

CRIME CONTROL & PREVENTION DISTRICT

One (1) vacancy with term concurrent with Council term. Each Council Member appoints a board member, subject to confirmation by the full Council.

Duties

The Corpus Christi Crime Control and Prevention District is dedicated to crime reduction programs and the adoption of a proposed sales and use tax at a rate of one-eighth of one percent.

Composition

The District will consist of the same number of members as the City Council. A member of the Board of Directors shall be appointed by each member of the City Council to serve at the pleasure of that member of the City Council for a term that is concurrent with the term of the member of the City Council that appointed the Director. Six-year term limitation. Confirmation of appointments by City Council as per Texas Local Government Code 363.1015.

Creation / Authority

Texas Crime Control and Prevention District Act, Article 2370c-4, Vernon's Texas Civil Statutes; Ord. 023124, 11/11/97.

Meets

Quarterly basis, 3rd Wed. of the month 2:00 p.m.
City Hall Council Chambers

Member size

9

Term length / limit

2 years / 6 years

Liaison

Pat Eldridge

Name	District	Term	Appt. date	End date	Appointing Authority	Position	Status	Category
Tracy C. Teague	District 3	2	1/24/2023	11/1/2026	City Council Confirmation		Resigned	Council Member Roland Barrera's Rep.
Remy Huston Jr.	District 5	1	2/11/2025	11/1/2026	City Council Confirmation		Active	Council Member Mark Scott's Rep.
Samuel A. Fryer	District 4	1	3/18/2025	11/1/2026	City Council Confirmation		Active	Council Member Everett Roy's Rep.
Robin P. Cox	District 3	1	2/11/2025	11/1/2026	City Council Confirmation		Active	Council Member Carolyn Vaughn's Rep.
Isabel Araiza	District 2	1	2/11/2025	11/1/2026	City Council Confirmation		Active	Council Member Sylvia Campos' Rep.
Andrew S. Leeton	District 5	2	2/8/2022	11/1/2026	City Council Confirmation	Vice-Chair	Active	Council Member Gil Hernandez's Rep.
Conor B. Rice	District 2	1	2/11/2025	11/1/2026	City Council Confirmation		Active	Council Member Eric Cantu's Rep.
David Pena	District 5	1	2/11/2025	11/1/2026	City Council Confirmation		Active	Mayor Paulette Guajardo's Rep.
Joseph H. Kramer	District 4	2	1/24/2023	11/1/2026	City Council Confirmation	Chair	Active	Council Member Kaylynn Paxson's Rep.

CRIME CONTROL & PREVENTION DISTRICT

Applicants

Name	District	Status
Billy D. Belyeu	District 2	Council Member Barrera's Nominee
Cleo Campos	District 4	Applied
Rose Marie Damron	District 3	Applied
Steve E. Jasso Jr.	District 3	Applied
Angela R. March	District 5	Applied
Robert Reyna	District 1	Applied
Theodore Thompson	District 5	Applied
Mark Travis	District 2	Applied

Application for a City Board, Commission, Committee or Corporation

Profile

Dr. Billy D Belyeu
 Prefix First Name Middle Initial Last Name

Email Address

Street Address

CORPUS CHRISTI TX 78404
 City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 2

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

41

1-800-BoardUp Director of Emergency Services Sales
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

433 Sun Belt Dr. Suite D

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78408

Work Phone

3614025382

Dr. Billy D Belyeu

Work E-mail address

billy.belyeu@1-800boardup.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences**Are you a Nueces County registered voter?**

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Doctor of Public Administration - Liberty University Master of Business Administration - University of Houston - Victoria

Why are you interested in serving on a City board, commission or committee?

I am interested in serving on the Crime Control and Prevention District because I believe my professional experience and academic background allow me to contribute meaningfully to the City's decision-making process. Through more than 20 years of service in public safety, including operational and administrative leadership roles, I have gained firsthand insight into the challenges our community faces related to crime, public safety, and interagency coordination. Additionally, my formal education in public administration has provided me with a strong foundation in research-based decision making and evidence-informed policy development in municipal government. I believe this combination of practical experience and academic training would allow me to provide thoughtful input that supports the District's mission to enhance crime control & prevention efforts and improve the quality of life for residents of Corpus Christi. Serving on this board would give me the opportunity to continue contributing to my community in a meaningful way while helping ensure that policies and initiatives are informed by both data and real-world operational experience.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Dr. Billy D Belyeu

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

The Reinvestment Zone No. 7 (London Area) Board must include a London area taxpayer/property owner. Do you meet any of the following qualifications? *

Resident of Nueces County

Verification**City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

BILLY D. BELYEU, DPA

Corpus Christi, TX | [REDACTED] | 361-500-5709

[linkedin.com/in/billybelyeu](https://www.linkedin.com/in/billybelyeu)

PROFESSIONAL SUMMARY

Director of Emergency Services for 1-800-BoardUp, specializing in disaster response coordination and victim assistance. Passionate about helping individuals and communities rebuild after catastrophic events. Public service executive with more than 20 years of leadership experience in municipal operations, emergency management, and workforce development. Former Assistant Fire Chief in a major metropolitan fire department with expertise in instructional program development, strategic planning, organizational leadership, and capital project oversight.

EDUCATION

- Doctor of Public Administration, Liberty University, 2025
- Executive Certificate in Public Administration, Liberty University, 2023
- MBA in Strategic Business, University of Houston–Victoria, 2019
- BBA in Management, University of Houston–Victoria, 2010

PROFESSIONAL EXPERIENCE

Director of Emergency Services, 1-800BoardUp (2026 - present)

- Serve as Fire Service Liaison, fostering partnerships with fire departments to coordinate post-incident support
- Lead victim assistance efforts, providing resources and emotional support to individuals and families affected by fire and traumatic events
- Represent the organization at public safety events, trainings, and inter-agency meetings to promote emergency preparedness and victim advocacy

Assistant Chief, Corpus Christi Fire Department (2023 – 2026)

- Oversaw Training, Facilities, Health & Safety, Public Information, and Honor Guard programs
- Directed recruitment of 112 cadets
- Oversaw \$12.1M fire station construction and consulted on \$25M more
- Advocated for wellness programming and expanded ceremonial representation

Battalion Chief, Corpus Christi Fire Department (2017 – 2023)

- Coordinated training objectives for 4 fire stations

- Managed emergency operations and stakeholder relations
- Implemented Pulsara system
- Incident Commander and Public Information Officer
- Provided management support and leadership for 4 fire stations

Assistant Director, Emergency Medical Services (2017 – 2019)

- Oversaw 40,000+ annual EMS calls
- Led policy, licensing, and the first-ever charitable care initiative

Captain / Engineer / EMS / Firefighter (2007 – 2017)

- Supervised operations, ensured readiness, led training
-

RESEARCH & CAPSTONE

Belyeu, B.D. (2025). *Rekindling interest: Utilizing signaling theory to boost fire service recruitment amid declining applicant pools*. Doctoral Capstone Project, Liberty University.

The project applied signaling theory to fire service recruitment challenges and offered actionable recommendations to improve candidate engagement in municipal departments.

CERTIFICATIONS

- Planning Section Chief – Texas Department of Emergency Management (2024)
 - Chief Fire Officer – Center for Public Safety Excellence (2022)
 - Lean Six Sigma, Yellow Belt – Solomon EOS (2022)
 - Fire Instructor III – Texas Commission on Fire Protection (2025)
 - Master Firefighter – Texas Commission on Fire Protection (2020)
 - EMT-Paramedic – Texas Department of State Health Services (2007)
-

HONORS & ACHIEVEMENTS

- Developed the department's first video training program
- Increased firefighter recruitment by 6.5%
- Led/consulted on \$25M+ in public projects

SERVICE & AFFILIATIONS

- Chair, Del Mar College EMT-P Advisory Committee (2023–2026; 2018–2019)
- Volunteer, One Heart Project Mentorship (2021–2022)

- Board Member, Hospital Preparedness Coalition (2019)
 - Board Member, CBRAC Pre-Hospital Large EMS (2019)
 - Volunteer Mentor, Flour Bluff Mentorship Program (2015)
 - Volunteer, Toys for Tots Charity Football (2007–2015)
-

PUBLIC SPEAKING & MEDIA ENGAGEMENT

- Master of Ceremonies: Academy Graduations, 9/11 Remembrance Events
 - Media spokesperson for civic education
-

TECHNICAL & INSTRUCTIONAL TOOLS

Microsoft Teams | PowerPoint | Excel | Microsoft Word | Canvas | Blackboard | Fire Engineering Training (Admin) | CE Solutions (Admin) | Webex | Zoom

SKILLS

Strategic Planning | Emergency Management | Capital Projects | Public Speaking | Stakeholder Engagement | Crisis Communication | Instructional Design | Leadership Development | Team Training | Project Management | Curriculum Development | Incident Command | Adult Learning Principles

Application for a City Board, Commission, Committee or Corporation

Profile

Cleo Campos
First Name Last Name

Email Address

Street Address

Suite or Apt

Corpus Christi
City

TX
State

78414
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

20

Dismas Charities
Employer

Director
Job Title

Employed
Occupation

Work Address - Street Address and Suite Number

1023 Mestina Street

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78401

Work Phone

3614636703

Work E-mail address

ccampos@dismas.com

Preferred Mailing Address

Work Address

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences**Are you a Nueces County registered voter?**

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

None

Education, Professional and/or Community Activity (Present)

My name is Cleo Campos, I am writing to express interest in serving on a Crime Control & Prevention District Board aligned with criminal justice, workforce development, housing stability, or community services. I have over 18 years of experience in reentry services, working with justice-involved individuals and community partners to support successful reintegration, reduce recidivism, and strengthen community outcomes. My background includes collaboration with nonprofit organizations, service providers, and local stakeholders to address systemic barriers impacting reentry populations. I am particularly interested in opportunities where my professional experience could contribute to informed decision-making, policy guidance, and community-centered solutions. Serving on the Crime Control & Prevention Board would be a meaningful way for me to support the City of Corpus Christi while continuing my commitment to public service.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Did not apply for multiple boards

Why are you interested in serving on a City board, commission or committee?

I am a reentry services professional with over 18 years of experience supporting justice-involved individuals and strengthening community-based reintegration efforts. Throughout my career, I have worked at the intersection of criminal justice, workforce development, housing stability, and social services, helping individuals overcome barriers to successful reentry while promoting public safety and community well-being. I bring extensive experience collaborating with nonprofit organizations, service providers, and community stakeholders to develop practical, trauma-informed, and outcome-driven solutions. I am passionate about systems improvement, advocacy, and ensuring that reentry services are accessible, effective, and responsive to community needs. Based in Corpus Christi, I am committed to civic engagement and is interested in board and advisory roles that advance equity, accountability, and sustainable reentry outcomes in the Coastal Bend region.

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

Corpus Christi

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

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Resident of Nueces County

Cleo Campos

Verification

City Code Requirement - Residency

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I Agree

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I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Rose Marie _____ Damron _____
First Name Last Name

Email Address

Street Address

Corpus Christi _____
City

TX _____
State

78413 _____
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 3

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

5

Corpus Christi Army Depot _____ Physical Security Specialist _____ Security _____
Employer Job Title Occupation

Work Address - Street Address and Suite Number

308 Crecy st.

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78419

Work Phone

361-961-3313

Work E-mail address

rosemarie.damron.civ@army.mil

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

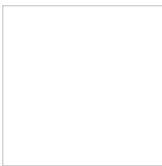
High School Diploma with some College. I was a Board officer for the Brahma Athletics Booster Club

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Convention and Tourism

Why are you interested in serving on a City board, commission or committee?

I would like to get involved with my community and learn more about this wonderful city I live in.



Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Rose Marie Damron

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to ANIMAL CARE ADVISORY COMMITTEE

The Animal Care Advisory Committee preferred representatives from certain categories. Do you qualify for any of the following categories? *

None of the above

Question applies to CORPUS CHRISTI CONVENTION & VISITORS BUREAU

The Convention & Visitors Bureau Board must include representatives from certain categories. Do you qualify for any of the following categories? *

Attraction Industry

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? *

None of the above

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? *

Property Owner in the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, PLANNING COMMISSION, CORPUS CHRISTI B CORPORATION

Are you a Nueces County registered voter?

Yes No

Verification

City Code Requirement - Residency

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I Agree

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I Agree

Rose Marie Damron

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Rose Marie Damron

4513 Congressional Dr., Corpus Christi, TX 78413 · (361) 246-9795
[REDACTED]

SUMMARY OF QUALIFICATIONS:

Well-organized and dependable with unparalleled dedication to team success, business operations and customer loyalty. Work well independently, or in a group setting providing all facets of customer service. In-depth knowledge and understanding of numerous administrative duties. Excellent planning, problem-solving, communication and presentation capabilities. Proficient in using social media platforms and an avid country music fan.

EDUCATION:

Texas A&M Kingsville	Kingsville, TX	1995
Bachelor Degree in Kinesiology		
Del Mar College	Corpus Christi, TX	1998
Police Officer Academy		
Bee County College	Kingsville, TX	1994
Associate Degree in Computer Science		
H.M. King High School	Kingsville, TX	1989
High School Diploma		

PROFESSIONAL EXPERIENCE:

Eddie Yaklin Ford,	Kingsville, TX	(8/2009 – 11/2010)
Cashier/ Customer Service Representative		

Supported positive customer experiences through direct communications. Built rapport with customers to ensure repeat business. Operated cash draw and invoicing/billing software.

Kingsville Independent School District,	Kingsville, TX	(08/2008 – 5/2009)
Substitute Teacher		

Maintained Student progress according to lesson plans. Covered diverse subjects for grades K-8th. Provided seamless teaching during the absence of the teacher. Highly sought by name by several teachers.

Application for a City Board, Commission, Committee or Corporation

Profile

STEVE

First Name

E

Middle Initial

JASSO

Last Name

JR

Suffix

Email Address

Street Address

CORP CHRISTI

City

TX

State

78415

Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 3

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

38

Defense Counter
Intellegence & Security
Agency

Employer

Special Investigator

Job Title

Special Investigator

Occupation

Work Address - Street Address and Suite Number

14370 New Brook Dr.

Work Address - City

Chantilly

Work Address - State

VA

Work Address - Zip Code

20151

Work E-mail address

STEVEJ@CCTEXAS.COM

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

NO

Education, Professional and/or Community Activity (Present)

BACHELORS DEGREE (CUM LAUDE) NATIONAL SECURITY STUDIES UNIVERSITY OF TEXAS EL PASO
MASTERS DEGREE DEFENSE AND STRATEGIC STUDIES UNIVERSITY OF TEXAS EL PASO
MASTERS DEGREE (IP) HOMELAND SECURITY ANGELO STATE UNIVERITY
PHD CRIMINAL JUSTICE (STARTING FALL 2025) TEXAS A&M INTERNATIONAL UNIVERSITY

Why are you interested in serving on a City board, commission or committee?

AS A CRIME ANALYST AS WELL AS HAVING THE EDUCATION IN THE BACKGROUND OF CRIMINAL JUSTICE, I WOULD LOVE TO SERVE THE COMMUNITY IN THIS ADVISORY CAPACITY

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

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N/A

Board-specific questions (if applicable)

The Reinvestment Zone No. 7 (London Area) Board must include a London area taxpayer/property owner. Do you meet any of the following qualifications? *

None Selected

Verification

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

EDUCATION, CERTIFICATIONS, & AWARDS

Master of Arts in Defense & Strategic Studies | University of Texas at El Paso, El Paso, TX
Master of Arts in Intelligence & Analysis (ip, 2025) | Angelo State University, San Angelo, TX
Bachelor of Arts in National Security Studies (Cum Laude) | University of Texas at El Paso, El Paso, TX
Cryptologic Technician Administrator/Security Specialist | United States Navy 2004-2014
Certifications | Security Specialist, Naval Criminal Investigative Service (NCIS) San Diego, CA 2011
Certifications | Texas Crime Information Center/ Texas Law Enforcement Telecommunications System Training Certification
Awards | Navy Achievement Medal (4), Joint Service Commendation Medal, Afghanistan Campaign Medal, Global War on Terrorism (GWOT) Expeditionary Medal, Good Conduct Medal (3)
Clearances Held: Top Secret with SCI/TK/G Caveats
Secret
Single Scope Background Investigation
Counter Intelligence Polygraph

Results-driven professional with expertise in administrative functions, compliance, process analysis, and program management. Proven ability to manage high-profile projects, coordinate complex workflows, and thrive in client-facing, fast-paced environments. Experienced in leadership roles with a track record of growth. Skilled in devising strategies for productivity enhancement and performance improvement. Strong relationship builder with excellent communication, interpersonal, problem-solving, and analytical capabilities.

Signature Strengths

- Crime Analysis Methods
- Law Enforcement Operations Technical Proficiency
- Project Management
- Law Enforcement Tactics
- Security Studies
- Analytical Thinking
- Team Leadership
- Data Analytics
- Strategic Leadership
- TCIC/NCIC Program Proficiency
- Statistical Analysis and Reporting
- Strategic Studies and Analysis
- Proficiency in Microsoft Office Suite
- Typing Speed: 60 WPM
- Intelligence Analysis and Methods
- Crime Modeling and Forecasting
- Interdepartmental Collaboration
- Effective Presentations and Briefings

PROFESSIONAL EXPERIENCE

Criminal Intelligence Analyst | Corpus Christi Police Department/Auto Theft Task Force 2023 to Current

- The Crime Intelligence Analyst gathers, processes, and disseminates crime statistical data requested by departmental personnel or others to identify crime trends and patterns related to motor vehicle crime. The incumbent will be responsible for distributing information from other agencies and providing assistance to investigators by developing reports on inmate release, long and short term data analysis, identifying patterns of activity or behavior, and producing suspect leads presented digitally and orally.
- Handles requests for crime statistical data -Gathers, processes, and disseminates information to departmental personnel or others to identify crime trends and patterns -Creates reports for specific purpose by retrieving, manipulating, and calculating data as needed.
- -Analyzes offense data by beat and reporting district and distributing to CID bureaus and patrol
- -Predicts future activity -Provides suspect leads and conveys findings through written reports or maps to CID and patrol by performing

Train to Qualify Department Supervisor | U.S. Navy-Combat Ship Squadron 1, San Diego, CA 2013 to 2014

- Demonstrated exceptional foresight in aligning administrative responsibilities for a team of over 125 Sailors, transitioning them seamlessly from civilian to military support roles.
- Spearheaded the implementation of a process improvement plan, significantly streamlining the processing of over 40 transfers/gains and 30+ evaluations/fitness reports for Littoral Combat Ship (LCS) Replacement Sailors. Dedication to detail ensured that all Sailors reported aboard Littoral Combat Ships without any pay or administrative complications.
- Acted as a front-line mentor to 10 junior Enlisted personnel within the Administrative Department, resulting in a remarkable 100% retention rate and the advancement of two individuals. As the Departmental Drug and Alcohol Program Advisor, played a pivotal role in alcohol deglamorization, leading to zero Alcohol Related Incidents among the Sailors.

Administrative Department Supervisor | U.S. Navy, Naval Medical Center Balboa, San Diego, CA 2012 to 2013

- Revamped the Performance Reports filing system, significantly improving document retrieval efficiency. Ensured compliance with Navy guidelines by redacting more than 2,000 instances of personal identifiable information from 2011-2012 Fitness/Evaluation Reports, achieving 100 percent adherence to updated policy guidance.
- Conducted divisional training for 15 personnel, enhancing their knowledge and provided guidance to 60 Sailors during the E5 Enlisted Advancement Review Course, aiding non-administrative personnel in grasping correspondence standardization for the March 2013 advancement examination.
- Dedicated over 200 off-duty hours to develop a comprehensive database, streamlining the tracking of E-4 and below periodic evaluations. Successfully processed and corrected 1,634 evaluations from 12 directorates, ensuring accurate and up-to-date records. Effectively managed the editorial process and maintained open communication with all Chain of Command levels to minimize rework and ensure zero discrepancies in final reports.
- Facilitated a command evaluation training class for over 70 Junior and Senior Leaders. Significantly improved leadership's understanding of the evaluation program, enabling them to advocate effectively for their Sailors and reducing command- wide discrepancies by over 45 percent

Administrative Clerk | U.S. Navy, Yokosuka, Japan

2012

- Monitored incoming and outgoing correspondence. Accountable for maintaining and operating base facilities and services in support of two fleets, 11 forward deployed ships, 83 commands, and 24K military and civilian personnel.
- Proficiently handled data entry, typing, and routing of official correspondence and critical reports. Maintained accurate and up-to-date personnel and job records, as well as official publications, ensuring organizational efficiency and compliance.

Administrative Work Center Supervisor/Security Manager | U.S. FITZGERALD (DDG-62), Yokosuka, Japan

2012

- Demonstrated proficiency in processing over 6,000 command correspondence items, encompassing awards, evaluations, fitness reports, request chits, command sponsorship requests, and classified instructions. Played a pivotal role in ensuring timely and accurate preparation for various command inspections and training events, including the Damage Control Materiel Assessment and Engineering Department's Light Off Assessment.
- Implemented a systematic organizational system to meticulously maintain and manage all pertinent work files, ensuring easy accessibility and efficient workflow.
- Assumed the responsibilities of an office manager, demonstrating adeptness in overseeing various administrative tasks and ensuring seamless operations within the office environment. This included coordinating schedules, managing resources, and facilitating effective communication among team members.
- Led a team in overseeing topside preservation during an extensive Ship Restricted Availability (SRA) period. Managed a 3,000 man-hour project for the complete refurbishment of the port side mid-ships bulkhead. Instrumental in the highly successful completion of this undertaking.

Operations Non-Commissioned Officer in Charge (NCOIC) /Operations Junior Manager |

Defense Contract Management Agency (DCMA), Bagram Air Base, Afghanistan

2010 to 2011

- As a Junior Operations Manager (Operations NCOIC), provided effective leadership and direction to a team of four members. Demonstrated the ability to manage a wide array of responsibilities, including personnel administrative processing, IT support, and the intricate coordination of travel for 75 Forward Operating Bases (FOBs) and a workforce exceeding 70 personnel.
- Played a pivotal role in the meticulous scheduling and execution of over 500 intratheater flights and convoy movements. Ensured unwavering accountability for the welfare and logistics of more than 70 personnel distributed across 75 FOBs, even in the face of challenging operational circumstances.
- Acted as an integral member of the operations team, committed to driving continuous improvement within the Operations Department. Consequentially, contributed to a remarkable increase in customer satisfaction, raising it from 84% in October to an impressive 99% by September. These enhancements not only boosted the quality of life and well-being of DCMA members but also underscored a steadfast commitment to mission success and the overall welfare of the team.

Administrative Leading Petty Officer/Department Junior Manager | U.S. Navy, Buckley Air Force Base, CO

2007 to 2010

- Maintained an impeccable track record in overseeing a wide range of administrative tasks, consistently ensuring timely and flawless completion. Processed and managed over 2,500 pieces of correspondence, including 300 evaluations and fitness reports, with precision and efficiency, earning recognition as the go-to authority throughout tenure. Regulated 500 correspondences while maintaining minimal discrepancies and promoting awareness of the workload.
- Led the Administrative Department during a period of austere manning, meticulously processing and overseeing over 300 evaluations, fitness reports, and 3,000 pieces of correspondence. Detailed oversight contributed to consistently high Command and Department efficiency rates, resulting in a 30% increase in productivity. Completed 10 Navy Knowledge Online (NKO) courses and three site courses.
- Acted as the primary liaison between the Command, Customer Service Desk in Oklahoma City, and Customer Store Front in Denver. As the Customer Pass Coordinator, provided timely support and expert administrative guidance to 230 personnel on leave, travel, in and out processing, pay, and various administrative concerns.

Cryptologic Technician Administrator, Awards Clerk/Mail Clerk | U.S. Navy, Fort Gordon, GA

2005 to 2007

- Led and managed all facets of mail processing and distribution operations, ensuring seamless daily functions. Conducted comprehensive training for two team members, establishing and reinforcing operating protocols.
- Orchestrated and presided over weekly rate training sessions for 10 sailors, contributing to their professional development and proficiency.
- Demonstrated precision in tracking and routing over 400 pieces of correspondence, ensuring accurate and timely delivery to intended recipients.
- Effectively operated a sophisticated Information System (IS) within an integrated software environment, showcasing proficiency in technical systems management.
- Assumed responsibility for the evaluation, implementation, and administration of workflow and file management procedures, enhancing operational efficiency and accuracy.

Application for a City Board, Commission, Committee or Corporation

Profile

Angela _____ R _____ March _____
 First Name Middle Initial Last Name

 Email Address

 Street Address

Corpus christi _____ TX _____ 78413 _____
 City State Postal Code

 Primary Phone

 Alternate Phone

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

5.5

NextStep Tech _____ Senior Medical Coder _____ Risk adjustment coder _____
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

5218 spring brook dr

Work Address - City

Corpus christi

Work Address - State

Tx

Work Address - Zip Code

78413

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Why are you interested in serving on a City board, commission or committee?

I want to be involved more in the city

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/a

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

The Reinvestment Zone No. 6 members must own real property in the zone or be an employee or agent of a person that owns real property in the zone. Do you qualify?

Yes No

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Angela R. March, CCS, CRC
5218 Spring Brook Dr. Corpus Christi, TX 78413
(717) 487-6725

[REDACTED]

Professional Summary

CCS and CRC- Certified medical coder with 10 + years of experience in ICD-9-CM and ICD-10-CM coding with 6 years' focus on HCC/ Risk Adjustment. In previous roles, abstracted and assigned codes to patient medical records, maintaining 97% accuracy throughout the years. Excellent data entry skills allow for accurate coding of medical information from Inpatient and Outpatient patient records. Associate's degree focusing on Health Care Management and a Certificate in Medical Billing and Coding.

SKILLS

- Outpatient and Inpatient Coding
- ICD-10-CM, ICD-10-PCS
- CPT/HCPCS Level II
- Health Information Management
- CMS 1500 and UB-04 Claim Forms
- Healthcare Reimbursement
- Medical Terminology & Anatomy
- Pharmacology & Pathophysiology
- ICD-9 Coding
- 3M Encoder / 3M Reference Software
- Knowledge of HIPAA and Patient Confidentiality
- Patient Check-in/out,
- Patient Scheduling/Triage
- Detailed Knowledge of Coding Guidelines
- APC and MS-DRG Assignments
- Posting Charges/Payments
- Filing Medical Records / Medical Transcription
- Clinical Data Analysis and Abstraction
- Risk Adjustment/ HCC Coding

CERTIFICATION

Certified Coding Specialist (CCS)

American Health Information Management Association (AHIMA)
05/16/2018

Certified Risk Adjustment Coder (CRC)

American Academy of Professional Coders (AAPC)
09/24/2024

EXPERIENCE

NextStep Technical

Senior Medical Coder/QA Lead

40hrs/week

11/06/2023-Present

- Held team meetings and performed all QA duties and assisted with training
- Created educational coding material to distribute to my Team
- Performed primary and secondary coding validation review of inpatient, outpatient, and physician office medical records per Risk Adjustment Data Validation (RADV) guidelines.
- Perform intake evaluation include validity status of medical records and attestations, non-compliance issues, and other validations checks as required per RADV guidelines
- Perform Medical Record Dispute reviews per RADV guidelines.
- Mediate coding decisions between the Senior and Primary Coders and give feedback to Primary Coders as appropriate

- Answer questions from Primary and Senior coders through the escalation process
- Ability to communicate with other Senior Coders and Physicians
- Accurately enter data into encoder, and other as required software using a personal computer, keyboard and mouse
- Full code capture of ICD 10 codes

UST Health

HCC Coder Associate II

40 hrs./week

04/24/2023-11/05/2023

- Ensures compliance with all applicable Federal laws and regulations related to coding and documentation guidelines for Commercial and Medicare Risk adjustment Payment system.
- Performs remote medical record review to capture all relevant diagnosis codes included in the CMS and HHS Hierarchical Condition Categories (HCC) conditions for Commercial and Medicare Risk Adjustment Payment System.
- Focus on retrospective coding to close HCC gaps and add HCC codes not reported.
- Ensure diagnosis codes are supported by the documentation and ensure adherence with ICD-10CM.

Reli Group/RADV

Senior Medical Coder/Risk Adjustment

40hrs/week

12/30/2019-03/15/2023

- Perform primary and secondary coding validation review of inpatient, outpatient, and physician office medical records per Risk Adjustment Data Validation (RADV) guidelines.
- Perform intake evaluation include validity status of medical records and attestations, non-compliance issues, and other validations checks as required per RADV guidelines
- Perform Medical Record Dispute reviews per RADV guidelines.
- Mediate coding decisions between the Senior and Primary Coders and give feedback to Primary Coders as appropriate
- Answer questions from Primary and Senior coders through the escalation process
- Ability to communicate with other Senior Coders and Physicians
- Accurately enter data into encoder, and other as required software using a personal computer, keyboard and/or mouse
- Follow all established processes and procedures.

Reli Group/CPSC

Clinical Data Abstractor

40hrs./week

11/05/2018-12/30/2019

- Review Hospital Coder's work while abstracting and applying codes on the NEISS (National Electronic Injury Surveillance System) project for the Consumer Product Safety Commission.
- Code from a sample of approximately 100 different hospitals that provide CPSC with data on the emergency department visits associated with consumer products.
- Investigate, analyze, and disseminate injury data and information related to causes and prevention of death, injury and illness also associated with consumer products.
- Review records and send error messages to correct codes according to NEISS Manual.
- Purge medical record narratives of personally identifiable information.
- Perform quality reviews.

Intellis/ Adapt Technical

Medical Abstractor/Auditor

40 hrs./week

04/02/2017-06/18/2018

- Collect data for clinical research projects and validate data in response to quality checks on collected data.
- Provides clinical coding expertise (ICD-9, ICD-10, CPT, and other classifications).
- Perform data collection for adjudicator preparation studies.
- Provide input into the updating and maintenance of current abstraction manual to include client question & answer tracking as well as references and instructions distributed to abstraction/coding staff.
- Performed abstractions using the following: EPIC, Next Gen, Allscripts, PVT, Medent, Aprima, and Picasso.

CIOX Health

Medical Data Abstractor

40 hrs./week

11/23/15-08/01/2

- Collect data for clinical research projects and validate data in response to quality checks on collected data.
- Provide clinical coding expertise (ICD-9, ICD-10, CPT, and other classifications).
- Perform data collection for adjudicator preparation studies.
- Provide input into the updating and maintenance of current abstraction manual to include client question & answer tracking as well as references and instructions distributed to abstraction/coding staff.
- Review patients' records to ensure that all conditions of care, surgeries and procedures are properly documented by the clinician and sequenced in order of importance.

GDIT/Edaptive

Medical Coder/Validation Specialist

40 hrs./week

07/22/12-04/15/2016

- Perform adjudications on medical records and enter the corresponding data into software in accordance with contractual and organizational guidelines.
- Investigate and adjudicate discrepancies between hospital abstractions and CDAC abstractions to determine the "gold standard" answer.
- Determine and record the explanation(s) for the discrepancies and provide educational comments to the hospital or CDAC.
- Perform medical record abstraction when needed to support module production goals.
- Accurately enter collected data into software using a personal computer, keyboard and/or mouse.
- Follow all established validation processes and procedures.
- Maintain security and confidentiality of medical records and Protected Health Information (PHI).
- Consistently meet or exceed productivity and accuracy standards established by the Company.
- Consistently meet attendance standards established by the customer and/or the Company.
- Interact appropriately with peers and other co-workers. Contribute to building a positive team spirit.
- Provide clinical coding expertise (ICD-9, ICD-10, CPT, and other classifications)
- Code diagnosis and procedures utilizing ICD-10, CPT and HCPCS coding systems.

EDUCATION

Career Step – 03/20/2018

Professional Medical Billing and Coding
Certificate of Graduation- Distinguished Honors

Harrisburg Area Community College – 12/2012

Associate's degree- Focus on Health Care Management

PROFESSIONAL AFFILIATIONS

American Health Information Management (AHIMA) Member
American Academy of Professional Coders (AAPC) Member

Application for a City Board, Commission, Committee or Corporation

Profile

Robert _____ Reyna _____
First Name Last Name

Email Address

Street Address

Corpus Christi _____
City

TX _____
State

78408 _____
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 1

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

18

Salon Envy _____
Employer

CEO _____
Job Title

Salon Owner _____
Occupation

Work Address - Street Address and Suite Number

5601 S Padre Island Dr

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

No

Why are you interested in serving on a City board, commission or committee?

I want to make a change in the city

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

No

Demographics

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Robert Reyna

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to HOUSING AUTHORITY

Are you a Housing Authority Resident?

Yes No

The Reinvestment Zone No. 7 (London Area) Board must include a London area taxpayer/property owner. Do you meet any of the following qualifications? *

Resident of Nueces County

Verification

City Code Requirement - Residency

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I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Theodore Thompson
First Name Last Name

Email Address

Street Address

Corpus christi TX
City State

78415
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

Connie Health Head of Sales Executive
Employer Job Title Occupation

Work Address - Street Address and Suite Number

Remote

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No, I do not currently serve on any City board, commission, or committee. However, I am eager to contribute my leadership, business development expertise, and strategic planning skills to serve the community effectively.

Education, Professional and/or Community Activity (Present)

I have over 18 years of executive leadership experience, primarily in sales, business development, and strategic planning. I served as Head of Sales at Connie Health, where I led market expansion initiatives and revenue growth. My background also includes experience in healthcare, technology, and municipal development. I am actively involved in mentorship programs, networking groups, and community initiatives that focus on business growth and economic development.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Economic Development Board - To contribute my expertise in business expansion, revenue growth, and economic strategy. 2. Planning & Zoning Commission - To support smart city growth and infrastructure development. 3. Parks & Recreation Advisory Committee - To enhance public spaces and community engagement.

Why are you interested in serving on a City board, commission or committee?

I am passionate about contributing to the growth and development of Corpus Christi. With my experience in business strategy, sales leadership, and operational management, I believe I can bring valuable insights to support economic development, city planning, and community engagement. Serving on a board will allow me to leverage my expertise to help shape policies that drive sustainable growth, enhance quality of life, and create new opportunities for residents and businesses alike.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

NA

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to ANIMAL CARE ADVISORY COMMITTEE

The Animal Care Advisory Committee preferred representatives from certain categories. Do you qualify for any of the following categories? *

None of the above

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

(For Port of CC) Are you a resident of the Port Authority district and an elector* of Nueces County?

Yes No

Question applies to PORT OF CORPUS CHRISTI AUTHORITY OF NUECES COUNTY, TX

(For Port of CC) Have you been a resident of Nueces County for at least 6 months?

Yes No

Question applies to CORPUS CHRISTI DOWNTOWN MANAGEMENT DISTRICT

The Corpus Christi Downtown Management District must include representatives from certain categories. Do you qualify for any of the following categories? *

- Property Owner in the District
- Resident of the District

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, PLANNING COMMISSION, CORPUS CHRISTI B CORPORATION

Are you a Nueces County registered voter?

Yes No

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

The Capital Improvement Advisory Committee must include representatives from certain industries. Do you qualify for any of the following industries? *

- Real Estate\,

Question applies to CAPITAL IMPROVEMENTS ADVISORY COMMITTEE

One member shall be a representative of the City's extraterritorial jurisdiction if impact fees are proposed. Do you qualify?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you a resident and will have resided in the County Appraisal District for at least 2 years before assuming office on January 1st? (Mandatory: Must meet both criteria)

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Do you currently serve on any District Taxing Unit's governing board? (Yes or no remain eligible)

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you an employee of any of the District's Taxing Units? (Mandatory: If just employee, then ineligible. If employee and also on governing board or elected official of a taxing unit, then remains eligible).

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you related within 2nd degree by consanguinity or affinity (per Chapter 573 Government Code) to an appraiser of Property for Compensation for use in proceedings at the District or represent any property owner(s) in such proceedings? (Yes to either = disqualified)

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Do you own any property on which taxes are delinquent more than 60 days after the date you know or should have known? Exceptions are: (1) Delinquent taxes + penalties / interest being paid in installment agreement (2) Suit to collect is deferred or abated under 33.06 or 33.065

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Have you served on the District's board for all or part of 5 terms? Exception are: (1) Was Tax Assessor - Collector at the time

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you engaged in the business of appraising property for compensation for use in any District proceedings at any time in the preceding 3 years?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you engaged in the business of representing property owners for compensation in proceedings at the District at any time during the preceding 3 years?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Were you an employee of the District at any time in the last 3 years?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Are you a business in which you have a substantial interest a party to a contract with either (1) the Appraisal District or (2) a taxing unit that participates in the District if the contract relates to the performance of an activity governed by the Texas Property Tax Code?

Yes No

Question applies to NUECES COUNTY TAX APPRAISAL DISTRICT

Print your name and add the date to Acknowledge you have read Attachment 2 and understand the duties of a member of the Appraisal District Board of Directors

Verification

City Code Requirement - Residency

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I Agree

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

THEODORE THOMPSON

Head Of Sales | Sales Leadership | Driving Revenue Growth

EXECUTIVE SUMMARY

Seasoned sales executive offering more than 18 years of management experience and a background in business development, change leadership, marketing, & healthcare administration with a history of record-breaking sales experience. A veteran of the U.S. Navy SEAL Team 4 with a track record of developing complex sales programs, driving revenue growth, and cultivating strategic relationships. A natural leader with a proven history of hiring, training, building, and empowering high-performing teams. Strong financial acumen, project management, and problem-solving skills with the ability to identify real obstacles and viable solutions. Executive-level communication and relationship building

CAREER HIGHLIGHTS

- ◆ **Built a network of industry professionals to leverage peer-driven partnerships**, resulting in \$11M revenue growth
- ◆ **Launched products in three new markets and generated \$25M in additional revenue annually** by directing market expansion
- ◆ **Increased quarterly revenue by 30% at Connie Health** through strategic sales initiatives
- ◆ **Achieved \$25M additional revenue annually** by directing market expansion efforts
- ◆ **Reduced staff turnover by 30% and increased team productivity by 20%** through leadership and training programs
- ◆ **Negotiated and secured multi-million dollar contracts**, expanding market share by 18%
- ◆ **Exceeded Medicare Advantage sales targets by 35% at Lumeris**, driving significant revenue growth

EXPERIENCE

CONNIE HEALTH, REMOTE

Head of Sales | March 2023 – Present

- ◆ **Increase overall revenue while spearheading business development initiatives** that are consistent with the company's strategy
- ◆ **Serve as a key member of the executive team** that sets the company's strategic direction aligned with the company's capitalization
- ◆ **Ensure consistent, profitable growth in sales revenues** through the business plan, deployment, and management of sales personnel
- ◆ **Expand the market share** by hiring, training, and developing the sales team

- ◆ **Achieved a 30% increase in quarterly revenue** by developing and executing sales strategies
- ◆ **Expanded market reach by 20% and opened new revenue streams** by establishing key partnerships
- ◆ **Improved team efficiency by 40%** by streamlining sales processes and implementing a robust CRM system
- ◆ **Accomplished a 20% increase in team productivity** by mentoring and developing a high-performing sales team
- ◆ **Increased market penetration by 25%** by driving the successful launch of new products

CONTACT

Corpus Christi, TX

(361) 445-6287

KEY SKILLS

- ◆ Executive Leadership
- ◆ Sales / Business Development
- ◆ Business Development
- ◆ Staff Coaching, Training and Mentoring
- ◆ Healthcare Administration
- ◆ Complex Problem Solving
- ◆ Negotiations & Deal Closure
- ◆ P&L Management
- ◆ Marketing & Communications
- ◆ Customer Service Excellence
- ◆ Client Satisfaction & Retention
- ◆ Stakeholder Management
- ◆ Change Management
- ◆ Relationship Building
- ◆ Revenue Generation
- ◆ Market Expansion
- ◆ Peer-to-Peer Development
- ◆ Strategic Planning & Execution
- ◆ Project Management

EDUCATION

Bachelor of Business Administration in Business Management

Naval Training Command, Ingleside, TX

TECHNICAL SKILLS

Microsoft Office (Word, Excel, PowerPoint, & Outlook)

CONNIE HEALTH, REMOTE

Sales Manager | *March 2021 – March 2023*

- ◆ **Achieved a 40% increase in sales revenue over two years** by leading the strategic redesign of the sales infrastructure
- ◆ **Enhanced forecasting accuracy and increased quarterly targets by 25%** by implementing data-driven sales strategies
- ◆ **Reduced staff turnover by 30% and boosting productivity** by transforming the sales culture with innovative training programs
- ◆ **Improved customer relationship management and retention by 50%** by championing the integration of CRM software
- ◆ **Consistently surpassed sales goals by 15% annually** by designing a tiered sales incentive program
- ◆ **Achieved a 15% increase in annual sales revenue through market penetration and product diversification** by spearheading a sales strategy overhaul
- ◆ **Enhanced customer satisfaction by 20%** by cultivating Peer-to-Peer strategic partnerships
- ◆ **Reduced customer complaints by 25%** by implementing process improvements
- ◆ **Expanded client base by 30%** through targeted sales and marketing initiatives

LUMERIS, SAN ANTONIO, TX

Sales Manager | *2019 – April 2020*

- ◆ **Exceeded Medicare Advantage sales targets by 35%** through effective sales team management
- ◆ **Drove a 40% increase in revenue** by negotiating and closing high-value contracts
- ◆ **Displayed superior leadership in training and educating staff** on all aspects of sales tools and product implementation strategies
- ◆ **Maximized growth opportunities with existing customers** by building strong relationships with key decision makers

SENIOR LIFESTYLE CORP., CORPUS CHRISTI, TX

Executive Director | *2017 – 2019*

- ◆ **Increased facility efficiency by 20%** with streamlined processes.
- ◆ **Enhanced patient satisfaction scores by 15%** through targeted staff training.
- ◆ **Met and exceeded departmental goals** through coaching and managing sales team staff

Director of Sales and Marketing | *2013 – 2016*

- ◆ **Surpassed occupancy and revenue targets by 25%** via strategic marketing campaigns
- ◆ **Boosted facility profitability by 30%** by negotiating lease agreements
- ◆ **Oversaw all aspects of sales and marketing initiatives** along with P&L responsibility in a fast-paced environment

STRYKER, CORPUS CHRISTI, TX

Center Operations Lead | *2010 – 2013*

- ◆ **Consistently achieved monthly sales goals**, resulting in a 30% revenue increase
- ◆ **Reduced operational costs by 20%** by implementing efficiency measures
- ◆ **Developed and drove strategy to increase sales revenues** and customer satisfaction

Sales Manager | *2008 – 2010*

- ◆ **Led teams to a 25% year-over-year increase in sales revenue** while implementing productivity and customer service standards to attract and maintain client relationships
- ◆ **Increased overall sales** through the implementation of strategic marketing campaigns
- ◆ Recipient of three Gold Watch Awards and two National Sales Excellence & Leadership Awards



TRAINING & CERT.

- ◆ Leadership and Management in NEW-AGE BUSINESS – The Wharton School
- ◆ Dale Carnegie Training: Effective Communication
- ◆ Dale Carnegie Training: Relationship Selling Skills
- ◆ Nursing Assistant Program and CNA, Texas
- ◆ Active Member, Corpus Christi Chamber of Commerce
- ◆ Active Networker, Business Network International (BNI))

Application for a City Board, Commission, Committee or Corporation

Profile

Mark _____ Travis _____
First Name Last Name

Email Address

Street Address

Corpus Christi _____
City

TX _____
State

78412 _____
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 2

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

Entire life

Self _____
Employer

Writer _____
Job Title

Journalist _____
Occupation

Work Address - Street Address and Suite Number

4443 Ocean Drive #122

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78412

Which Boards would you like to apply for?

CRIME CONTROL & PREVENTION DISTRICT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

I do not

Education, Professional and/or Community Activity (Present)

I have a B.S. in Sports Media from Oklahoma State University. I have been a credentialed member of the sports media since I was a junior at Flour Bluff High School. I have been covering the NBA as a credentialed reporter since 2008, including several years covering the Spurs, Mavericks and Rockets for the Corpus Christi Caller-Times. In 2013 and 2014, I covered the NBA Finals in San Antonio and Miami, and in 2012 I covered the Team USA Basketball's journey from training camp in Las Vegas, to New York, Washington and eventually the Olympic Games in London. Recently I began contributing local human-interest stories for The Bend magazine, which has allowed me to interface more directly with various sects of the community. After spending most of my career trotting the globe. I believe my job has blessed me with a worldliness that compliments my intense familiarity with the Corpus Christi area as a lifelong resident.

Why are you interested in serving on a City board, commission or committee?

As a journalist, I spend a lot of time interacting with the community, canvassing our local terrain to tell stories that resonate with all of us as neighbors. I recently did a story on a local nonprofit that provides boxing classes to Parkinson's patients. I visited the class and spoke to a dozen patients, all of whom outperformed me during the rigorous workout, I might add. It was the first time in my career that the line between professional and personal was blurred; though I was there just to observe the class and report on it, I felt a strong desire to contribute in a more tangible, lasting capacity. This sensation spurred me to pursue a spot on a local advisory board, for me to do more than just observe and report for a change. I chose the crime control and prevention board because I support local law enforcement (full disclosure: I have a relative on the force) and, as an avid dog walker, I traverse five or six miles of the heavily-trafficked streets of Ocean Drive, Alameda and Santa Fe on a daily basis, so I am always looking for ways to improve the safety of my neighborhood.

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Mark Travis

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

The Reinvestment Zone No. 7 (London Area) Board must include a London area taxpayer/property owner. Do you meet any of the following qualifications? *

Resident of Nueces County

Verification

Mark Travis

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I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree