

to the Corpus Christi City Council

Mission

To **engage** our community in science, history and innovation in Corpus Christi and along the Coastal Bend.

To manage, preserve and protect the City of Corpus Christi's Museum of Science & History's physical plant and collection.





Vision & Values



Inspire an understanding of the past, exploring the present, and planting seeds for the future.

Value culture, community, trust, and stewardship.

Scientific and historical literacy drives us every day . . .





The City's Assets

- 100,000 sf
 - o50% Exhibits & Flex Space
 - 50% Collections, Archives, Library &Offices
- Collections (~450,000 items)
 - Natural History
 - Material Culture
 - olmages & Archives
 - Reference Library







FMCCSH FY 2024 BUDGET

Friends of the Corpus Christi Museum of Science & History manages the City's Museum assets and delivers TEKS-aligned science and history programs.

City of Corpus Christi owns the land, the structure, and the collection

Service Agreement: HOT funds \$500,000/year base compensation \$50,000/year marketing & promotion

Current Contract Term: **FY24 to FY26**Two Optional 12-Month Extensions: FY27, FY28

REVEN	UE	
40000	UNRESTRICTED (Earned income & donations)	\$ 1,298,500
41000	GRANT RESTRICTED	\$ 320,000
42000	EXHIBITS	\$ 13,000
43000	EDUCATION	\$ 272,000
44000	SPECIAL EVENTS	\$ 390,000
	TOTAL REVENUE	\$ 2,293,500
50000	COST OF GOODS SOLD	\$ 50,000
	GROSS PROFIT	\$ 2,243,500
EXPEN:	SES	
51000	PERSONNEL	\$ 1,500,000
56100	GRANT RESTRICTED	\$ 320,000
60000	UTILITIES	\$ 10,000
65000	INSURANCE	\$ 30,500
70000	COLLECTIONS & EXHIBITS	\$ 26,500
71000	EDUCATION	\$ 24,000
72000	SPECIAL EVENTS & FUNDRAISERS	\$ 51,000
80000	CUSTODIAL EXPENSES & FACILITY REPAIRS	\$ 28,500
91000	ADMINISTRATIVE	\$ 247,000
	TOTAL EXPENSE	\$ 2,237,500
	GROSS PROFIT	\$ 2,243,500
	TOTAL EXPENSE	\$ 2,237,500
	BALANCE	\$ 6,000



CCMSH Impacts



2023 Visitation/Community Engagement

- General admission & public programs 62,000 (115% LY)
- Memberships550 (164% LY)
- Students, Field Trips & Summer Campers 10,000 (194% LY)

CCISD

Regional public & private schools





Leadership: Board of Directors

Elizabeth Susser, Chair Jon Reily, Vice Chair Gloria Hicks, Treasurer Kimberly DeVisser, Secretary Jay Wise, Past Chair

Dr. Haysam Dawod, DDS
Dr. Jonda Halcomb, PhD
Kathleen Horne
Tana Neighbor
Bobby Rodriguez
Scott Sutherland
Neill Taylor





The FCCMSH's Partners

- City Agencies
- Community and NGOs
- Corporate Leaders
- Citizen Scientists, Amateur Historians, and Volunteers
- Academic Institutions
- Staff
- Our Community







Accomplishments

- American Alliance of Museums accreditation
- Board-approved Institutional Plan
- Collections Assessment for Preservation (IMLS)
- Museums for All (IMLS)
- Exhibit renovations
- TEKS-aligned field trips and school programs (8,000 students)
- State-certified STEM Summer Camp
- Transparency and accountability (with a goal of 4-Star Charity Navigator rating)





Institutional Goal 1: Manage the City of Corpus Christi-Owned Assets

- Maximize utilization of the Museum for the benefit of the City of Corpus Christi and its residents
- Minimize financial operating requirements required from public funds and the net cost to the City
- Manage the CCMSH Collection





Institutional Goal 2: Inspire Discovery, Exploration & Innovation

- Enrich the community and expand services outside of the S.E.A. District
- Deepen engagement with like-minded NGOs
- **Expand** Texas Essential Knowledge and Skills (TEKS)-aligned programs
- Enhance every visitor's experience every day
- Reflect the values we endorse, especially in STEM programming







Exhibit Innovations

- Galvan Ballroom
- Kenedy Gallery
- Science Center
- Geology Hall
- Blue Hall/traveling exhibits





Program Innovations

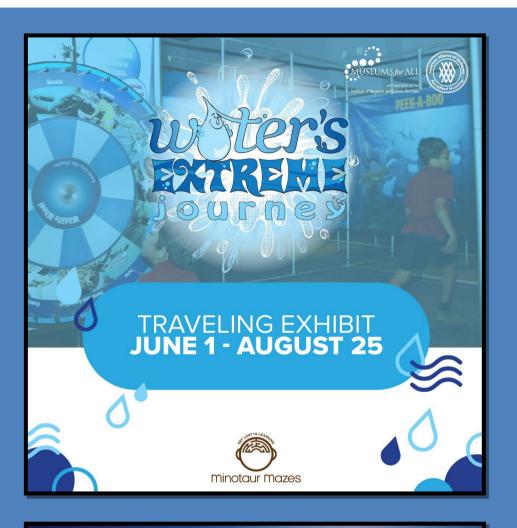
- Museums for All
- Community engagement
- TEKS aligned school programs
- Bi-monthly Family Fun Days
- Partnerships
- Museum on the Road



This summer's educational & public programs







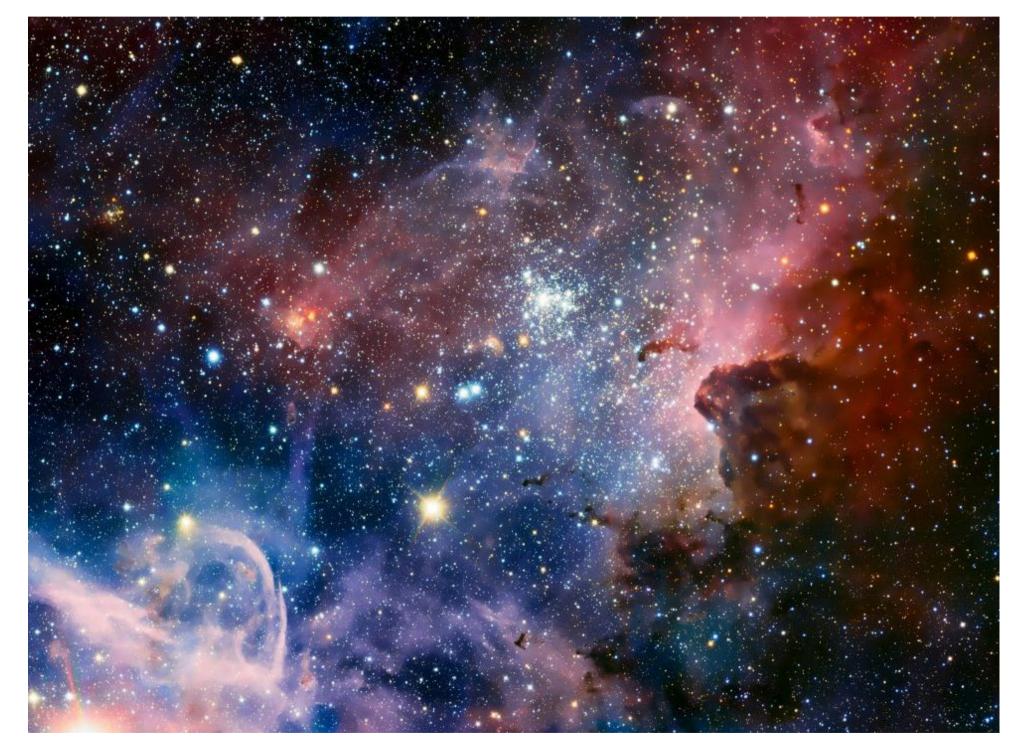






Institutional Goal 3: Long-Term Institutional & Organizational Sustainability

- **Protect our resources** against unforeseen threats.
- Engage our community in the development and delivery of multi-faceted programs and exhibits
- Attain Charity Navigator 4-Star rating
- Assure financial sustainability





Regional & Statewide Admission Fee Analysis

Corpus Christi Museum of Science & History		Adult		Senior		Student		Child	Military	0-2	Other
Corpus Christi Museum of Science & History		\$ 12.00		\$ 9.00		\$ 9.00		\$ 9.00	\$ 9.00	Free	CCMSH Members, ASTC, M4A, MOPH
Average Statewide*		\$ 19.00		\$ 16.00		\$ 10.00		\$ 14.00	\$ 9.00		
Museum	Adult age	Adult \$	Senior age	Senior \$	Student age	Student \$	Child age	Child \$	Military	Free	
Art Museum of South Texas	18-64y	\$ 10.00	65+	\$ 8.00	13-17	\$ 6.00	NA	NA	\$ 8.00	0-12	Museums For All (M4A): SNAP Benefits
South Texas Botanical Garden	13-59y	\$ 10.00	60+	\$ 8.00	NA	NA	3y-12y	\$ 6.00	\$ 8.00	0-3	
Texas State Aquarium	13-64y	\$ 45.00	65+	\$ 40.00	NA	NA	3y-12y	\$ 35.00	\$ 40.00	0-2	Lone Star Days/\$3 pp Lone Star Card
USS Lexington	18-59y	\$ 21.00	60+	\$ 18.00	NA	NA	4-12y	\$ 15.00	\$ 16.00	0-3	
DoSeum, San Antonio	20y-64y	\$ 18.00	65+	\$ 14.00	NA	\$ 18.00	13y-19y	\$ 18.00	\$ 18.00	ages 0-1	
McNay Art Museum, San Antonio	20y-64y	\$ 20.00	65+	\$ 15.00		NA	13y-19y	\$ 10.00	NA		Military/Veteran Free/M4A: SNAP Benefits
San Antonio Museum of Art	13y-64y	\$ 22.00	65+	\$ 17.00		NA	13y-19y	\$ 12.00			M4A: SNAP Benefits
Witte Museum, San Antonio	19y-64y	\$ 16.00	65+	\$ 15.00	13y-18y	\$ 14.00	4y-12y	\$ 10.00			M4A: SNAP Benefits
Children's Museum of Houston	2-64 yo	\$ 19.95	65+			\$ 19.95		\$ 19.95			
HMNS, Houston	12-61 yo	\$ 25.00	62+	\$ 16.00	College	\$ 16.00	3-11 yo	\$ 16.00	\$ 16.00	Age 0-2	
Space Center, Houston	12-64 yo	\$ 44.95	65+	\$ 27.95	4-11 yo	\$ 24.95	4-11 yo	\$ 24.95		Age 0-3	
Perot Museum of Nature and Science, Dallas	13+	\$ 25.00	13+	\$ 25.00	13+		2-12 yo			0-1	
Dallas Museum of Art	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	
Irving Archives & Museum	18-64	\$ 7.00	65+	\$ 5.00	4-17 yo	\$ 5.00	4-17 yo	\$ 5.00	\$ 5.00	0-3 yo	
Thinkery, Austin	GA	\$ 18.00	GA	\$ 18.00		\$ 18.00	*	\$ 9.00	NA	NA	
Bullock Texas State History Museum, Austin	18-64 y	\$ 13.00	65+	\$ 11.00	4-17 yo	\$ 9.00	4-17 yo	\$ 9.00	NA	0-3 yo	
Lady Bird Johnson Wildflower Center, Austin	· ·	\$ 12.00	65+		5-17 yo	\$ 6.00	5-17 yo			0-4 yo	UT
Fort Worth Museum of Science & History	12-64 y	\$ 16.00	65+	\$ 14.00	NA	NA	3-11 yo	\$ 12.00	NA	Age 0-2	
Kimbell Art Museum, Fort Worth	18-59 y	\$ 18.00				\$ 16.00	6-11 yo			Age 0-5	Special exhibit rates; general: free
KidZania, Frisco	NA	\$ 14.95	NA	\$ 14.95	15+	\$ 14.95	4-14 yo	\$ 47.95		Age 0-3	
TecH2O learning Center, El Paso	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	El Paso Water
Centnnial Museum/ Chihuahuan Desert Gardens	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	UT owned
El Paso Museum of Art	Free	Free	Free	Free	Free	Free	Free	Free	Free	Free	City-owned
Arlington Museum of Art	18-54 y	\$ 23.00	55+	\$ 18.00	-	\$ 18.00		\$ 8.00		Age 0-2	
River Legacy Science Center, Arlington		\$ 10.00		\$ 10.00		\$ 7.00		\$ 7.00	\$ 9.00		



Proposed Admission Fee Schedule



Туре	FY 2020-2024	FY25	FY26	FY27
Adult	\$12.00	\$15.00	\$15.00	\$18.00
Senior	\$9.00	\$11.00	\$11.00	\$13.00
Child	\$9.00	\$11.00	\$11.00	\$13.00
Military with ID	\$9.00	\$11.00	\$11.00	\$13.00
Annual Earned Revenue Impact (Based on current visitation)		\$79,000	\$79,000	\$86,000





We promise . . .

To protect, preserve, interpret and share the City's collections,

To build bridges to and for our community, and

To spark imagination, engage minds, and inspire curiosity.

Thank you.

