



CITY OF
CORPUS CHRISTI

AGENDA MEMORANDUM

Action Item for the City Council Meeting August 11, 2026

DATE: August 11, 2026

TO: Peter Zaroni, City Manager

FROM: Juan Rivera
Director of Asset Management
JuanR7@corpuschristitx.gov
(361) 826-1674

Mike Markle, Chief of Police
MikeMa@corpuschristitx.gov
(361) 886-2601

Sergio Villasana
Director of Finance & Procurement
SergioV2@corpuschristitx.gov
(361) 826-3227

Upfitting Services for Police Vehicles

CAPTION:

Motion authorizing execution of a one-year service agreement with Gulf Coast Fleet and Truck Equipment, LLC, of Corpus Christi, through the Interlocal Purchasing System ("TIPS"), in an amount not to exceed \$700,839.92, for upfitting services for Police vehicles, with FY 2026 funding of \$192,458.52 from the Crime Control Fund, \$363,532.76 from the Fleet Equipment Replacement Fund, and \$144,848.64 from the General Fund.

SUMMARY:

This motion authorizes the execution of a one-year service agreement with Gulf Coast Fleet and Truck Equipment, LLC, of Corpus Christi, for the upfitting of 30 Ford F-150 Responder Patrol Units and two Ford F-150 Responder K9 Units for the Corpus Christi Police Department (CCPD).

BACKGROUND AND FINDINGS:

The proposed one-year service agreement will allow for the purchase and installation of upfitting kits for 32 police vehicles. The upfitting kits include accessories and equipment

such as lights, full compartment partitions, sirens, push bumpers, and center console keyboard mounts. The proposed agreement also provides a one-year warranty for the upfitting kits and associated workmanship. The kits will be installed on 30 Ford F-150 Responder Patrol Units and 2 Ford F-150 Responder K9 Units. The upfitting for all 32 police vehicles is estimated to be completed in 10 months.

PROCUREMENT DETAIL:

This procurement is through the TIPS Cooperative. Contracts awarded through TIPS have been competitively procured in compliance with local and state procurement requirements.

Gulf Coast Fleet and Truck Equipment, LLC is offering a 10% discount through the TIPS cooperative and is the only local service provider certified and authorized to provide the upfitting services for Police units and the electronics involved. Due to certifications and training, the previous labor rate of \$90 per hour has increased to \$100 per hour since 2023.

ALTERNATIVES:

The alternative is not to approve the one-year service agreement to purchase and install the vehicle upfitting kits; however, this will mean that the necessary equipment will not be installed in the 30 patrol police vehicles and two K9 units. Without the necessary equipment installed, the police vehicles will not be able to be placed into service.

FISCAL IMPACT:

The FY 2026 fiscal impact of these purchases is \$700,839.92, funded by the Crime Control Fund in the amount of \$192,458.52, the Fleet Equipment Replacement Fund in the amount of \$363,532.76, and the General Fund in the amount of \$144,848.64.

Funding Detail:

Fund Name	Accounting Unit	Account No.	Activity	Amount
Crime Control Fund	9010-29-11717	550020		\$192,458.52
Fleet Equipment Replacement Fund	5111-13-11701	550020		\$363,532.76
General Fund	1020-29-11740	550020		\$144,848.64
Total				\$700,839.92

RECOMMENDATION:

City staff recommends the approval of this motion to execute a one-year service agreement with Gulf Coast Fleet and Truck Equipment, LLC of Corpus Christi, for the Corpus Christi Police Department.

LIST OF SUPPORTING DOCUMENTS:

Service Agreement
Price Sheet