

SERVICE AGREEMENT NO. 1955

Cabling Services and Related Products

THIS **Cabling Services and Related Products Agreement** ("Agreement") is entered into by and between the City of Corpus Christi, a Texas home-rule municipal corporation ("City") and Network Cabling Services, Inc. ("Contractor"), effective upon execution by the City Manager or the City Manager's designee ("City Manager").

WHEREAS, Contractor has bid to provide Cabling Services and Related Products in response to Request for Bid/Proposal No. DIR-TSO-3708 ("RFB/RFP"), which RFB/RFP includes the required scope of work and all specifications and which RFB/RFP and the Contractor's bid or proposal response, as applicable, are incorporated by reference in this Agreement as Exhibits 1 and 2, respectively, as if each were fully set out here in its entirety.

NOW, THEREFORE, City and Contractor agree as follows:

- 1. Scope.** Contractor will provide Cabling Services and Related Products ("Services") in accordance with the attached Scope of Work, as shown in Attachment A, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety, and in accordance with Exhibit 2.
- 2. Term.** This Agreement is for one year, with performance commencing upon the date of issuance of a notice to proceed from the Contract Administrator or Purchasing Division. The parties may mutually extend the term of this Agreement for up to two additional one-year periods ("Option Period(s)"), provided, the parties do so in writing and prior to the expiration of the original term or the then-current Option Period. The City's extension authorization must be executed by the City Manager or designee.
- 3. Compensation and Payment.** This Agreement is for an amount not to exceed \$150,000.00, subject to approved extensions and changes. Payment will be made for Services completed and accepted by the City within 30 days of acceptance, subject to receipt of an acceptable invoice. All pricing must be in accordance with the attached Bid/Pricing Schedule, as shown in Attachment B, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety. Any amount not expended during the initial term or any option period may, at the City's discretion, be allocated for use in the next option period.

Invoices will be mailed to the following address with a copy provided to the Contract Administrator:

City of Corpus Christi
Attn: Accounts Payable
P.O. Box 9277
Corpus Christi, Texas 78469-9277

- 4. Contract Administrator.** The Contract Administrator designated by the City is responsible for approval of all phases of performance and operations under this Agreement, including deductions for non-performance and authorizations for payment. The City's Contract Administrator for this Agreement is as follows:

Name: Travis Cochrane
Department: Information Technology
Phone: 361.826.3726
Email: travisc@cctexas.com

5. Insurance; Bonds.

(A) Before performance can begin under this Agreement, the Contractor must deliver a certificate of insurance ("COI"), as proof of the required insurance coverages, to the City's Risk Manager and the Contract Administrator. Additionally, the COI must state that the City will be given at least 30 days' advance written notice of cancellation, material change in coverage, or intent not to renew any of the policies. The City must be named as an additional insured. The City Attorney must be given copies of all insurance policies within 10 days of the City Manager's written request. Insurance requirements are as stated in Attachment C, the content of which is incorporated by reference into this Agreement as if fully set out here in its entirety.

(B) In the event that a payment bond, a performance bond, or both, are required of the Contractor to be provided to the City under this Agreement before performance can commence, the terms, conditions, and amounts required in the bonds and appropriate surety information are as included in the RFB/RFP or as may be added to Attachment C, and such content is incorporated here in this Agreement by reference as if each bond's terms, conditions, and amounts were fully set out here in its entirety.

- 6. Purchase Release Order.** For multiple-release purchases of Services to be provided by the Contractor over a period of time, the City will exercise its right to specify time, place and quantity of Services to be delivered in the following manner: any City department or division may send to Contractor a purchase release order signed by an authorized agent of the department or division. The purchase release order must refer to this Agreement, and Services will not be rendered until the Contractor receives the signed purchase release order.



7. Inspection and Acceptance. City may inspect all Services and products supplied before acceptance. Any Services or products that are provided but not accepted by the City for failure to comply with applicable requirements must be corrected or re-worked immediately at no charge to the City. City shall provide ten days written notice and a reasonable opportunity to cure. If timely correction or re-working at no charge is not made by the Contractor within the cure period, a replacement service may be procured by the City on the open market and any costs incurred, including additional costs over the item's bid/proposal price, must be paid by the Contractor within 30 days of receipt of City's invoice.

8. Warranty.

(A) The Contractor warrants that all products supplied under this Agreement are new, quality items that are free from defects, fit for their specified purpose, and of good material and workmanship. The Contractor warrants that it has clear title to the products and that the products are free of liens or encumbrances.

(B) In addition, the products purchased under this Agreement shall be warranted by the Contractor or, if indicated in Attachment D by the manufacturer, for the period stated in Attachment D. Attachment D is attached to this Agreement and is incorporated by reference into this Agreement as if fully set out here in its entirety.

(C) Contractor warrants that all Services will be performed in accordance with the standard of care used by similarly situated contractors performing similar services.

9. Quality/Quantity Adjustments. Any Service quantities indicated on the Bid/Pricing Schedule are estimates only and do not obligate the City to order or accept more than the City's actual requirements nor do the estimates restrict the City from ordering less than its actual needs during the term of the Agreement and including any Option Period. Substitutions and deviations from the City's product requirements or specifications are prohibited without the prior written approval of the Contract Administrator.

10. Non-Appropriation. The continuation of this Agreement after the close of any fiscal year of the City, which fiscal year ends on September 30th annually, is subject to appropriations and budget approval specifically covering this Agreement as an expenditure in said budget, and it is within the sole discretion of the City's City Council to determine whether or not to fund this Agreement. The City does not represent that this budget item will be adopted, as said determination is within the City Council's sole discretion when adopting each budget.

11. Independent Contractor. Contractor will perform the work required by this Agreement as an independent contractor and will furnish such Services in its own

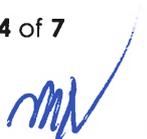


manner and method, and under no circumstances or conditions will any agent, servant or employee of the Contractor be considered an employee of the City.

- 12. Subcontractors.** Contractor may use subcontractors in connection with the work performed under this Agreement. When using subcontractors, however, the Contractor must obtain prior written approval from the Contract Administrator unless the subcontractors were named in the bid or proposal or in an Attachment to this Agreement, as applicable. In using subcontractors, the Contractor is responsible for all their acts and omissions to the same extent as if the subcontractor and its employees were employees of the Contractor. All requirements set forth as part of this Agreement, including the necessity of providing a COI in advance to the City, are applicable to all subcontractors and their employees to the same extent as if the Contractor and its employees had performed the work. The City may, at the City's sole discretion, choose not to accept Services performed by a subcontractor that was not approved in accordance with this paragraph.
- 13. Amendments.** This Agreement may be amended or modified only in writing executed by authorized representatives of both parties.
- 14. Waiver.** No waiver by either party of any breach of any term or condition of this Agreement waives any subsequent breach of the same.
- 15. Taxes.** The Contractor covenants to pay payroll taxes, Medicare taxes, FICA taxes, unemployment taxes and all other applicable taxes. Upon request, the City Manager shall be provided proof of payment of these taxes within 15 days of such request.
- 16. Notice.** Any notice required under this Agreement must be given by fax, hand delivery, or certified mail, postage prepaid, and is deemed received on the day faxed or hand-delivered or on the third day after postmark if sent by certified mail. Notice must be sent as follows:

IF TO CITY:

City of Corpus Christi
Attn: Travis Cochrane
Deputy Director of Information Technolgy
Address: 1201 Leopard St., Corpus Christi, Texas 78401
Phone: 361.826.3726



IF TO CONTRACTOR:

Network Cabling Services, Inc.

Attn: Mark Veltri

Title: Chief Operating Officer

Address: 12626 Fuqua Street, Houston, Texas 77034

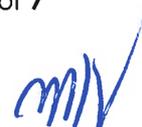
Phone: 281.484.1777

Fax: 281.484.1776

17. CONTRACTOR SHALL FULLY INDEMNIFY, HOLD HARMLESS AND DEFEND THE CITY OF CORPUS CHRISTI AND ITS OFFICERS, EMPLOYEES AND AGENTS ("INDEMNITEES") FROM AND AGAINST ANY AND ALL LIABILITY, LOSS, CLAIMS, DEMANDS, SUITS, AND CAUSES OF ACTION OF WHATEVER NATURE, CHARACTER, OR DESCRIPTION ON ACCOUNT OF PERSONAL INJURIES, PROPERTY LOSS, OR DAMAGE, OR ANY OTHER KIND OF INJURY, LOSS, OR DAMAGE, INCLUDING ALL EXPENSES OF LITIGATION, COURT COSTS, ATTORNEYS' FEES AND EXPERT WITNESS FEES, WHICH ARISE OR ARE CLAIMED TO ARISE OUT OF OR IN CONNECTION WITH A BREACH OF THIS AGREEMENT OR THE PERFORMANCE OF THIS AGREEMENT BY THE CONTRACTOR OR RESULTS FROM THE NEGLIGENT ACT, OMISSION, MISCONDUCT, OR FAULT OF THE CONTRACTOR OR ITS EMPLOYEES OR AGENTS BUT ONLY TO THE EXTENT CAUSED BY CONTRACTOR. CONTRACTOR MUST, AT ITS OWN EXPENSE, INVESTIGATE ALL CLAIMS AND DEMANDS, ATTEND TO THEIR SETTLEMENT OR OTHER DISPOSITION, DEFEND ALL ACTIONS BASED THEREON WITH COUNSEL SATISFACTORY TO THE CITY ATTORNEY, AND PAY ALL CHARGES OF ATTORNEYS AND ALL OTHER COSTS AND EXPENSES OF ANY KIND ARISING OR RESULTING FROM ANY SAID LIABILITY, DAMAGE, LOSS, CLAIMS, DEMANDS, SUITS, OR ACTIONS. THE INDEMNIFICATION OBLIGATIONS OF CONTRACTOR UNDER THIS SECTION SHALL SURVIVE THE EXPIRATION OR EARLIER TERMINATION OF THIS AGREEMENT.

18. Termination.

(A) The City Manager may terminate this Agreement for Contractor's failure to perform the work specified in this Agreement or to keep any required insurance policies in force during the entire term of this Agreement. The Contract Administrator must give the Contractor ten days written notice of the breach and set out a reasonable opportunity to cure. If the Contractor has not cured within the cure period, the City Manager may terminate this Agreement immediately thereafter.



(B) Alternatively, the City Manager may terminate this Agreement for convenience upon 30 days advance written notice to the Contractor. The City Manager may also terminate this Agreement upon 24 hours written notice to the Contractor for failure to pay or provide proof of payment of taxes as set out in this Agreement.

- 19. Assignment.** No assignment of this Agreement by the Contractor, or of any right or interest contained herein, is effective unless the City Manager first gives written consent to such assignment. The performance of this Agreement by the Contractor is of the essence of this Agreement, and the City Manager's right to withhold consent to such assignment is within the sole discretion of the City Manager on any ground whatsoever.
- 20. Severability.** Each provision of this Agreement is considered to be severable and, if, for any reason, any provision or part of this Agreement is determined to be invalid and contrary to applicable law, such invalidity shall not impair the operation of nor affect those portions of this Agreement that are valid, but this Agreement shall be construed and enforced in all respects as if the invalid or unenforceable provision or part had been omitted.
- 21. Order of Precedence.** In the event of any conflicts or inconsistencies between this Agreement, its attachments, and exhibits, such conflicts and inconsistencies will be resolved by reference to the documents in the following order of priority:
- A. this Agreement (excluding attachments and exhibits);
 - B. its attachments;
 - C. the bid solicitation document including any addenda (Exhibit 1); then,
 - D. the Contractor's bid response (Exhibit 2).
- 22. Certificate of Interested Parties.** Contractor agrees to comply with Texas Government Code Section 2252.908, as it may be amended, and to complete Form 1295 "Certificate of Interested Parties" as part of this Agreement if required by said statute.
- 23. Verification Regarding Israel.** In accordance with Chapter 2270, Texas Government Code, the City may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. The signatory executing this Agreement on behalf of the Contractor verifies that the company does not boycott Israel and will not boycott Israel during the term of this Agreement.
- 24. Governing Law.** This Agreement is subject to all federal, State, and local laws, rules, and regulations. The applicable law for any legal disputes arising out of this Agreement is the law of the State of Texas, and such form and venue for such



disputes is the appropriate district, county, or justice court in and for Nueces County, Texas.

25. Entire Agreement. This Agreement constitutes the entire agreement between the parties concerning the subject matter of this Agreement and supersedes all prior negotiations, arrangements, agreements and understandings, either oral or written, between the parties

CONTRACTOR

Signature:  _____

Printed Name: Mark Valtri _____

Title: Chief Operating Officer _____

Date: 10/23/18 _____

CITY OF CORPUS CHRISTI

Kim Baker
Assistant Director of Finance – Purchasing Division

Date: _____

Attached and Incorporated by Reference:

- Attachment A: Scope of Work
- Attachment B: Bid/Pricing Schedule
- Attachment C: Insurance and Bond Requirements
- Attachment D: Warranty Requirements

Incorporated by Reference Only:

- Exhibit 1: RFB/RFP No. DIR-TSO-3708
- Exhibit 2: Contractor's Bid/Proposal Response



Attachment A – Scope of Work

The Contractor will provide a wide range of Cabling Services and Related Products – from a single basic cable pull to the rewiring of an entire facility. These cabling services may be related to the planning, design, installation, construction and demolition, maintenance, training or support of IT data/video/voice cabling using balance copper cabling and fiber optic cabling.

Cabling installation is needed for multiple cable categories including, but not limited to:

- Cat 5e
- Cat 6
- Cat 7
- Fiber Optic
- Coax for video distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT))

Contractor shall use Commscope products where available unless provided written approval to use alternative products.

The cabling contractor performing the work must be CommScope Certified to perform the work in order to maintain existing systems warranties.

Contractor shall provide certified cable test results for each run as appropriate for the type of cable installed upon completion of each task order.

Contacto shall provide copies of Commscope certifications for all personnel performing work under this agreement.

Work will be performed on as needed basis and compensated in accordance with the attached DIR Pricing Schedule and associated zone map.



Attachment B – Schedule of Pricing

Cabling - Labor Only

Network Cabling Services, Inc.
Appendix C Pricing Index

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$98.00	\$125.00	\$125.00	\$98.00	\$98.00
151-300 Feet	\$108.00	\$135.00	\$135.00	\$108.00	\$108.00
11-50 Pulls					
0-150 Feet	\$85.00	\$100.00	\$100.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$110.00	\$110.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$70.00	\$85.00	\$85.00	\$70.00	\$70.00
151-300 Feet	\$80.00	\$95.00	\$95.00	\$80.00	\$80.00
101-200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$98.00	\$125.00	\$125.00	\$98.00	\$98.00
151-300 Feet	\$108.00	\$135.00	\$135.00	\$108.00	\$108.00
11-50 Pulls					
0-150 Feet	\$85.00	\$100.00	\$100.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$110.00	\$110.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$70.00	\$85.00	\$85.00	\$70.00	\$70.00
151-300 Feet	\$80.00	\$95.00	\$95.00	\$80.00	\$80.00
101-200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00

Cabling - Labor Only

Cabling Services (per pull) - Labor Only Price Sheet

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$98.00	\$125.00	\$125.00	\$98.00	\$9,798.00
151-300 Feet	\$107.00	\$135.00	\$135.00	\$107.00	\$107.00
11-50 Pulls					
0-150 Feet	\$85.00	\$100.00	\$100.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$110.00	\$110.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$70.00	\$85.00	\$85.00	\$70.00	\$70.00
151-300 Feet	\$80.00	\$95.00	\$95.00	\$80.00	\$80.00
101-200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$225.00	\$275.00	\$275.00	\$225.00	\$225.00
151-300 Feet	\$250.00	\$300.00	\$300.00	\$250.00	\$250.00
11-50 Pulls					
0-150 Feet	\$210.00	\$250.00	\$250.00	\$210.00	\$210.00
151-300 Feet	\$235.00	\$275.00	\$275.00	\$235.00	\$235.00
51-100 Pulls					
0-150 Feet	\$195.00	\$230.00	\$230.00	\$195.00	\$195.00
151-300 Feet	\$220.00	\$255.00	\$255.00	\$220.00	\$220.00
101-200 Pulls					
0-150 Feet	\$180.00	\$210.00	\$210.00	\$180.00	\$180.00
151-300 Feet	\$205.00	\$240.00	\$240.00	\$205.00	\$205.00
Over 200 Pulls					
0-150 Feet	\$180.00	\$210.00	\$210.00	\$180.00	\$180.00
151-300 Feet	\$205.00	\$240.00	\$240.00	\$205.00	\$205.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$96.00	\$125.00	\$125.00	\$96.00	\$96.00
151-300 Feet	\$107.00	\$135.00	\$135.00	\$107.00	\$107.00
11-50 Pulls					
0-150 Feet	\$85.00	\$100.00	\$100.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$110.00	\$110.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$70.00	\$85.00	\$85.00	\$70.00	\$70.00
151-300 Feet	\$80.00	\$95.00	\$95.00	\$80.00	\$80.00
101-200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00

Cabling - Labor Only

151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00

Network Cabling Services, Inc.
Appendix C Pricing Index

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$215.00	\$235.00	\$235.00	\$215.00	\$215.00
151-300 Feet	\$300.00	\$320.00	\$320.00	\$300.00	\$300.00
11-50 Pulls					
0-150 Feet	\$200.00	\$220.00	\$220.00	\$200.00	\$200.00
151-300 Feet	\$280.00	\$300.00	\$300.00	\$280.00	\$280.00
51-100 Pulls					
0-150 Feet	\$190.00	\$210.00	\$210.00	\$190.00	\$190.00
151-300 Feet	\$270.00	\$290.00	\$290.00	\$270.00	\$270.00
101-200 Pulls					
0-150 Feet	\$190.00	\$210.00	\$210.00	\$190.00	\$190.00
151-300 Feet	\$270.00	\$290.00	\$290.00	\$270.00	\$270.00
Over 200 Pulls					
0-150 Feet	\$190.00	\$210.00	\$210.00	\$190.00	\$190.00
151-300 Feet	\$270.00	\$290.00	\$290.00	\$270.00	\$270.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$260.00	\$285.00	\$285.00	\$260.00	\$260.00
151-300 Feet	\$335.00	\$360.00	\$360.00	\$335.00	\$335.00
11-50 Pulls					
0-150 Feet	\$245.00	\$270.00	\$270.00	\$245.00	\$245.00
151-300 Feet	\$320.00	\$345.00	\$345.00	\$320.00	\$320.00
51-100 Pulls					
0-150 Feet	\$235.00	\$260.00	\$260.00	\$235.00	\$235.00
151-300 Feet	\$310.00	\$335.00	\$335.00	\$310.00	\$310.00
101-200 Pulls					
0-150 Feet	\$235.00	\$260.00	\$260.00	\$235.00	\$235.00
151-300 Feet	\$310.00	\$335.00	\$335.00	\$310.00	\$310.00
Over 200 Pulls					
0-150 Feet	\$235.00	\$260.00	\$260.00	\$235.00	\$235.00
151-300 Feet	\$310.00	\$335.00	\$335.00	\$310.00	\$310.00

Cabling - Labor and Materials

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$325.00	\$355.00	\$355.00	\$325.00	\$325.00
151-300 Feet	\$450.00	\$480.00	\$480.00	\$450.00	\$450.00
11-50 Pulls					
0-150 Feet	\$305.00	\$335.00	\$335.00	\$305.00	\$305.00
151-300 Feet	\$435.00	\$465.00	\$465.00	\$435.00	\$435.00
51-100 Pulls					
0-150 Feet	\$295.00	\$325.00	\$325.00	\$295.00	\$295.00
151-300 Feet	\$425.00	\$455.00	\$455.00	\$425.00	\$425.00
101-200 Pulls					
0-150 Feet	\$295.00	\$325.00	\$325.00	\$295.00	\$295.00
151-300 Feet	\$425.00	\$455.00	\$455.00	\$425.00	\$425.00
Over 200 Pulls					
0-150 Feet	\$295.00	\$325.00	\$325.00	\$295.00	\$295.00
151-300 Feet	\$425.00	\$455.00	\$455.00	\$425.00	\$425.00

Cabling - Labor and Materials

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$105.00	\$125.00	\$125.00	\$105.00	\$105.00
151-300 Feet	\$115.00	\$135.00	\$135.00	\$115.00	\$115.00
11-50 Pulls					
0-150 Feet	\$85.00	\$100.00	\$100.00	\$85.00	\$85.00
151-300 Feet	\$95.00	\$110.00	\$110.00	\$95.00	\$95.00
51-100 Pulls					
0-150 Feet	\$70.00	\$85.00	\$85.00	\$70.00	\$70.00
151-300 Feet	\$80.00	\$95.00	\$95.00	\$80.00	\$80.00
101-200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00
Over 200 Pulls					
0-150 Feet	\$60.00	\$70.00	\$70.00	\$60.00	\$60.00
151-300 Feet	\$70.00	\$80.00	\$80.00	\$70.00	\$70.00

Network Cabling Services, Inc.
Appendix C Pricing Index

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Example: Cabling Technical Support (Standard hourly rate)	Standard	\$40.00	\$48.00	\$48.00	\$40.00	\$40.00
Example: Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$60.00	\$72.00	\$72.00	\$60.00	\$60.00
Example: Cabling Project Manager (Standard hourly rate)	Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
Example: Cabling Project Manager (Non-Standard hourly rate)	Non-standard	\$68.00	\$68.00	\$68.00	\$68.00	\$68.00
Example: Cabling Systems Design (Standard hourly rate)	Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
Example: Cabling Systems Design (Non-Standard hourly rate)	Non-standard	\$68.00	\$68.00	\$68.00	\$68.00	\$68.00
Example: Cable Removal (Standard hourly rate)	Standard	\$35.00	\$40.00	\$40.00	\$35.00	\$35.00
Example: Cable Removal (Non-Standard hourly rate)	Non-standard	\$52.50	\$52.50	\$52.50	\$52.50	\$52.50
Fiber Technician	Standard	\$50.00	\$60.00	\$60.00	\$50.00	\$50.00
Fiber Technician	Non-standard	\$75.00	\$90.00	\$90.00	\$75.00	\$75.00
OSP Services	Standard	\$45.00	\$50.00	\$50.00	\$45.00	\$45.00
OSP Services	Non-standard	\$67.50	\$75.00	\$75.00	\$67.50	\$67.50
Conduit Services	Standard	\$45.00	\$50.00	\$50.00	\$45.00	\$50.00
Conduit Services	Non-Standard	\$67.50	\$75.00	\$75.00	\$67.50	\$67.50
DAS and WAP Service	Standard	\$40.00	\$48.00	\$48.00	\$40.00	\$40.00
DAS and WAP Service	Non-Standard	\$60.00	\$72.00	\$72.00	\$60.00	\$60.00
Firestopping Services	Standard	\$40.00	\$48.00	\$48.00	\$40.00	\$40.00
Firestopping Services	Non-Standard	\$60.00	\$72.00	\$72.00	\$60.00	\$60.00
Security Technician	Standard	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Security Technician	Non-Standard	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
Security Programmer	Standard	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Security Programmer	Non-Standard	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00

Cabling Services Pricing

Security Designer	Standard	\$90.00	\$90.00	\$90.00	\$90.00	\$90.00
Security Designer	Non-Standard	\$135.00	\$135.00	\$135.00	\$135.00	\$135.00
AV Technician	Standard	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00
AV Technician	Non-Standard	\$82.50	\$82.50	\$82.50	\$82.50	\$82.50
AV Programming	Standard	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
AV Programming	Non-Standard	\$142.50	\$142.50	\$142.50	\$142.50	\$142.50
AV Engineering	Standard	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
AV Engineering	Non-Standard	\$142.50	\$142.50	\$142.50	\$142.50	\$142.50

AMP Cabling Products

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	Amp	19" Data Rack - Incl rack screws and installation kit	1933559-1	R	\$215.35	20.75%	\$171.94
	Amp	Ladder Rack including installation kit				20.75%	\$0.00
	Amp	Ladder/Wire Tray including installation kit				20.75%	\$0.00
	Amp	Horizontal Rack Mount 3.5"	1375163-1	R	\$42.53	20.75%	\$33.86
	Amp	Horizontal Rack Mount 1.25"	1375167-1	R	\$40.77	20.75%	\$32.15
	Amp	Vertical Dual Sided Rack Mount	1933534-1	R	\$784.33	20.75%	\$626.24
							\$0.00
Patch Panels							
	Amp	24 Port Cat 5e	406330-1	R	\$147.80	20.75%	\$118.01
	Amp	48 port Cat 5e	406331-1	R	\$290.94	20.75%	\$232.30
	Amp	24 Port Cat 6	1975014-2	R	\$207.25	20.75%	\$165.48
	Amp	48 port Cat 6	1375015-2	R	\$408.39	20.75%	\$326.08
Fiber Boxes							
	Amp	24 port	143556-1	R	\$229.73	20.75%	\$183.43
	Amp	48 port				20.75%	\$0.00
	Amp	72 port	1435558-1	R	\$261.75	20.75%	\$208.99
Patch Cords							
	Amp	3 ft RJ45	219242-3	R	\$5.54	20.75%	\$4.42
	Amp	5ft RJ45	219242-5	R	\$6.21	20.75%	\$4.96
	Amp	7ft RJ45	219242-7	R	\$7.16	20.75%	\$5.72
	Amp	10 ft - 14 ft RJ45	219242-14	R	\$9.77	20.75%	\$7.80
	Amp	51 to 51 duplex fiber jumpers				20.75%	\$0.00
	Amp	5C to 5C duplex fiber jumpers	6828151-1	R	\$38.27	20.75%	\$30.56
	Amp	51 to 5C duplex fiber jumpers				20.75%	\$0.00
	Amp	LC to LC	6828317-1	R	\$39.97	20.75%	\$31.91
Wall/Face Plates and Surface Mounts							
	Amp	Single	2111008-3	R	\$2.13	20.75%	\$1.70
	Amp	Dual	2111009-3	R	\$2.13	20.75%	\$1.70
	Amp	Quad	2111011-3	R	\$2.13	20.75%	\$1.70
	Amp	Six Port	2111012-3	R	\$2.13	20.75%	\$1.70
Connectors							
	Amp	Cat 5				20.75%	\$0.00
	Amp	Cat 5e	1975191-6	R	\$5.87	20.75%	\$4.69
	Amp	Cat 6	1375187-6	R	\$8.96	20.75%	\$7.15
	Amp	Cat 7				20.75%	\$0.00
	Amp	51 Fiber	5502571-3	R	\$2.36	20.75%	\$1.88
	Amp	5C Fiber	5502948-1	R	\$3.96	20.75%	\$3.16
	Amp	LC Fiber	1918385-3	R	\$2.94	20.75%	\$2.35
	Amp	FC Fiber					\$0.00

Berk Tek Cabling Products

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	Berk Tek	19" Data Rack - Incl rack screws and installation kit				28.75%	\$0.00
	Berk Tek	Ladder Rack-Including installation kit				28.75%	\$0.00
	Berk Tek	Ladder/Wire Tray - including installation kit				28.75%	\$0.00
	Berk Tek	Horizontal Rack Mount-3.5"				28.75%	\$0.00
	Berk Tek	Horizontal Rack Mount-1.75"				28.75%	\$0.00
	Berk Tek	Vertical- Dual Sided Rack Mount				28.75%	\$0.00
	Berk Tek					28.75%	\$0.00
Patch Panels							0
	Berk Tek	24 Port Cat 5e				28.75%	\$0.00
	Berk Tek	48 port Cat 5e				28.75%	\$0.00
	Berk Tek	24 Port Cat 6				28.75%	\$0.00
	Berk Tek	48 port Cat 6				28.75%	\$0.00
Fiber Boxes							0
	Berk Tek	24 port				28.75%	\$0.00
	Berk Tek	48 port				28.75%	\$0.00
	Berk Tek	72 port				28.75%	\$0.00
Patch Cords							
	Berk Tek	3 ft RJ45				28.75%	\$0.00
	Berk Tek	5ft RJ45				28.75%	\$0.00
	Berk Tek	7ft RJ45				28.75%	\$0.00
	Berk Tek	10 ft - 14 ft RJ45				28.75%	\$0.00
	Berk Tek	ST to ST duplex Fiber Jumpers				28.75%	\$0.00
	Berk Tek	SC to SC duplex Fiber Jumpers				28.75%	\$0.00
	Berk Tek	ST to SC duplex Fiber Jumpers				28.75%	\$0.00
	Berk Tek	LC to LC				28.75%	\$0.00
Wall/Face Plates and Surface Mounts							0
	Berk Tek	Single				28.75%	\$0.00
	Berk Tek	Dual				28.75%	\$0.00
	Berk Tek	Quad				28.75%	\$0.00
	Berk Tek	Six Port				28.75%	\$0.00
Connectors							0
	Berk Tek	Cat 5				28.75%	\$0.00
	Berk Tek	Cat 5e				28.75%	\$0.00
	Berk Tek	Cat 6				28.75%	\$0.00
	Berk Tek	Cat 7				28.75%	\$0.00
	Berk Tek	ST Fiber				28.75%	\$0.00

Berk-Tek Cabling Products:

	Berk-Tek	SC Fiber				28.75%	\$0.00
	Berk-Tek	LC Fiber				28.75%	\$0.00
	Berk-Tek	FC Fiber				28.75%	\$0.00
Cabling Product Description							
							\$0.00
Berk-Tek LANMARK 2000 CAT 6 Plenum Cable	Berk-Tek	Cable	10163780	R	5722.48	28.75%	\$518.63

CommScope Cabling Products

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	CommScope/Uniprise	19" Data Rack - Incl rack screws and installation kit	760082479	R	\$142.51	26.00%	\$106.26
	CommScope/Uniprise	Ladder Rack-including installation kit	760085647	R	\$100.17	26.00%	\$74.68
	CommScope/Uniprise	Ladder/Wire Tray - including installation kit		R		26.00%	\$0.00
	CommScope/Uniprise	Horizontal Rack Mount-3.5"	760072959	R	\$50.67	26.00%	\$37.78
	CommScope/Uniprise	Horizontal Rack Mount-1.75"	760072942	R	\$47.51	26.00%	\$35.42
	CommScope/Uniprise	Vertical Dual Sided Rack Mount	760089141	R	\$633.44	26.00%	\$472.26
							\$0.00
Patch Panels							\$0.00
	CommScope/Uniprise	24 Port Cat 5e	CC0057539/1	R	\$154.45	26.00%	\$115.15
	CommScope/Uniprise	48 port Cat 5e	CC0057547/2	R	\$308.92	26.00%	\$229.32
	CommScope/Uniprise	24 Port Cat 6	CC0057596/1	R	\$221.69	26.00%	\$165.28
	CommScope/Uniprise	48 port Cat 6	CC0057604/1	R	\$443.36	26.00%	\$330.55
Fiber Boxes							\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
Patch Cords							\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
	CommScope/Uniprise					26.00%	\$0.00
Wall/Face Plates and Surface Mounts							\$0.00
	CommScope/Uniprise	Single	108258427	R	\$1.55	26.00%	\$1.16
	CommScope/Uniprise	Dual	108168469	R	\$1.55	26.00%	\$1.16
	CommScope/Uniprise	Quad	108168543	R	\$1.55	26.00%	\$1.16
	CommScope/Uniprise	Six Port	108168584	R	\$1.55	26.00%	\$1.16
Connectors							\$0.00
	CommScope/Uniprise	Cat 5				26.00%	\$0.00
	CommScope/Uniprise	Cat 5e	CC0021840/1	R	\$5.83	26.00%	\$4.35
	CommScope/Uniprise	Cat 6	CC0020911/1	R	\$8.34	26.00%	\$6.37
	CommScope/Uniprise	Cat 7		R		26.00%	\$0.00
	CommScope/Uniprise	ST Fiber	700004328	R	\$5.91	26.00%	\$4.41
	CommScope/Uniprise	SC Fiber	76000A070	R	\$6.18	26.00%	\$4.61

CommScope Cabling Products

	CommScope/Uniprise	LC Fiber	1918385 3	R	\$2.94	26.00%	\$2.19
	CommScope/Uniprise	FC Fiber	76004181	R	\$5.42	26.00%	\$4.04
Cabling Product Description							
							\$0.00
Media 6 CAT 6 Plenum Cable	CommScope/Uniprise	Cable	8748004/10	R	\$361.05	26.00%	\$269.18
Ultra Media CAT 6 Plenum Cable	CommScope/Uniprise	Cable	4763204/10	R	\$646.42	26.00%	\$481.94
Datapipe CAT 5e Plenum Cable	CommScope/Uniprise	Cable	4759004/10	R	\$261.45	26.00%	\$194.92
19" Wall Mount Cabinet	CommScope/Uniprise	Cabinet	760095786	R	\$559.88	26.00%	\$417.42

Network Cabling Services, Inc.

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	Corning	18" Data Rack - incl rack screws and installation kit				12.25%	\$0.00
	Corning	Ladder Rack-Including installation kit				12.25%	\$0.00
	Corning	Ladder/Rim Tray - including installation kit				12.25%	\$0.00
	Corning	Horizontal Rack Mount-3.5"				12.25%	\$0.00
	Corning	Horizontal Rack Mount-1.75"				12.25%	\$0.00
	Corning	Vertical-Dual Sided Rack Mount				12.25%	\$0.00
							\$0.00
Patch Panels							\$0.00
	Corning	24 Port Cat 5e				12.25%	\$0.00
	Corning	48 port Cat 5e				12.25%	\$0.00
	Corning	24 Port Cat 6				12.25%	\$0.00
	Corning	48 port Cat 6				12.25%	\$0.00
Fiber Boxes							\$0.00
	Corning	24 port				12.25%	\$0.00
	Corning	48 port				12.25%	\$0.00
	Corning	72 port				12.25%	\$0.00
Patch Cords							\$0.00
	Corning	3 ft RJ45				12.25%	\$0.00
	Corning	5ft RJ45				12.25%	\$0.00
	Corning	7ft RJ45				12.25%	\$0.00
	Corning	10 ft - 14 ft RJ45				12.25%	\$0.00
	Corning	ST to ST duplex Fiber Jumpers				12.25%	\$0.00
	Corning	SC to SC duplex Fiber Jumpers				12.25%	\$0.00
	Corning	ST to SC duplex Fiber Jumpers				12.25%	\$0.00
	Corning	LC to LC				12.25%	\$0.00
Wall/Face Plates and Surface Mounts							\$0.00
	Corning	Single				12.25%	\$0.00
	Corning	Dual				12.25%	\$0.00
	Corning	Quad				12.25%	\$0.00
	Corning	Six Port				12.25%	\$0.00
Connectors							\$0.00
	Corning	Cat 5				12.25%	\$0.00
	Corning	Cat 5e				12.25%	\$0.00
	Corning	Cat 6				12.25%	\$0.00
	Corning	Cat 7				12.25%	\$0.00
	Corning	ST Fiber				12.25%	\$0.00
	Corning	SC Fiber				12.25%	\$0.00
	Corning	LC Fiber				12.25%	\$0.00
	Corning	FC Fiber				12.25%	\$0.00

Corning Cabling Products

Cabling Product Description							
6-Strand armored plenum fiber optic cable	Corning	Fiber Cable (priced per foot)	006F88 31131 A3	R	\$1.36	12.25%	\$1.20

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wiring Management	B Line	10P Data Patch - end panel access end	SBS56084X1/FB	SR	\$135.04	1.00%	\$134.69
	B Line	160mm Patch-including installation kit	SR17U17R/FH	SR	\$87.12	1.00%	\$86.90
	B Line	Ladderwork Tray - including installation kit				1.00%	\$0.00
	B Line	Horizontal Patch Mount 30"	S887019S3/FB	SR	\$76.65	1.00%	\$76.45
	B Line	Vertical Patch Mount 17.5"	S887019S2/FB	SR	\$50.00	1.00%	\$49.50
B Line	Vertical Dual Sided Patch Mount	S8864862084/FB	SR	\$434.42	1.00%	\$433.30	
Patch Panels							
	B Line	24 Port Cat 5e				1.00%	\$0.00
	B Line	48 Port Cat 5e				1.00%	\$0.00
	B Line	24 Port Cat 6				1.00%	\$0.00
	B Line	48 Port Cat 6				1.00%	\$0.00
Fiber Boxes							
	B Line	24 port				1.00%	\$0.00
	B Line	48 port				1.00%	\$0.00
	B Line	72 port				1.00%	\$0.00
Patch Cords							
	B Line	UTP RJ45				1.00%	\$0.00
	B Line	STP RJ45				1.00%	\$0.00
	B Line	UTP RJ45				1.00%	\$0.00
	B Line	UTP RJ45				1.00%	\$0.00
	B Line	ST to ST Duplex Fiber Jumpers				1.00%	\$0.00
	B Line	SC to SC Duplex Fiber Jumpers				1.00%	\$0.00
	B Line	LC to LC Duplex Fiber Jumpers				1.00%	\$0.00
	B Line	LC to LC				1.00%	\$0.00
Wall Face Plates and Surface Mounts							
	B Line	24 Port				1.00%	\$0.00
	B Line	48 Port				1.00%	\$0.00
	B Line	72 Port				1.00%	\$0.00
Connectors							
	B Line	Cat 5				1.00%	\$0.00
	B Line	Cat 5e				1.00%	\$0.00
	B Line	Cat 6				1.00%	\$0.00
	B Line	Cat 7				1.00%	\$0.00
	B Line	ST Fiber				1.00%	\$0.00
	B Line	SC Fiber				1.00%	\$0.00
	B Line	LC Fiber				1.00%	\$0.00
	B Line	PC Fiber				1.00%	\$0.00

CPI Cabling Products

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	CPI	19" UADA Rack - incl rack screws and	55053 703	R	\$141.76	15.75%	\$119.90
	CPI	Ladder Rack - including installation kit	117A 717	R	\$106.53	15.75%	\$90.47
	CPI	Ladder Wire Tray - including installation kit				15.75%	\$0.00
	CPI	Horizontal Rack Mount 3.5"	30130 719	R	\$48.87	15.75%	\$41.48
	CPI	Horizontal Rack Mount 1.75"				15.75%	\$0.00
	CPI	Vertical Dual Sided Rack Mount	30162 703	R	\$443.48	15.75%	\$376.47
Patch Panels							\$0.00
	CPI	24 Port Cat 5e				15.75%	\$0.00
	CPI	48 Port Cat 5e				15.75%	\$0.00
	CPI	24 Port Cat 6				15.75%	\$0.00
	CPI	48 Port Cat 6				15.75%	\$0.00
Fiber Boxes							\$0.00
	CPI	24 Port				15.75%	\$0.00
	CPI	48 Port				15.75%	\$0.00
	CPI	72 Port				15.75%	\$0.00
Patch Cards							\$0.00
	CPI	11 B RJ45				15.75%	\$0.00
	CPI	56 RJ45				15.75%	\$0.00
	CPI	112 RJ45				15.75%	\$0.00
	CPI	112 S - RJ45 RJ45				15.75%	\$0.00
	CPI	88 B ST duplex Fiber Jumpers				15.75%	\$0.00
	CPI	88 B ST duplex Fiber Jumpers				15.75%	\$0.00
	CPI	88 B ST duplex Fiber Jumpers				15.75%	\$0.00
	CPI	88 B ST duplex Fiber Jumpers				15.75%	\$0.00
	CPI	88 B ST duplex Fiber Jumpers				15.75%	\$0.00
Wall Face Plates and Surface Mounts							\$0.00
	CPI	Single				15.75%	\$0.00
	CPI	Double				15.75%	\$0.00
	CPI	Quad				15.75%	\$0.00
	CPI	56 Ports				15.75%	\$0.00
Connectors							\$0.00
	CPI	CR 5				15.75%	\$0.00
	CPI	CR 5H				15.75%	\$0.00
	CPI	CR 6				15.75%	\$0.00
	CPI	CR 7				15.75%	\$0.00
	CPI	BT 1002				15.75%	\$0.00
	CPI	3C Fiber				15.75%	\$0.00
	CPI	LC Fiber				15.75%	\$0.00
	CPI	SC Fiber				15.75%	\$0.00
Cabling Product Description (list additional products)							
Cable 1 - Wall mount - 36wft	CPI	Cable 1	12419 736	R	\$681.43	15.75%	\$580.11
Cable 2	CPI	Cable 2	12804 701	R	\$109.31	15.75%	\$92.78
							\$0.00

Leviton Cabling Products

Network cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	Leviton	1P Data Rack - Incl rack, shelves and				22.25%	\$0.00
	Leviton	Ladder Riser Cable Tray Installation Kit				22.25%	\$0.00
	Leviton	Ladder Riser Cable Tray - 1000mm x 1000mm				22.25%	\$0.00
	Leviton	Horizontal Rack Mount - 1.2P	492RU-HFR	R	\$41.29	22.25%	\$32.34
	Leviton	Horizontal Rack Mount - 1.75P	491RU-HFR	R	\$37.62	22.25%	\$29.47
	Leviton	Vertical Rack Mount	498RU-VFR	R	\$166.10	22.25%	\$128.14
							\$0.00
Patch Panels							
	Leviton	24 Port Cat 5e	5G596-U24	R	\$173.37	22.25%	\$136.64
	Leviton	48 Port Cat 5e	5G596-U48	R	\$246.71	22.25%	\$193.26
	Leviton	24 Port Cat 6	69586-U24	R	\$200.49	22.25%	\$157.05
	Leviton	24 Port Cat 6	69586-U48	R	\$394.95	22.25%	\$307.98
Fiber Boxes							
	Leviton	24 Port	5R1UH-503	R	\$304.11	22.25%	\$238.22
	Leviton	48 Port	5R2UH-506	R	\$402.75	22.25%	\$315.09
	Leviton	72 Port	5R4UH-512	R	\$564.54	22.25%	\$440.22
Patch Cords							
	Leviton	31R RJ45	5D460-031	R	\$4.17	22.25%	\$3.18
	Leviton	54 RJ45	5D460-051	R	\$4.97	22.25%	\$3.89
	Leviton	72 RJ45	5D460-071	R	\$5.60	22.25%	\$4.38
	Leviton	110R RJ45	5D460-011	R	\$5.98	22.25%	\$4.68
	Leviton	51 to 51 duplex fiber jumpers	50D5T-M05	R	\$14.41	22.25%	\$11.29
	Leviton	50 to 50 duplex fiber jumpers	50D5C-M05	R	\$15.19	22.25%	\$11.90
	Leviton	51 to 50 duplex fiber jumpers		R		22.25%	\$0.00
	Leviton	50 to 51 duplex fiber jumpers		R		22.25%	\$0.00
Wall Face Plates and Surface Mounts							
	Leviton	Single	41091-1WH	R	\$1.75	22.25%	\$1.37
	Leviton	Double	41091-2WH	R	\$1.75	22.25%	\$1.37
	Leviton	Quad	41091-4WH	R	\$1.75	22.25%	\$1.37
	Leviton	Star Port	41091-6WH	R	\$1.75	22.25%	\$1.37
Connectors							
	Leviton	250 S				22.25%	\$0.00
	Leviton	250 Se				22.25%	\$0.00
	Leviton	250 S	5G108-R15	R	\$6.76	22.25%	\$5.30
	Leviton	250 S	61110-R16	R	\$7.55	22.25%	\$5.91
	Leviton	250 T		R		22.25%	\$0.00
	Leviton	250 T		R		22.25%	\$0.00
	Leviton	250 T	49991-551	R	\$15.48	22.25%	\$12.05
	Leviton	250 T	49991-55C	R	\$15.55	22.25%	\$12.18
	Leviton	250 T	49991-51C	R	\$15.97	22.25%	\$12.51
	Leviton	250 T		R		22.25%	\$0.00

Ortronics Cabling Products

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire Management	Ortronics	19" Data Rack - 19" rack, 100mm and	19-84-175D	R	\$158.87	24.75%	\$120.45
	Ortronics	Under Rack-Plugging Installation Kit	TRFD-12	R	\$26.79	24.75%	\$20.38
	Ortronics	Under-Rack Plug - Under-Rack Installation Kit		R		24.75%	\$0.00
	Ortronics	Horizontal Rack Mount - 1.75"	OR-M66HM17R1	R	\$74.56	24.75%	\$56.53
	Ortronics	Vertical Rack Mount - 1.75"	OR-M66VM17R1	R	\$69.20	24.75%	\$52.46
	Ortronics	Vertical Rack Mount - 1.75"		R		24.75%	\$0.00
	Ortronics	Vertical Rack Mount - 1.75"		R		24.75%	\$0.00
Patch Panels	Ortronics	24 Port Cat 5e	OR-PHD516U24	R	\$159.00	24.75%	\$120.54
	Ortronics	48 Port Cat 5e	OR-PHD516U48	R	\$330.59	24.75%	\$250.63
	Ortronics	24 Port Cat 6	OR-PHD66U24	R	\$210.73	24.75%	\$159.76
	Ortronics	24 Port Cat 6	OR-PHD66U48	R	\$410.21	24.75%	\$311.55
Fiber Boxes	Ortronics	24 port				24.75%	\$0.00
	Ortronics	48 port				24.75%	\$0.00
	Ortronics	72 port				24.75%	\$0.00
Patch Cords	Ortronics	31R RJ45	OR-MC-510-1-06	R	\$6.44	24.75%	\$4.88
	Ortronics	31R RJ45	OR-MC-510-05-06	R	\$7.40	24.75%	\$5.61
	Ortronics	31R RJ45	OR-MC-510-7-06	R	\$8.77	24.75%	\$6.75
	Ortronics	31R - 10/100	OR-MC-5110-06	R	\$10.04	24.75%	\$7.61
	Ortronics	ST to ST duplex Fiber Jumpers				24.75%	\$0.00
	Ortronics	SC to SC duplex Fiber Jumpers				24.75%	\$0.00
	Ortronics	ST to SC duplex Fiber Jumpers				24.75%	\$0.00
	Ortronics	SC to LC				24.75%	\$0.00
Wall Face Plates and Surface Mounts	Ortronics	Single	OR-4050549	R	\$1.87	24.75%	\$1.42
	Ortronics	Quad	OR-4050548	R	\$1.87	24.75%	\$1.42
	Ortronics	Quad	OR-4050546	R	\$1.87	24.75%	\$1.42
	Ortronics	16x Port	OR-4050545	R	\$1.87	24.75%	\$1.42
Connectors	Ortronics	Cat 5				24.75%	\$0.00
	Ortronics	Cat 5e	OR-T15800	R	\$5.49	24.75%	\$4.16
	Ortronics	Cat 6	OR-T1600	R	\$8.85	24.75%	\$6.73
	Ortronics	Cat 7				24.75%	\$0.00
	Ortronics	ST Fiber				24.75%	\$0.00
	Ortronics	SC Fiber				24.75%	\$0.00
	Ortronics	LC Fiber				24.75%	\$0.00
	Ortronics	PL Fiber				24.75%	\$0.00

Product Pricing Products

Network Cabling Services, Inc.
Appendix C Pricing Index
Cabling Services and Related Products
BID PACKAGE 2 - PRICING SHEET

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % of MSRP	DIR Customer Price *
Cabling Product Description							
Wire Management	Panduit	1P Data Rack - 100 rack servers and	CMR19084	R	\$212.26	22.25%	\$170.19
	Panduit	1P Data Rack including installation kit		R		22.25%	\$0.00
	Panduit	1P Data Rack - 100 rack servers and		R		22.25%	\$0.00
	Panduit	Horizontal Rack Mounts-3.0"	HCMM2	R	\$66.83	22.25%	\$51.35
	Panduit	Horizontal Rack Mounts-1.75"		R		22.25%	\$0.00
	Panduit	Vertical-Dual Sided Rack Mount	PRV67R	R	\$455.87	22.25%	\$352.10
							\$0.00
Patch Panels							\$0.00
	Panduit	24 Port Cat 5e	DP745E15EGY	R	\$167.44	22.25%	\$131.16
	Panduit	48 Port Cat 5e	DP48E18EGY	R	\$314.45	22.25%	\$245.99
	Panduit	24 Port Cat 6	DP2468RTGY	R	\$330.15	22.25%	\$256.28
	Panduit	48 Port Cat 6	DP4868RTGY	R	\$496.51	22.25%	\$386.93
Fiber Beams							\$0.00
	Panduit	24 port	ERM2EU	R	\$237.25	22.25%	\$185.85
	Panduit	48 port	ERM1S	R	\$362.05	22.25%	\$282.77
	Panduit	72 port	ERM14	R	\$298.74	22.25%	\$234.01
Patch Cords							\$0.00
	Panduit	311 RJ45	UIPC118BUY	R	\$1.29	22.25%	\$0.97
	Panduit	59 RJ45	UIPC118BUY	R	\$4.24	22.25%	\$3.32
	Panduit	81 RJ45	UIPC118BUY	R	\$4.80	22.25%	\$3.76
	Panduit	10 R. 14 S. RJ45	UIPC118BUY	R	\$5.60	22.25%	\$4.39
	Panduit	ST to ST duplex Fiber Jumpers	FSDJ-2M1Y	R	\$37.88	22.25%	\$29.64
	Panduit	SC to SC duplex Fiber Jumpers	FGD3-3M1Y	R	\$34.93	22.25%	\$27.36
	Panduit	ST to SC duplex Fiber Jumpers	FSDJ-3M1Y	R	\$36.38	22.25%	\$28.50
	Panduit	LC to LC duplex Fiber Jumpers	FXE10-10M1Y	R	\$49.26	22.25%	\$38.59
Wall/Face Plates and Surface Mounts							\$0.00
	Panduit	Edge	CFP1WH	R	\$1.57	22.25%	\$1.23
	Panduit	Deep	CFP2WH	R	\$1.57	22.25%	\$1.23
	Panduit	Deep	CFP4WH	R	\$1.57	22.25%	\$1.23
	Panduit	Shallow	CFP6WH	R	\$1.57	22.25%	\$1.23
Connectors							\$0.00
	Panduit	CS6 S		R		22.25%	\$0.00
	Panduit	CS6 S	CFSS6SBU	R	\$6.27	22.25%	\$4.91
	Panduit	CS6 E	CF68BTGBU	R	\$9.15	22.25%	\$7.12
	Panduit	CS6 F		R		22.25%	\$0.00
	Panduit	BT Fiber	F31MC5B1	R	\$14.18	22.25%	\$11.11
	Panduit	QC Fiber	F3CMC5B1	R	\$14.18	22.25%	\$11.11
	Panduit	CS6 Fiber	F1CSMC5B1	R	\$15.08	22.25%	\$11.81
	Panduit	QC Fiber		R		22.25%	\$0.00
Cabling Product Description (list additional products)							
TS-7000 CAT 6e Plenum Cable	Panduit	Cable	PUP550BU 1Y	R	\$373.20	22.25%	\$292.24
TS-6200 CAT 6 Plenum Cable	Panduit	Cable	PUP600BU 1Y	R	\$207.53	22.25%	\$161.23
Vertical Wire Manager Doors	Panduit	Wire Management	PRD67R	R	\$213.10	22.25%	\$165.09

Systemax Cabling Products

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management							
	Systemax	1" Data Rack - Incl rack, screws & strip				26.00%	\$6.00
	Systemax	Ladder Rack-Protecting rack/strut w/tilt				26.00%	\$6.00
	Systemax	2-Drawer Tray - including installation kit				26.00%	\$6.00
	Systemax	Horizontal Rack Mount-3.5"				26.00%	\$6.00
	Systemax	Horizontal Rack Mount-1.75"				26.00%	\$6.00
	Systemax	Vertical Data Switch Rack Mount				26.00%	\$6.00
						26.00%	\$6.00
Patch Panels							
	Systemax	24 Port Cat 6E	108208919	R	\$192.18	26.00%	\$141.28
	Systemax	48 Port Cat 6E	108208935	R	\$384.37	26.00%	\$286.57
	Systemax	24 Port Cat 6	760006237	R	\$367.99	26.00%	\$274.35
	Systemax	48 Port Cat 6	760006238	R	\$735.98	26.00%	\$548.71
Fiber Boxes							
	Systemax	24 Port				26.00%	\$6.00
	Systemax	48 Port				26.00%	\$6.00
	Systemax	72 Port				26.00%	\$6.00
Patch Cords							
	Systemax	3 FT RJ45				26.00%	\$6.00
	Systemax	6 FT RJ45				26.00%	\$6.00
	Systemax	10 FT RJ45				26.00%	\$6.00
	Systemax	15 FT RJ45				26.00%	\$6.00
	Systemax	20 FT RJ45				26.00%	\$6.00
	Systemax	SC to SC Duplex Fiber Jumpers				26.00%	\$6.00
	Systemax	SC to LC Duplex Fiber Jumpers				26.00%	\$6.00
	Systemax	LC to LC				26.00%	\$6.00
Wall Face Plates and Surface Mounts							
	Systemax	Single	10825827	R	\$1.55	26.00%	\$1.16
	Systemax	Double	108168469	R	\$1.55	26.00%	\$1.16
	Systemax	Quad	108168543	R	\$1.55	26.00%	\$1.16
	Systemax	2x RJ45	108168548	R	\$1.55	26.00%	\$1.16
Connectors							
	Systemax	LC to LC				26.00%	\$6.00
	Systemax	LC to SC	108232778	R	\$5.83	26.00%	\$4.35
	Systemax	OM 3	700206758	R	\$8.54	26.00%	\$6.37
	Systemax	OM 7				26.00%	\$6.00
	Systemax	ST Fiber	700004128	R	\$5.91	26.00%	\$4.41
	Systemax	SC Fiber	7600007070	R	\$6.18	26.00%	\$4.61
	Systemax	LC Fiber	760014181	R	\$5.42	26.00%	\$4.04
	Systemax	FC Fiber				26.00%	\$6.00
Cabling Product Description (list additional products)							
20000001 CAT 6E Premium Cable	Systemax	Cable	760041913	R	\$389.98	26.00%	\$290.75
20000002 CAT 6 Premium Cable	Systemax	Cable	760708093	R	\$723.72	26.00%	\$539.57
							\$6.00
							\$6.00
							\$6.00
							\$6.00
							\$6.00
							\$6.00

Network Cabling Services, Inc.
Appendix C Pricing Index

PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price ^a
Cabling Product Description							
Wire Management							
	Siemon	1P Data Rack - 1000 Ports, screws and				24.75%	\$0.00
	Siemon	1-1000P Rack - 1000 Ports, screws and				24.75%	\$0.00
	Siemon	1-1000P Rack - 1000 Ports, screws and				24.75%	\$0.00
	Siemon	Horizontal Rack Mount - 9.2"				24.75%	\$0.00
	Siemon	Vertical Rack Mount - 1.75"				24.75%	\$0.00
	Siemon	Vertical Rack Mount - 1.75"				24.75%	\$0.00
	Siemon	Vertical Rack Mount - 1.75"				24.75%	\$0.00
Patch Panels							
	Siemon	24 Port Cat 5e	HD5-24	R	\$101.00	24.75%	\$114.49
	Siemon	24 Port Cat 5e	HD5-24	R	\$101.00	24.75%	\$114.49
	Siemon	24 Port Cat 5e	HD6-24	R	\$126.00	24.75%	\$133.49
	Siemon	48 Port Cat 5e	HD6-48	R	\$327.17	24.75%	\$267.00
Fiber Boxes							
	Siemon	24 Port	FB-24	R	\$276.36	24.75%	\$209.52
	Siemon	48 Port	FB-48	R	\$111.19	24.75%	\$83.93
	Siemon	72 Port	FB-72	R	\$328.51	24.75%	\$249.06
Patch Cords							
	Siemon	3 ft RJ45				24.75%	\$0.00
	Siemon	3 ft RJ45				24.75%	\$0.00
	Siemon	3 ft RJ45				24.75%	\$0.00
	Siemon	10 ft - 14 ft RJ45				24.75%	\$0.00
	Siemon	3 ft to 3 ft duplex Fiber Jumpers				24.75%	\$0.00
	Siemon	3 ft to 3 ft duplex Fiber Jumpers				24.75%	\$0.00
	Siemon	3 ft to 3 ft duplex Fiber Jumpers				24.75%	\$0.00
	Siemon	3 ft to 3 ft duplex Fiber Jumpers				24.75%	\$0.00
Wall/Face Plates and Surface Mounts							
	Siemon	Single	MX-FP-S-01-02	R	\$2.39	24.75%	\$1.81
	Siemon	Double	MX-FP-S-02-02	R	\$2.39	24.75%	\$1.81
	Siemon	Single	MX-FP-S-04-02	R	\$2.39	24.75%	\$1.81
	Siemon	Double	MX-FP-S-06-02	R	\$2.39	24.75%	\$1.81
Connectors							
	Siemon	Cat 5				24.75%	\$0.00
	Siemon	Cat 5e				24.75%	\$0.00
	Siemon	Cat 5e	MX5-F07	R	\$5.37	24.75%	\$4.07
	Siemon	Cat 5e	76-02	R	\$9.57	24.75%	\$7.26
	Siemon	Cat 5e				24.75%	\$0.00
	Siemon	311 Fiber				24.75%	\$0.00
	Siemon	311 Fiber	TC1-SC-MM-880	R	\$5.19	24.75%	\$3.93
	Siemon	311 Fiber	TC1-SC-MM-880	R	\$5.18	24.75%	\$3.93
	Siemon	311 Fiber				24.75%	\$0.00
Cabling Product Description (list additional products)							
System C-CAT 5e Premium Cable	Siemon	Cable	94-0P4-F-10b	R	\$414.03	24.75%	\$314.35
System C-CAT 5e Premium Cable	Siemon	Cable	60-0P4-P-1-0b	R	\$588.46	24.75%	\$446.14

Attachment C – Insurance Requirements

I. CONTRACTOR'S LIABILITY INSURANCE

- A. Contractor must not commence work under this contract until all insurance required has been obtained and such insurance has been approved by the City. Contractor must not allow any subcontractor, to commence work until all similar insurance required of any subcontractor has been obtained.
- B. Contractor must furnish to the City's Risk Manager and Contract Administer one (1) copy of Certificates of Insurance with applicable policy endorsements showing the following minimum coverage by an insurance company(s) acceptable to the City's Risk Manager. The City must be listed as an additional insured on the General liability and Auto Liability policies **by endorsement**, and a waiver of subrogation **endorsement** is required on all applicable policies. **Endorsements** must be provided with Certificate of Insurance. Project name and/or number must be listed in Description Box of Certificate of Insurance.

TYPE OF INSURANCE	MINIMUM INSURANCE COVERAGE
30-day advance written notice of cancellation, non-renewal, material change or termination required on all certificates and policies.	Bodily Injury and Property Damage Per occurrence - aggregate
COMMERCIAL GENERAL LIABILITY including: 1. Commercial Broad Form 2. Premises – Operations 3. Products/ Completed Operations 4. Contractual Liability 5. Independent Contractors 6. Personal Injury- Advertising Injury	\$1,000,000 Per Occurrence \$1,000,000 Aggregate
AUTO LIABILITY (including) 1. Owned 2. Hired and Non-Owned 3. Rented/Leased	\$1,000,000 Combined Single Limit
WORKERS'S COMPENSATION (All States Endorsement if Company is not domiciled in Texas)	Statutory and complies with Part II of this Exhibit.
Employers Liability	\$500,000/\$500,000/\$500,000



- C. In the event of accidents of any kind related to this contract, Contractor must furnish the Risk Manager with copies of all reports of any accidents within 10 days of the accident.

II. ADDITIONAL REQUIREMENTS

- A. Applicable for paid employees, Contractor must obtain workers' compensation coverage through a licensed insurance company. The coverage must be written on a policy and endorsements approved by the Texas Department of Insurance. The workers' compensation coverage provided must be in statutory amounts according to the Texas Department of Insurance, Division of Workers' Compensation. An All States Endorsement shall be required if Contractor is not domiciled in the State of Texas.
- B. Contractor shall obtain and maintain in full force and effect for the duration of this Contract, and any extension hereof, at Contractor's sole expense, insurance coverage written on an occurrence basis by companies authorized and admitted to do business in the State of Texas and with an A.M. Best's rating of no less than A-VII.
- C. Contractor shall be required to submit renewal certificates of insurance throughout the term of this contract and any extensions within 10 days of the policy expiration dates. All notices under this Exhibit shall be given to City at the following address:

City of Corpus Christi
Attn: Risk Manager
P.O. Box 9277
Corpus Christi, TX 78469-9277

- D. **Contractor agrees that, with respect to the above required insurance, all insurance policies are to contain or be endorsed to contain the following required provisions:**
- List the City and its officers, officials, employees, and volunteers, as additional insureds by endorsement with regard to operations, completed operations, and activities of or on behalf of the named insured performed under contract with the City, with the exception of the workers' compensation policy;
 - Provide for an endorsement that the "other insurance" clause shall not apply to the City of Corpus Christi where the City is an additional insured shown on the policy;
 - Workers' compensation and employers' liability policies will provide a waiver of subrogation in favor of the City; and
 - Provide thirty (30) calendar days advance written notice directly to City of any, cancellation, non-renewal, material change or termination in coverage and not less than ten (10) calendar days advance written notice for nonpayment of premium.

- E. Within five (5) calendar days of a cancellation, non-renewal, material change or termination of coverage, Contractor shall provide a replacement Certificate of Insurance and applicable endorsements to City. City shall have the option to suspend Contractor's performance should there be a lapse in coverage at any time during this contract. Failure to provide and to maintain the required insurance shall constitute a material breach of this contract.
- F. In addition to any other remedies the City may have upon Contractor's failure to provide and maintain any insurance or policy endorsements to the extent and within the time herein required, the City shall have the right to order Contractor to stop work hereunder, and/or withhold any payment(s) which become due to Contractor hereunder until Contractor demonstrates compliance with the requirements hereof.
- G. Nothing herein contained shall be construed as limiting in any way the extent to which Contractor may be held responsible for payments of damages to persons or property resulting from Contractor's or its subcontractor's performance of the work covered under this contract.
- H. It is agreed that Contractor's insurance shall be deemed primary and non-contributory with respect to any insurance or self insurance carried by the City of Corpus Christi for liability arising out of operations under this contract.
- I. It is understood and agreed that the insurance required is in addition to and separate from any other obligation contained in this contract.

2018 Insurance Requirements
MIS Dept.
Installation of Cat6 Cables and Faceplates
09/26/2018 sw Risk Management
Valid Through 12/31/2018



Attachment D – Warranty

A one year warranty is required on all work.

mlv