

Purchase of Pumps, Motors and Rental Services

Item #	Description	Unit	1-Year Qty	Unit Price	Total Price
<b>Parts / Materials</b>			<b>Estimated</b>	<b>Mark-up</b>	<b>Estimated price + markup</b>
1	Parts/Materials*	EA	\$ 125,000	%0	\$125,000
2	Shipping Allowance for Parts/Materials	EA	\$ 10,000		\$10,000.00
3	Pick-up & Delivery Allowance	EA	\$ 6,000		\$6,000.00
4	Rental Allowance	EA	\$ 75,000		\$75,000.00
5	Mileage Allowance	EA	\$ 10,000		\$10,000.00
6	Emergency Open	EA	\$ 6,000		\$6,000.00
<b>Labor</b>					
7	Labor Regular Business Hours M-F 8:00-5:00	HR	300	\$110.00	\$33,000.00
8	Labor Afterhours, Weekends, Holidays	HR	30	\$165.00	\$4,950.00
<b>TOTAL</b>					<b>\$269,950.00</b>

Item #	Description	Unit	2-Year Qty	Unit Price	Total Price
<b>Parts / Materials</b>			<b>Estimated</b>	<b>Mark-up</b>	<b>Estimated price+ markup</b>
1	Parts/Materials*	EA	\$ 125,000	% 0	\$125,000
2	Shipping Allowance for Parts/Materials	EA	\$ 10,000		\$10,000.00

3	Pick-up & Delivery Allowance	EA	\$ 6,000		\$6,000.00
4	Rental Allowance	EA	\$ 75,000		\$75,000.00
5	Mileage Allowance	EA	\$ 10,000		\$10,000.00
6	Emergency Open	EA	\$ 6,000		\$6,000.00
<b>Labor</b>					
7	Labor Regular Business Hours M-F 8:00-5:00	HR	300	\$110.00	\$33,000.00
8	Labor Afterhours, Weekends, Holidays	HR	30	\$165.00	\$4,950.00
<b>TOTAL</b>					<b>\$269,950.00</b>

Item #	Description	Unit	3-Year Qty	Unit Price	Total Price
<b>Parts / Materials</b>			<b>Estimated</b>	<b>Mark-up</b>	<b>Estimated price + markup</b>
1	Parts/Materials*	EA	\$ 125,000	% 0	\$125,000.00
2	Shipping Allowance for Parts/Materials	EA	\$ 10,000		\$10,000.00
3	Pick-up & Delivery Allowance	EA	\$ 6,000		\$6,000.00
4	Rental Allowance	EA	\$ 75,000		\$75,000.00
5	Mileage Allowance	EA	\$ 10,000		\$10,000.00
6	Emergency Open	EA	\$ 6,000		\$6,000.00
<b>Labor</b>					
7	Labor Regular Business Hours M-F 8:00-5:00	HR	300	\$110.00	\$33,000.00
8	Labor Afterhours, Weekends, Holidays	HR	30	\$165.00	\$4,950.00
<b>TOTAL</b>					<b>\$269,950.00</b>