



AGENDA MEMORANDUM

Action Item for the City Council Meeting June 27, 2023

DATE: June 27, 2023

TO: Peter Zanoni, City Manager

FROM: Mike Markle, Police Chief
Mikema@cctexas.com
(361) 886-2601

Peter Collins, Chief Information Officer of Information Technology
PeterC@cctexas.com
(361) 826-3735

Josh Chronley, Assistant Director of Finance - Procurement
JoshC2@cctexas.com
(361) 826-3169

Police Training Academy IT Equipment

CAPTION:

Motion authorizing the purchase of IT equipment from Great South Texas Corp., dba Computer Solutions of San Antonio, in the amount of \$116,127.59 through the DIR Cooperative, to complete the Police Training Academy, with FY 2023 funding from 2022 Facility CO Fund.

SUMMARY:

City Council approved the construction contract which did not include any of the audio-visual equipment for the new police Training Academy. This motion authorizes the purchase of IT equipment in the amount of \$116,127.59 from Great South Texas Corp. dba Computer Solutions. This equipment is needed to provide the necessary network for a wide array of devices, Access Control, and other peripherals needing network connectivity.

Great South Texas Corp. dba Computer Solutions is a locally officed, woman-owned HUB vendor. Computer Solutions provided a discount of 53% off MSRP which is a savings of \$130,972.47.

BACKGROUND AND FINDINGS:

City Council approved the construction of the Police Training Academy located in Council District 5. The construction contract has been awarded but the contract did not include the purchase or installation of the audio visual equipment. This project includes all IT equipment needed to run the devices located in the Police Training Academy.

PROCUREMENT DETAIL:

Information Technology in conjunction with the Procurement division of Finance examined other cooperative contracts and service offerings to find the most cost-effective option for the City. Contracts awarded through the Cooperatives have been competitively procured in compliance with Texas State and local procurement requirements. Comparisons between the DIR cooperative, Computer Solutions and retail pricing showed best value pricing at a 53.00% discount from retail using the Computer Solutions quote, a savings of \$130,972.47.

Network Equipment	Pricing	Discount
MSRP	\$247,100.06	
CDW - DIR	\$141,173.76	42.87%
Computer Solutions	\$116,127.59	53.00%

ALTERNATIVES:

City Council may choose to not approve or delay consideration of this item.

FISCAL IMPACT:

The fiscal year 2023 impact is \$116,127.59.

FUNDING DETAIL:

Fund: 2022 Facility CO (Fund 3167)
Department: 12
Organization/Activity: 89
Project: Police Training Academy – 21086
Account: Computer Equipment CIP (550730)
Activity: 21086-3167-EXP

RECOMMENDATION:

Staff recommends approval of this motion authorizing the purchase of network equipment with Great South Texas Corp dba Computer Solutions and audio-visual equipment from The Personal Computer Store, Inc., dba Avinext as presented.

LIST OF SUPPORTING DOCUMENTS:

Purchase Agreement
Price Sheet