



CITY OF CORPUS CHRISTI
**PARKS &
RECREATION**

Lease Amendment with Foresight Corpus Christi Golf,
LLC.
Foresight's Annual Operation Updates

March 17, 2026

Gabe Lozano Golf Center



2 City of Corpus Christi

SUMMARY:

- This ordinance amends the terms of a current lease agreement with Foresight Golf for the management & operation of both golf courses.
- The ordinance proposes to amend the initial lease term of 10 years to 30 years.
- The intent is to further prolong Foresight's partnership with the City to assure Foresight maximizes its investment recovery.



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Proposed Amendment:



Oso Beach Golf Course

| | Start date | End Date | Term |
|---|------------------|------------------|----------|
| Initial Lease | February 1, 2011 | January 31, 2021 | 10 years |
| Initial Lease with 1 st Extension Term | January 31, 2021 | January 31, 2031 | 10 years |
| The Proposed Lease | February 1, 2011 | January 31, 2041 | 30 years |
| Proposed Lease with 1 st Extension | January 31, 2041 | January 31, 2046 | 5 years |
| Proposed Lease with 2 nd Extension | January 31, 2046 | January 31, 2051 | 5 years |

- The amended agreement will begin on February 1, 2011, and expires on January 31, 2041, with an option of two, five-year extension terms.
- The lease shall not exceed 40 years and shall not extend past January 31, 2051.



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RECOMMENDATION:

Staff recommend approval of the amended lease agreement with Foresight Golf.



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Annual Operations Update

Gabe Lozano & Oso Beach Golf Courses



Recent Infrastructure Improvement

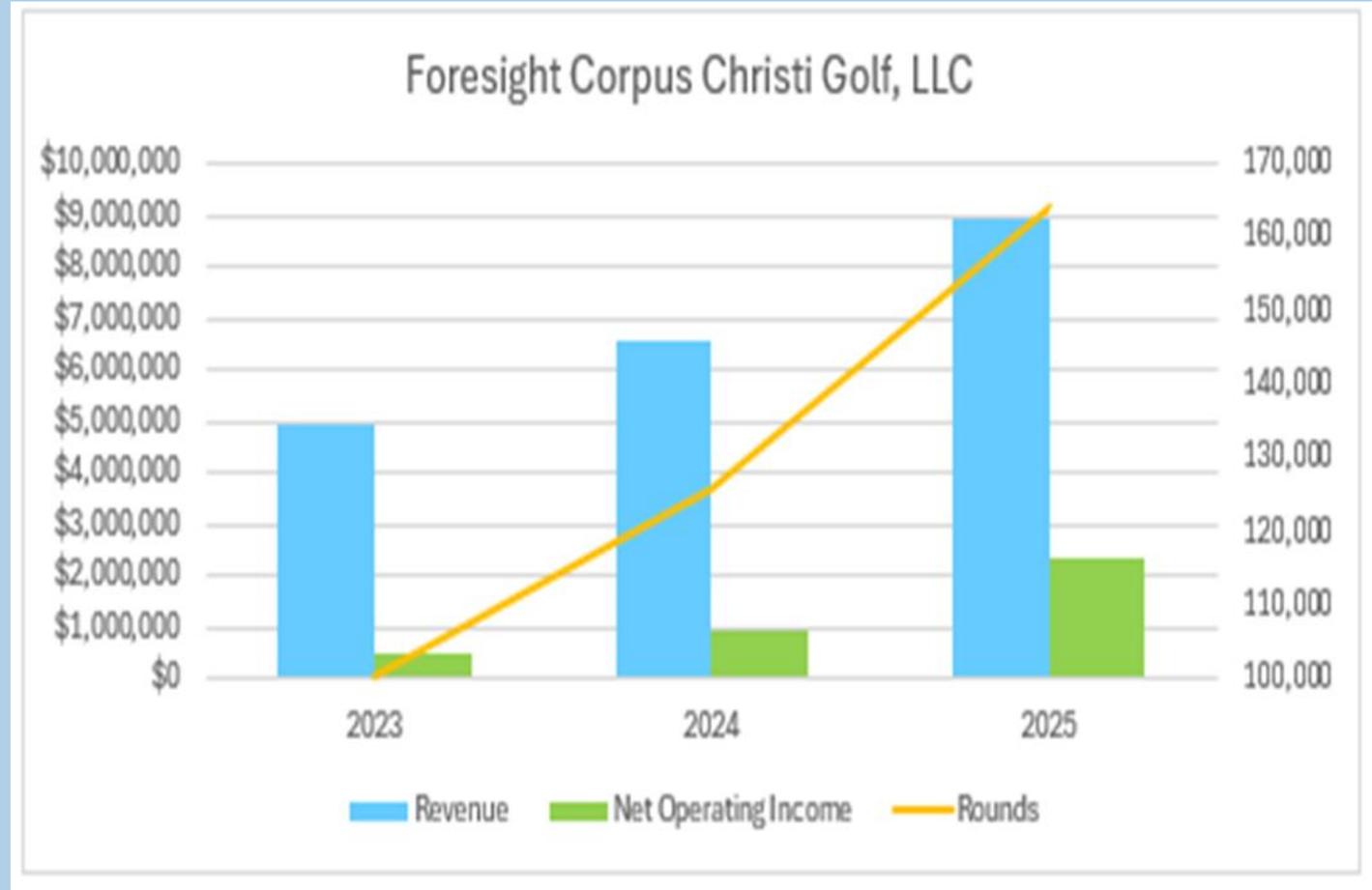
- Complete remodel of The Firefly golf course and practice range was completed in July 2024.
- The \$4.4 million improvement was funded by the Certificates of Obligation, Type B Sales Tax and the Golf Enterprise Fund.
- The course and range features innovated LED light system and ball tracker technology
- The now “State of the art” the practice area has 50 hitting stations- an increase from 35 existing hitting stations, and full short game facilities.



FINANCIAL HIGHLIGHTS:



Oso Beach Golf Course



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OPERATIONAL HIGHLIGHTS



- In 2025, the Firefly golf course’s first full year of business, it sold 51,092 rounds of golf and \$1,465,784 in green fees.
- Between the Firefly and the new practice facility, revenue has grown from approximately \$315,000 per year in 2022, to \$2,358,000 in 2025.
- The innovative LED system provides for extended nighttime play and practice by more than 50 percent and has had an uplifting effect on all golfers in Corpus Christi.
- The regulation course at The Lozano Golf Center, **The Blue Heron** had its best year in 2025 with 55,322 rounds sold and \$3,564,522 in revenue.
- In 2025, **Oso Beach** also had its best year with 57,484 rounds sold and \$2,983,501 in revenue.



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GOLF INSTRUCTION



- CCISD and UIL Junior Golf
- Junior Golf Camps - First Beginnings
- Junior Golf Academy
- Junior Golf Play
- Learn to Play Golf
- Tuesday Night Shootout





Thank you for embracing and participating in making golf in the City of Corpus Christi be the best that it can be!

Questions?



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