



## AGENDA MEMORANDUM

Action Item for the City Council Meeting June 17, 2025

**DATE:** June 17, 2025

**TO:** Peter Zanoni, City Manager

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### OpenGov Merchant Integration

#### **CAPTION:**

Motion authorizing execution of a one-year professional services agreement with OpenGov, Inc., of Dover, Delaware for \$101,880.00 to implement a custom configuration and integration of the Public Works Department's permitting module with the City's current merchant payment processor's system, with FY2025 funding of \$101,880.00 from the Streets Fund.

#### **SUMMARY:**

This agreement authorizes the one-time integration fee for custom integration with Public Works permitting software with OpenGov.

#### **BACKGROUND AND FINDINGS:**

Public Works is currently in the final stages of implementing OpenGov's Right-of-Way (ROW) permitting software. This software manages ROW permits, automates paper forms and email submissions, minimizes manual data entry, and increases accuracy and productivity for ROW permits.

The city would like to develop an integration between OpenGov and the City's merchant provider, Govolution, for credit card and ACH payment processing. This integration will allow for faster and

more accurate payment processing, reduce the amount of time staff spend reconciling transactions and handling errors, and centralize the payment reporting and management system. Govolution is also integrated with the City's financial system, INFOR, where transactions are posted daily with multiple other payment processing systems.

#### **PROCUREMENT DETAIL:**

This is a professional service agreement with OpenGov under local Gov't code section 252.022(a)(4) procurement for personal, professional, or planning services.

The City of Corpus Christi Public Works department currently has a service agreement with OpenGov for their permitting software. This would be an enhancement for the City of Corpus Christi.

#### **ALTERNATIVES:**

Without an integration, payments will be made through a separate online web portal, that does not integrate with the City's Financial system and will require manual payment processing and reconciling.

#### **FISCAL IMPACT:**

The FY25 fiscal impact to the Street Maintenance Fund is \$101,880.

#### **FUNDING DETAIL:**

Fund: 1041-33

Organization/Activity:12401

Mission Element:

Project # (CIP Only): n/a

Account:520105

#### **RECOMMENDATION:**

Staff recommends approval of this agreement with OpenGov.

#### **LIST OF SUPPORTING DOCUMENTS:**

License Agreement