

CO-OPERATIVE PURCHASE AGREEMENT NO. 152261

Upfitting of Three Medic Units for Fire Department

THIS **Upfitting of Three Medic Units for Fire Department Co-operative Purchase Agreement** ("Agreement") is entered into by and between the City of Corpus Christi, a Texas home-rule municipal corporation ("City") and Frazer, LTD ("Contractor"), effective upon execution by the City Manager or the City Manager's designee ("City Manager").

- 1. Co-operative Agreement. Contractor has agreed to provide Upfitting of Three Medic Units for Fire Department in accordance with its agreement with Buyboard #650-21 (the "Co-operative Agreement"), which is incorporated by reference herein as if set out here in its entirety. In the event of a conflict between this Agreement and the Co-operative Agreement, this Agreement shall govern to the extent allowed by the Co-operative Agreement.
- 2. Scope. Contractor will provide Upfitting of Three Medic Units for Fire Department in accordance with the attached Statement of Work, as shown in Attachment A, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.
- 3. Term. The Term of this Agreement is twenty months beginning on the date provided in the Notice to Proceed from the City's Procurement Division. The parties may mutually extend the term of this Agreement for up to zero additional zero-month periods ("Option Period(s)"), provided, the parties do so in writing prior to the expiration of the original term or the then-current Option Period. The continuation of this Agreement after the close of any fiscal year of the City, which fiscal year ends on September 30th annually, is subject to appropriations and budget approval specifically covering this Agreement as an expenditure in said budget, and it is within the sole discretion of the City's City Council to determine whether or not to fund this Agreement. The City does not represent that this budget item will be adopted, as said determination is within the City Council's sole discretion when adopting each budget.
- **4. Compensation and Payment.** This Agreement is for an amount not to exceed \$895,250.00, subject to approved amendments and changes. All pricing must be in accordance with the attached Quote, as shown in Attachment B, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

Invoices must be mailed to the following address:

City of Corpus Christi Attn: Accounts Payable P.O. Box 9277 Corpus Christi, Texas 78469-9277

5. Notice. Any notice required under this Agreement must be given by fax, hand delivery, or certified mail, postage prepaid, and is deemed received on the day faxed or hand-delivered or on the third day after postmark if sent by certified mail. Notice must be sent as follows:

IF TO CITY:

City of Corpus Christi Attn: Tracey Escalante

Title: Contracts/Funds Administrator

Address: 2406 Leopard St., Suite 300, Corpus Christi, Texas 78408

Phone: 361-826-3994

Fax: N/A

IF TO CONTRACTOR:

Frazer, LTD

Attn: Kalyn Salsman

Title: Regional Sales Manager

Address: 7219 Rampart St., Houston, Texas 77081

Phone: 888.372.9371

Fax: N/A

6. Entire Agreement. This Agreement, along with the Co-operative Agreement, constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior negotiations, arrangements, agreements and understandings, either oral or written, between the parties.

[Signature Page Follows]

CONTRACTOR Busigned by:	
Signature: Ealyn Salsman	
Printed Name: Kalyn Salsman	
Title: Regional Sales Manager	
Date: 3/12/2024	
Date.	
CITY OF CORPUS CHRISTI	
Josh Chronley Assistant Director of Finance – Procurement	
Date:	
APPROVED AS TO LEGAL FORM:	
Assistant City Attorney	Date
Attached and Incorporated by Reference: Attachment A: Scope of Work Attachment B: Bid/Pricing Schedule	
Incorporated by Reference Only:	

Co-operative Agreement: Buyboard #650-21

ATTACHMENT A: SCOPE OF WORK

1.1. General Requirements/Background Information

The Contractor shall provide upfitting services for (3) Fire Department Medic Unit vehicles. Upfitting is the term used to describe the installation of accessories and equipment customized for Medical Emergency units.

Three F-450 chasis will be provided by the City with delivery expected 120-160 days from Notice to Proceed.

1.2. Scope of Work

- A. The Contractor shall provide upfitting services to include, but is not limited to, such items as lights, full compartment partitions, sirens, push bumpers, and center console keyboard mounting plates.
- B. The Contractor shall supply and install upfitting kits for the use in:
 - a. (3) 2024 Ford Medic Units.
- C. Installation of the upfitting equipment will be performed offsite in accordance with applicable, current, and recognized standards.
- D. The Contractor shall not come onto City property to perform the installation.
- E. City staff will provide the delivery and return of the vehicles selected for upfitting.
- F. Work shall be scheduled to begin within **one week** after all equipment is received by the vendor and the City has been notified.
- G. The Contractor shall complete **three vehicles** within 18-20 months after chasis are delivered.



Defining the Future of Mobile Healthcare™

10/5/23

Corpus Christi Fire Department

Assistant Fire Chief

Corpus Christi Fire Department

		Buyboard Quote	#	3549
orpus	Christi F	ire Department, Assistant Fire Chief		
elow i	is itemize	ed pricing for contract Ambulance #650-21:		
Chass	is Type:	Type I 12' on Customer Provided Chassis	\$	124,120.0
ublisl	hed Opti	ions		
1 .	1066	Chassis // Heat Shielding // Heat Shielding	\$	1,750.00
2.	1075	Chassis // Paint // Paint One Color	\$	5,500.00
3.	1086	Chassis // Suspension // LiquidSpring on Rear Axle	\$	12,000.0
4.	1078	Chassis // Running Boards // ArcRite Running Board w/ SureGrip	\$	1,250.0
5.	1077	Chassis // Paint // Repaint Wheel Set	\$	2,000.0
6.	1065	Chassis // Grille Guard // Black Ranch Hand Grille Guard/Full Replacement with	\$	1,500.0
7.	1031	Chassis // Air Horn System // Dual 10" & 12" Air Horns	\$	1,250.0
8.	1222	Remount Module // Cladding // Furnish & install stainless steel squad bench	\$	1,000.0
9.	1128	Module // Conspicuity // Conspicuity on the Rear of the Module in a Chevron	\$	1,750.0
10 .	1143	Module // Exterior // Striping and lettering // Pricing // Striping and lettering -	\$	3,000.0
11 .	1167	Module // Hold-Open // Gas Hold-Opens on Compartments	\$	1,000.0
12 .	1034	Chassis // Air Horn System // Operated with Momentary Switch	\$	100.00
13 .	1011	General // All products listed in the current Stryker / Physio-Control List Price Book	\$	75,375.0
14 .	1116	Module // Captain's Chair // Valor Captain's Chair with Child Safety	\$	2,000.0
15 .	1193	Module // PowerSource // MEPS	\$	15,000.0
16 .	1183	Module // Paint // Non White 12'	\$	2,250.0
17 .	1036	Chassis // Air Horn System // Standard Compressor	\$	750.00
18 .	1013	General // All products listed in the current Whelen Automotive Distributor Price	\$	5,500.0
19 .	1109	Module // Cabinets // Double Squad Bench Cabinet	\$	\$750.00
20 .	1159	Module // Glovebox/Handrail // Glovebox/Handrail Combo at the Squad Bench	\$	\$350.00
21 .	1100	Module // Acrylic // 22 Pocket Acrylic Holder	\$	\$750.00
22 .	1202	Module // Shorepower // Dual 20/30 Kussmaul	\$	\$750.00
23 .	1013	General // All products listed in the current Whelen Automotive Distributor Price	\$	\$6,500.0
24 .	1124	Module // Compartments // I/O Access to rear storage	\$	\$250.00
25 .	1118	Module // Coat Hooks // 4 Coat Hooks	\$	\$200.00
26 .	1208	Module // Tint // Limo Tint on Entry Doors	\$	\$350.00
27 .	1082	Chassis // Security // Anti-theft System	\$	\$750.00
28 .	1094	General // 12VDC // 12VDC	\$	\$150.00
29 .	1101	Module // Action Wall // (2) Dual USB	\$	\$250.00
24 .	1133	Module // Cylinder Holder // 2 High D Cylinder Holder	\$	\$250.00
25 .	1027	General // Misc OEM Equipment not listed above, cost (to include shipping) + \$500	\$	\$1,750.0
26 .	1050	Chassis // Console // Single Map Holder with Cup Holder on the Rear of Console	\$	\$350.00
27 .	1196	Module // Restraint // 6pt Harness (each) (includes structure)	\$	\$500.00
28 .	1196	Module // Restraint // 6pt Harness (each) (includes structure)	\$	\$500.00

	Total Published Options	\$	147,375.0
npublished	d Options		
1 .	Install Customer Provided Radio Equipment	\$	1,500.00
	Furnish & Install FireTech Mini-Brow Light (FT-MB-27-FT-W) on Front Wall wired to		
2 .	switch on console	\$	2,200.00
3 .	Furnish & Install Plastix Plus console with cut-outs configured per Quote 11664	\$	3,500.00
4 .	Furnish & Install Transafe Power Load Compatible Floor Mount Kit	\$	6,750.00
5 .	Travel for Inspection & Delivery to Corpus Christi	\$	3,900.00
	Run 12VDC wiring and Cat-5 cable for future installation of Knox KeySecure from		
	forward action wall to electrical cabinet & install cradlepoint modem in electrical		
6 .	compartment	\$	1,975.00
7 .	Install Customer Provided MedVault	\$	750.00
8 .	Furnish & Install Lind power Supply below map holder on chassis rear wall	\$	475.00
9 .	CPI processing fees	\$	2,030.00
10 .	Price Difference in 12' vs 12 XT	\$	3,575.00
	Total Unpublished Options	\$	26,655.0
	Base Price	\$	124,120.0
	Published Options		147,375.0
	Unpublished Options		26,655.0
	Subtotal (1)	-	
ty 3	Extended Total (3)) >	894,450.0
	Buyboard Fee	\$	800.00
	Grand Total	\$	895,250.0
anccic Deal	er: Customer Provided		
	ci. Castomer i Toviaca		

Terms and Conditions

Please make your purchase order out to:

Frazer, Ltd. 7219 Rampart Houston, TX 77081

Please email a copy of your purchase order and this quote to Kalyn Salsman at ksalsman@frazerbilt.com

Per TMVCC we are quoting this through our licensed franchise dealer, Sterling McCall Ford. 2|.

* Chassis prices subject to change, Frazer does not determine chassis pricing or the frequency of pricing changes. Dealer sets prices and increases at their discretion. Changes in pricing are more frequent due to current supply chain issues. Frazer will notify you of any changes, if they occur.

Thank you for the opportunity to quote this job. If you have any questions please don't hesitate to contact me.

Best Regards,

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Kalyn Salsman

Regional Sales Manager

Frazer, Ltd.

O: (281) 817-6224 M: (281) 505-4142

ksalsman@frazerbilt.com