

RFP No. 5874 Stop Loss Insurance

Summary Evaluation Matrix

Sr. Buyer Marco Lozano

Staff Recommends

Proposal Evaluation	Score	Blue Cross and Blue Shield of Texas	Swiss Re / Stealth	Wellpoint / Stealth	Sun Life / Stealth	Symetra / Stealth
		Richardson, Texas	Scottsdale, Arizona	Scottsdale, Arizona	Scottsdale, Arizona	Scottsdale, Arizona
Minimum Qualifications		Pass	Pass	Pass	Pass	Pass
Required five years in business	Pass/Fail	✓	✓	✓	✓	✓
Licensing/Certification	Pass/Fail	✓	✓	✓	✓	✓
No material lawsuits during last 5 years	Pass/Fail	✓	✓	✓	✓	✓
No material regulatory issues last 5 years	Pass/Fail	✓	✓	✓	✓	✓
References Provided for firm	Pass/Fail	✓	✓	✓	✓	✓
Minimum Qualifications	Pass/Fail	Pass	Pass	Pass	Pass	Pass
Local Preference						
Points	10.0	0.0	0.0	0.0	0.0	0.0
Technical Proposal						
Cost	35.0	35.0	34.8	34.3	17.6	10.1
Financial Stability	15.0	15.0	14.1	11.3	14.1	13.1
Claims Processing	20.0	18.3	15.0	10.8	13.3	11.7
Past Performance & Communication	10.0	9.8	4.6	2.7	7.1	4.2
Subtotal Technical Proposal	80.0	78.1	68.4	59.1	52.1	39.0
Competitive Range Subtotal	90.0	78.1	68.4	59.1	52.1	39.0
Interview						
Firms' Experience (5 points)	5.0	* 0	* 0	* 0	* 0	* 0
Understanding of Project Scope (5 points)	5.0	* 0	* 0	* 0	* 0	* 0
Subtotal Interview	10.0	0.0	0.0	0.0	0.0	0.0
Total	100.0	78.1	68.4	59.1	52.1	39.0

* Due to scoring gap, and travel costs, Committee selected not to conduct and include Interview scores.