



AGENDA MEMORANDUM

Action Item for the City Council Meeting December 7, 2021

DATE: December 7, 2021

TO: Peter Zanoni, City Manager

FROM: Mike Markle, Chief of Police
MikeMa@cctexas.com
(361) 886-2601

Josh Chronley, Assistant Director Finance-Procurement
JoshC2@cctexas.com
(361) 826-3169

Purchase of Ammunition for the Corpus Christi Police Department

CAPTION:

Resolution authorizing the purchase of ammunition for the Corpus Christi Police Department's Training Division from ProForce Marketing, Inc., dba ProForce Law Enforcement, of Prescott, Arizona, to conduct firearms training for a total amount of \$171,395.30, with FY 2022 funding available in the General Fund, Crime Control and Prevention District, and Police Grants Fund.

SUMMARY:

This resolution authorizes the purchase of ammunition for the Police Department from ProForce Marketing, Inc., dba ProForce Law Enforcement. The Training Division of Corpus Christi Police Department (CCPD) will use the ammunition to conduct firearm training of Police Cadets and sworn personnel.

BACKGROUND AND FINDINGS:

The training ammunition is used to train Police Cadets during the academy, yearly qualification trainings, and in-service trainings for sworn personnel.

CCPD currently has a two-year agreement with GT Distributors, Inc. for ammunition. The contract was approved by City Council in July 2020, and it is from the Texas Smart Buy Purchasing Cooperative. The contract amount is \$202,238.76 and provides for the supply of seven different types of ammunition (two of the types are used by CCPD for training). The agreement with GT Distributors, Inc. does provide for the supply of different types of ammunition; however, the vendor's ability to obtain and deliver the two types of ammunition that CCPD uses for training has been adversely affected by the COVID-19 pandemic, limited ammunition manufacturing, and shipping delays. As a result, the turnaround time for GT Distributors, Inc. to provide CCPD with the training ammunition is over twelve months; therefore, the vendor currently cannot meet the needs of CCPD for supplying training ammunition in a timely manner.

As a result, CCPD has reached out to several ammunition vendors, both locally and otherwise, in an effort to procure training ammunition; however, none have agreed to enter into a supply agreement with the City because of the overall volatility of ammunition prices and availability which has been worsened by the COVID-19 pandemic, manufacturing shortages, and shipping delays. Two of the ammunition suppliers that the City has reached out to, Gulf State Distributors and Cheaper Than Dirt, both quoted turnaround times of approximately a year or more. Another ammunition distributor, Big Country Sporting Goods, did not provide a quote in response to the City's request.

Furthermore, many vendors, including GT Distributors, Inc., cannot comply with current Buy Board bids because of the inability to obtain ammunition, which is resulting in much higher prices when requested price quotes are received. CCPD will continue to search for a provider(s) to ensure ammunition availability and competitive pricing in the long-term.

In the interim, CCPD has been making non-contract related purchases as needed for training ammunition from ProForce Marketing, Inc., dba ProForce Law Enforcement. CCPD receives the ammunition from ProForce Marketing, Inc. within 60 to 90 days from date of purchase, which is an acceptable timeframe and allows CCPD to continue operations as normal. The per unit price change for purchasing the 9mm training ammunition from ProForce Marketing, Inc. is an increase of approximately 8% and the per unit price change for purchasing the .223 training ammunition from ProForce Marketing, Inc. is a decrease of approximately 3%, as compared to spot purchase pricing from GT Distributors, Inc. Additionally, the turnaround time for ProForce Marketing's training ammunition is much quicker than that of GT Distributors, Inc.'s training ammunition.

PROCUREMENT DETAIL:

This procurement falls under a statutory exception within Local Government Code, Section 252.022(a) (2), as this purchase is necessary to provide to preserve or protect the public health and safety of Corpus Christi residents. This Code exempts these contracts and procurements from the State's competitive bidding requirements because it is necessary.

ALTERNATIVES:

The alternative to accepting this motion would be to require CCPD to purchase ammunition on an as needed basis on individual orders which would not be as productive and would delay training qualifications for CCPD cadets and officers.

FISCAL IMPACT:

The fiscal impact in FY 2022 is \$171,395.30 to be funded by the General Fund, Crime Control and Prevention District, and Police Grants Fund.

FUNDING DETAIL:

Fund:	1020	General Fund
Organization/Activity:	11740	Police Uniform
Mission Element:	151	Respond To Law Enforcement Calls
Project # (CIP Only):	N/A	
Account:	520090	Minor Tools and Equipment
Amount:	\$56,250.86	

Fund:	9010	Crime Control
Organization/Activity:	11711	Police Officer Costs
Mission Element:	151	Respond To Law Enforcement Calls
Project # (CIP Only):	N/A	
Account:	520090	Minor Tools and Equipment
Amount:	\$73,454.04	

Fund:	1074	Police Grants Fund
Organization/Activity:	826100F	Law Enforcement Trust Fund Federal
Mission Element:	151	Respond To Law Enforcement Calls
Project # (CIP Only):	N/A	
Account:	520090	Minor Tools and Equipment
Amount:	\$41,690.40	

RECOMMENDATION:

Staff recommends approval of this resolution authorizing the purchase of ammunition for the Corpus Christi Police Department, from ProForce Marketing, Inc., dba ProForce Law Enforcement, as presented.

LIST OF SUPPORTING DOCUMENTS:

Price Sheet