#### MARINA ADVISORY COMMITTEE

## One (1) vacancy with term ending 12-18-2026.

### **Duties**

The Marina Advisory Committee advises and makes recommendations regarding development, use, or preservation of the marina, including the following: (1) assist the City Council in providing for the orderly, planned development and use of the marina; (2) review the annual and capital improvement budgets regarding the improvement and maintenance of the facilities upon the marina; and (3) review and recommend to the City Council the feasibility of development, improvements, maintenance or proposed uses for the marina.

## **Composition**

Nine (9) At-Large members appointed by the City Council for two-year terms.

## **Creation / Authority**

Section 2-260, Code of Ordinances; Ord. No. 027408, 9/11/07; Ord. No. 030604, 9/8/15; Ord. 032058 - 3-17-2020; Ord. 032494 7-20-2021.

MeetsMember sizeTerm length / limitStaff Liaison1st Monday of every month at 5:30 p.m.,92 years / 6 yearsLeah Hughen

Name	District	Term	Appt. date	End date	<b>Appointing Authority</b>	Position	Status
							Exceeded the number of
Brandon Schumacher	District 1	1	2/11/2025	12/18/2026	City Council		absences allowed
James M. Robertson	District 5	1	2/11/2025	12/18/2026	City Council		Active
John S. Wood	District 4	2	12/7/2021	12/18/2025	City Council		Active
John Murray	District 2	2	7/27/2021	12/18/2025	City Council		Active
Steve T. Indrelunas	District 5	1	1/30/2024	12/18/2025	City Council		Active
Curt L. Broomfield	District 1	2	12/7/2021	12/18/2025	City Council	Chair	Active
Daniel S Herrington	District 4	Partial	2/11/2025	12/18/2025	City Council		Active
Don J. Dunlap	District 4	3	7/27/2021	12/18/2026	City Council	Vice-Chair	Active
Brad Stokes	District 2	1	2/11/2025	12/18/2026	City Council		Active

## MARINA ADVISORY COMMITTEE

## **Applicant List**

Name	District	Status
Stephen R. Gotberg	District 4	Applied
William R. McDowell	District 2	Applied
Stanley A. Rains Jr.	District 2	Applied

## Application for a City Board, Commission, Committee or Corporation

Profile				
Stephen First Name	R Middle Initial	Gotberg Last Name		
Email Address				
Street Address				
Corpus Christi			TX	78418
City			State	Postal Code
Primary Phone	Alternate Ph	none		
What district do you liv	e in? *			
☑ District 4				
Current resident of the	City of Cor	rpus Christi?		
• Yes • No				
If yes, how many years	?			
3				
Sunset Island - Snoopy's -				
Marker37	CEO		CEO	
Employer	Job Title		Occupation	
Work Address - Street A	Address an	d Suite Number		
13313 S Padre Island Dr				
Work Address - City				
Corpus Christi				
Work Address - State				
TX				
Work Address - Zip Cod	е			
78418				
Work Phone				
9365230595				

Work E-mail address
steve@sunsetisland.cc
Preferred Mailing Address
Which Boards would you like to apply for?
MARINA ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ⊂ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
No
Education, Professional and/or Community Activity (Present)
Resume submitted to John Murray
If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)
Only Marina Advisory
Why are you interested in serving on a City board, commission or committee?
As CEO/partner in Marker37, strong desire to represent The Island on growing commerce in the Corpus Christi community in conjunction with downtown marina activities
Upload a Resume
Are you an ex-Officio member of a City Board, commission or committee?
○ Yes ⊙ No
Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
○ Yes ⊙ No

Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A
N/A
Demographics
Gender
<b>☑</b> Male
Code of Ethics - Rules of Conduct/Conflicts of Interest
Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?
o Yes ⊙ No
Do you, your spouse, your business or your spouse's business have a City contract?
○ Yes ⊙ No
Does your employer or your spouse's employer have a City contract?
○ Yes ⊙ No
Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?
○ Yes ⊙ No
Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?
○ Yes ⊙ No
Do you or your spouse have a pending claim, lawsuit or proceeding against the City?
○ Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/S
Board-specific questions (if applicable)

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

⊙ Yes ○ No

#### Verification

**City Code Requirement - Residency** 

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

#### **City Code Requirement - Attendance**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

✓ I Agree

#### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

#### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

## Stephen R. Gotberg

14938 Aquarius St \* Corpus Christi, TX 78418 \* (936) 523-0595 \*

#### **EXECUTIVE LEADERSHIP**

Expertise in leading teams to drive dramatic and profitable growth via value creation

Results-driven leader experienced in leading value-add organizations to create, communicate, and capture value in the marketplace. Process reengineering, team restructuring, turnarounds. Excellent communication, presentation, and leadership skills. Accomplishments include:

- M&A: Led all phases of acquisition & merger for \$3B Fortune 500 Company. Ran acquired company as a stand-alone operation; then integrated functional areas. Achieved 98% *increase* in EBITDA in first 14-months, doubling book value. Sustained 20% sales and earnings growth next two years in segmented company's P/L after full integration.
- ➤ Utilize experience gained while serving on senior management team of renowned turnaround specialist Greg Brenneman (COO Continental Airlines, CEO Price-Waterhouse, CEO Burger King, current Chairman JP Morgan Chase's private equity arm CCMP Capital) in providing executive consulting. Keen focus on implementing Greg's strategies for improving financial plan, people plan, marketing plan, and product plan.
- As SVP of Development for \$2B Quiznos (QSR Magazine's "Best new management team of 2007"), reengineered business processes and restructured teams to cut new restaurant development time in half, driving additional \$7M EBITDA over plan.
- Led North American sales force for largest operating group of \$3B Fortune 500 specialty chemical company; full P/L responsibility for team consisting of three Regional Managers, 24 District Sales Managers, sales force of 300 reps; achieved 32% EBITDA. Grew faster than our top three competitors in each year widened the gap.
- Entrepreneurship: experience includes five years as a full-time distributor, owned my own company for four years, served as President of six start-up companies, various levels of shared ownership in these ventures. "Help enough others get what they want ..."

## PROFESSIONAL EXPERIENCE

# Peak Performance Consulting Group, Denver/Austin Nov 2008 – Present Managing Partner

Provide executive leadership and performance consulting to turn-around and start-up companies. Specialties include implementing performance management, compensation review and restructuring, process re-engineering, marketing strategy, and financial controls.

## **Accomplishments:**

- MN nutritional company: total restructure of sales force compensation (2500 reps), implement automated inventory and financial management control systems, served as interim President for 12-months
- CO aloe vera products company: expand product line, form strategic alliances for cobranding opportunities, revise marketing strategies, financial control implementation
- AL software development company: served as President of division marketing lead generation, sales training, and compliance software packages; 20,000+ reps

Personally recruited by CEO Greg Brenneman (named Chairman of CCMP Capital Sept '08) to serve on his senior leadership team which <u>QSR Magazine</u> named, "*The best new management team in QSR*" for 2007. Primary responsibilities: reducing time to open new restaurants via team restructuring and process reengineering; and developing international expansion strategy.

## **Accomplishments:**

- Reduced new restaurant development time 50%, contributing \$6.1M EBITDA over plan
- Restructured staff, reduced G&A 58%, contributing additional \$1.1M EBITDA
- Opened 346 new domestic restaurants in 2007, and 411 (projected) new global in 2008
- Successfully rolled out new restaurant design prototype and flagship, 2008
- Developed sourcing strategy, supply chain management to support international growth

## Forum Technologies International, Austin, TX June 2006 – June 2007 President

Start-up Company designed to become distribution arm of 23-yr old manufacturing company, Xium Corp; intent was to position Xium for IPO. Hi-Tech products based on Xium patented technologies. Distribution channels included internet, and referral-based marketing.

## **Accomplishments:**

- Developed team of over 7,000 distributors in 8-month period
- Maintained growth rate of 40% per month first year

## FedEx KINKO'S, Houston, TX

February 2002 – November 2005

## Gulf Coast Regional Manager

Brought in by private equity firm to assist in positioning Kinko's for IPO: led the Gulf Coast Market of Texas, Louisiana, and Mississippi in providing facilities management, outsourced services, and web-enabled document management solutions to Fortune 1000 companies.

## **Accomplishments:**

- Took over team performing 23<sup>rd</sup> of 24 Markets first half of 2002 to top 10% performance in YOY revenue growth by end of year
- FY2004 and 2005: ranked in top quartile and top 10% until reorganization
- On-site Facilities Management: top 10% every year in contract wins and pipeline revenue; applications included Universities, Convention Centers, Hospitals, and major business center locations (i.e., BP, Rice University, Capital One, Texas A& M, Reliant Park)

## CLEARBROOK Network Boone, NC

1999 - 2002

## President/Founder

Secured worldwide distribution rights to portable and residential water filtration systems from Clearbrook Manufacturing Company. The mission of this start-up company was to help save children worldwide from the ravages of water-borne disease by donating a significant portion of profits through international mission and disaster relief organizations (Samaritan's Purse). Distribution channels included direct sales, QVC tele sales, and referral-based marketing.

## **Accomplishments:**

- First water filter ever sold on QVC; extensive QC efforts to accomplish this
- Distributed product in over 100 countries thru various mission organizations
- Learned difference of managing to cash flow versus bottom-line profitability

## NALCO CHEMICAL COMPANY, Naperville, IL

1983 - 1997

World's Largest Specialty Water Treatment Chemical Company (\$3Billion+ annual revenues; Fort 500)

## North American Sales Manager, Pulp & Paper Group

1996 - 1997

- Led team of 300 sales reps to 14% organic growth, 32% Direct Contribution
- Focused internal investments to improve core competencies
  - o "Know what you do best, then do it better."
  - O Relentless focus on developing each team member to become the best they could be, and to operate at their peak level of performance 100% of the time
- Served on Executive Committees for acquisitions, compensation, corporate restructuring

## Merger and Acquisition Manager

Naperville, IL

1995 – 1996

- "THE most successful acquisition ever by Nalco," as stated by CEO, Ted Mooney at the 1997 National Sales Kickoff Meeting
- Led team analyzing targeted companies and negotiating purchase [TEXO Chemical]
- Gen Mgr of acquisition: doubled book value of acquired company in fourteen months
- Retained and fully integrated all personnel identified as critical to the acquisition (sales, marketing, R&D, HR, and production) prior to objective integration dates
- Coordinated efforts within other divisions of Nalco to lower COP by as much as 2 -5 points of margin by utilizing acquired company's manufacturing capabilities.
- Transferred the technologies acquired to European and Asian companies of Nalco

Group Sales Manager, US Pulp & Paper Group Naperville, IL 1994 – 1995

District Sales Manager, Pulp & Paper Group, Mobile, AL 1983 – 1987

District Sales Representative, Pulp & Paper Group, Mobile, AL 1983 – 1987

## **EDUCATION**

## UNIVERSITY of PENNSYLVANIA

## **BS** Chemical Engineering, 1981

• Dual degree program with Wharton School of Business first 3-years

## Wharton Graduate School of Business

• 5<sup>th</sup> year football eligibility provided opportunity to study at graduate level

### EXECUTIVE EDUCATION

- UCLA Anderson School of Management
- Northwestern Kellogg Graduate School of Management
- University of Virginia Darden School of Business

CITY OF CORPUS CHRISTI

## Application for a City Board, Commission, Committee or Corporation

Submit Date: Oct 11, 2024

Profile				
William	R	McDowell		
First Name	Middle Initial	Last Name		
Email Address				
Street Address				
Corpus Christi			TX	78412
City			State	Postal Code
Primary Phone	Alternate Ph	one		
What district do you li	ve in? *			
☑ District 2				
Current resident of the	e City of Cor	pus Christi?		
⊙ Yes ⊖ No		<u> </u>		
If yes, how many years	s?			
72				
	Aviation	n Maintenance		
Del Mar College Employer	<u>Technic</u> Job Title	ian Instructor	Instructor Occupation	
Work Address - Street	Address an	d Suite Number		
101 Baldwin Blvd.				
Work Address - City				
Corpus Christi				
Work Address - State				
Texas				
Work Address - Zip Co	de			
78404				
Work Phone				
(361) 698-1200				

Preferred Mailing Address
Which Boards would you like to apply for?
MARINA ADVISORY COMMITTEE: Submitted
Interests & Experiences
Are you a Nueces County registered voter?
⊙ Yes ⊃ No
Do you currently serve on any other City board, commission or committee at this time? If so, please list:
no
Education, Professional and/or Community Activity (Present)
Bachelor of Engineering Science, Univ. of Texas at Austin Texas Registered Professional Engineer
Why are you interested in serving on a City board, commission or committee?
Active sailor in Corpus Christi area CCYC member Previous service on Marina Advisory Committee
Are you an ex-Officio member of a City Board, commission or committee?
○ Yes ⊙ No
Are you a current candidate in an election for a non-city public office?
○ Yes ⊙ No
Do you currently serve as an elected official for a non-city public office?
o Yes ⊙ No
Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A
N/A
Demographics
Gender
✓ Male

## **Code of Ethics - Rules of Conduct/Conflicts of Interest**

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

○ Yes ⊙ No

Do you, your spouse, your business or your spouse's business have a City contract?

○ Yes ○ No

Does your employer or your spouse's employer have a City contract?

○ Yes ○ No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

○ Yes ⊙ No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

○ Yes ⊙ No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

o Yes o No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

**Board-specific questions (if applicable)** 

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

○ Yes ⊙ No

#### Verification

## **City Code Requirement - Residency**

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✓ I Agree

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I Agree

#### Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

## **Application for a City Board, Commission, Committee or Corporation**

Profil	le					
Mr	Stanley		Α	Rains		Jr
Prefix	First Name		Middle Initial	Last Name		Suffix
Email Add	ress					
Street Add	Iress					
CORPI	JS CHRISTI				TX	78411
City	) CHRISTI				State	Postal Code
Primary Ph	none	Alternate Pho	ne			
What	district do you live	in? *				
<b>☑</b> Dis	trict 2					
Curre	nt resident of the C	City of Corp	pus Chri	sti?		
⊙ Yes	o No					
If yes	, how many years?					
6						
Self		Self-emp	oloved		Independ Adjuster	ent Insurance & Investor
Employer		Job Title			Occupation	
Work	Address - Street Ad	ddress and	Suite N	Number		
4134 E	Barnes					
Work	Address - City					
Corpus	s Christi					
Work	Address - State					
Тх						
Work	Address - Zip Code	1				
78411						
Work	Phone					
214-55	52-2278					

#### Work E-mail address

stan.rains.insurance@gmail.com

## **Preferred Mailing Address**

## Which Boards would you like to apply for?

MARINA ADVISORY COMMITTEE: Submitted

### **Interests & Experiences**

## Are you a Nueces County registered voter?

⊙ Yes ○ No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

Nο

#### **Education, Professional and/or Community Activity (Present)**

Former Sargeant U.S.M.C., Associate Degree in Management, Former Vice Commandant Marine Corps League of Victoria Texas, Chairman Toys for Tots of Victoria Texas for 3 consecutive years, Local representative for Helping Hands for 2 years. I have been involved in numerous church and veteran organization community service activity. 39 years continuous insurance licensing in Texas concurrent with construction and heavy equipment contracting. I have retired from the construction and heavy equipment business, but continue to buy and remodel investment properties between selected catastrophe adjusting assignments.

#### Why are you interested in serving on a City board, commission or committee?

Community improvement. The marina and waterfront of Corpus Christi is one of the most central and popular sites and experiences of nearly all of the visitors to our city; an extremely popular area for local activity, the site of most of all of our health and fitness activities, a central area for cultural and patriotic activities, and this area is pivotal to the future economic development of our beautiful city. Maintaining a boat in the Marina for the past 5 years has provided considerable insight into the importance of this facility to our city's present and future as it has been in our past.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation? ⊙ Yes ○ No Are you a current candidate in an election for a non-city public office? ○ Yes ⊙ No Do you currently serve as an elected official for a non-city public office? o Yes o No Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A N/A **Demographics** Gender ✓ Male Code of Ethics - Rules of Conduct/Conflicts of Interest Do you represent any person or organization in any claim or lawsuit or proceeding involving the City? o Yes o No Do you, your spouse, your business or your spouse's business have a City contract? ○ Yes ⊙ No Does your employer or your spouse's employer have a City contract? ○ Yes ○ No Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying? ○ Yes ⊙ No Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with

Mr Stanley A Rains Jr

the City?

○ Yes ⊙ No

o Yes ⊙ No
If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.
N/A
Board-specific questions (if applicable)
The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?
c Yes ⊙ No
Verification

Do you or your spouse have a pending claim, lawsuit or proceeding against

the City?

## **City Code Requirement - Residency**

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✓ I Agree

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I Agree

### **Consent for Release of Information**

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

✓ I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

## P.O. Box 808 Corpus Christi, TX 78403

## **Boating/Marina Experience:**

I am currently the owner of a 34' sailing catamaran, a Gemini 105MC, being kept at slip H-24 in the Corpus Christi City Marina.

I grew up in the region and some of my earliest memories are of the area waterways and the barrier islands on which we camped and fished.

As an adult my experience in utilizing and visiting marinas has spanned decades in time and from the Southern Caribbean, the U.S. Gulf Coast, and several Pacific and China Sea marinas and dock facilities.

My nautical experience has spanned vessels from owned canoes, kayaks, dinghies, flat bottomed john boats, cruising sail boats and naval vessels served upon including several LPDs and the LPH USS Guam.

I have assessed damage to docks, bulkheads, piers, pilings, waterside facilities, floating craft for insurance risk and for causes of loss and repair costs in both freshwater and saltwater environments as part of my profession.

My industrial, agricultural and commercial construction/equipment background includes considerable dredging experience of impoundments and canals.

I have lived aboard my boat during coastal cruising and limited blue water cruising as well as 3 years living aboard at the Corpus Christi City Marina with my current vessel prior to the purchase of my home.

My profession in investigating large, middle market, and global size losses is the experience in identifying, selecting, and working with the types and qualifications of experts and consultants needed to properly assess damage and determine standard market costs for damages with mixed causes of loss in complex and multi-location insurance claims.

### **COMMUNITY SERVICE HISTORY:**

1989 -1997: regular volunteer work at Christ's Kitchen, Victoria, Texas, assisting in meal preparations, serving line, and clean-up.

1995: Volunteer work with Helping Hands, a medical missionary activity through 1<sup>st</sup> Baptist Church of Center, TX., obtaining, packing and shipping medical supplies, used medical equipment, and food to the Ukraine following the collapse of the Soviet Union. Supplies included two complete dental units with dental x-ray and dental prosthetics laboratory, ultrasounds, x-ray equipment, hospital beds, 26 dialysis units with two water purification systems, 25,000 lbs of rice, plumbing supplies to build a 25 bed orphanage and more. My activities were documented in a Sunday special feature of the Victoria Advocate, Victoria, Texas.

1992 – 1994: Member of the Victoria Tx Veterans' Council as a representative of the local Marine Corps League during a time frame when our local Veterans' Council successfully lobbied Congress for funds to open an outpatient clinic in Victoria, Texas.

1991- 1993: Managed the local Toys for Tots program for the Marine Corps League as there was no local contingent of active Marines. During this time we developed resources to include families recommended by the local HUD offices, Victoria Police Department, and the local Texas Children's Protective Services. This activity put the local Marine Recruiters and me on the cover of the local Victoria Texas Business Magazine.

Active current and past member of the Marine Corps League and American Legion.

Previous Vice Commandant of the Victoria Chapter of the Marine Corps League.

### **RELEVANT WORK EXPERIENCE:**

- 60 years of self-employment:
- 39 years continuous insurance licensing (since 1985) as P&C Agent, Life & Health Agent, Adjuster, and Examiner. 28 years catastrophe experience adjusting and examining physical damage, business interruption and liability claims. That experience includes residential & commercial to global size losses, periodic Marine, Inland Marine, Lloyds Commercial, Lloyds Marine, Cargo, CGL, , Inland Marine (Heavy Equipment), Construction Defect. and specialty program adjusting/examining for government, institutions, industrial, warehousing, marinas, boat yards, harbor facilities, restaurants, larger multi-residential facilities, and golf courses.
- Former Agent/Owner of a multi-location insurance agency from Corpus Christi, Texas to Denison, Texas - 1987 to 2010. The time as an independent agent and adjuster was and is concurrent with heavy

- equipment ranch contracting and dredging, the purchase and upgrading of residential single and multi-family properties.
- 30+ years Construction Contracting (much was concurrent with insurance experience) in Commercial, Residential, Industrial, Petro-Chem, Shipyard Pipe Fitter, Underground Utility, Dredging/Excavation, Site preparation, & operated a small fleet of dump-trucks. I retired from this business and closed the heavy equipment, dredging and ranch contracting in 2012. That operation had contracted exclusively with a major South Texas ranching family's multiple sizeable ranches for the 12 years prior to my retirement from that enterprise. The ranch lake excavation and dredging operations, used 60 ton, owned, stick cranes. Equipment contracting activity was scheduled during adjusting off-seasons between major catastrophes. I have maintained an awareness of advances in dredging that include new pump cutter heads to minimize turbidity (spread of contaminants and mud) to the improvements in accuracy of the dredging operations through the use of GPS and RTK technologies, as well as many of the advances in transporting and dewatering of dredged slurry.

## **EDUCATION, EXPERIENCE & COMPUTER SKILLS:**

- Associate Degree in Business Management, Victoria College, Victoria, Tx. with an additional year at University of Houston at Victoria, Tx; (consistently made the Dean's List) classes included programming courses and specific courses in Excell and other database programs
- XACTIMATE and XACTANALYSIS construction estimatics software use and experience since 1998 in both contracting and adjusting contexts through to the current X-1 version.
- Other Relevant Software Skills: Two + years IntegriClaim; Word; Excell; Various Claims Management; Lead Tracking; Construction Reporting, CAD, and Project Management Software
- U.S.M.C. 1966-1972: Honorably discharged as a Sargeant; duties included General Military Subjects Instructor, Sea Duty, Nuclear, Biological, and Chemical specialist with secondary assignments as Operations NCO and barracks sergeant.
- Former Owner, operator & mechanic of two 60-ton Northwest 6D cranes rigged as dredging draglines and one mini-dragline Northwest 25D, a 25-ton crane, as well as various tracked and rubber tire construction/excavation equipment and several dump trucks.

## Past 14 Years Contract Executive Staffing, Adjusting, & Consulting Assignment Experience:

Commercial to Global File Insurance Claim Reviewer (Staff)		Team One Claims	7/2	2010 to 2/20	13
File Reviewer 5/2014		Accelerated Clair (FM Glo	ns bal & N	6/2013 CJUA)	to
FEMA Field Inspector/Estimat (Tropical Storm Sandy Afterm 11/2013		Providence Enginee	ering	8/2013	to
File Reviewer/Examiner	Safed	co Insurance Co	5/2	2014 to 8/20	14
File Reviewer/Examiner	AAA	North Central Regior	n 8/2	2014 to 3/20	15
Claim Supervisor/Examiner	(TWI	TX Windstorm Ins. A) 5		o 8/2015	
Residential Claims Examiner 10/2015		AAA North Central	Region	8/2015	to
Claim Supervisor/Examiner 8/2016		TWIA Commercial		2/2015	to
Large, Mid-Market & Global 12/2017	1)	Boulder ICAT (a Llo	oyds	10/2016	to
Examiner (Coastal Multi-fami	Iy)	of London Co.)			
Commercial Large Loss Supervisor/Examiner 3/2017		TWIA/Texas Fair Pla	n	2/2017	to
File Reviewer/Examiner 8/2017		AAA North Central	Region	3/2017	to
Commercial – Large Loss Claim Examiner (Hurricane Harvey)	TWIA		8/3	2017 to 7/20	)18
Commercial Claim Examiner 9/2019		TWIA		5/2019	to
Construction Defect Examine	er	Selective	2/2	2020 to 5/20	21

Commercial Claim Examiner 9/2020	TWIA	6/2020	to
*Mid-Market & Global Field Adjusting 12/2023	FM Global and AFM	2/2021	to
Claims Examiner & 11/2024	Citizens of Florida	10/2024	to
Field Adjuster Supervisor	(Hurricane Milton)		

<sup>\*</sup> My assignments from this company ranged from widespread freeze damage in over 90 structures in one of the more populous Texas county's facilities to blizzard physical and Business Interruptions losses at one of New York's largest airports, one of the major Pennsylvania Universities, large multi-residential developments, residential medical facilities, and commercial office structures in 6 states from New York to West Texas.