Fee includes support, private APN, VPN and 1GB cellular data plan.)	NS-AWN-1GBY-E-RF	50			(13,14,15)
5.4 DCU Maintenance Annual Fee	504-0002W	50			(14,15)
			Group 5:	$ -	

Subtotal:	$	1,245,250.02
Material Handling & Freight:		*Included*
Grand Total:	*$*	*1,245,250.02* (1,2,3,4)

GENERAL

1 The itemized Pricing remains in effect for a period of 120-days from the revision date above.

2 Pricing is confidential and proprietary and is governed by the confidentiality requirements of the Master Agreement.

3 The itemized pricing shown is based on quantities and schedules proposed herein; any changes may result in a pricing adjustment. Stand-alone pricing for each line item may be provided upon request.

4 Total extended price shown excludes any applicable Sales Tax.

INFRASTRUCTURE

5 Total extended price shown excludes DCU mounting structures (e.g. poles, installation of poles) and site acquisition costs.

6 DCU installations and configurations may be a mixture of various mounting styles. A detailed propagation study and site survey is needed to finalize the quantities and types. Pricing adjustments will not be required to accommodate these changes.

7 Based on current DCU Plan. This is an estimate which can change depending on DCU siting. If DCU siting results in the need for quantities above what is defined in this quote, the cost for any additional DCUs and mounting components [mounting components includes cabling], including installation, will be the responsibility of Aclara. Typical standard installation rate (pole and roof mount) is 3 to 5 units per day.

8 DCU mounting kits include standard cabling (Pole – 2x20', Tower 2x150', Roof - 10'), additional cabling to be priced upon mounting requirements.

9 Add $1,000.00 for 1-day Bucket Truck Rental if needed for access.

PROFESSIONAL SERVICES

10 All travel expenses are included in these costs. Two additional training days may be used for as onsite training or remotely depending on Client preference so long as the days are used within the Initial Term

SOFTWARE

11 AclaraONE ASP configuration based on total system size of (152,000 total endpoints) endpoints. Final AclaraONE ASP configuration will be determined by working in conjunction with IT staff at the beginning of each contract year and pricing adjusted accordingly for that year.

ANNUAL FEES

12 Annual fee includes base-level support and software license maintenance.

13 Assumed Cellular Provider is Verizon, alternate Cellular Providers can be discussed, but may impact pricing.

14 Annual fees are guaranteed for 2 years only…year 2 annual fees will be $281,360.00

15 If DCU siting results in the need for quantities above what is defined in this quote, the cost for Cellular Backhaul Data Plan and DCU Maintenance Annual Fee will be the responsibility of the City of Corpus Christi, TX. Pricing for each item as defined in this quote will be honored.

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