



AGENDA MEMORANDUM

Action Item for the City Council Meeting July 22, 2025

DATE: July 22, 2025

TO: Peter Zanoni, City Manager

FROM: Juan Rivera, Interim Director of Asset Management
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Purchase of 14 replacement and two additional light vehicles by various City Departments

CAPTION:

Resolution authorizing the purchase of 14 replacement and two additional light vehicles by various City Departments, of which all 16 units will be outright purchases through the TIPS Cooperatives for a total amount of \$1,176,428.88, with FY 2025 funding in the amount of \$67,689.50 coming from the FY 2025 General Fund, \$56,174.25 coming from the Health Grants Fund, \$105,308.25 coming from the Law Enforcement Trust Fund, and \$947,256.88 coming from the FY 2025 Fleet Equipment Replacement Fund.

SUMMARY:

This resolution authorizes the purchase of 14 replacement and two additional vehicles by various City Departments, of which all 16 units will be outright purchases through the TIPS Cooperative.

BACKGROUND AND FINDINGS:

Asset Management:

Asset Management will purchase one replacement Ford F-450 regular cab 4x4 service body tire truck and one replacement Ford Transit cargo van from Silsbee Ford through the TIPS Cooperative for \$193,617.15, with funding from the FY 2025 Fleet Equipment Replacement Fund. On average, the units being replaced are one year past their service life. The new units will be used daily by personnel repairing tires, changing tires, and transporting parts to our service center. A 4x4 was requested to handle off-road work and inclement weather conditions.

Fire:

The Fire Department will purchase three replacement Ford F-250 crew cab 4x4 trucks from Silsbee Ford through the TIPS Cooperative for \$236,625.00, with funding from the FY 2025 Fleet Equipment Replacement Fund. On average, the units being replaced are 13 years past their service life. The new units will be used daily by Fire Station 1s, 5, and 7 to transport firefighters and equipment to various calls to off-road locations where firetrucks cannot operate. This includes calls that require firefighters to access field locations to dig and clear firebreaks. 4x4 trucks are requested to handle the off-road work and inclement weather conditions.

The Fire Department will also purchase one replacement and one additional Chevrolet Tahoe (Police Pursuit Vehicle rated) from Lake Country Chevrolet through the TIPS Cooperative for \$135,379.00. Funding will be \$67,689.50 from the FY 2025 Fleet Equipment Replacement Fund and \$67,689.50 from the General Fund. The replacement unit is 10 years past its service life. The new units will be used daily by Corpus Christi Fire command staff. The Department is currently sharing a vehicle that is designated to transport firefighters and equipment to various calls. The one additional Chevrolet Tahoe for the Fire Department is part of an FY 2025 Budget Initiative.

Gas:

The Gas Department will purchase four replacement Ford F-250 extended cab service body trucks from Silsbee Ford through the TIPS cooperative for \$275,653.64, with funding from the FY 2025 Fleet Equipment Replacement Fund. The units to be replaced are, on average, three and a half years past their service life. The new units will be used daily by gas technicians to respond to gas leaks, customers, and transport materials and equipment to various job sites.

Health:

The Health Department will purchase one additional Ford F-150 crew cab 4x4 pickup truck from Silsbee Ford through the TIPS Cooperative for \$56,174.25, with funding from the Health Grants Fund. The new unit will be used for daily coastal and recreational water sample collections in support of the Texas Beach Watch Program. The Texas Beach Watch program has been operating with one vehicle. The Texas Beach Watch program will be expanding to include additional sites in the North Bay area as well as some in the Padre Island National Seashore area, expanding program coverage area. The additional vehicle will allow for simultaneous daily collections as well as the required recollections to occur during a six-hour window as stipulated by state contract for the Texas Beach Watch Program. Currently, the Health Department has been unable to meet the contracted six-hour window with the single vehicle, so they have had to borrow other City vehicles to complete the state contracted program activities. The additional unit will allow for the Health Department to meet the contract six-hour window as required by program. A 4x4 was requested to handle off- road work and inclement weather conditions.

Police:

The Corpus Christi Police Department (CCPD) will purchase one replacement Ford F-450 crew cab 4x4 service body truck and three replacement Ford F-150 Responders from Silsbee Ford through the TIPS Cooperative for \$278,979.84. Funding will be \$173,671.59 from the FY 2025 Fleet Equipment Replacement Fund and \$105,308.25 from the Law Enforcement Trust Fund. The units being replaced have exceeded their useful service life.

The new F-450 will be utilized by the dive team. This replacement will ensure the dive team can respond to calls with the necessary equipment needed to complete their mission. Patrol Officers will utilize the new F-150 Responder units to respond to calls for service 24/7 city wide. Patrol vehicles are necessary to ensure officers can respond in a timely manner.

The three replacement Ford F-150 Responders are part of the 75 police vehicles that were approved as part of the FY 2025 Budget.

All Vehicles and Equipment:

Departments need F-450s, 350s, and 250s instead of just all F-150s because of the max gross vehicle weight rating (GVWR) that is allowed per vehicle. When extra bodies and pieces of equipment are added to a vehicle based on the department's specs requested, the GVWR limit increases, which in turn requires a larger truck. GVWR must be closely monitored to ensure compliance with state law and for the safety and welfare of all motorists. Additionally, to maximize City resources, Fleet ensures that the GVWR models procured fluently match the spec. requirements and scope of work so that all vehicles are adequate in size.

For each of the vehicles and equipment to be replaced, upon the arrival of each new unit, the user department will turn in the old unit to the City auction yard in exchange for the new one. The old unit will then be formally designated for disposal under public sale practices. Following the City's current public sale practices, the unit will be staged for disposal during the City's annual auction in the succeeding October. All sales proceeds will return to the user department for future replacement funding. Units designated for auction may, from time to time, be retained to support a department's ready reserve.

The City's Director of Finance & Procurement, or the Director's designee, will be authorized to approve necessary substitute acquisitions of vehicles, machinery, and equipment designated in this resolution, provided, (i) the substitute meets or exceeds the original product features available in the manner specified in this resolution, (ii) the substitute product is available through the same purchasing method, and (iii) at the same or lower pricing authorized in this resolution.

This means that, upon City Council approving this resolution, the City's Director of Finance & Procurement, or his/her designee, would be authorized to approve any substitutions for fleet items in the batch of vehicles only found in this resolution. Although, to authorize such a substitution, the replacement(s) must meet or exceed the original requirements approved by City Council for this resolution only.

Below is a summary table that provides an overview of the 16 vehicles to be purchased from the TIPS Cooperative with description, quantities and pricing.

Co-op	Description	Quantity	Cost
TIPS	Chevrolet Package	2	\$135,379.00
TIPS	Ford Package	14	\$1,041,049.88
Total		16	\$1,176,428.88

PROCUREMENT DETAIL:

The procurement is through the TIPS Cooperative. Contracts awarded through the cooperative have been competitively procured in compliance with Texas Local and State procurement requirements.

Procurement has modified their business practices for a proactive approach to the City's vehicle procurement process. The modified business practice uses all resources available to ensure that vehicles and equipment are sourced and delivered in a timely manner while using economically favorable methods. The FY 2025 budget includes 263 new and replacement vehicles and equipment. With the approval of this item, a total of 70% (185 units) will have been procured year- to-date.

ALTERNATIVES:

The alternative is not to approve these purchases and instead continue using current units that are beyond their expected service lives. This will increase the cost of repairs and result in a loss of

productive man-hours due to more frequent maintenance issues. It will also affect employee safety since the current units are beyond their expected service lives and could suffer malfunctions and other issues.

FISCAL IMPACT:

The FY 2025 fiscal impact of these purchase totals \$1,176,428.88 with funding by various department funds.

As part of the FY 2025 Budget process, 13 of these units were approved. One of the units is part of an FY 2025 Budget Initiatives (one Chevrolet Tahoe for the Fire Department). Two of the units are funded through the Health Grants Fund and the Law Enforcement Trust Fund. The three replacement Ford F-150 Responders are part of the 75 police vehicles that were approved as part of the FY 2025 Budget.

FUNDING DETAIL:

Fund Name	Accounting Unit	Account No.	Amount
General	1020-10-12010	550020	\$67,689.50
Health Grants Fund	1066-15-89	550020	\$56,174.25
Law Enforcement Trust Fund	1074-29-89	550020	\$105,308.25
Fleet Equipment Replacement	5111-13-11701	550020	\$173,671.59
Fleet Equipment Replacement	5111-13-12000	550020	\$304,314.50
Fleet Equipment Replacement	5111-13-34000	550020	\$275,653.64
Fleet Equipment Replacement	5111-13-40111	550020	\$193,617.15
Total			\$1,176,428.88

RECOMMENDATION:

Staff recommends approval of this item authorizing the purchase of 14 replacement and two additional vehicles by various City Departments, as presented.

LIST OF SUPPORTING DOCUMENTS:

Resolution
Exhibit 1 Spreadsheet
Exhibit 2 Spreadsheet
Exhibit 3 Spreadsheet