

RFP No.4119 Workers Compensation TPA

| Proposal Evaluation | Score | AS&G | CAS | Medicus RX | Sedgwick | Tristar |
|--|------------------|-------------|-------------|-------------|-------------|-------------|
| Minimum Qualifications | Pass/Fail | Pass | Pass | Pass | Pass | Pass |
| Licensing-Worker's Compensation or All Lines Claims Adjuster's License | | ✓ | ✓ | ✓ | ✓ | ✓ |
| At least one employee of the City's assigned Service Team with a Chartered Property Casualty Underwriter (CPCU) certification, or Associates in Risk Management (ARM) or Certified Risk Management (CRM), or Certified Insurance Counselor (CIC), or a bachelor's degree in Risk Management/Insurance. | | ✓ | ✓ | ✓ | ✓ | ✓ |
| Required 10 years in business | | ✓ | ✓ | ✓ | ✓ | ✓ |
| No outstanding regulatory issues last 5 years | | ✓ | ✓ | ✓ | ✓ | ✓ |
| References Provided for firm | | ✓ | ✓ | ✓ | ✓ | ✓ |
| Technical Proposal | 60 | 26.4 | 41.6 | 19.1 | 39.2 | 47.6 |
| Ability to provide On-site Service | 15 | 5.4 | 7.2 | 4.2 | 6.6 | 9.0 |
| Firms Experience | 15 | 7.2 | 11.6 | 4.9 | 11.6 | 11.8 |
| Team Experience | 15 | 7.8 | 11.0 | 5.4 | 11.4 | 13.8 |
| Ability to perform Project | 15 | 6.0 | 11.8 | 4.6 | 9.6 | 13.0 |
| Interview | 20 | 0.0 | 18.2 | 0.0 | 17.0 | 13.0 |
| Ability to provide On-site Service | 5 | N/A | 3.6 | N/A | 3.4 | 2.4 |
| Firm's Experience | 5 | N/A | 5.0 | N/A | 4.6 | 3.4 |
| Ability to perform Project | 5 | N/A | 4.6 | N/A | 4.6 | 3.4 |
| Ability to perform Project | 5 | N/A | 5.0 | N/A | 4.4 | 3.8 |
| Price | 10 | N/A | 9.7 | N/A | 9.7 | 10.0 |
| Based on lowest pricing | \$924,717 | N/A | \$955,644 | N/A | \$950,000 | \$924,717 |
| Local Preference | 10 | 2.0 | 0.0 | 1.0 | 0.0 | 7.0 |
| Total | 100 | 28.4 | 69.5 | 20.1 | 65.9 | 77.6 |

Technical Proposal Scores

| Proposal Evaluation | Score | AS&G | CAS |
|------------------------------------|--------------|-----------------|-------------|
| Technical Proposal | 60 | 26.4 | 41.6 |
| Ability to provide On-site Service | 15 | 5.4 | 7.2 |
| Firms Experience | 15 | 7.2 | 11.6 |
| Team Experience | 15 | 7.8 | 11 |
| Ability to perform Project | 15 | 6 | 11.8 |

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|-------------------|-----------------|----------------|
| 19.1 | 39.2 | 47.6 |
| 4.2 | 6.6 | 9 |
| 4.9 | 11.6 | 11.8 |
| 5.4 | 11.4 | 13.8 |
| 4.6 | 9.6 | 13 |

Interview Scores

| Proposal Evaluation | Score | AS&G | CAS |
|------------------------------------|--------------|-----------------|-------------|
| Interview Scores | 25 | 0.0 | 18.2 |
| Ability to provide On-site Service | 5 | N/A | 3.6 |
| Firm's Experience | 5 | N/A | 5 |
| Ability to perform Project | 15 | N/A | 4.6 |
| Ability to perform Project | 0 | N/A | 5 |

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|------------|-------------|-------------|
| 0.0 | 17.0 | 13.0 |
| N/A | 3.4 | 2.4 |
| N/A | 4.6 | 3.4 |
| N/A | 4.6 | 3.4 |
| N/A | 4.4 | 3.8 |

Pricing Scores

| Proposal Evaluation | Score | AS&G | CAS |
|----------------------------|--------------|-----------------|--------------|
| Price | 10 | N/A | 9.68 |
| Subtotal Price by Firm | | N/A | \$955,644.00 |

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|-------------------|-----------------|----------------|
| N/A | 9.73 | 10.00 |
| N/A | \$950,000.00 | \$924,717.00 |