



23645 Mercantile Road, Suite A
 Beachwood, Ohio 44122
 216-831-1800

Customer Information

Name: The City of Corpus Christi
 Contact: David Trevino
 Address:
 Phone:
 Project: Passive CWDM Network Quote for The City of Corpus Christi

Date: 1/3/2014 Expiration Date: 2/2/2014
 Prepared by: Ocie Perry
 Tel: 216 831-1800 ext 117

Part Number	Description	Item Price	Total Quantity	Total Extended Price	City Hall	Waste Bldg	Spares
CWDM-AF03C-RBL	8 Channel CWDM MuxDemux, 1470-1610nm, Mon, 1310 PB, LC, Rack Mount, Rev B	\$1,699.00	2	\$3,398.00	1	1	
WDM-CHASSIS-RB	1RU two Slot Chassis for relay rack modules Rev B	\$149.00	2	\$298.00	1	1	
10GXFP1470CWDM70	10 GIG CWDM1470 XFP 70KM	\$2,338.00	2	\$4,676.00	1	1	
10GXFP1490CWDM70	10 GIG CWDM1490 XFP 70KM	\$2,338.00	2	\$4,676.00	1	1	
10GXFP1510CWDM70	10 GIG CWDM1510 XFP 70KM	\$2,338.00	2	\$4,676.00	1	1	
10GXFP1530CWDM70	10 GIG CWDM1530 XFP 70KM	\$2,338.00	2	\$4,676.00	1	1	
1000SFP1550CWDM80R2	1 GIG E CWDM 1550 SFP 80KM, REVISION 2	\$458.00	3	\$1,374.00	1	1	1
10GXFP1610CWDM70	10 GIG CWDM1610 XFP 70KM (maintenance channel)	\$2,338.00	2	\$4,676.00	1	1	
ATTEN10dBLCCLC	10 DB ATTENUATOR LC LC	\$20.00	0	\$0.00			
Installation Service	Two on-site technicians for 8 hours of work to validate all 8 channels			\$2,000.00			
Management Discount - 5%				-\$1,522.50			
Shipping Costs	FedEx Standard			\$76.00			
Total				\$29,003.50	\$13,996.00	\$13,996.00	\$458.00

Planning Note

The Champion ONE equipment carries a five year warranty. A maintenance channel for the 10GigE services is quoted. If an XFP fails, roll service to the maintenance channel and return the failed part to Champion ONE for repair or replacement using the RMA process. A spare SFP is quoted. If a SFP fails, replace it with the spare and return the failed part via the RMA process. The current lead time is 6 weeks ARO. Champion ONE Terms and Conditions are attached. Installation service is quoted for two technicians at 8 hours of work. A detailed Scoop of Work will be prepared for your signature.

Tech Note

10dB Attenuators are required if any lab testing is planned.