AIRPORT CONFERENCES UPDATE





American Airlines 🔪

<u>Met with:</u> Dylan Stern, Manager of Northeast hubs and Humza Geoffrey, Manager of West hubs <u>Discussed:</u> Upgauging aircraft, DFW, PHX <u>Feedback:</u> DFW is doing well. Possible upgauging in the future, as we are hitting all of the DFW banks. **Follow-up sent*



Southwest'

<u>Met with:</u> Michael Beck, Sr. Business Consultant and Catherine Rylee, Analyst <u>Discussed:</u> CRP & HOU reduced capacity impacts, opportunity for DEN or LAS connectivity <u>Feedback:</u> SWA is monitoring the reduction in capacity. Load factors are up. *Follow-up sent *Had additional meeting with Network Planning

<u>Met with:</u> **Peter Nielson**, Analyst, Government & Airport Affairs <u>Discussed:</u> LAS & MCO <u>Feedback:</u> Interested in a potential MCO - CRP – LAS route. Similar to existing TPA – GPT – LAS done Mon/Fri. Requested presentation, leakage data, and SCASDP info. **Follow-up in progress*

Airport Conferences Update





Met with: Sarah Richardson, Manager, Airport Affairs and Bill Roswell, Regional Manager, Airport Affairs <u>Discussed:</u> LAS & MCO <u>Feedback:</u> Wanted information on rates and charges, as well as Air Service Incentive Program (ASIP) **Follow-up in progress*



<u>Met with:</u> Matthew Falkler, Team Leader – Network Planning <u>Discussed:</u> AUS <u>Feedback:</u> Showed some interested. Requested presentation, leakage, drive data, & ASIP. *Follow-up in progress



Met with: Austin Mayer, Director, Airline & Airport Relations

<u>Discussed</u>: Intra Texas Route, Looking at AUS, SAT, BRO, LRD <u>Feedback</u>: Interested in pursuing an intra-Texas route **Follow-up sent*

TakeOff North America