



13 March 2018

The Honorable, Joe McComb and City Council Members Corpus Christi City Council 1201 Leopard Street Corpus Christi, Texas 78401

Dear Mayor McComb and Members of the City Council:

This letter is to reaffirm that the members of the Airport Board voted unanimously to recommend Trillion Aviation as the Airport's consultant. The unanimous vote was based upon the ongoing return on investment achieved in recent years. From the Public-Private partnerships that led to FedEx Ground and the U.S. Coast Guard, to the fixed-based operators (FBO's), Trillion has helped the airport staff grow revenue and strengthen our relationships with the airlines. Trillion's vast network within the airline industry has helped lay the ground work for new airline lease agreements that once completed, will improve the airports financial position moving forward.

The Airport Board strongly recommends approval of this agreement. A vote for this contract will give the airport staff the critical help it needs to navigate the ever changing world of aviation and airline activity.

Very respectfully,

Jay Wise

CCIA Board Chairman