



CORPUS CHRISTI B CORPORATION

BOARD DETAILS



OVERVIEW



SIZE 7 Seats



TERM LENGTH 2 Years



TERM LIMIT 6 Years

The Corpus Christi B Corporation administers the proceeds of the Type B sales tax, initiated in 2018, with the use of the proceeds for: (1) 50% for economic development, specifically the promotion and development of new and expanded business enterprises to the full extent allowed by Texas law; (2) up to \$500,000 annually on affordable housing; and (3) the balance of proceeds to be used for construction, maintenance and repair of arterial and collector streets and roads.



DETAILS

COMPOSITION

The Board of Directors of the Corporation consists of seven (7) directors appointed by the City Council. Three directors must be persons who are not employees, officers or members of the City Council of the City of Corpus Christi. Each director must be at least 18 years of age, a resident and qualified elector of the City. Directors may be appointed to succeed themselves. The term of four of the initial members of the board of directors shall expire July 31, 2018 and the term of the remaining three members shall expire July 31, 2019. The terms of the directors shall be two-years, expiring on July 31 of each year. No director may serve longer than six years consecutively, unless such service is required to complete an unexpired term. The Board of Directors shall appoint a president, vice-president and secretary, the terms of each expiring on July 31 of each year. Directors may also serve as Directors for the Corpus Christi Business and Job Development Corporation (CCBJDC). If a Director serves on both the Corporation's board and the CCBJDC's board, the expiration of the Director's term on the Corporation's board shall coincide with the expiration of his/her term on the board of the CCBJDC. The City Council will appoint a City Council Member as a Liaison whose term on the Corporation is coterminous with his/her term on City Council.

CREATION / AUTHORITY

Resolution TBD; Development Corporation Act of 1979; Texas Local Government Code, Chapters 501-505.

MEETS

TBD

TERM DETAILS

Two-year staggered terms.

DEPARTMENT

City Manager's Office

COMMITTEE/ SUBCOMMITTEE N/A
AGENDAS

OTHER INFORMATION

Corpus Christi B Corporation Members
December 12, 2017

One (1) vacancy with term to 7/31/19.

<i>Name</i>	<i>Board Name</i>	<i>Status</i>	<i>Term</i>	<i>End date</i>	<i>Position</i>	<i>Category</i>
Vacancy	CORPUS CHRISTI B CORPORATION	Vacant	1	07/31/19	Member	
Leah P. Olivarri	CORPUS CHRISTI B CORPORATION	Active	1	07/31/18	Member	
Lee A. Trujillo	CORPUS CHRISTI B CORPORATION	Active	1	07/31/18	Member	
Bart Braselton	CORPUS CHRISTI B CORPORATION	Active	1	07/31/18	Member	
Randy Maldonado	CORPUS CHRISTI B CORPORATION	Active	1	07/31/18	Member	
Scott M. Harris	CORPUS CHRISTI B CORPORATION	Active	1	07/31/19	Member	
Gabriel Guerra	CORPUS CHRISTI B CORPORATION	Active	1	07/31/19	Member	
Michael T. Hunter	CORPUS CHRISTI B CORPORATION	Active	1	Coterminous	Non-Voting Member	City Council Liaison

Corpus Christi B Corporation Applicants
December 12, 2017

Name	Boards Applying For	District	Employer	Work Address	City	St.	Work Phone	Registered Voter
Tomas Duran	CORPUS CHRISTI B CORPORATION	District 4	Self-Employed	615 Leopard, Suite 736/737	Corpus Christi	TX	361 882-8714	yes
Mary Jane Garza	CORPUS CHRISTI B CORPORATION	District 4	Texas A & M University-Corpus Christi	6300 Ocean Drive, Unit 5741	Corpus Christi	TX	361-825-6005	yes
Lillian T. Helms	CORPUS CHRISTI B CORPORATION	District 2	Turner Industries Group	8601 IH 37 Access Road	Corpus Christi	TX	361-248-3005	yes
Gordon R. Robinson	CORPUS CHRISTI B CORPORATION	District 4	Corpus Christi Regional Transportation Authority	602 N. Staples St.	Corpus Christi	TX	361-903-3483	yes
Maria G. Rodriguez*	CORPUS CHRISTI B CORPORATION	District 1	Frost Bank	4215 S. Staples St.	Corpus Christi	TX		yes
John B. Ross VI	CORPUS CHRISTI B CORPORATION	District 1	Firebird Bulk Carriers, Inc.	1024 S. I37 Access	George West	TX	747-333-6749	yes
John Valls	CORPUS CHRISTI B CORPORATION	District 5	Valls Consulting Group	615 N. Upper Broadway, Suite 616	Corpus Christi	TX	361-356-3193	yes
Michael C. York	CORPUS CHRISTI B CORPORATION	District 4	Urban Engineering	2725 Swantner Dr.	Corpus Christi	TX	361-854-3101	yes
(*Currently serves as a City appointee on another board, commission, committee or corporation, but will resign if appointed.)								

Profile

State

□ □ □ □ □

Postal Code

What district do you live in? *

☒ District 4

(Note: If you do not know your district click [here](#))

Current resident of the city?

☒ Yes ☐ No

43

If yes, how many years?

Are you a registered voter?

☒ Yes ☐ No

Primary Phone

[REDACTED]

Alternate Phone

self-employed

Employer

President/owner

Job Title

615 Leopard, Suite 736/737

Work Address - Street Address and Suite Number

Corpus Christi

Work Address - City

Texas

Work Address - State

78401

Work Address - Zip Code

361 882-8714

Work Phone

tomasduran@durans.com

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

None, at this time.

Education, Professional and/or Community Activity (Present)

Please refer to uploaded resume.

Why are you interested in serving on a City board, commission or committee?

I am providing my application for a position on the Corpus Christi B Corporation Board of Directors. I have a long history of dedication to the City of Corpus Christi, in multiple capacities, as a member of the staff and as an external consultant. I see this Board appointment as a means of returning to an arena where I can still be of assistance to the organization and to the community. In my association with the City in the past, my goal has always been to ensure the well-being of City employees while safeguarding the financial viability of the organization. I consider, as well, the importance of shoring up the infrastructure of this community as we move into the future. As you will note from my attached resume, I have extensive experience in the area of business finance and operations, both public and private. I think this experience would be a valued asset to the B Corporation Board. I look forward to hearing from you as you weigh your decision for this appointment.

[Tomas Resume_11.17.17-4.docx](#)

Upload a Resume

Please upload any additional supporting documents.

Demographics

Ethnicity

☒ Hispanic

Gender

☒ Male

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☒ I Agree

City Code Requirement - Attendance

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☒ I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application for appointment it must be disclosed under the Public Information Act. I also understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act.

☒ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☒ I Agree

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

☐ Yes ☒ No

Does your employer or your spouse's employer have a City contract?

☐ Yes ☒ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

☐ Yes ☒ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

☐ Yes ☒ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department.

All question answered "no".

Board-specific questions (if applicable)

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Resume

Tomás Durán

Tomasduranycuervo, PC

Bilingual: English/Spanish

(Including translation experience for the U.S. Diplomatic Corps)

Experience

1992-Present-Owner, President

- Designed health plans to meet the benefits desired within the financial confines of employer and employee requirements
- Negotiated special discount arrangements with providers, i.e. hospitals, physicians, etc.
- Negotiated/established first PPO arrangement and self-funded group health program in Corpus Christi
- Brokered re-insurance and claims adjudication to meet the requirements of employers
- Managed the health programs once selection process completed
- Developed, brokered and managed other voluntary-type insurance programs, such as life (term & whole) insurance, disability, long-term care, etc.
- Brokered property and casualty insurance programs
- Brokered general liability insurance and developed programs to reduce and manage losses.
- Brokered worker's compensation insurance and developed loss control/prevention programs
- Managed vision and dental network

For a multi-million dollar publicly-held company, performed the following:

- Conducted several business feasibility studies in San Salvador, El Salvador; San Juan, Puerto Rico; Sao Paulo, Brazil; Saltillo, Mexico; Valencia, Spain.
- Carried out general business consulting in personnel management outside the insurance field
- Served as business consultant in several endeavors for this multinational company, with headquarters in U.S. and Great Britain and Spain, also with operations in Hong Kong and China
- Served in the capacity of outside director, and chairman of audit committee
- Served as active director through the IPO and secondary offering,
- Served same company as Interim CEO and Chairman of the Board of Directors, after an absence of approximately one year

1988-1992 City of Corpus Christi, Texas/Senior Assistant to the City Manager/Director of Management and Budget/ Interim Director of Risk Management

- Assisted the City Manager with multi-faceted duties related to managing the City of Corpus Christi
- Coordinated the City Council Agenda and related memoranda with City Department Heads
- As Director of Management and Budget, developed award-winning budget for City's FY 1991-92, \$300+ million budget
- Designed, developed and implemented a "Safety Focus" program for the City which resulted in \$4 million/year "real" savings through reduction in loss-time accidents and, a very aggressive claims review (both Worker's Comp. & General Liability). Over a relatively short period of time, was successful in eliminating most frivolous claims

against the City

- Served as Mayor's representative to the Corpus Christi Convention and Tourist Bureau and several Foreign Trades missions to Mexico

1987-1988 Alta Health Strategies, Houston, Texas/Assistant Vice President

- Developed and managed health benefits programs for large employers

1982-1987 City of Corpus Christi, Texas/Personnel Officer

- Managed day-to-day operations of the Personnel Department for the City (3200 employees, including 700 union employees)
- Developed and managed City's self-funded health insurance and benefits program
- Developed and administered the City's Managerial compensation program
- Participated in the selection/promotion process for Police/Fire Uniformed personnel
- Handled all aspects of cost analysis of Police/Fire contract negotiations
- Developed initial Risk Management function

1976-1982 City of Corpus Christi, Texas/Assistant Director of Personnel

- In addition to duties outlined as Personnel Officer, directed the City's Comprehensive Employment and Training Act (CETA) program and associated sub-contracts.

1974-1976 City of Corpus Christi, Texas/Administrative Assistant to the Director of Personnel/Civil Service

- Administered the City's CETA program with sub-contracting agencies
- Instituted crucial revisions in City of Corpus Christi benefits and compensation program

1972-74 A.Brandt Co., Inc., Ft. Worth, Texas/Personnel Manager

- Administered all personnel functions for manufacturing (High-end wood furniture with a rough mill, dry kiln, rough & finish wood processing, assembly-line production and a trucking division) company with approximately 1600 employees in four locations
- Instrumental in negotiating major contract with Teamsters Union
- Supervised safety program throughout the different plant locations, including an on-site clinic staffed with a full-time nurse and physician with capability to perform minor surgery
- Coordinated safety equipment modifications
- Coordinated all OSHA reporting requirements and site inspections

Education

West Texas A&M University, Canyon, Texas. Completed coursework for M.A., summer 1974; major-Economics; minor-Public Administration

West Texas A&M University, Canyon, Texas. B.A., 1970; major International Relations

Universidad de Madrid, Spain. Course study. 1964-65

Licenses: Texas Group One (Health, Life and other benefit products); Property, Casualty & General Liability; Consultant in Life & Health

Current and Past Memberships

Corpus Christi Tourist and Convention Board of Directors

Diocese of Corpus Christi Finance Council

Omicron Delta Epsilon (Economics Honor Society)

St. Pius X Catholic Church Finance Council

City of Corpus Christi Investment Committee

City of Corpus Christi Mayor's Commission on Drugs and Alcohol

Trade Committee Representative with Monterrey, Vera Cruz and Mexico City Foreign Trade Missions

State President, Texas Public Employees Labor Relations Association (TXPELRA)

Texas Municipal League Legislative Task Force

References will be provided on request.

Application for a City Board, Commission, Committee or Corporation

Profile

<u>Prefix</u>	<u>Mary Jane</u>	<u>Garza</u>	<u>Suffix</u>
	<u>First Name</u>	<u>Middle Initial</u>	<u>Last Name</u>

[REDACTED]
Email Address

[REDACTED]
Street Address

[REDACTED]
City

[REDACTED]
Suite or Apt
State

[REDACTED]
Postal Code

What district do you live in? *

☒ District 4

(Note: If you do not know your district click [here](#))

Current resident of the city?

☒ Yes ☐ No

born and raised, returned to
Corpus Christi 15 years ago

If yes, how many years?

[REDACTED]
Primary Phone

[REDACTED]
Alternate Phone

Texas A & M University-Corpus Christi

Employer

Interim Vice President of Institutional Advancement

Job Title

6300 Ocean Drive Unit 5741

Work Address - Street Address and Suite Number

Corpus Christi

Work Address - City

Tx

Work Address - State

Mary Jane Garza

78412-5741

Work Address - Zip Code

361-825-6005

Work Phone

maryjane.garza@tamucc.edu

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No, I do not currently serve on any City Board. commission or committee.

Education, Professional and/or Community Activity (Present)

B.S, M.S. Ed.D, members of the following boards: American heart Association, Boys & Girls Club of the Coastal Bend, Corpus Christi Symphony Board, Citizens for Educational Excellence, League of Women Voters, Del Mar College Foundation, Corpus Christi Diocese Bishop's Guild, Equestrian Order of the Holy Sepulchre of Jerusalem, South Texas Botanical Gardens, Texas A & M -CC President's Council, Texas A & M University-Kingsville President's Council

Why are you interested in serving on a City board, commission or committee?

This will be a very important board that administers the proceeds of the Type B sales tax to fund economic development, affordable housing and most important street repair projects. I desire to be part of the important decision making process that awards the proceeds of the sale-tax funds. I am well informed and desire for our city to continue to move forward in economic development.

[Mary Jane Garza Resume Updated 8-31-2017.pdf](#)

Upload a Resume

Please upload any additional supporting documents

Demographics

Ethnicity

☒ Hispanic

Gender

☒ Female

Verification

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☒ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☒ I Agree

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

☐ Yes ☒ No

Does your employer or your spouse's employer have a City contract?

☐ Yes ☒ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

☐ Yes ☒ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

☐ Yes ☒ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department.

N/A

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI B CORPORATION,CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,PLANNING COMMISSION

Are you a registered voter?

☒ Yes ☐ No

Mary Jane Garza, Ed.D

EDUCATION

Lamar University-Beaumont, Texas—Public School Administration-
University of Houston Clear Lake—Clear Lake, Texas-Superintendent Certification-
Texas Wesleyan University-Computer Science Program-Fall
Texas A & I University-Corpus Christi-Mid-Management Certification
Texas A & I University-Kingsville-Doctorate in Education/Bilingual Education-
Texas A & I University-Kingsville-Masters in Science -Psychology/Guidance and Counseling
Texas A & I University-Kingsville-Bachelors of Science- Elementary Education/Government

CERTIFICATION

- LIFE Superintendent Certification
- LIFE Mid-Management Certification
- LIFE Supervisor Certification
- LIFE Counselor Certification
- LIFE Elementary Certification
-

PROFESSIONAL EXPERIENCE

- **Interim Vice President Texas A & M University-Corpus Christi**
- Naval Air Station-Corpus Christi Navy School Liaison Officer
- West Oso ISD – Assistant Superintendent
- Jim Hogg County ISD- Interim Superintendent
- Lyford CISD- Superintendent-
- Galveston ISD –Asst. Supt. Curriculum-September
- Brownsville ISD- Executive Director Special Programs-
- Macmillan Publishing Company-Bilingual Reading Consultant
- Texas Wesleyan University- Department of Education-Office of Bilingual Education—Kellogg Fellow
- Pan American University-Brownsville, Texas- (Leave of Absence-Department of Education)
- Texas A & I University Kingsville, Texas- Graduate Assistant-Doctoral Fellow
- Corpus Christi ISD-5th Grade Teacher and High School Counselor

PROFESSIONAL BOARDS AND MEMBERSHIPS

Military Child Coalition Lifetime Member
ASCD Board Member
TASCD Board Member
Board member TASB-Worker's Compensation Board
TEA Commissioner's Cabinet Council
Texas Association of School Administrators
International Reading Association
Texas Reading Association-Texas Association of Bilingual Education
National Association of Bilingual Education

COMMUNITY ORGANIZATIONS

South Texas Botanical Garden and Nature Center-Trustee and Fundraising Co-Chair
Instituto Cultural Hispánico de Corpus Christi-2005-President
League of Women Voters-Corpus Christi-2009-President
Citizens for Educational Excellence- 2010- Present- (Past President)
Corpus Christi Symphony Orchestra-2014-Present
Bishop's Guild -2005 – Present
Equestrian Order of the Holy Sepulcher of Jerusalem-2014-Present (by invitation only)
Coastal Bend American Red Cross- 2005 to 2013(Past President)
South Texas Art Museum of South Texas Trustee -2003 to present Communications Chair/Secretary/Executive Board
Symphony Guild Member – 2005- present
Del Mar Foundation Board – 2009-present
YWCA Advocacy Committee-2012-2013
Corpus Christi Library Board – 2008- 2013

Texas A & M –Corpus Christi President’s Council -2006-present
Texas A & M-Kingsville President’s Council – 2012-present
Art Center of Corpus Christi Trustee-2012 to 2014
Commission on Children and Youth 2004-2009
Corpus Christi Health Advisory Committee 2005-2009
Drop-Out Summit City Planning Committee -2008-2009
Hispanic Women’s Network- Corpus Christi- Past Chair
Hispanic Women’s Network-State of Texas-Chair
HUD’s Empowerment Zone Council Member and Vice Chair- 1994-1998

HONORS/AWARDS

Most Beautiful Woman-Inside and Out-Bend Magazine 2015
YWCA- Y Women in Careers 2013
Department of the Navy –Senior Civilian of the Quarter-Second Quarter year 2012
Texas A & M University Reading Council-Literacy Award 2012
Del Mar College Distinguished Former Student Del Mar College Wall of Honor 2012
2012 Trailblazer Award –Outstanding Achievement and Community Service
LULAC #1 Outstanding Community Leader 2012
Hispanic Women’s Network “La Estrella Award”- October 2012
HWNT Distinguished Service Award
Exemplary Educator Award-Texas A & M University-Corpus Christi-College of Education
Leadership America Award 2012
Texas Leadership Award -2011
Outstanding Kellogg Fellow – United States Department of Education
Outstanding Rio Grande Bilingual Educator
Hispanic Women’s Network-Corpus Christi Chapter --2008 Star Recipient
Texas A & M University Department of Education—Distinguished Doctoral Graduate Teaching Fellow
Texas A & I University Outstanding Doctoral Student

KEYNOTE PRESENTATIONS

Approximately over 500 workshops
Approximately 150 major keynotes
Approximately 10 major speeches internationally

REFERENCES

Mr. Julio Reyes—AEP Vice President—
Rear Admiral Dell D. Bull CNATRA ACFL,FW Central/Southeast Region Training Lead,
Captain David Edgecomb CNATRA, Chief of Staff,
CAPT Steve "Slash" Banta, U.S. Navy, NAS Corpus Christi Commanding Officer1
.

Published Author

Experienced Grant writer

Curriculum Frameworks Developer

Profile

Email Address

Street Address

Suite or Apt
State

City

Postal Code

What district do you live in? *

☒ District 2

(Note: If you do not know your district click [here](#))

Current resident of the city?

☒ Yes ☐ No

2

If yes, how many years?

Primary Phone

Alternate Phone

Turner Industries Group

Employer

Business Development Executive

Job Title

8601 IH 37 Access Road

Work Address - Street Address and Suite Number

Corpus Christi

Work Address - City

TX

Work Address - State

78409

Work Address - Zip Code

3612483005

Work Phone

lhelms@turner-industries.com

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Over 25 years in progressive new Business Development in real estate, construction, and energy sector. Graduate of University of Houston DT Bachelors in Criminal Justice/ Minor in Political Science, Graduate studies at Our Lady of The Lake, Psychology; Licensed Texas Real Estate Broker, CASA Advocate, Founder of LOVE Support Group {Ladies Overcoming Violence Empowered} to stop domestic violence and sexual assault

Why are you interested in serving on a City board, commission or committee?

I believe my experience in real estate development as well as new business development in the private sector all round the state of Texas would be a great asset to the City of Corpus Christi as I have seen many different rejuvenation's of business districts and neighborhoods. Also being a native of Corpus Christi and now coming back home, gives me a different fresh look perspective of how we can keep moving Corpus Christi forward into future growth and development.

[LillianHelms2016Resume.docx](#)

Upload a Resume

Please upload any additional supporting documents

Demographics

Ethnicity

☒ Hispanic

Gender

☒ Female

Verification

City Code Requirement - Residency

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Oath

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Code of Ethics - Rules of Conduct/Conflicts of Interest

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☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

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N/A

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI B CORPORATION,CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,PLANNING COMMISSION

Are you a registered voter?

☒ Yes ☐ No

Lillian T. Helms

- Education:** University Houston, Bachelor Science Criminal Justice/PS
Our Lady of Lake University, MA Graduate studies Psychology
World Wide Language Advanced Certificate in Spanish
- Professional:** 11/2016 – Present
Turner Industries Group
Corpus Christi, Texas
Business Development Executive
- Tasked with establishing new business accounts in Corpus Christi and South Texas
 - Business to Business development of major industrial operators for the contract of construction and maintenance projects by meeting with decision makers at the C level
 - Present lunch and learns to teach and capture perspective clients weekly
 - Road warrior and master networker
 - Prepare weekly reports to inform team members and VP of current markets
 - Responsible for ensuring all paperwork gets prepared to initiate MSA
 - Successful in establishing contracts with major operators such as Flint Hills, Citgo, and Oxy Chem
 - Prepare monthly expense reports
- 2/2014 – 8/2016
Dynamic Industries Inc.; Dynamic Construction Services
Ingleside, Texas
Business Development/ Account Manager
- Business to Business development by cultivating relationships through rig/plant location visits, office visits, and leverage networking opportunities
 - Road warrior; constantly hunting out new opportunities throughout the country
 - Secured large cap and small cap projects that specialized in turnkey construction projects for refineries, LNG Plants, plastics, petrochemical, salt water disposals, compressor stations, central facilities, offshore platforms, and stabilizer plants for industrial and energy industries

- Construction Projects, I sold included multi-craft services in scaffolding, coatings, I & E, civil and site prep, fabrication, welders, riggers, and manpower
- Sold and secured long term construction and maintenance services to largest client to date Valero, OK and North Texas refineries.
- In one year originated 4 brand new master service agreements (MSA) with major operators building brand new plants or performing expansion. Total of 10 brand new MSA contracts in my tenure with DII
- Brought in one opportunity alone to bid major cap project worth \$30M; pipe rack modules
- Presented educational lunch and learns to company engineers, superintendents, executive management, and craftsman
- Strong established relationships with KBR, CB&I, Fluor, Valero, Citgo, Flint Hills, Voelstapine, Cheniere, Chemours, Dupont, Shell, Anadarko, Exxon, EOG, Marathon Oil, Conoco Phillips, Stat Oil, Penn Virginia, Pioneer Natural Resources, Murphy Oil, & BHP
- Strong negotiating and communication skills
- Assisted legal in obtaining MSA and Confidential work order agreements
- Strong leadership and team builder; team player
- Produced weekly reports for VP Sales and Operations via CRM entries

9/2012 – 2/2014

FMC Technologies

Houston, Texas

Business Development Representative/ Surface Wellhead

- Business to Business development by cultivating relationships through rig location visits, office visits, and channeling networking opportunities
- Road warrior; constantly hunting out new opportunities statewide
- Sold surface wellhead equipment for both drilling and frac completions locations
- Completions specialist providing 5 “& 7” 10K and 15K frac valves and TE Manifolds
- Taught company reps through lunch and learns the proper usage of equipment and its benefits
- In first week with company brought in Marathon Oil Completion operations

- Major operating clients with established relationships include Marathon, Pioneer, BP, Chesapeake, Sabine Oil, Conoco Phillips, Anadarko, Devin Oil, Oxy, Newfield, Hunt Oil, Shell, EOG, XTO, Stat Oil, and Talisman
- Major service clients with established relationships include Weatherford, Baker Hughes, Halliburton, H&P, Nabors, Trinidad, Nomatic, Patterson, Precision, and Orion
- Routine visits to ensure great customer service
- Excellent sales presenter, negotiator and closer
- Obtained vital client information to assist with RFQ and RFP
- Prepared weekly production reports for senior management via MSCRM
- Confident, assertive, well rounded, bilingual in Spanish, very professional sales rep
- Over 17 years of business development and management of a sales team

10/2011 – 9/2012

Superior Energy; HB Rentals

Houston, Texas

Field Sales Representative

- Business to Business development by cultivating relationships through personal visits and networking events
- Traveled extensively throughout South Texas in EFS
- Specialized in living accommodations on locations for drilling and completions work
- Presented lunch and learn sessions to company reps
- Expert relationship builder and master networker
- Excellent closer and negotiator
- Assisted in bids and proposals
- In less than 45 days brought major account to company; Marathon Oil, completions
- Great contacts and relationships with Chesapeake, Halliburton, Black Brush, Conoco Phillips, Anadarko, Exxon, Nabors, Pioneer Well Services and many other key players in the industry
- Assisted in getting invoices signed and processed for payment
- Prepared and distributed marketing materials and goods to capture attention to business

6/1997 – 10/2011

Klein Realty Development & Construction Corporation: Matrix
Mortgage Corporation

Houston, Texas

VP of Business Development/Operations

- Broker of Record
- In charge of B2B business sales development and project management statewide (Texas)
- Supervised and oversaw multi-million dollar commercial development projects from initiation of plans to final delivery (cradle to grave) to customer, such as shopping centers, medical clinics and libraries
- Negotiated contracts with customers, including terms and conditions, price incentives and related pricing factors for projects based on customers specific wants and needs.
- Supervised and developed 30-50 employees in multiple locations throughout DFW and Houston
- Priced and ordered all materials needed for each project.
- In charge of timely delivery of materials from third party logistics to company sites throughout the country.
- Ensured clients were satisfied and projects were on schedule per terms and agreements.
- Oversaw each projects P&L budget to ensure budget control and maximize profit to company.
- Assisted in development of marketing materials and website
- Drafted, developed and implemented manuals for the processes and procedures of the company using lean Six Sigma methods.
- Originated Conventional, VA, FHA, and subprime loans
- Processed and verified all documentation such as paystubs, tax returns, child support, employment, rent, and credit
- Taught community first time home buyer courses in conjunction with City Government program offerings
- Encompassed every aspect of supply chain management to ensure company savings.
- Interviewed and awarded projects to multiple vendors and subcontractors.
- Attended executive meetings with all contractors and suppliers to ensure project was on schedule and all terms of contract were met.
- Supervised onsite development to ensure project was on schedule and deadlines were met.
- Managed and defused all conflicts and issues.
- Compliance and Regulation Officer.

- Drafted, modified, reviewed and renewed contracts with third party vendors such as IT, office equipment, document management, cleaning services, and employment agencies.
- Drafted employment contracts and agreements.
- Drafted and reviewed non-disclosure agreements.
- Main point of contact for Spanish speaking clientele.

Language: Bilingual English/ Spanish

Travel: I can travel extensively domestically and internationally at hours' notice; willing to relocate for right opportunity

Volunteer: Over 20 years volunteering in various community outreaches:
Certified CASA Advocate Guardian Ad Litem
Founder of LOVE Support Group: Domestic Abuse Advocate

Corpus Christi

Work Address - City

TX

Work Address - State

78401

Work Address - Zip Code

361-903-3483

Work Phone

grobinson@ccrta.org

Work E-mail address

Preferred Mailing Address

☒ Work Address

Which Boards would you like to apply for?

CORPUS CHRISTI REGIONAL ECONOMIC DEVELOPMENT CORPORATION: Submitted

LANDMARK COMMISSION: Submitted

PLANNING COMMISSION: Submitted

MARINA ADVISORY COMMITTEE: Submitted

CLEAN CITY ADVISORY COMMITTEE: Submitted

ISLAND STRATEGIC ACTION COMMITTEE: Submitted

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

I do not currently serve on a City board, commission or committee. I do serve as a member of the Board of Directors with my homeowners association, Tropic Isles HOA, in Flour Bluff.

Education, Professional and/or Community Activity (Present)

I have a Bachelor of Science degree in Geography from the University of California at Davis. I am the Director of Planning at the Corpus Christi Regional Transportation Authority (CCRTA). In addition, I am a Project Management Professional (PMP). During periods of implementing service improvements or conducting major planning studies, I have connected with the community throughout the City of Corpus Christi. Additionally, I interface with the CCRTA Board of Directors each month through presentations at meetings to advance transit initiatives and report performance statistics. I enjoy living in Corpus Christi and serving the community as a CCRTA professional. I've talked with residents and visitors at transit stations, bus stops, on buses, while walking in downtown or in the neighborhoods. I've confidently presented in front of several stakeholder groups at senior centers, schools, neighborhood associations including North Beach, Flour Bluff, and the Northside area, City of Corpus Christi Committee for Persons with Disabilities, Young Business Professionals, Downtown Merchants Association, Corpus Christi MPO Technical Advisory Committee, CCRTA Board of Directors, CCRTA Committee on Accessible Transportation, R/UDAT Steering Committee, Caller Times, Naval Air Station, Corpus Christi Army Depot, and other groups. I am a member of the Corpus Christi Metropolitan Planning Organization (MPO) Technical Advisory Committee, CCRTA-City of Corpus Christi Monthly Coordination Meetings, and the Regional/Urban Design Assistance Team Program (R/UDAT) Steering Committee which was formed in the Fall of 2014.

Why are you interested in serving on a City board, commission or committee?

Corpus Christi is a diverse city with multiple business, education, recreation, and tourism opportunities. It is a growing region that needs to strategically advance more development and revitalization efforts. My interests while serving on a committee are to increase family and youth activities, improve economic development, provide focused revitalization opportunities to attract more residents and visitors to our community, and foster public and private partnerships to increase our overall livelihood. By serving on a City of Corpus Christi Committee, I believe that I have the background and professional knowledge to make a positive impact for our community.

[Gordon_Robinson_Resume.pdf](#)

Upload a Resume

Please upload any additional supporting documents

Demographics

Ethnicity

☒ Caucasian/Non-Hispanic

Gender

☒ Male

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☒ I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

☒ I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application for appointment it must be disclosed under the Public Information Act. I also understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act.

☒ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☒ I Agree

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

☐ Yes ☒ No

Does your employer or your spouse's employer have a City contract?

☒ Yes ☐ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

☐ Yes ☒ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

☐ Yes ☒ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department.

The CCRTA has an annual agreement with the City of Corpus Christi for street maintenance funds.

Board-specific questions (if applicable)

Question applies to CLEAN CITY ADVISORY COMMITTEE

Per city ordinance, the committee must include representatives from certain categories. Do you qualify for any of the following categories? *

☒ None of the above

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

Per city ordinance, the committee must include representatives from certain categories. Do you qualify for any of the following categories? *

☒ None of the above

Question applies to LANDMARK COMMISSION

Per city ordinance, the committee must include representatives from certain categories. Do you qualify for any of the following categories? *

☒ None of the above

Question applies to MARINA ADVISORY COMMITTEE

Per city ordinance, the committee must include representatives from certain categories. Do you qualify for any of the following categories? *

☒ None of the above

Gordon Robinson, PMP

SUMMARY: Experienced executive leader, technically skilled, certified project management professional (PMP), and effective communicator who is a hands-on, motivated, reliable, and experienced professional in the areas of strategic planning, transit service design and implementation including scheduling, blocking, rostering, customer service, bus and paratransit operations including bus stop management and detours, maintenance and fleet management, personnel management, capital improvements, budgeting and reporting, contract management and negotiation, ridership analysis and performance reporting using Genfare fare boxes and Automated Passenger Counters, trip planning and next bus technology, vanpooling, bicycle sharing, community outreach, problem solving, civil and traffic engineering, environmental and land use planning, and Title VI of the Civil Rights Act of 1964.

EDUCATION: Bachelor of Science, Physical Geography; University of California at Davis.

PROFESSIONAL EXPERIENCE:

11/2013-Present: **Director of Planning**, Corpus Christi Regional Transportation Authority (CCRTA), Service Development Department, Corpus Christi, Texas.

- Direct the Authority's Service Development Department activities which includes the development of short and long range transportation plans in alignment with financial plans and approved budgets.
- Effectively manage an annual budget of approximately \$425,000 and department staff.
- Lead short and long range planning studies including the development of service plans with cost estimates to implement three operator sign-ups per year.
- Apply for state and federal grants in coordination with agencies including the Federal Transit Administration (FTA), Metropolitan Planning Organization (MPO), Texas Department of Transportation (TxDOT), and other subrecipients.
- Lead the analyzing, monitoring, and reporting of ridership results and performance metrics using Genfare fare box data, surveys, and trip card summaries.
- Support and problem solve customer focused transit technology products utilizing Clever Devices, Trapeze FX and Blockbuster, Google Transit, and TransLoc.
- Develop scopes of work and independent cost estimates to initiate and implement projects, and manage multiple consultant contracts.
- Lead federal reporting efforts under Title VI of the Civil Rights Act of 1964 and National Transit Database (NTD) including required passenger sampling.
- Support the completion of FTA Triennial and Federal Certification Reviews.
- Conduct customer outreach to inform public and other stakeholders of service improvements and changes.
- Prepare and present reports to the Board of Directors, bus operators, public, and other local and regional stakeholders.

11/2011-10/2013: **Director of Planning**, Riverside Transit Agency (RTA), Planning Department, Riverside, California.

- Developed the Planning Department's annual budget of \$1,200,000, managed projects, consultant contracts, service agreements, and implemented quarterly service changes.
- Directed and managed the Agency's planning and programming functions to support short and long range transportation plans. Led NTD reporting and passenger sampling efforts.
- Served as Project Manager for the 10-year RTA Forward Transit Plan to develop service improvements.
- Regularly analyzed, monitored, and reported ridership results and performance metrics using Genfare fare box data, automated passenger counters, and TransitMaster CAD/AVL.
- Served as Project Manager for a scheduling services three year contract totaling approximately \$536,000.
- Developed and submitted state and federal grant applications.
- Prepared and presented reports to the Board of Directors, bus operators, public, and other local and regional stakeholders.

Gordon Robinson • Page 2

07/2010-10/2011: **Transit Planning Manager**, Orange County Transportation Authority (OCTA), Strategic Planning Department, Planning Division. Orange, California.

- Managed new transit planning section under the Planning Division responsible for completing a \$500,000 comprehensive systemwide fixed route and paratransit bus system restructuring study, branded the "Transit System Study", with extensive public outreach with approximately 50 stakeholders including all 34 cities in Orange County, the public, transit advocates, major employers, major colleges and universities, and the Board of Directors.
- Effectively led a team to develop work plans for prioritized annual and short range transit plans, completed transit initiatives including OCTA's Go Local Program and other planning studies, and submitted a planning grant application for a regional park and ride study in partnership with Caltrans.
- Developed a 20-year bus capital plan, conducting transit planning study to improve service delivery at the Brea Mall transit center, completing project study report equivalents at the Laguna Hills Transportation Center and the Anaheim Regional Transportation Intermodal Center to improve and define service design.
- Regularly analyzed, monitored, and reported ridership results and performance metrics using Genfare fare box data, automated passenger counters, and Orbital CAD/AVL.
- Prepared and presented regular progress updates and reports to executive management, the Board of Directors, and several other stakeholder groups.

12/2007-06/2010: **Bus Rapid Transit Project Manager**, Orange County Transportation Authority (OCTA), Service Planning and Customer Advocacy Department, Transit Division. Orange, California.

- Project manager and contract manager to oversee 15 firms under the Program Management Consultant multi-year contract to support the Five-Year Rapid Transit Program involving the Bus Rapid Transit (BRT) program, Go Local and Measure M community circulator programs, and the planning and design for the Anaheim Regional Transportation Intermodal Center.
- Project manager in charge of OCTA's federally and state funded \$55 million Bravo! BRT program responsible for completing the design, construction, and implementation phases of three planned arterial based mixed-flow BRT corridors in Orange County.
- Led and coordinated multiple consultant team contracts for the civil and architectural design of approximately 110 BRT station stops including the preliminary design of a real-time passenger information system, traffic signal synchronization design and implementation, and preliminary concept design of transit signal priority elements for 252 intersections within the BRT corridors.
- Participated in contract negotiations with Procurement Department and legal counsel to resolve consultant performance and invoicing issues.
- Researched fare collection methods and travel time delays to reduce anticipated dwell times.
- Led grant application efforts to obtain funding to implement traffic signal synchronization.
- Conducted and coordinated stakeholder outreach efforts throughout the design of the BRT program.
- Prepared and presented regular progress updates and reports to executive management, the Board of Directors, and other stakeholder groups.

03/2002-11/2007: **Senior Transportation Analyst**, Orange County Transportation Authority (OCTA), Service Planning and Customer Advocacy and Strategic Planning Departments in the Transit and Planning Divisions. Orange, California.

- Managed and coordinated the planning and implementation of new bus services and other bus service improvements and recommendations for each service change using field work and data analysis tactics.
- Developed specific work plans for small contracts, analyze data to support transit planning studies, assess ridership projections, and support routing and stop improvements.
- Conducted analysis using GIRO's HASTUS scheduling databases, GFI fare box data, and Geographic Information Systems (GIS) methods and applications to assess travel speeds and service levels throughout city and unincorporated areas within the service area.
- Prepared and presented reports to Board of Directors and coordinated with stakeholder groups to implement improvements.

07/2000-03/2002: **Systems Manager**, FORMA. Irvine, California.

- Under the Planning Division, managed GIS staff assigning tasks, monitoring budgets, schedules, and project deadlines while performing external and internal marketing responsibilities including proposal writing, proposal interviews, demonstrations, conference presentations, developing business relationships, and completing marketing brochures and posters.
- Served as project manager for the \$170,000 Rivers and Mountains Conservancy Open Space Plan which included the data collection and GIS system development of over 650 data sets containing aerial imagery, historical, infrastructural, biological, demographical, transportation, and other planning related data. Coordinated and authored responses to request for proposals for GIS projects and built product demonstrations and brochures for presentations, meetings, and clients using ESRI software products.
- Provided private and public sector clients with GIS analysis results, reports, maps, and modeled visualizations, AutoCAD drawing modifications, and Microsoft Access software to support projects and related tasks.

11/1994-06/2000: **Senior GIS Analyst**, RBF Consulting, Information Systems Services Department. Irvine, California.

- In support of planning and engineering projects, supervised a team of employees assigning tasks, monitoring budgets, and schedules to meet project milestones for private and public sector clients. Served as deputy project manager for the completion of the Natural Communities Conservation Plan (Orange County Central-Coastal NCCP/HCP) planning effort in collaboration with the Irvine Company and other organizations to preserve open space, multiple species, and habitat areas in Orange County.
- Served as lead analyst to develop a transportation travel time model in order to determine the best location of a new fire station to serve a planned new development in south Orange County.
- Provided on-site GIS support for the OCTA to build and edit spatial and tabular routing data for transit and master plan of arterial highway applications. Served as data conversion manager for the City of Santa Barbara Automated Mapping Services project responsible for the data collection and conversion of over 330 water and wastewater atlas sheets containing over 18,000 facilities.
- Performed GIS analysis and mapping using ESRI software products, Microstation SE and Descartes, Microsoft Access, and MapObjects software to support projects.

HONORS, AWARDS, and ACCOMPLISHMENTS:

- 2017-18 Leadership Corpus Christi Class 46 Participant
- 2016-17 Texas Transit Leadership Initiative Graduate
- Presenter at the 2017, 2016 and 2015 APTA Multimodal Operations Planning Workshops
- Presenter at the 2016 APTA Bus and Paratransit Conference in Reno, NV
- 2015 American Public Transportation Association (APTA) Peer Review, Pierce Transit, Lakewood, WA
- Member of the APTA Policy and Planning Committee, APTA Major Capital Investment Planning Subcommittee, and the APTA EJ/Title VI Subcommittee
- Certified Project Management Professional (PMP), License 1436980, and member of the Project Management Institute
- Member of the Corpus Christi MPO Technical Advisory Committee
- Member of the Board of Directors for the Tropic Isles Home Owners Association in Corpus Christi, TX
- Competent Communicator Award with Toastmasters International
- Member of the 2011-2012 OCTA Leadership Academy
- Graduate of the 2010 University of the Pacific Transit and Paratransit Management Certification Program

78411

Work Address - Zip Code

Work Phone

mrodriguez1665@gmail.com

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Yes, Human Relation Comission

Education, Professional and/or Community Activity (Present)

GRADUATE OF COLLEGIATE HIGH SCHOOL 2013, COMMITTEE WORK FOR CORPUS CHRISTI 7 DAY FILM FESTIVAL, ASSISTING MARTIN MIDDLE SCHOOL CHOIR TEACHER WITH CONCERT PREPARATION AND ORGANIZATION, Corpus Christi PIO Intern, Currently a student of the University of Houston - Victoria.

Why are you interested in serving on a City board, commission or committee?

I would like to be involved within a board to further assist me with my end-goal career. Focusing more on the financial aspects or the city would assist me by providing a well rounded communication and financial education.

Upload a Resume

[Resume_2017.pdf](#)

Please upload any additional supporting documents

Demographics

Ethnicity

☒ Hispanic

Gender

☒ Female

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☒ I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

☒ I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application for appointment it must be disclosed under the Public Information Act. I also understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act.

☒ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☒ I Agree

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

☐ Yes ☒ No

Does your employer or your spouse's employer have a City contract?

☐ Yes ☒ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

☐ Yes ☒ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

☐ Yes ☒ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department.

N/A

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI B CORPORATION,CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,PLANNING COMMISSION

Are you a registered voter?

☒ Yes ☐ No

Maria G. Rodriguez

Creative individual who is passionate about implementing team driven solutions to everyday and emergency situations. Looking to further strengthen customer service skills, continue to be civic minded, and improve the communities I am involved in.

Education:

- '17- University of Houston - Victoria, Victoria, Texas
Currently attending - expected graduation date Winter 2018
- '09-'13 Del Mar College, Corpus Christi, Texas
College Hours Earned - 40 credit hours
- '09-'13 Collegiate High School, Corpus Christi, Texas
Distinguished Graduate

Experience:

- Ironwood Finance - Lending Officer
 - Completes high volume outbound calls to potential clients, works towards daily, weekly, and monthly sales goals, assists with the training of new hires, has team of agents and works to ensure they meet their goals. Currently in training to be Lead Lending Officer.
 -
- Corpus Christi Metro Ministries - Residential Supervisor
 - Monitor residents to ensure their safety as well as ensuring that rules are being followed. Screen possible new intakes, run background checks on all possible residents, and ensure that the shift I am assigned too runs smoothly and effectively as possible.
 -
- Frost Bank - Customer Service Specialist
 - Worked in a call center environment taking calls with the intentions of servicing customers with any issue that they may have. Assisted customers with their accounts such as checking, savings, CDs, IRAs, and loans. Also provided new account information to prospective customers such as products, their terms and conditions as well as rates. Provided assistance with the internet department as one of their back up representatives. Was able to assist customer with unlocking or locking their online access and able to assist them with basic IT issues. Participated in ongoing training to ensure that customers were receiving world class customer service. Assisted the trainers by mentoring new hires ensuring that we would have more qualified and able-minded representatives.
- HEB - Cashier / Floral Department
 - Trained as cashier with TABC license and cashier training to properly service customers. Handle all customer payments and credit transactions and responsible for the daily balancing and reconciling of registers. Lead floral partners in daily responsibilities and safety protocols to ensure success and productivity of the department. Handled special requests from personal and corporate customers and delegated tasks to other partners to ensure the success of the department.

Community Service:

- Martin Middle School Choir
- Boy Scouts of America
- Veteran's Memorial Choir
- Corpus Christi Downtown District
- House of Rock
- Human Relations Commission with the city of Corpus Christi
- Corpus Christi 7 Day Film Festival

Application for a City Board, Commission, Committee or Corporation

Profile

<u> </u>	<u>John</u>	<u>B</u>	<u>Ross</u>	<u>VI</u>
Prefix	First Name	Middle Initial	Last Name	Suffix

[REDACTED]

Email Address

[REDACTED]

Street Address

[REDACTED]

Suite or Apt

[REDACTED]

City

State

[REDACTED]

Postal Code

What district do you live in? *☒ District 1(Note: If you do not know your district click [here](#))**Current resident of the city?**☒ Yes ☐ No4

If yes, how many years?

[REDACTED]

Primary Phone

[REDACTED]

Alternate Phone

Firebird Bulk Carriers, Inc.

Employer

Oilfield Driver

Job Title

1024 S. I37 Access

Work Address - Street Address and Suite Number

George West

Work Address - City

Texas

Work Address - State

78022

Work Address - Zip Code

747-333-6749

Work Phone

johnrossvi@gmail.com

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No.

Education, Professional and/or Community Activity (Present)

Education: BBA in Management . Professional: Experienced with interstate commerce to/from Corpus Christi . Community: Landlord .

Why are you interested in serving on a City board, commission or committee?

This particular board, CC B-Corp., interests me. For years I've experienced roadways that need improvement. I believe it can be done without going bankrupt. There is a right way to steer tax-resources for economic development. This unique approach will turn a profit & minimize wastefulness. Affordable housing shouldn't be perceived as an eyesore, but something valued by their occupant(s). Peak dwelling condition should be maintained from move-in through move-out. Recent events may provide more workers requiring local housing & that, in turn, will increase tax-revenue. The time to act is now & get ahead of the curve; a plan in place will always prevail plans made to re-gain lost ground.

Upload a Resume

Please upload any additional supporting documents

Demographics

Ethnicity

☒ Caucasian/Non-Hispanic

Gender

☒ Male

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☒ I Agree

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☒ I Agree

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☒ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☒ I Agree

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Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

☐ Yes ☒ No

Does your employer or your spouse's employer have a City contract?

☐ Yes ☒ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

☒ Yes ☐ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

☐ Yes ☒ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department.

Depending on customer demand at work, an occasional absence may be required. I intend to give as much notice as possible.

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI B CORPORATION, CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, PLANNING COMMISSION

Are you a registered voter?

☒ Yes ☐ No

Application for a City Board, Commission, Committee or Corporation

Profile

<u> </u>	<u>John</u>	<u> </u>	<u>Valls</u>	<u> </u>
Prefix	First Name	Middle Initial	Last Name	Suffix

[REDACTED]

Email Address

[REDACTED]

Street Address

[REDACTED]

Suite or Apt

[REDACTED]

City

State

[REDACTED]

Postal Code

What district do you live in? *☒ District 5(Note: If you do not know your district click [here](#))**Current resident of the city?**☒ Yes ☐ No50

If yes, how many years?

[REDACTED]

Primary Phone

[REDACTED]

Alternate Phone

Valls Consulting Group

Employer

Principal Consultant

Job Title

615 N. Upper Broadway, Suite 616

Work Address - Street Address and Suite Number

Corpus Christi

Work Address - City

Texas

Work Address - State

78401

Work Address - Zip Code

3613563193

Work Phone

jevalls@gmail.com

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION: Submitted

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No.

Education, Professional and/or Community Activity (Present)

BBA, MBA and pursuing a Doctorate in Business Administration, Current Chairman of the Nueces County Appraisal District Board of Directors, Board Member Nueces County Hospital District, Former Chairman of the Corpus Christi Regional Transportation Authority, Former Chairman of the Corpus Christi Hispanic Chamber of Commerce, Chairman of the Board of Texas Bridge Credit Union.

Why are you interested in serving on a City board, commission or committee?

To provide my unique skill set and extensive public and private experience in developing sound public policy.

[John Valls resume..pdf](#)

Upload a Resume

Please upload any additional supporting documents

Demographics

Ethnicity

☒ Hispanic

Gender

☒ Male

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

☒ I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

☒ I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application for appointment it must be disclosed under the Public Information Act. I also understand that it may not be legally possible to maintain the confidentiality of such information, and I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Public Information Act.

☒ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

☒ I Agree

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

☐ Yes ☒ No

Do you, your spouse, your business or your spouse's business have a City contract?

☐ Yes ☒ No

Does your employer or your spouse's employer have a City contract?

☐ Yes ☒ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

☐ Yes ☒ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

☐ Yes ☒ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

☐ Yes ☒ No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department.

NA

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI B CORPORATION,CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,PLANNING COMMISSION

Are you a registered voter?

☒ Yes ☐ No

JOHN EDWARD VALLS

10/10 - Present *Public Relations & Public Administration Consultant –Valls Consulting Group (VCG)*

Serve as a contracted consultant specializing in Government Affairs, Public Administration and Business Development. Established VCG in the fall of 2010 to take advantage of a wide skill set and unlimited project opportunities.

Retained by the Cities of Gregory, Beeville, Ingleside, Alice and Driscoll, TX to serve as a consultant City Administrator or in a grant writing capacity. Provide a successful resume of public administration activities to include voter passage of a sales tax initiative for creation of an economic development corporation, closure on a \$3 million municipal bond package, authored a \$1 million and \$1.2 million Economic Development Administration grant for communities in San Patricio County and successfully negotiated a 20+ year commercial water and wastewater user agreement with Tiajin Pipe Company of America (TPCO) to utilize the City of Gregory's utilities.

- **City of Gregory – City Administrator**

Oversaw the direction and implementation of several public works, economic development and public policy projects. Successfully authored a \$1 million Economic Development Administration (EDA) Public works grant related to improving the WWTP and extending a waterline to the Tianjin Pipe Company project site.

Introduced to the council the concept of an AMR system to create efficiency and accuracy in water meter readings. The council approved the project which, I facilitated the implementation of bringing the city water revenue collection from approximately 65% to near 95%.

Worked closely with state and national regulatory agencies, primarily TCEQ and TxDOT to address current and outstanding issues facing the city of Gregory.

Worked closely with area state legislators to address outstanding TCEQ fines imposed on the city of Gregory. Visited Sens. Zaffirini and Hinojosa and their staffs on several occasions to solicit their help in facilitating meetings with TCEQ with the goal of reducing the TCEQ fine to a more affordable amount. I was successful in having the amount reduced.

Presented to the voters at town hall meetings the idea of increasing the city sales tax rate by 1/2 % in order to create a 4B economic development corporation. The voters overwhelmingly approved the 4B tax referendum.

Worked closely with area legislators on the city's behalf regarding legislation to the benefit of the city.

- **City of Beeville - Assistant City Manager & Legislative Director**

Retained to assist the new city manager with her transition into the role and to **direct the legislative activities of the city.** Introduce a legislative agenda to the council for consideration which, they subsequently adopted (this was the first time the City of Beeville had a legislative agenda).

Worked closely with Reps. Hunter and Lozano along with Sen. Zaffirini to sponsor legislation aimed at using an alternate funding source to assist the city in paying for water infrastructure developments.

Presented to Rep. Lozano, the concept of utilizing a portion of the hotel/motel occupancy tax to fund critical water infrastructure development. The result was him sponsoring HB 1279: *Relating to the use of hotel occupancy tax revenue in certain municipalities and counties.*

Did the same in the senate with Sen. Zaffirini sponsoring SB 1703: *Relating to the use of hotel occupancy tax revenue in certain municipalities and counties.*

Also was able to have Rep. Lozano introduce HB 1283: relating to the tax exemption for permanent hotel residents in certain municipalities and counties.

Worked closely with Scott Joslove, President of the Texas Hotel Motel Lodging Association on each of these bills.

JOHN EDWARD VALLS

- **City of Driscoll – City Administrator**

Retained as a consultant City Administrator to take over in the absence of a permanent city secretary or clerk. Supervise the daily activities of the entire city staff to include, public works, municipal court, utilities and the police department (until a full-time chief was hired).

Duties also include leading the city's legislative efforts related to I69 as the new Interstate is designed to bypass the city. Working with Rep. Herrero's office regarding any economic adjustment funding.

Work closely with TxDOT, TCEQ, FEMA, Texas Department of Agriculture and the Council of Governments on various city related issues from CBDG grants to I69 to the city's water and WWTP.

Working on annexation to the east in advance of the bypass in order to capture this area in the event of future commercial development.

05/04 – 10/10 *Public Affairs/Business Development team –Port of Corpus Christi Authority*

Primarily responsible for developing and maintaining both a proactive and responsive public affairs and media relations program. Served as the primary liaison between the Port and its industry and community stakeholders, advertising agency, and regional partners to lead the development of an effective regional outreach program to include public speaking and advertising in print, radio and promotional videos. Coordinated the Port's public affairs and communications activities; acted as the primary contact with the media and served as "spokesman" for the Port Authority. Coordinated appearances in trade shows, receptions, economic development projects and special events outside the local community. Served as the Port's primary public affairs contact and frequently delivered presentations to local civic and business associations. Worked closely with special interest groups, community leaders and organizations such as Chambers of Commerce and Economic Development Corporations along with local and state elected officials regarding port, economic development and community issues and interests. Supervised the budget of the department and promoted fiscal responsibility with direct oversight of expenses, capital expenditures and travel. Work closely with state and local elected officials and maintain a specialized knowledge of the state legislative process. New role as General Cargo Manager worked within the business development department to prospect, attract new and maintain existing cargo movements through the port. Served as the Project Manager of the wind energy sector of the port's business development initiatives, prospected and attracted wind farm developers and turbine manufacturers to transport cargo through the Port of Corpus Christi versus other ports. Worked closely with several of the world's top wind turbine manufacturers to include; Siemens, Vestas, GE, Gamesa, CSWind, Dongkuk and Clipper. Was successful in recruiting three new wind farm projects to select the Port of Corpus Christi as their port of entry in 2010 alone. Maintain considerable contacts with local/regional media outlets and relationships with Chambers of Commerce and regional Economic Development Corporations and members of the Port Industries.

02/03 – 05/04 *Business Development/Marketing/Public Affairs-CC International Airport*

Oversaw the airport tenant relations program to include marketing, public affairs, business development, and strategic planning. Developed new business projects to enhance airport use and to generate new revenues. Negotiated leases and contracts for approximately 28 tenants and worked closely with media to disseminate airport related information. Supervised the airport's marketing and public affairs campaign and worked closely with local civic and business organizations along with area elected officials. Prospected new air services and created an air service stimulus incentive package to attract airlines for new or expanded service.

JOHN EDWARD VALLS

3/97 - Present Adjunct Professor - University of the Incarnate Word, Del Mar College and Park College (Corpus Christi)

Adjunct Professor instructing in the area of business administration focusing in the Management and Marketing disciplines. Help guide students to a competent understanding of the management and marketing discipline through lecture, case analysis, assignments and exams. Responsible for developing lecture material, exams along with maintaining detailed records of grades and attendance. Perform advising role for students, review transcripts and make recommendations of course work related to their degree plans. Extremely proficient with Microsoft Office and solid personal computer skills.

EDUCATION: *University of the Incarnate Word*

Degree: Doctorate of Business Administration (**DBA**) (commence May 2017)

Texas A & M University - Corpus Christi

Degree: Master of Business Administration (**MBA**) 1995

Sam Houston State University - Huntsville, TX

Degree: Bachelor of Business Administration (**BBA**) 1989

BOARD OR COMMITTEE MEMBERSHIP

Corpus Christi Regional Transportation Authority – **Chairman Emeritus**, Board of Directors

Nueces County Appraisal District – **Chairman of the Board**

Nueces County Hospital District – Board Member

Texas Bridge Credit Union – **Chairman**, Board of Directors

Corpus Christi Hispanic Chamber of Commerce – **Past Chairman**, Board of Directors

Leadership Corpus Christi Alumni Association – Board of Governors

South Texas Strategic Military Affairs Task Force - member

CIVIC INVOLVEMENT:

Adjunct Professor

(Classes instructed)

Principles of Marketing
Organizational Behavior
Business Policy and Strategy
Principles of Supervision
Business Communication
Marketing Research
Fundamentals of Advertising
Consumer Behavior
Introduction to Business
International Business Management
Principles of Management

Leadership Corpus Christi Board of Governors - **Chairman**
Leadership Corpus Christi Steering Committee Class 29
Leadership Corpus Christi Graduate Class 28
Corpus Christi Literacy Council - Board of Directors
American Red Cross-Coastal Bend Chapter - Board of Directors
Youth Odyssey - Board of Directors
Young Professional Club
March of Dimes – Walk America Team Development Coordinator
United Way of the Coastal Bend – Allocation Committee Member
Leadership Corpus Christi Class 33 - **Chairman**
Corpus Christi Convention and Visitors Bureau – Board of Directors
Corpus Christi Chamber of Commerce – Board of Directors
Leadership Corpus Christi Alumni of the Year 2008
Del Mar College Foundation – Board of Directors

JOHN EDWARD VALLS

REFERENCES:

Hon. Todd Hunter
State Representative

[REDACTED]

Hon. J.M. Lozano
State Representative

[REDACTED]

Hon. John Aguilar
Mayor, City of Driscoll

[REDACTED]

Hon. David Carabajal
Mayor, City of Beeville

[REDACTED]

Hon. Billy Huerta
Mayor, City of Odem

[REDACTED]

Matt Lamon
Chief of Staff
St. Rep J.M. Lozano

[REDACTED]

Hon. Ike Ornelas
Mayor, City of Alice

[REDACTED]

Hon. Juan “Chuy” Hinojosa
State Senator

[REDACTED]

Abel Herrero
State Representative

[REDACTED]

Hon. John Marez
Nueces County Commissioner, Pre. 3

[REDACTED]

Ms. Deborah Balli
Fmr. City Manager, City of Beeville
Finance Director, City of Kingsville

[REDACTED]

Luis Moreno
Chief of Staff
Sen. Juan Hinojoa

[REDACTED]

78404

Work Address - Zip Code

361-854-3101

Work Phone

michaely@urbaneng.com

Work E-mail address

Preferred Mailing Address

☒ Home/Primary Address

Which Boards would you like to apply for?

CORPUS CHRISTI B CORPORATION: Submitted

Interests & Experiences

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Corpus Christi Branch of the American Society of Civil Engineers (ASCE) - Current Past-President
Canstruction Corpus Christi - Founder, Current Chairman Leadership Corpus Christi Class 46 - Current
Class Member

Why are you interested in serving on a City board, commission or committee?

Generally to get more involved in city affairs. Specifically to help improve our city by serving on a board responsible for allocating funds to certain programs and rehabilitation projects.

[York_Michael_Resume_20170928.pdf](#)

Upload a Resume

Please upload any additional supporting documents

Demographics

Michael C York

Ethnicity

☒ Caucasian/Non-Hispanic

Gender

☒ Male

Verification

City Code Requirement - Residency

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N/A

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI B CORPORATION,CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION,PLANNING COMMISSION

Are you a registered voter?

☒ Yes ☐ No

SUMMARY OF QUALIFICATIONS

- Over eight years engineering experience in private sector land development
- Proven ability to succeed in a team oriented environment, as well as in leadership roles
- Excellent problem solving skills and communication abilities
- Self-motivated to accomplish goals and meet deadlines

EDUCATION

UNIVERSITY OF TEXAS AT ARLINGTON
Bachelor of Science in Civil Engineering

December 2012

PROFESSIONAL EXPERIENCE

URBAN ENGINEERING, Corpus Christi, Texas

September 2013 – Present

Project Manager

- Design paving, grading, water, wastewater, effluent, drainage, and erosion control systems for residential, commercial, industrial, and medical projects that meet the client's expectations, as well as the requirements of all governing entities
- Draft construction plans using AutoCAD Civil 3D, and draft specifications
- Perform hydraulic calculations for storm sewer design
- Perform quantity take-offs and draft cost estimates
- Draft and execute bid proposals and contract documents
- Hold meetings pertaining to bidding and construction, review and approve submittals from contractors, and respond to Requests For Information (RFIs)
- Perform site visits, coordinate with clients and contractors, and promptly address any issues that arise during the construction process
- Implement AutoCAD Civil 3D as new design software for office, and train employees to be proficient in using new software for design and drafting purposes
- Delegate tasks to drafting technicians and administrative assistants as necessary to maintain highest level of productivity
- Work directly with architects and other engineers to coordinate elements of design

JBI PARTNERS, INC., Addison, Texas

December 2012 – September 2013

Land Development Engineer

- Design paving, grading, water, wastewater, drainage, and erosion control systems for residential subdivision projects that meet the client's expectations, as well as the requirements of all governing entities
- Draft construction plans using AutoCAD Civil 3D
- Perform hydraulic calculations for storm sewer design
- Perform quantity take-offs and draft cost estimates
- Draft and execute bid proposals and contract documents
- Hold meetings pertaining to bidding and construction
- Perform site visits, coordinate with construction managers and contractors, and promptly address any issues that arise during the construction process

MYCOSKIE MCINNIS ASSOCIATES, INC., Arlington, Texas
Engineering Intern

November 2011 – December 2012

- Design paving, grading, water, wastewater, drainage, and erosion control systems for residential, commercial, and oil & gas projects that meet the client's expectations, as well as the requirements of all governing entities
- Draft construction plans using AutoCAD Civil 3D
- Perform hydraulic calculations for storm sewer design
- Perform site visits, and document the ongoing progress of construction
- Develop and implement CAD standards that improve productivity and efficiency
- Perform quantity take-offs and draft cost estimates
- Draft bid proposals and contract documents

DUNAWAY ASSOCIATES, L.P., Fort Worth, Texas
Engineering Intern

July 2010 – August 2011

- Design paving, grading, water, wastewater, drainage, and erosion control systems for oil & gas, residential, and commercial projects that meet the client's expectations, as well as the requirements of all governing entities
- Draft construction plans using AutoCAD Civil 3D
- Perform hydraulic calculations for storm sewer design
- Prepare bid documents, and various types of permit applications for projects

CONSULTING ENVIRONMENTAL ENGINEERS, Stephenville, Texas
Engineering Intern

January 2009 – July 2010

- Design public and private water wells including design of treatment, storage, and distribution aspects
- Design effluent discharge systems including conducting soil infiltration testing, selecting appropriate pumps and equipment, and determining discharge locations
- Draft construction plans using AutoCAD Civil 3D
- Communicate directly with clients and contractors as necessary to ensure projects are designed and constructed in the most efficient and timely manner

COMPUTER SKILLS

AutoCAD Civil 3D Flowmaster Hydraflow AutoTURN Adobe Acrobat Microsoft Office