



AGENDA MEMORANDUM

Action Item for the City Council Meeting February 25, 2025

DATE: February 25, 2025

TO: Peter Zanoni, City Manager

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Purchase of 72 Police Vehicles for the Corpus Christi Police Department

CAPTION:

Resolution authorizing the acquisition of 32 replacement and 40 additional police vehicles for the Corpus Christi Police Department, of which all 72 units will be outright purchases, from Silsbee Ford, through the TIPS Cooperative, for a total amount of \$5,061,234.16, with FY 2025 funding in the amount of \$5,061,234.16 from the Fleet Equipment Replacement Fund and the Crime Control District Fund.

SUMMARY:

This resolution authorizes the purchase of 32 replacement and 40 additional police vehicles for the Corpus Christi Police Department. All 72 units will be outright purchased from Silsbee Ford through the TIPS Cooperative.

BACKGROUND AND FINDINGS:

As part of the FY 2025 Budget process, City Council approved an FY 2025 Budget Initiative to increase the marked vehicle fleet by 40 vehicles as a proactive approach to place 40 turn-key units into the acquisition process, offsetting the long wait in receiving units from upfitting. Marked patrol vehicles require upfitting for a public safety radio to receive dispatch communications, a mobile data terminal, dash cameras, and a mobile connection back to the Corpus Christi Police Department (CCPD) network.

The City also approved the purchase of 35 replacement units as part of the FY 2025 Budget. Fleet was able to secure 32 of the 35 replacement police vehicles with Silsbee Ford, through the TIPS Cooperative. The three remaining replacement police vehicles will be purchased if they become available. The 32

replacement police vehicles will replace current police vehicle units that have exceeded their useful service lives.

The order for these vehicles was submitted as an advanced purchase in July 2024 in order to secure the vehicles on hold until the FY 2025 Budget was approved. Prior to receiving the vehicles, the upfitting equipment will be installed by Silsbee, Ford, which does emergency vehicle upfitting company and is a certified Panasonic equipment installer. By upfitting the vehicles prior to their delivery to CCPD, it will reduce the need for additional contracting and the vehicles will be ready for assignment to CCPD officers in a shorter timeframe.

CCPD currently has 173 marked police vehicles in its inventory. CCPD's goal is to have a total of 230 marked police vehicles.

Patrol Officers will utilize the new units to respond to calls for service 24/7 citywide. Patrol vehicles are necessary to ensure officers can respond in a timely manner.

| Co-op | Description | Quantity | Cost |
|--------------|---------------------------------|-----------------|-----------------------|
| TIPS | PD Ford F-150 Responder Package | 72 | \$5,061,234.16 |
| | Total | 72 | \$5,061,234.16 |

PROCUREMENT DETAIL:

The procurement is from Silsbee Ford, of Silsbee, Texas, through TIPS Cooperative. Contracts awarded through the cooperative have been competitively procured in compliance with Texas Local and State procurement requirements.

Asset Management and Purchasing conducted a bid process and cooperative cost comparison for a group of 98 vehicles. Compared to the eight local dealers, the cooperatives had the best or second-best price of all but five of the 98 units. However, pricing is not the only driver for purchase. With the automotive market still recovering from a strike and global supply-demand, vehicle availability drives pricing. The local non-co-op dealers have a two-week turnover time on their lots, whereas the City bid process and the City Council approval process take up to five or six months. The local dealers no longer want to bid on vehicle delivery because they do not wish to hold units that long. Additionally, City Departments require certain specifications for their respective units to fulfill mission requirements, which may not be available in locally purchased units. If it is not already fitted, the City will have to pay retail for upfitting services rather than receiving discounted pricing rolled into the purchase price through the cooperatives.

Procurement has modified its business practices to approach the City's vehicle procurement process proactively. The modified business practice uses all available resources to ensure that vehicles and equipment are sourced and delivered promptly while using economically favorable methods.

ALTERNATIVES:

The alternative is not to approve these purchases and instead continue using current police units beyond their expected service lives. This will increase the cost of repairs and result in a loss of productive man-hours due to more frequent maintenance issues. It will also affect public safety since officers would not have the proper tools to serve and protect our citizens.

FISCAL IMPACT:

The FY 2025 fiscal impact for these purchases is in the amount of \$5,061,234.16, with \$4,451,530.32 coming from the Fleet Equipment Replacement Fund and \$609,703.84 from the Crime Control District Fund.

All 72 units were approved as part of the FY 2025 Budget process during which City Council approved an FY 2025 Budget Initiative to increase the police marked vehicle fleet by 40 vehicles. This Budget Initiative is a proactive approach to place 40 turn-key units into the acquisition process, offsetting the long wait in receiving units from upfitting. Patrol Officers will utilize the new units to respond to calls for service 24/7 citywide. Patrol vehicles are necessary to ensure officers can respond in a timely manner. The 32 replacement units being replaced have exceeded their useful service life.

FUNDING DETAIL:

| Fund Name | Accounting Unit | Account No. | Amount |
|----------------------------------|------------------------|--------------------|-----------------------|
| Crime Control District Fund | 9010-29-11717 | 550020 | \$609,703.84 |
| Fleet Equipment Replacement Fund | 5111-13-11112 | 550020 | \$3,200,945.16 |
| Fleet Equipment Replacement Fund | 5111-13-11701 | 550020 | \$1,250,585.16 |
| Total | | | \$5,061,234.16 |

RECOMMENDATION:

Staff recommends approval of this item authorizing the acquisition of 32 replacement and 40 additional police vehicles by the Crime Control District Fund and Fleet Equipment Replacement Fund for the Corpus Christi Police Department, as presented.

LIST OF SUPPORTING DOCUMENTS:

- Resolution
- Exhibit 1 Spreadsheet
- Exhibit 2 Spreadsheet