

**RFP No. 6650 Stop Loss Insurance**

**Summary Evaluation Matrix**

**Sr. Buyer Marco Lozano**

Staff Recommends

Proposal Evaluation	Score	Blue Cross and Blue Shield of Texas	SA Benefit Services	Stealth
		Richardson, Texas	Scottsdale, Arizona	Scottsdale, Arizona
<b>Minimum Qualifications</b>		<b>Pass</b>	<b>Pass</b>	<b>Pass</b>
Required five years in business	Pass/Fail	✓	✓	✓
Licensing/Certification	Pass/Fail	✓	✓	✓
No material lawsuits during last 5 years	Pass/Fail	✓	✓	✓
No material regulatory issues last 5 years	Pass/Fail	✓	✓	✓
References Provided for firm	Pass/Fail	✓	✓	✓
<b>Minimum Qualifications</b>	<b>Pass/Fail</b>	<b>Pass</b>	<b>Pass</b>	<b>Pass</b>
<b>Local Preference</b>				
Points	10.0	0.0	0.0	0.0
<b>Technical Proposal</b>				
Cost	<b>40.0</b>	40.0	32.6	32.4
Financial Stability	<b>15.0</b>	15.0	15.0	15.0
Claims Processing	<b>25.0</b>	24.3	22.9	19.4
Past Performance & Communication	<b>10.0</b>	9.7	7.8	7.5
<b>Subtotal Technical Proposal</b>	<b>90.0</b>	<b>89.0</b>	<b>78.3</b>	<b>74.3</b>
<b>Total</b>	<b>100.0</b>	<b>89.0</b>	<b>78.3</b>	<b>74.3</b>