

CO-OPERATIVE PURCHASE AGREEMENT NO. 95676

Cisco WebEx VOIP and Audio Services

THIS **Cisco WebEx VOIP and Audio Services Co-operative Purchase Agreement** ("Agreement") is entered into by and between the City of Corpus Christi, a Texas home-rule municipal corporation ("City") and Great South Texas Corp dba Computer Solutions ("Contractor"), effective upon execution by the City Manager or the City Manager's designee ("City Manager").

- 1. Co-operative Agreement.** Contractor has agreed to provide Cisco WebEx VOIP and Audio Services in accordance with its agreement with Texas Department of Information Resources DIR-TSO-4167 (the "Co-operative Agreement"), which is incorporated by reference herein as if set out here in its entirety. In the event of a conflict between this Agreement and the Co-operative Agreement, this Agreement shall govern to the extent allowed by the Co-operative Agreement.
- 2. Scope.** Contractor will provide Cisco WebEx VOIP and Audio Services in accordance with the attached Statement of Work, as shown in Attachment A, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.
- 3. Term.** This Agreement is for three years. The parties may mutually extend the term of this Agreement for up to zero additional zero -year periods ("Option Period(s)"), provided, the parties do so by written amendment prior to the expiration of the original term or the then-current Option Period. The continuation of this Agreement after the close of any fiscal year of the City, which fiscal year ends on September 30th annually, is subject to appropriations and budget approval specifically covering this Agreement as an expenditure in said budget, and it is within the sole discretion of the City's City Council to determine whether or not to fund this Agreement. The City does not represent that this budget item will be adopted, as said determination is within the City Council's sole discretion when adopting each budget.
- 4. Compensation and Payment.** This Agreement is for an amount not to exceed \$393,822.00, subject to approved amendments and changes. All pricing must be in accordance with the attached Quote, as shown in Attachment B, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

Invoices will be mailed to the following address:

City of Corpus Christi
Attn: Accounts Payable

P.O. Box 9277
Corpus Christi, Texas 78469-9277

5. **Notice.** Any notice required under this Agreement must be given by fax, hand delivery, or certified mail, postage prepaid, and is deemed received on the day faxed or hand-delivered or on the third day after postmark if sent by certified mail. Notice must be sent as follows:

IF TO CITY:

City of Corpus Christi
Attn: Alan Carlos
Assistant Director of Information Technoogy
1201 Leopard Street, Corpus Christi, Texas 78401
Phone: (361) 826-3782
E-Mail: alancarlos@cctexas.com

IF TO CONTRACTOR:

Great South Texas Corp dba Computer Solutions
Attn: David Jones
Inside Sales Representative
814 Arion Parkway, Suite 101
Phone: (210) 369-0300
Fax: (210) 369-0389 E-Mail: djones@comsoltx.com

6. **Entire Agreement.** This Agreement, along with the Co-operative Agreement, constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior negotiations, arrangements, agreements and understandings, either oral or written, between the parties.

[Signature Page Follows]

CONTRACTOR

Signature:  _____

Printed Name: David Jones

Title: Inside Sales Associate

Date: 1/26/2021

CITY OF CORPUS CHRISTI

Josh Chronley
Interim Assistant Director, Contracts and Procurement

Date: _____

APPROVED AS TO LEGAL FORM:

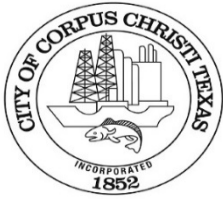
Assistant City Attorney Date

Attached and Incorporated by Reference:

- Attachment A: Scope of Work
- Attachment B: Bid/Pricing Schedule

Incorporated by Reference Only:

Co-operative Agreement: No. 95676 DIR-TSO-4167



ATTACHMENT A: SCOPE OF WORK

PROJECT NAME: Cisco WebEx Subscription Service

PROJECT ADDRESSES: 1201 Leopard Street, Corpus Christi, Texas 78401

Scope of Work:

1. The Contractor shall resell licensing for the Cisco WebEx service which will include:
 - A. Collaboration Flex Plan with included components:
 - a. One Collaboration Support Services - Basic Support SVS-SPK-SUPT-BAS
 - b. One Included VoIP - A-SPK-VOIP
 - c. 2,040 Cloud Meetings Entitlement - AFLEX-MEET-ENT
 - d. 40,800 File Storage Entitlement - A-FLEX-FILESTG-ENT
 - e. 2,040 Cloud Device Registration Entitlement -A-FLEX-DEVREG-ENT
 - f. 450 WebEx Edge Audio -A- FLEX-EDGAUD-USER
 - g. 1,700 WebEx Cloud Recording Storage Entitlement -A-FLEX-NBR-STG
 - B. A quantity of 450 AU Cloud Meetings with a Tier One License - hosted per active user .
 - C. Five Cisco Learning Credits consisting of ten per package.
2. The Contractor will bill in annual payments for three years.
3. The Contractor will distribute the licenses remotely.

ATTACHMENT B: QUOTE AND PRICING SCHEDULE



**Great South Texas Corp dba
Computer Solutions**
 814 Arion Parkway, Suite 101
 San Antonio, Texas 78216
 United States
 http://www.comsoltx.com
 (P) (210) 369-0300
 (F) 210-369-0389

Quote (Open)	
Date Jan 04, 2021 05:30 PM CST	Expiration Date 02/26/2021
Modified Date Jan 05, 2021 04:20 PM CST	
Doc # 1027965 - rev 1 of 1	
Description WebEx Active-User x450 - 3yr Annual Payments - VOIP Audio	
SalesRep Jones, David (P) 210-369-0318 (F) 210-369-0389	
Customer Contact Carlos, Alan (P) 361-826-3782 alancarlos@cctexas.com	

Customer
 City of Corpus Christi (16975)
 Carlos, Alan
 1201 Leopard Street
 Corpus Christi, TX 78401
 United States
 (P) 361-826-3740

Bill To
 City of Corpus Christi
 Accounts, Payables
 1201 Leopard Street
 Corpus Christi, TX 78401
 United States
 (P) 361-826-4091
 (F) 361-826-4551

Ship To
 City of Corpus Christi
 1201 Leopard Street
 Corpus Christi, TX 78401
 United States
 (P) 361-826-3740

Contract Programs: Cisco
 DIR-TSO-4167 Expires
 07/03/2021 - Cisco
Certifications: WBE/SBE/HUB+
 1942650013800 Exp:
 04/26/2022
Sales Order Type: Drop
 Ship - Ship to customers
 location

Customer PO:	Terms: Net 30 Days	Ship Via: FedEx Ground
Special Instructions:	Carrier Account #:	

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
Year 1							
1		Collaboration Flex Plan - Top-Level Sku	A-FLEX	\$0.00	1	\$0.00	\$0.00
Note: 3 Year Subscription - Annual Payments Included Components: SVS-SPK-SUPT-BAS 1 Collaboration Support Services - Basic Support A-SPK-VOIP 1 Included VoIP (1) A-FLEX-MEET-ENT 2040 Cloud Meetings Entitlement A-FLEX-FILESTG-ENT 40800 File Storage Entitlement A-FLEX-DEVREG-ENT 2040 Cloud Device Registration Entitlement A-FLEX-MSG-ENT 2040 Messaging Entitlement A-FLEX-EDGAUD-USER 450 A-FLEX Webex Edge Audio A-FLEX-NBR-STG 1700 Webex Cloud Recording Storage Entitlement							
2		AU Cloud Meetings Tier 1 (1) License - 1 active user - hosted	A-FLEX-AUCM1	\$408.00	450	\$291.72	\$131,274.00
Note: 3 Year Subscription - Line Reflects Year 1 of 3 Equal / Annual Payments List \$34.00 per Month x 12 Months = \$408.00 Per Year / User Cisco DIR-TSO-4167 - 28.5% Subscription Discount							
3		Cisco Learning Credits pre-purchasing training funds unit (pack of 10)	TRN-CLC-000	\$1,000.00	5	\$0.00	\$0.00
Note: \$5,000 in Cisco Learning Credits at \$0 Cost to City DIR-TSO-4167 - 100% Discount							

Subtotal \$131,274.00

Year 2 Annual Payment

ATTACHMENT B: QUOTE AND PRICING SCHEDULE

#	Image	Description	Part #	List Price	Qty	Unit Price	Total
4		AU Cloud Meetings Tier 1 (1) License - 1 active user - hosted	A-FLEX-AUCM1	\$408.00	450	\$291.72	\$131,274.00
Note: 3 Year Subscription - Line Reflects Year 2 of 3 Equal / Annual Payments List \$34.00 per Month x 12 Months = \$408.00 Per Year / User Cisco DIR-TSO-4167 - 28.5% Subscription Discount							Subtotal \$131,274.00

Year 3 Annual Payment

5		AU Cloud Meetings Tier 1 (1) License - 1 active user - hosted	A-FLEX-AUCM1	\$408.00	450	\$291.72	\$131,274.00
Note: 3 Year Subscription - Line Reflects Year 3 of 3 Equal / Annual Payments List \$34.00 per Month x 12 Months = \$408.00 Per Year / User Cisco DIR-TSO-4167 - 28.5% Subscription Discount							Subtotal \$131,274.00

Notes

Quote is a 3YR WebEx Meetings subscription. Sub-totals reflect the 3 equal/annual payments for Years 1, 2, and 3.

 Cisco DIR-TSO-4167 - Expiration: 07/03/2021
 Vendor ID: 1942650013800 (Great South Texas Corp. dba
 Computer Solutions)
 HUB / SBE / WBE Co. Certifications | Expire 4/26/2022

Subtotal: \$393,822.00
 Tax (0.000%): \$0.00
 Shipping: \$0.00
Total: \$393,822.00
 (List Price: \$555,800.00)

Thank you for the opportunity to provide this quote.