



July 28, 2016

TO: Type A Board

FROM: SCORE Corpus Christi

Please accept this letter from SCORE Corpus Christi as a request to continue receiving funding for work in our community. This request is for \$52,600 for the next fiscal year, 2016 – 2017.

I have attached performance results for our organization for this fiscal year to date and the previous three years.

As you know, SCORE counselors help clients with face-to-face mentoring in all types of businesses. We advise in starting a business and in some cases, we help clients stay in business by helping them work through an issue.

We currently partner with the Small Business Development Center, PTAC, the Texas A&M University -Corpus Christi Coastal Bend Business Innovation Center, LiftFund, and our local SBA.

In the first 9 months of this fiscal year, we have helped 1,857 people through mentoring services and workshops as seen below. A more detail list of our Performance Data is attached.

	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016 (9 mos.)</u>
Total Mentoring:	586	439	251	193
Total Workshops:	74	93	90	90
Total Attendance:	1646	1803	1655	1664

We are grateful for your continued support of our organization. SCORE has made a difference to small business growth and development in Corpus Christi.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis Dolce".

Dennis Dolce,
SCORE Corpus Christi Chapter Chair

CORPUS PERFORMANCE 2011 - 2016

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016(9 mos.)</u>	<u>2016 est.</u>
Face to face	246	263	243	140	154	76	101
Follow on	113	115	92	76	63	89	119
Total	359	378	335	251	217	165	220
Bus. advice now	102	96	207	167	22	12	16
Follow on	48	46	44	25	12	13	17
Total	150	142	251	188	34	28	33
Total mentoring	509	520	586	439	251	193	253
No. workshops	28	58	74	93	90	99	132
Attendance	632	1519	1646	1803	1655	1664	2218
Total services	1141	2039	2232	2242	1906	1857	2471