

AIRPORT BOARD

Three (3) vacancies with terms ending 4-4-2027.

Duties

The Airport Board advises the City Council concerning matters relating to the aviation interests of the City of Corpus Christi and the operation of the Corpus Christi International Airport facilities for the promotion of those interests.

Composition

Ten (10) members appointed by the City Council for three-year staggered terms.

Creation / Authority

Section 2-175, Code of Ordinances; Ord. Nos. 17012, 4-28-82; 17748, 7-27-83; 19829, 7-07-87; 20327, 5-24-88; 021661, 5-25-93; 023755, 8-31-99; 032475, 6-22-21.

Meet

Last Wednesday of every month, 3:30 p.m.,
International Airport Board Rm.

Member size

10

Term length / limit

3 years / 6 years

Staff Liaison

Adelle Ives

Name	District	Term	Appt. date	End date	Appointing Authority	Position	Status	Category	Attendance
John P. LaRue	District 2	1	4/13/2021	4/4/2024	City Council	Vice-Chair	Seeking reappointment		10/10 meetings - 100%
Hans O. Schumann	District 3	1	4/13/2021	4/4/2024	City Council		Seeking reappointment		8/10 meetings - 80% (2 excused absences)
Paul A. Cameron Jr.	District 4	2	1/17/2017	4/4/2024	City Council		Met the six-year service limitation		
Rosie G. Collin	District 5	1	4/13/2022	4/4/2025	City Council		Active		
Kusumakar Sooda	District 5	2	4/9/2019	4/4/2025	City Council		Active		
Travis Patterson	District 2	Partial	11/14/2023	4/4/2025	City Council		Active		
Jeremy V. Taylor	District 4	1	4/11/2023	4/4/2026	City Council		Active		
Randall M. Hicks	District 4	2	6/16/2020	4/4/2026	City Council	Chair	Active		
Ricardo L. Talavera	District 5	Partial	6/13/2023	4/4/2026	City Council		Active		
Rey M. Saenz	District 1	1	4/11/2023	4/4/2026	City Council		Active		
Brett Oetting	District 2	N/A	N/A	N/A	CVB	Ex-Officio, Non-voting	Active	CCCVB CEO	
Mike Culbertson		1	N/A	N/A	CCREDC	Ex-Officio, Non-voting	Active	CCREDC CEO	

AIRPORT BOARD

Applicants

Name	Status	District
Tony Arredondo	Applied	District 1
Kimberly D. Barrientos	Applied	District 5
Nichelle N. Guerrero	Applied	District 5
Alan A. Guggenheim	Applied	District 4
Joe C. Harvey	Applied	District 4
Shawn Karaca	Applied	District 5
John P. LaRue	Seeking reappointment	District 2
Donnell (Don) H. Laux	Applied	District 1
Kristen Martinez	Applied	District 4
Burriss W. McRee	Applied	District 5
Brian T. O'Callaghan	Applied	District 2
Matthew V. Philomeno	Applied	District 4
Vincent Scheerer	Applied	District 4
Hans O. Schumann	Seeking reappointment	District 3
Lynne Tatum	Applied	District 2
Arthur C. Wallace	Applied	District 4
Robert A. Williams	Applied	District 5

Application for a City Board, Commission, Committee or Corporation

Profile

Tony Arredondo
First Name Last Name

Email Address

Street Address

Corpus Christi
City

TX
State

78410
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 1

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

15 years

Bonco LLC CEO
Employer Job Title

Self -Entrepreneur
Occupation

Work Address - Street Address and Suite Number

600 west Austin st.

Work Address - City

Driscoll

Work Address - State

Tx

Work Address - Zip Code

78410

Work Phone

361-947-8036

Tony Arredondo

Work E-mail address

tonyent62@gmail.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Business Professionals

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Airport Board

Why are you interested in serving on a City board, commission or committee?

Interesting in Airport Committe seeing growth for City of Corpus Christi.

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/a

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/a

Board-specific questions (if applicable)

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Mrs Kimberly D Barrientos
Prefix First Name Middle Initial Last Name

Email Address

Street Address

Corpus Christi TX 78414
City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

7

Boys & Girls Clubs of the Coastal Bend President/CEO
Employer Job Title

Work Address - Street Address and Suite Number

3902 Greenwood Dr

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78416

Work Phone

361-853-2505

Mrs Kimberly D Barrientos

Work E-mail address

kbarrientos@bgccb.org

Preferred Mailing Address

Work Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

I have a Masters of Business Degree from South Dakota. I have spent the last 20+ years working in Not-for-Profit organizations dealing with children. I obtained a Masters of Business in 2010 and have an undergrad degree in accounting. Recently, I graduated from Leadership Corpus Christi Class 51 and I am a member of a Youth Advocacy Committee. I stay very involved with children's issues through collaborations with other organizations.

Why are you interested in serving on a City board, commission or committee?

So I can give back to the community in a broader fashion.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Mrs Kimberly D Barrientos

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

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Yes No

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N/A

Mrs Kimberly D Barrientos

Board-specific questions (if applicable)

Verification

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Kimberly D. Barrientos

3225 Turkey Hollow Ct. Corpus Christi, TX 78414 | 605-370-7315 | [REDACTED]

Executive Summary

Performance-driven senior executive practiced in creating and implementing strategies while revitalizing and motivating staff to meet goals and challenges. Excel in brand positioning, revenue growth and diversification, strong financial and budget management and driving operational excellence. Promote a strong focus on internal and external customer service and satisfaction. Strong background in cross-departmental project management, information technologies utilization, and resource development.

Executive Leadership Competencies

- Business Forecasting, Strategic Planning and Growth
- Organizational Restructuring and Performance Enhancement, Staff Management and Training
- P&L Management /Improvement
- Budgeting/Cost Controls
- Articulate communicator, capable of building lasting relationships with Board of Directors and Senior Management
- Visionary, with track record for finding innovative ways to grow revenue and increase margins/ROI
- Expertise in the analysis and deployment of special projects

Track Record of Success

- Led cross-functional teams that collaborated, as a focused unit, to achieve aggressive organizational goals and drive the evolution of concepts into achievable organizational strategies
- Through strategy and fiscal management, the Boys & Girls Clubs of the Coastal Bend has been operating in the black for the last four after losing revenue for many years. Since 2017, each year revenues increased double digits from the prior year. Year-to-date in 2021, revenues have increased by 185%
- Created three new Special Event Fundraisers to provide unrestricted operating funding for the Boys & Girls Clubs of the Coastal Bend. Each year since 2017, revenues have increased from these events. In 2020, all three events were canceled due to COVID-19; however, BGCCB was able to respond quickly and created a virtual race that generated \$50,000 for the organization. In 2021, revenues from Resource Development was over \$1.5 MM raised through foundations and grants not counting the special events
- Launched a Branding and Marketing Campaign to bring visibility to the Boys & Girls Clubs of the Coastal Bend which increased membership approximately 50% in 2017, with smaller increase in subsequent years through 2021
- Expanded Boys & Girls Club programming to three new sites
- Created Community Partnerships and collaborated with local businesses, other Non-Profit Organizations and School Districts for the benefit of the youth we serve

Professional Experience

CHIEF EXECUTIVE OFFICER | BOYS & GIRLS CLUBS OF THE COASTAL BEND | NOVEMBER 2016 TO PRESENT

Direct overall operations and P & L management for the organization and strategic direction with full responsibility for the bottom-line factors, including financial operations, fundraising, program and program expansion. Oversee multi-site operations.

- Guide, support and serve the Board of Directors in establishing goals and developing policies, procedures, budgets and programs that fulfill the mission of The Boys & Girls Clubs of the Coastal Bend.
- Provide professional leadership to the Board of Directors to assure development of an effective and motivated board, including identification, recruitment, training and involvement of members in meeting the goals of the organization.
- Develop and implement plans to generate revenue through a variety of fundraising techniques.
- Implement administrative and operational systems to support effective operations
- Provides dynamic leadership to Club staff through the establishment of goals, objectives, and procedures by developing administrative and operational standards by which goals will be met
- Develop a strong team that is engaged and works well together
- Develop, implement, and monitor the Club's annual budget
- Build relationships, develop strategic alliances and collaboration with community leaders, local officials, and the local school systems.
- Develops long-range forecasts and maintains long-range financial plans

EXECUTIVE DIRECTOR OF ADMINISTRATIVE SERVICES | FIRST BAPTIST CHURCH | MAY 2015 TO NOVEMBER 2016

Direct overall operations and P & L management for the organization and strategic direction with full responsibility for the bottom-line factors, including financial operations, fundraising, program and program expansion for First Baptist Church, FBC Preschool and Childcare Center.

Functional areas of management involved strategic planning, payroll and human resources management, creating and monitoring organization's budgets, accounting, financial reporting and physical plant assets; manage information technology; develop business and operating goals for the organization; create and implement business models and marketing and communications for FBC Preschool and Children's Center; write and implement grants.

- Implements and improves the operational systems, processes and policies in support of the organization's mission; specifically, directs management, information flow and reporting, business process and organizational planning
- Manages and increases the effectiveness and efficiency of support services (HR, IT and Finance), through improvements to each function as well as coordination and communication between support and business functions
- Ensures proper asset management and adherence to entity budgets and disbursement restrictions as provided by donors and established policies
- Develops long-range forecasts and maintains long-range financial plans

- Manages the organization's staff, including the Director of the Children's Center, Director of Preschool Program, custodial staff, office staff, and other team members as assigned

CHIEF OPERATING OFFICER | GIRL SCOUTS-- DAKOTA HORIZONS | OCTOBER 2013 TO APRIL 2015

Direct overall operations and P & L management for the organization which includes Headquarters, four districts, and 14 camps, throughout North Dakota and South Dakota encompassing 164,000 square miles. Established membership, volunteer and program performance indicators, operating goals, membership and volunteer recruitment and retention strategies and initiatives, and created productivity improvement processes.

Functional areas of management involved strategic planning, human resources, business development, marketing and finance. Instrumental in the development and implementation of an entire organizational restructuring to tighten focus, streamline operations, and foster an atmosphere of empowerment and accountability.

- Provided effective coaching, supervision and mentoring to eight directors (four District Directors, Volunteer, Membership and Program Directors, and Communications Director)
- Implemented standards and expectations, coupled with policies and procedures, ensuring that staff are held accountable for achieving goals and strategies of the organizations
- Implemented incentive program for staff achievement of organizations goals and strategies
- Created staff training manuals to increase efficiency and effectiveness of membership and volunteer recruitment and retention

CHIEF FINACIAL OFFICER | GIRL SCOUTS-- DAKOTA HORIZONS | JUNE 2007-OCTOBER 2013

Directed the utilization and conservation of the organization's assets and resources ensuring that utilization reflects and facilitates achievement of the strategies and goals established by the Board of Directors and CEO. Contributed to the overall policy development of the council.

Functional areas of management involved all aspects of financial and budget management and reporting for the \$7.2 million organization, human resources & payroll, cash and investment management, risk management, retail inventory management and controls, facilities management, product sales and strategic planning.

- Provided effective coaching, supervision and mentoring to six directors (Finance, Facilities, Retail Operations, Information Technology, Human Resources and Product Sales)
- Coordinated annual external audit of council, implemented audit recommendations and monitored compliance in order to maintain proper internal controls. External audit reports over the past eight years contained no material observations
- Increased retail sales growth by 45% over a three-year period
- Increased Product Sales by 15% from 2011 to 2013

CHIEF OPERATING OFFICER | YWCA | OCTOBER 2004 – JUNE 2007

Directed overall operations and fiscal management of the non-profit organization with 200+ employees, 2500 volunteers, and 20,000 members. Managed annual budget of \$3.1 million and led director team of eight to exceed organizational goals. Accountable for strategic planning and management, finance management, human resources, fundraising, facilities, and policy making.

Functional areas of management involved strategic planning, financial and budget management and reporting, human resources & payroll, cash and investment management, business development, and marketing.

- Completed special projects for the CEO and Board of Directors empowering the organization to make informed business and financial decisions
- Developed and evaluated Youth, Aquatics, Childcare, and Membership Programs to ensure successful outcomes programmatically and financially

- Composed United Way and Grant Applications
- Solicited contributions from foundations, corporations and individuals to support both restricted and unrestricted needs of the organization
- Analyzed and prepared reports for Board of Directors, CEO and Directors on organization's cash flow, investments, fixed assets, and financial statements to maximize profitability

Education

Masters of Business Administration | 2010 | University of Sioux Falls- Sioux Falls, SD (GPA-3.6)

Bachelors of Science Managerial Accounting | 2002 | National American University-Sioux Falls, SD (Graduated Class Salutatorian with GPA-3.9)

Application for a City Board, Commission, Committee or Corporation

Profile

Nichelle _____ N _____ Guerrero _____
 First Name Middle Initial Last Name

 Email Address

 Street Address

Corpus Christi _____ TX _____ 78414 _____
 City State Postal Code

 Primary Phone

 Alternate Phone

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

2

STERIS Corporation _____ HR Manager _____ Human Resources _____
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

7834 Hulk Drive

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78414

Work E-mail address

nichelle_guerrero@steris.com

Nichelle N Guerrero

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Master's in Human Resource Management, Currently a Doctoral candidate at Capella University, Mentor Volunteer at Thrive Mentorship

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Airport, Youth, Ethics

Why are you interested in serving on a City board, commission or committee?

I want to be involved in decisions that impact the city I live in.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/a

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

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Yes No

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Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to multiple boards

Are you willing to provide an Annual Report of Financial Information as required by the Code of Ethics?

Yes No

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

The Commission on Children & Youth preferred representatives for adult membership from certain categories. High school students must be a Junior or Senior at time of appointment. Do you qualify for any of the following categories? *

Health and Human Services

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION

Are you a Nueces County registered voter?

Yes No

Verification

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I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

NICHELLE GUERRERO

Human Resources Manager

Highly experienced Human Resources Manager with a proven track record of incorporating creative leadership skills to achieve business objectives. Exceptional at prioritizing and executing multiple projects and deadlines simultaneously.

Contact Info

📍 Corpus Christi, TX 78414

📞 2164033585

✉️ [REDACTED]

Skills

Talent Management & Succession

Employee Engagement

Coaching

Hiring & Retention

Training and Development

Employee Relations

Mentor

Employment History

Human Resources Manager

Apr 2020 - Present

STERIS Corporation • Mentor, OH

- Lead organization design for assigned business lines to optimize structure, roles, and objectives for current and future challenges
- Coach managers on employee performance and relations, and implemented people management programs
- Implement performance management and engagement initiatives, including training leadership team members
- Manage Talent Assessment function, driving action plans and ensuring performance alignment and feedback discussions
- Promote positive company culture to enhance employee engagement and satisfaction
- Oversee full employee lifecycle and provided HR leadership support to team and direct report

Volunteer, Mentor

Jan 2023 - Present

Thrive Scholars • Remote

- Provide one-on-one mentorship to first year college students accepted into the program.
- Facilitate relationship building, networking, and professional development opportunities for students.
- Guide and support students in building successful careers in leadership.

Human Resources Business Partner

Sep 2016 - Apr 2020

Swagelok Company • Solon, OH

- Partnered with the senior HR manager and operations director to implement and manage HR strategies and services to support the workforce.
- Advised leaders on organizational policy matters and made recommendations when needed.
- Coached and developed leaders and HR team on performance management, employee movement, and engagement.
- Worked closely with the Human Resource Site Manager to handle disputes, termination of associates, and administering disciplinary procedures.
- Managed the full recruiting life cycle process which included opening job requisitions, interviewing, extending and negotiating offers, and onboarding.

Lead Operations Administrator

Feb 2010 - Mar 2016

BAKER HUGHES INCORPORATED • Louisiana/Texas

- Administered human resources and financial support for East Texas and Permian locations, including maintaining and updating employee files and overseeing daily operations
- Served as onsite HR liaison to operational leaders on matters such as: workforce planning, employee relation issues, bonus compensation, benefits, policy interpretation, performance management, and EEO compliance and training.
- Supervised all Administrators entries in the job ticketing and revenue processing system. Lead Super-user for the electronic system.
- Mentored team members to succeed and advance within department and company by providing action plans for achieving results and enabling moves to higher positions.
- Analyzed department location training needs and developed a new hire training program, resulting in new hires becoming productive on first day of work.

Education

Doctorate Business Administration, Human Resource Management

Jun 2020 - Present

Capella University

Masters Human Resources Management

Jun 2017 - Feb 2019

Indiana Wesleyan University

Bachelors Sociology

Sep 2003 - May 2008

University of Cincinnati

Application for a City Board, Commission, Committee or Corporation

Profile

Mr Alan A Guggenheim
Prefix First Name Middle Initial Last Name

Email Address

Street Address

Corpus Christi TX 78418
City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

13

Sensible EMS Chairman and CEO CEO
Employer Job Title Occupation

Work Address - Street Address and Suite Number

15346 Cartagena Ct

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78418

Work Phone

361-442-2362

Mr Alan A Guggenheim

Work E-mail address

Alan.Guggenheim@sensiblecare.org

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

BS, U. Paris, 1971; MSCE Civil Engineering, Ecole Speciale des Travaux Publics (Public Works Engineering School), Paris, 1975; grad., French Command-Gen. Staff Res. Coll., 1981. Asst. prof. math. Nat. Sch. Arts and Architecture, Paris, 1972-75; Civil engineer SRC (Road construction - Group Shell), Paris, 1976-77, French Antilles, 1977-78; CEO C.R.P.G., Pointe A Pitre, Guadeloupe, 1978-81; CEO. San Joaquin Software Systems, Inc., Stockton, Calif., 1982-86, CIS, Inc. Newbury Park, Calif., 1983-; CEO NagraStar, Englewood, Colo., 2000-07; EVP Kudelski Group, Executive Board Member, Switzerland, 2003-07; Chairman Nagra USA, Inc., 2004-07; CEO Open TV, 2007; CEO Sensible EMS, 2011-. Bd. mem. Sucmanu, Paris, 1976-82, OpenTV, 2007; bd. organizers Pacific State Bank, Stockton, CA, 1985-87. Mem. French Reserve Policy Review Bd., Paris, 1971-77; bd. mem. US Navy League, Corpus Christi and Kingsville, President Elect Rotary Club, Kingsville, TX, Member of the Board, Treasurer Kings Crossing HOA, Corpus Christi 2015, candidate Rep. 37th Assembly Dist., CA; mem. cen. com. Calif. Republican Party, 1992-2001, member board Chamber of Commerce, Kingsville, 2014-. Ret. maj. French Army, Armor. Recipient Gold Medal Omnium Technique Holding, 1975. Fellow Engr. and Scientist France; mem. AAAS, ADPA, Assn. U.S. Army, Navy League, Rotary, Knights of Columbus.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

ISLAND STRATEGIC ACTION COMMITTEE AIRPORT ECONOMIC DEVELOPMENT

Why are you interested in serving on a City board, commission or committee?

As a 13 years resident of the City and now resident on the Island since 2017, I feel the need to help the Island Strategic Action Committee and the City better promote and improve both the economy and the development of the Island.

[Upload a Resume](#)

Mr Alan A Guggenheim

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to ISLAND STRATEGIC ACTION COMMITTEE

ISAC preferred representatives from certain categories. Do you qualify for any of the following categories? *

- Residential Property Owner (Who owns property and resides on Mustang or Padre Island)
- Padre Isles Property Owners Association Member
- Padre Island Business Association Member

Verification**City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Mr Alan A Guggenheim

Alan Guggenheim

International executive, entrepreneur, and consultant Alan Andre Albert Paul Edouard Guggenheim, the son of Jacques and Micheline (Raffalovich) Guggenheim, was born in Paris, France, on May 12, 1950. He arrived in the U.S. in 1982 and became a naturalized American citizen in 1991.

Alan Guggenheim has had a 40+year career building, developing and leading successful businesses in Europe, the Caribbean and the United States while volunteering for many organizations. He brings to his professional experience a life filled with early exposure to small and large business operations in France and the Lesser Antilles of the Caribbean as well as the U.S. With the analytical and strategic mind of a mathematician, the tactical side of a civil engineer, and the geo-political savvy of a global entrepreneur, he has successfully implemented projects, integrated operations into community and global networks, and consistently returned strong shareholder value.

As an officer in the French Army Reserves, he received a Medal of Honor and retired as a Major, and he worked with the French government in supporting the trans-Atlantic Alliance during Operation Desert Storm. A steadfast volunteer and supporter of a range of non-profit organizations, Alan has also served on boards of the Navy League, Rotary Club, and other organizations. He has also been active in Republican politics and ran for an Assembly seat in California.

Alan received his education in civil engineering as well as business and mathematics in French universities, where he also helped manage the National Association of Professors, Businessmen and Students, edited its newsletter, and served as an Assistant Professor of Mathematics.

He formally began his career as a professional civil engineer, managing Dam-construction, hospital-building and other major construction projects in French West Indies. He also served on the French Defense Commission and was a Major in the French Army Reserves. Before emigrating to the U.S., Alan was Executive Director and CEO of the Business Council of Guadeloupe, reorganizing the Council and building up the island's services to businesses.

The knowledge and contacts he had developed in France and the Antilles he would later take with him to America, where he has led corporations in multiple cutting-edge technology fields, in Telecommunications, Communication Security, Media, Health, and other sectors. serving as Chairman and CEO of CIS Inc. (CALCAR Investment Services Inc.), an International Strategic and Business Development Consulting Company; a Senior Vice President for Nagravision, the digital television arm of the Kudelski Group; CEO for NagraStar, a supplier of conditional access systems and security access devices and services to EchoStar's Dish Network; Executive Vice President and member of the Executive Board of the Kudelski Group and Chairman of the Board of Nagra USA; President and CEO of OpenTV, a leading provider of convergent media solutions; and Chairman and CEO of Sensible Care Holdings, an Emergency Medical Services management company.

At ease negotiating at high levels of government, corporate organizations, and unions, Alan has played key roles in establishing strategic alliances, raising venture capital, rolling out innovative security

products, leading marketing initiatives, and engaging all levels of workers, leaders, and stakeholders to design and implement new business strategies.

Alan earned his Bachelor of Science degree in Mathematics from Paris University in 1971, and from September 1972 to June 1975 he taught as an Assistant Professor of Mathematics at the National School of Arts and Architecture (ENSBA), Architect School, in Paris. While teaching at the ENSBA he also directed publishing and finance for the Union Nationale Universitaire (UNI), a National Association of Professors, Businessmen and Students, and was Executive Editor of the newsletter L'Action Universitaire (1970-1976) and an elected member of the Board of CROUS, the housing and catering firm for Paris Universities (1972-1975).

In 1975, Alan earned his Master of Science degree in Civil Engineering, with a Minor in Business, from the Ecole Supérieure des Travaux Publics (ESTP) in Paris, receiving the Gold Medal OTH (Omnium Technique Holding) for his Dissertation, "Method for Computer-Aided Electrical Cost Estimation in Major Construction Projects."

Alan was also a French Army Reservist and ROTC instructor who graduated with honors in 1981 from the French Command and General Staff Reserve College (ESORSEM) in Paris. He would retire in 1991 from the French Reserves as a Major, and he received a Medal of Honor from the French Department of Defense. In addition, from 1969 to 1977, Alan served as a member of the French Defense Commission, appointed by the French Secretary of Defense. He worked with the General Secretary for National Defense (SGDN) on the trans-Atlantic Alliance, supporting Strategic confidential missions, in particular during the Operation Desert Storm, with the NSC, Defense Department, Armed Services Committees, Rand Corporation, Naval Post Graduate School, and Hoover Institution at Stanford University.

Soon after receiving his engineering degree, Alan joined Société Routière Colas (Colas Construction Company) as a Civil Engineer, from September 1976 to December 1978, first in Paris and then in Martinique and Pointe à Pitre in the French Antilles.

After training for 5 months in the Internal Audit Department, he was promoted to Deputy Construction Manager for the project of the La Manzo Dam in Martinique, French Antilles. Subsequently, he was promoted to Public Works Engineer in Guadeloupe, responsible for several major construction projects, including the construction of the Pointe-a-Pitre General Hospital, a \$100 million, 50-acre, 750-beds project. From 1976 to 1978, he also served by appointment of Prime Minister Jacques Chirac to the French Ministry of Housing, Urban Development, and Transportation Commission.

After serving as an engineer for the Société Routière Colas, he was appointed Executive Director of the Conseil Régional du Patronat de la Guadeloupe, the Regional Interprofessional Business Council of Guadeloupe, serving in Pointe à Pitre, Guadeloupe, from January 1979 to December 1981.

As Executive Director and CEO of the Council, Alan was responsible for the growth and re-organization of this non-profit organization. He designed with the cooperation of the business leaders, ways to ensure responsible business conduct and promote the economic and social interests of Guadeloupe. For

the organization itself, he increased its budget from \$20,000 to \$2 million and the staff from 3 to 29, while turning around the cash position to reserves of \$200,000.

Alan promoted and negotiated the extension of the Unemployment Insurance to the overseas Departments, including successful negotiations within the highest levels of government, corporation organizations and unions, and created a local Unemployment Compensation Office.

In addition, he created a construction and improvement lending financial institution (CIL), which attracted several million dollars of contributions from 220 companies in its first year. He also reorganized a failing occupational safety medicine institution (APASICA) into a viable company-funded facility, balancing the budget after one year, increasing revenues from \$100,000 to \$1 million, small business membership from 1000 to 2500, and employees covered from 10,000 to 25,000.

Also in this position as Executive Director of the Council, he planned and implemented a successful internal data processing division, on an IBM System 34, which created revenues and provided computer training and consulting services to more than 330 small businesses. He also developed and turned profitable two continuous-education entities, AFET in retail and imports and AFISA in agriculture.

In addition to directing the Business Council, Alan was honored to be representing Guadeloupe as Employment Development Delegate, 1979-1981. From 1980 to 1981, he was also a member on the Boards of Directors of several French organizations including ASSEDIC (management of unemployment funds in Guadeloupe), CRSS, Guadeloupe (management of medical and social security funds), and CGRR, Guadeloupe (retirement pension fund management).

From 1979 to 1981, Alan was also editor and publisher of *971 le Mensuel des Entreprises* (971, The Corporate Monthly).

After coming to the U.S. in 1982 and moving to California, he first started a consulting and computer programming services company as Chairman and CEO in Stockton, CA – D.B.C.S. Inc./San Joaquin Software Systems. Backed by a group of French investors, he bought a ComputerLand franchise in Stockton, CA, quickly increasing profits to more than \$200,000 on sales of \$2.5 million. He ultimately grew the company to five centers through openings, mergers and acquisitions, with sales in excess of \$10 million. He was also elected a member of the ComputerLand Corporate Software Committee representing the Western Region.

He later formed CIS Inc. (CALCAR Investment Services Inc., Newbury Park, CA), an International Strategic and Business Development Consulting and IT Services Company for which he has been Chairman and CEO since 1983. Through CIS, he consulted for high-level government entities on strategic transatlantic issues and designed and implemented global business development strategies to increase sales opportunities, margins, and customer delivery for companies and entities such as the Dassault Group in the fields of communication, banking and multimedia from 1993 to 1998, as well as SMT-Goupil, Normerel, Aton, and SGDN.

In this period, Alan was also a Board member of SUCMANU (manufacturer, powdered coal and slaughterhouse systems) in Paris between 1982 and 1986 and a founding member of the Board of Pacific State Bank in Stockton, CA, from 1985 until 1987.

Through CIS Inc., Alan also worked with Nagravision, the digital television arm of the Kudelski Group (for which he would later become Executive Vice President and Member of the Executive Board). The Kudelski Group, headquartered in Lausanne, Vaud Switzerland, is a public company traded on the Swiss exchange (SWX:KUD.VX) and has been a technology pioneer for more than half a century. Today, its security technologies are used in a wide range of applications requiring access control and rights management, both for securing the exchange of information (digital television, broadband Internet, video on demand, etc.) and for controlling and managing physical access to sites and events.

From January 1996 to December 1997, Alan served as Vice President for Programs and Operations for Nagravision, opening what were the first offices for the Kudelski Group in the U.S. and developing a team of support and service engineers as well as the Program Management Organization.

Promoted to Nagravision's Senior Vice President for Strategic Business Development in 1998, Alan was now responsible for all business development for the Kudelski Group in the U.S. In this position, from January 1998 to December 1999, he led profitable conditional access business with Satellite, Cable and wireless cable and Interactive TV companies: Tele-TV Media (Bell Atlantic, Nynex, Pacific Telesis), and Americast (BellSouth, Ameritech, SBC, GTE, Disney). He also oversaw strategic business development, program management, and operations and security in America—creating an effective anti-piracy strategy and field investigation organization.

In 2000, Alan moved to Denver, becoming CEO of NagraStar LLC, a supplier of conditional access systems and security access devices and services to EchoStar's Dish Network and its affiliated companies, such as Bell ExpressVu in Canada. A joint venture owned equally by Kudelski Group and EchoStar, NagraStar reached \$125 million annual revenue in its final year (2007) under Alan's leadership. From August 2000 to March 2007, Alan executed highly successful sales strategies and provided value-added engineering services. He was also key player in helping DISH Network grow to profitability from 4M to over 13M subscribers in the course of his 7 years. As a global executive, Alan negotiated and signed major upgrade contracts for more than \$100 million with EchoStar and Bell ExpressVu and increased cash to \$70 million and equity to \$40 million while returning 700 percent cash on investment.

After 3 years as NagraStar CEO, Alan also became Executive Vice President and member of the Executive Board of the Kudelski Group and Chairman of the Board of Nagra USA, Inc., serving in both positions—as well as continuing to head NagraStar—until 2007. As Chairman of Nagra USA (Nashville, TN), Alan coordinated the activities of all establishments of the Kudelski group in America, including several acquisitions and integrations, such as Livewire.

As Executive VP and Executive Board member of the Kudelski Group, Alan was instrumental in growing the Kudelski Group from \$50M sales, \$3M profit, and 100 employees to \$750M sales, \$100M profit and 2,200 employees, overseeing all business development, program management and operations in America. He developed a very profitable Conditional Access business with wireless cable and Interactive

TV companies, such as Tele-TV Media (Bell Atlantic, Nynex, Pacific Bell), and Americast (BellSouth, SBC, GTE, Disney). He was also key in the relationship between the Kudelski Group and EchoStar, particularly during the attempted merger with DirecTV. Alan also developed strategic relations with some of the largest customers and partners, leading cooperation and development of standards with ATSC, Cable labs, and Open Cable initiative.

In addition, in his position with Kudelski, Alan was an active or lead Board Member for several acquisitions and mergers, such as Canal+ Technology, Livewire, and OpenTV. After successfully leading a \$325M convertible bond issuance and the acquisition of a controlling interest in OpenTV by the Kudelski Group, Alan was appointed to OpenTV's Board of Directors in January 2007 and later served as President and CEO until his departure in August 2007.

Alan moved to San Francisco in 2007, in charge of development and implementation of a turn-around strategy, formulation of more efficient structure and day-to-day sales, and operational and corporate management. Under his leadership OpenTV (NASDAQ: OPTV) was the leading provider of convergent media solutions with software widely adopted by broadcasters, operators and device manufacturers around the world and deployed in over 110 million digital set-top boxes and televisions. Alan streamlined the organization and reduced costs, and he improved profitability by switching to a product strategy and value-added integration and systems sales. Visiting customers and partners to rebuild trust, he engaged personally in key customer relationships and negotiations with customers World Wide, such as BSkyB (United Kingdom), UGC/UPC/Liberty Global (Netherlands), Sky Italia (Italy), Foxtel (Australia), Sky New Zealand, and Multi-Choice Africa (South Africa) as well as DISH Network, Comcast, and Time Warner. He also launched company-wide communication tools spanning 10 locations and 7 countries in all continents to deliver the new vision and message to partners, investors and customers at trade shows and public conferences.

In September 2007, after departing from OpenTV, Alan moved to Texas and re activated his International Business development company, CIS, Inc. (Spring, TX, now Corpus Christi, TX). As Chairman of the Board and CEO, he led the company, consulting in technology fields applied to Telecommunications, Communication Security, Media, Health, and Energy sectors, consulting, advising and providing expert reports on digital signal security, Conditional Access and Smart Cards applications. Consulting clients included EchoStar-DISH, Bell Canada, technology companies, and financial firms.

Today, residing in Corpus Christi, Texas, Alan is Chairman and CEO of Sensible Care Holdings, LLC, which he formed in 2011 to invest in, acquire, and participate in the growth, consolidation, and technical evolution of the Emergency Medical Services field, particularly those operating in Kingsville, Corpus Christi, and surrounding areas. The company acquired Sensible Care, Inc., in December 2011.

Alan has been a member of the American Association for the Advancement of Science, National Defense Industry Association, the Association of the U.S. Army, the American Ambulance Association, the Navy League, Rotary Club, and the Knights of Columbus, and he is currently the President of the Corpus Christi Navy League, and has been a member of the Board of Directors of the Navy League of the U.S., Kingsville and President of the Corpus Christi chapter, TX, and of the Kingsville Chamber of Commerce and

President of the Rotary Club of Kingsville. Alan was a member of the Board of Directors of the World Affairs Council of South Texas, and of the Texas Ambulance Association. Alan is a member of the Padre Island Business Association and of the Padre Island Yacht Club. Alan was a member of the City of Corpus Christi Street Committee.

In the political arena, Alan has held membership in the Ventura County Republican Central Committee in the Republican Presidential Task Force, Central Committee of the California Republican Party, and Republican Campaign Council. He has also been a member of the Board of the California Republican Assembly and a candidate for 37th Assembly District, California, a Delegate to the Colorado GOP State Convention from 2002 until 2006 and to the Texas GOP State Convention since 2010.

Alan Andre Albert Paul Edouard Guggenheim is married to Suzanne Marton. They were married on March 20, 1974, and have 1 daughter, Valerie.

Application for a City Board, Commission, Committee or Corporation

Profile

Joe C Harvey
 First Name Middle Initial Last Name

 Email Address

 Street Address

Corpus Christi TX 78418
 City State Postal Code

 Primary Phone

 Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

3

HaloFlight HEMS Helicopter Pilot HEMS Helicopter Pilot
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

1843 FM 665

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78415

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

High school, Army flight school.

Why are you interested in serving on a City board, commission or committee?

To serve the community.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Joe C Harvey

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

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Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Verification**City Code Requirement - Residency**

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

JOE C. HARVEY

15977 Punta Espada Loop, Corpus Christi, Texas 78418 • 469-323-8132 • [REDACTED]

Mission focused, team oriented, aviation professional with 42 years of aviation experience. Proven ability to plan and carry out routine and complex flight missions and oversee all necessary functions. Observe and practice all safety policies and procedures. Wide base of experience operating under stressful environmental and physiological conditions. Strong mentoring and personnel management skills, including preparing new team members for operations in adverse conditions. Recognized throughout aviation career for outstanding performance, preparation, and abilities. Exceptional leadership and communication skills. Able to respond quickly in emergency situations and make judgments concerning flight safety based on weather, flight plans, and other information. In-depth knowledge of federal air regulations relative to pilots' privileges, restrictions, and obligations.

FLIGHT TIMES/QUALIFICATIONS

- Total Time: 18,242+ Hours
- Total PIC: 16,888
- Cross country: 15,617
- RW Turbine: 18,191
- Night cross country: 751
- Offshore: 13,800
- Total IFR: 950
- Dual IFR: 700
- Single Pilot IFR: 225
- AI: 338
- Unaided Night: 380
- NVG: 275
- Unaided night cross country PIC: 425
- Bell 206: 6,000
- Bell 407: 140
- BO105: 5,110
- AW139: 1,660
- BH430: 1,750
- S76A: 1,410
- S92: 310
- AS355/AS350: 100/250
- EC135: 45
- Bell429: 1431
- FAA Airline Transport Pilot; Helicopter
- Type Rating: AW139 and S92
- S92 Type Rating Course FlightSafety
- S92 Functional Test Pilot Course - 2013
- S92 Transition Course - 2013
- B429 Bell Academy - 2012
- B430 FlightSafety Recurrent - 2012
- S76A FlightSafety - 2011
- AW139 RotorSim Ground School - 2009
- AS350 American Europe Copter - 1986
- AS355 PHI Transition AS355 - 1986
- BO105 PHI Transition - 1986
- B206 PHI Transition - 1984
- Class 2 Medical
- AW139, S76A, S92, B430, B427, B429, B206L3, BO105, EC135, AS350, UH-1, OH-58, BH407, AS355, H269, R22, E280FX, EC130.

PROFESSIONAL ACHIEVEMENTS

Chevron USA

1988 to 2015

Training Captain - Conducted training in offshore operations including oil rig work, vessel lands, Maintained training records of pilots and completed base checks, line checks, conversions and deck landings for AW139, S76 and S92 aircraft. Conducted flight training (PIC and SIC) in simulators and aircraft. Conducted ground training for aircraft systems, mission equipment, and survival equipment and techniques. Promoted, trained, assessed, and developed strong and applicable Standard Operating Procedures. Assessed new pilot candidates. Reviewed and enhanced current ground training curriculum for all aircraft models and mission equipment. Developed additional training curricula to meet emerging mission equipment and applications. Developed and administered Simulator curricula to support all flight operations. Managed pilot preparation study guides for all curricula.

- Managed program with airframe OEM to ensure aircraft met company, FAA, Safety, and Quality standards.

JOE C. HARVEY

15977 Punta Espada Loop, Corpus Christi, Texas 78418 • 469-323-8132 • [REDACTED]

- Integral part in placing S92 and B429 aircraft into Chevron's fleet.
- Considered modifications needed for Gulf of Mexico operations. Determined appropriate policies and procedures and how to operate the aircraft in the Gulf of Mexico. Developed modifications for S92 and B429 to meet company's specific needs. Authored check lists, operational procedures, standardization procedures, and quick reference emergency manuals.

Offshore Pilot - Transported offshore workers, materials and supplies to and from various oil and gas platforms throughout the Gulf of Mexico. Maintained proper aviation documentation regarding all missions and ensured all maintenance is properly documented and up to date. Performed EMS (Medevac) flights in support of the oil industry.

Quality Assurance Pilot - Accomplished maintenance test flights and acceptance flights for B206, B427, BH429, B430, S76, S92 and AW139 aircraft. Ensured all aircraft inspection procedures, maintenance practices, standards, and records comply with all FAA Regulations and Part 135 Operations. Prepared flight plans considering such factors as altitude, terrain, weather, aircraft, crew capabilities, threats, operational and training requirements and flight procedures. Ensured all assigned helicopters are being maintained to airworthiness standards prescribed by applicable regulations, technical manuals, airworthiness directives, and good maintenance practices. Verified the aircraft is pre-flight inspected, loaded, equipped, and manned for mission. Inspected engines, fuselage, and control surfaces for mechanical and structural soundness. Inspected and tested mission equipment for proper operation. Briefed crew members and non-crew members on safety, emergency procedures, and scope of mission. Performed test maneuvers, instrument readings, and records results and test specifications as prescribed by the contract or customer requirements. Coordinated and directed flight phases of test or support missions with other aircraft. Maintained flight records and report observations made during mission. Conducted and supervised training of crew members.

Texas Aviation Services - Fort Worth, TX

2009 to 2015

Test Pilot - Responsible for the testing and preparation of newly installed avionics and components. Inspected, flew, and prepared customers aircraft for delivery. Conducted a test flight for Agusta in an AW139 for IR signature testing. Flew multiple delivery flights into Brazil and Mexico. Trained foreign pilots in how to operate new equipment installed in aircraft.

Midwest MedAir- North Platte, Nebraska 2015 TO 2016

Performed the duties of HEMS line pilot.

Halo Flight Corpus Christie, Texas 2015 To Present

Perform the duties of HEMS line pilot. 407, 407GX, I 429, instructor and Check airman. Performed delivery flights of all 407GX aircraft. Developed Checklist and procedures to integrate the 407GX into operational service.

United States Army - Various Locations Discharge

1979 TO 1984 Honorable

Helicopter Pilot - Flew assigned missions while safely operating UH-1 and OH-58 helicopters.

Application for a City Board, Commission, Committee or Corporation

Profile

Shawn _____ Karaca _____
First Name Last Name

Email Address

Street Address

Corpus Christi _____
City

TX _____
State

78413 _____
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

22

Moore Supply Co. _____ General Manager _____
Employer Job Title

Work Address - Street Address and Suite Number

3817 Acushnet

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78413

Work Phone

361-855-5449

Shawn Karaca

Work E-mail address

skaraca@mooresupply.com

Preferred Mailing Address

Work Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

- Texas A&M University - College Station, TX: College of Engineering - BS in Industrial Distribution, - Coastal Bend Home Builder's Association - Former Board Member, Current Associates Council Member, - Church Unlimited - 1st-5th Grade Weekly Youth Service Leader, - City of Corpus Christi Board of Adjustment: Board Member 2016 - 2022, Chairman 2019 - 2022, - Corpus Christi Chamber of Commerce - Leadership Corpus Christi: Class XLIV 2015 - 2016, - Corpus Christi Under 40/TAMU-CC: Awardee, 2013

Why are you interested in serving on a City board, commission or committee?

Full 6 year term w/3 years as Former Chairman of Board of Adjustment, after year plus gap in serving I am called to serve on another board, with a specific interest in maximizing the CCIA's positive impact on our community. I believe the Corpus Christi International Airport has significant upward potential and an opportunity to exponentially increase it's positive impact on our community.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

Moore Supply Co. - Material Purchase Contracts: - Annual Contract 4795 Gate Valves -
Annual Contract 4695 Ductile Iron Pipe Accessories MJ Fittings

Board-specific questions (if applicable)

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

Shawn Karaca

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Shawn Matthew Karaca

7701 Hartley Circle, Corpus Christi, TX 78413 - 361.774.5274 - [REDACTED]

Objective

Seeking a position on the Corpus Christi International Airport board of directors to leverage my 15+ years of leadership experience, commitment to the development and betterment of Corpus Christi, and expertise in operations management, financial planning, and community engagement.

Education

Texas A&M University – College Station, TX: August 2004 graduate with degree in Industrial Distribution, College of Engineering

Professional Experience

Moore Supply Co., Corpus Christi, TX: August 2004 - Current

- General Manager: June 2009 – Current
 - Lead and manage multi-faceted, large volume, plumbing wholesale distribution business
 - Recruit and develop high caliber team with focus on local candidates
- Management Training Program: August 2004 – June 2009
 - Rotational development program with focus on exposure to all facets of leading a high ROI, profitable, wholesale distribution business

Marriott International, Corpus Christi/College Station, TX: July 1997 – August 2004

- Assistant Chief Engineer: July 1996 – July 1997
- Front Desk/Guest Service Agent: July 1997 – August 2004
 - Primary focus on delivering a Marriott World-Class Customer Service experience

Professional Affiliations

- **Coastal Bend Home Builder's Association:** 2009 – Current
 - Board of Directors – Director
 - Associates Council – Multiple positions including President, VP, and Secretary

Skills

- Strategic Planning & Development
- Budget Management & Financial Oversight
- Community Engagement & Stakeholder Relations

Community

- City of Corpus Christi Board of Adjustment: Board Member 2016 – 2022, Chairman 2019 - 2022
- Corpus Christi Chamber of Commerce – Leadership Corpus Christi: Class XLIV 2015 – 2016
- Corpus Christi Under 40/TAMU-CC: Awardee, 2013
- City of Corpus Christi Parks & Recreation: Mini-Dribblers, Coach's Award Summer 2022
- Yorktown Christian Academy: Volunteer K-1st Basketball and Soccer Coach, 2022 – Current
- Church Unlimited – Rodd Field: The Break 1st – 5th grade youth service leader, 2022 - Current

References Available upon request.

Application for a City Board, Commission, Committee or Corporation

Profile

mr	John	P	LaRue
<small>Prefix</small>	<small>First Name</small>	<small>Middle Initial</small>	<small>Last Name</small>

Email Address

Street Address

corpus christi	TX	78412
<small>City</small>	<small>State</small>	<small>Postal Code</small>

Primary Phone	Alternate Phone
---------------	-----------------

What district do you live in? *

District 2

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

27

Retired	N/A	N/A
<small>Employer</small>	<small>Job Title</small>	<small>Occupation</small>

Work Address - Street Address and Suite Number

N/A

Work Address - City

corpus christi

Work Address - State

tx

Work Address - Zip Code

78412

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Why are you interested in serving on a City board, commission or committee?

I have experience in all forms of Transportation. I was Assistant Commerce Director in Philadelphia and had oversight of Phila Intl Airport for 5 years My 25 years as Exec Dir of the Port of Corpus Christi gave me extensive experience with state and federal transportation programs

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

mr John P LaRue

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Verification**City Code Requirement - Residency**

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I Agree

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Mr	Donnell (Don)	H	Laux
<small>Prefix</small>	<small>First Name</small>	<small>Middle Initial</small>	<small>Last Name</small>

Email Address

Street Address	Suite or Apt
CORPUS CHRISTI	TX 78401
<small>City</small>	<small>State Postal Code</small>

Primary Phone	Alternate Phone
---------------	-----------------

What district do you live in? *

District 1

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

6

Retired	Retired	Retired
<small>Employer</small>	<small>Job Title</small>	<small>Occupation</small>

Work Address - Street Address and Suite Number

Retired

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

I do not currently serve on any other City board, commission or committee. Previously served as shown on attached resume.

Education, Professional and/or Community Activity (Present)

See attached resume. No current activity.

Why are you interested in serving on a City board, commission or committee?

I have previously been a pilot. I flew our of Corpus Christi International with the United States Coast Guard Auxiliary. I have always been interested in aviation since I started flying in 1968. I previously requested an appointment to the Airport Board, however, at that time I was Chairman of the City of Corpus Christi Marina Committee.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non- city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

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N/A

Board-specific questions (if applicable)

Verification**City Code Requirement - Residency**

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I Agree

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I Agree

Mr Donnell (Don) H Laux

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

DONNELL "DON" H. LAUX
401 North Chaparral Apt 409 Corpus Christi, TX 78401
361-446-4963

February, 2024

GOALS:

To be appointed by the City Council for the City of Corpus Christi, Texas to the Airport Board

It is my desire to be an active part of the community and to support CCIA. The pandemic interrupted my volunteer activities over the past few years. I have attended previous Airport Board meetings as a guest.

PAST ACTIVITIES (prior to 12/31/2021)- CORPUS CHRISTI, TEXAS

(No activities in 2022 or 2023)

NATIONAL PARK SERVICE - NORTH PADRE ISLAND
Endangered Sea Turtle Recovery Program
Volunteer

TEXAS STATE AQUARIUM
Dive Team
Volunteer

USS LEXINGTON MUSEUM ON THE BAY
Tour Guide
Volunteer

MARINA ADVISORY COMMITTEE
Member - Chairman

AIRPORT BOARD
Attend Monthly Meetings - Public
Desire Membership

UNITED STATES COAST GUARD AUXILIARY - CC Int'l Airport
Membership - Air Wing - Air Crew

WINGS OVER SOUTH TEXAS AIRSHOW- 2019 NAS CORPUS CHRISTI
Volunteer

BUC DAYS RODEO - CORPUS CHRISTI
VIP Representative
Volunteer

CORPUS CHRISTI HOOKS
Season Ticket Holder

CORPUS CHRISTI ICE RAYS
Season Ticket Holder

RETIREMENT

Retired in Dallas, Texas on February 16, 2018
Relocated to Corpus Christi, Texas on March 21, 2018

PREVIOUS ACTIVITIES, EXPERIENCE AND ACCOMPLISHMENTS

GLOBAL MULTI-SITE OPERATIONS AND TRANSACTIONAL MANAGEMENT REAL PROPERTY AND PROJECT MANAGEMENT LEGAL

LEGAL | COMMERCIAL REAL ESTATE | OPERATIONS

CATALYST FOR TRANSFORMING AN ORGANIZATION'S VISION INTO REALITY. *Dynamic, high energy operations and legal administrative executive with extensive background in long term strategic planning and executing multi-million dollar projects for world class organizations. Excels in visioning, transforming and implementing best practices while leading both operational and administrative transformations necessary to achieve sustainable results. Proven expertise in helping companies realize their financial goals and business objectives. An effective communicator, problem solver and deal maker who brings solid analytical, decision making and relationship building skills. Strong ability to develop and execute business plans and financial budgets designed to maximize revenue and bottom line profits.*

SUMMARY OF KEY STRENGTHS

Cost/Benefit & Financial Analysis	Operations Management
Forecasting / Strategic Planning	Leader/Visionary/Team Builder
Process Improvement/Implementation	Property Location Analysis
Leasing Management/Acquisitions	Project Management
Sales & Organizational Management	Public Speaking /Presentation Skills
Team Leader/Training and Development	Key Account Management
Transactional Management	Negotiations/Problem Solving

EXPERIENCE AND ACHIEVEMENTS

JONES LANG LASALLE

DALLAS, TEXAS

2010 – 2018

Jones Lang LaSalle (JLL) is one of the world's premier, full-service real estate services company. Operating globally, the firm holds a leadership position in virtually all of the world's key business centers.

Headquarters in Detroit, Michigan. Assigned to Operations/Transactional Management for General Motors with offices located in Irving, Texas

Transaction Manager for General Motors based in Irving, Texas

- Oversight of the organization, design, implementation, administration and management of assets through disposition, acquisition and maintenance of General Motors auto dealerships in Europe, Canada, China, North Central Region, West Region and South Central Region.
- Oversight of the organization, design, implementation, administration and management of assets through disposition, acquisition and maintenance of General Motors facilities (including manufacturing plants, office facilities and test tracks) in Northeast Region, North Central Region, West Region and South Central Region.

MUSTANG CONSULTING GROUP

DALLAS, TEXAS

2009

Consultation for multi-site commercial real estate operations for various industries and projects.

Owner / Principal

- Advise on acquisition, operation and disposition of real properties in Texas and Louisiana.
- Review of plans for multi-site operations.

C.B. RICHARD ELLIS (CBRE)**DALLAS, TEXAS****2007 - 2008**

CB Richard Ellis (CBRE) is the world's premier, full-service real estate services company. Operating globally, the firm holds a leadership position in virtually all of the world's key business centers.

Transaction Manager for Chrysler Realty Corp.

- Responsible for newly created position for real property management for Chrysler Realty.
- Oversight of the organization, design, implementation, administration and management of assets through disposition, acquisition and maintenance of Chrysler auto dealerships for the Southeast, Southwest and West Business Centers.

SIGNIFICANT ACHIEVEMENTS:

- Established, organized and implemented effective management processes and procedures for the management of the organization's assets through effective organization and leadership. This included analysis and recommendations of particular transactions and the effective utilization of resources. Exceed all goals of the organization regarding the management of the assets through acquisitions, dispositions and effective maintenance of the assets.

CHRYSLER CORPORATION**AUBURN HILLS, MICHIGAN****1997 - 2007**

Chrysler Corporation, headquartered in Auburn Hills, MI, is a wholly owned subsidiary of Chrysler Holdings, LLC and consists of Chrysler Motors Co. LLC and its subsidiaries – Chrysler Canada, Inc. and Chrysler de Mexico S.A. de C.V., as well as other international automotive affiliates. Chrysler designs, engineers, manufactures assembles and sells cars and trucks under the brands of Chrysler, Jeep, Dodge and GEM.

Operations Manager Chrysler Realty Corporation

- Responsible for all phases of the real estate operations management of the department, including staff utilization, process and procedure creation and transactional analysis.
- Responsible for professional staff of 15; created best practices and better utilization of assigned projects and resources.
- Analyzed, created and implemented, a more streamlined process and procedures of operational management.
- Oversight of analysis and negotiations of transactions; recommendation of actions to corporate hierarchy.
- Assigned resources for effective project management and analyzed and amended those processes and procedures as required by a changing market.

SIGNIFICANT ACHIEVEMENTS:

- Developed and implemented standardized processes and procedures for all major transactions, leading the field force to more effective utilization of time and resources.
- Developed strategies for presentations to the corporate hierarchy to effectively communicate the desired result. Operations became smoother and more standardized leading to more effective utilization of resources, more timely results, more effective work product, and decreased the time for action. This increased profitability and allowed for more work with a reduction in staff.

Chrysler Corporation**Mexico City, Mexico; San Juan, Puerto Rico****1994 - 2001****Advisor Mexico, Puerto Rico**

- Responsible for operations of real estate in Mexico and Puerto Rico.
- Responsible for site analysis and assisted in planning for future dealership locations.
- Reviewed property data, recommended actions, negotiated acquisitions and dispositions of assets.

Chrysler Corporation Auburn Hills, MI 1998 - 1999
Advisor- International Real Estate

- Advised international Chrysler staff on real estate processes and activities.
- Communicated to international staff processes and procedures developed in the United States for use in the international markets.
- Delivered the processes and procedures to personnel in Japan, Austria, Germany, Venezuela, and Thailand, as needed.

Chrysler Corporation Los Angeles, CA, Portland, OR 1990 - 1997
Real Estate Manager

- Oversight of field real estate management in Los Angeles, San Francisco, Portland and Phoenix Zones.
- In charge of the implementation of all real estate transactions as directed by the Area Manager.
- Responsible for site analysis, acquisition and disposition of assets, inspection of assets, negotiation of leases and subleases with dealers, and reporting of activity.

JIM CLICK AUTOMOTIVE GROUP IRVINE, CALIFORNIA 1988 - 1989
Regional, multi-dealer auto group representing both domestic and foreign brands in AZ and CA.

Sales Desk Manager

- In charge of establishing and managing a sales team.
- Increased sales staff effectiveness, increased sales, and lead a team of sales representatives.
- Responsible for training and leadership of sales representatives, negotiating sales of units.

SIGNIFICANT ACHIEVEMENTS:

- Trained inexperienced sales staff and created and implemented an effective process for the negotiation and closing of transactions through a team process. Increased sales and profitability.

CHAMBERLAIN, HRDLICKA, WHITE,
JOHNSON & WILLIAMS HOUSTON, TEXAS 1973 - 1987
Full service law firm, ranked #6 in Houston; representing both national and international clientele.

Partner, Chairman Real Estate Section

- Chairman of the Real Estate Section
 - Member of Executive Committee
 - Chairman of Recruiting Committee
 - Chairman of Non-Attorney Personnel Committee
 - Member Office Planning Committee
 - Maximizing effective operations to increase productivity and profitability, and to provide for growth from 10 lawyers to over 120 lawyers over a 10 year period
- Responsible for the operation for the organization and the particular section, both from an administrative and work product viewpoint.
- Responsible for the practice of law, administration of the section and administration of the firm.
- Expanded operations based in Houston, Texas to include Atlanta, Georgia

SIGNIFICANT ACHIEVEMENTS:

- Provided leadership and direction for the growth of the organization as a member of Executive Committee. Analyzed the needs of the organization to sustain growth, initiated committees to analyze and develop strategies for particular areas of the organization, developed standardized processes and procedures, implemented those processes and procedures through effective communication and leadership, and continually analyzed and altered those process and procedures to meet the needs in a changing environment. Sustained effective growth to maximize effective work flow, administrative functions and

increase profitability of the organization.

Donnell ("Don") H. Laux

Page Five

- Appointed as Chairman of the new Real Estate Section the opportunity was given for the creation, development, implementation and operation of this new section of the firm. Created, developed, implemented and operated the new section without any prior direction or supervision. Through self-motivation, effective communication and leadership, the section operated effectively and became one of the most profitable sections per capita of the firm and established effective representation.

C. B. DELHOMME

HOUSTON, TEXAS

1971 -1973

Retail Sales and Service for Chris Craft (28' to 70'), Fabuglas Ski Boats, Boston Whaler and other brands of boats – Wholesale Distributor of OMC Parts and Accessories

Vice President - Finance, Sales and

- Retail Sales
- Finance Manager Responsibilities
- Wholesale Sales of OMC Parts and Accessories
- Responsible for the operation for the sales organization for both retail sales and wholesale sales
- Handled all financing transactions for retail sales
- Completely reorganized wholesale activities by providing computer program for ordering and restocking of parts and accessories
- Worked on full time basis while attending law school on a full time basis.

GATES LEARJET

DALLAS, TEXAS

1968 - 1970

Sales, Service and Training Facility for Learjet at Love Field in Dallas

Facility Maintenance and Aircraft Detailing

- Worked on part time basis while attending undergraduate university.

EDUCATION

BATES COLLEGE OF LAW – UNIVERSITY OF HOUSTON – HOUSTON, TEXAS

1971- 1973

Doctorate – **Doctor of Jurisprudence** - Tax and Real Estate Law Concentration

Honors: Order of the Barons (Top 10% of Class)

SOUTHERN METHODIST UNIVERSITY – DALLAS, TEXAS

1966 - 1970

Bachelor's Degree – **Bachelor of Business Administration** – Majors: Marketing, Quantitative Analysis

Honors: Beta Gamma Sigma (Business School Honor)

Dean's List

Intramural Sports – Football, Basketball, Baseball

CONTINUING LEGAL EDUCATION

State Bar of Texas - Real Estate Section

Dallas Bar Association - Real Estate Section

MILITARY

TEXAS ARMY NATIONAL GUARD

DALLAS & HOUSTON, TEXAS

1970 - 1976

Crew Chief – UH-1 "Huey" Helicopters

Transportation Specialist

PERSONAL INTERESTS

Flying - Pilot – Fixed Wing and Helicopter
Boating

Golf
Tennis

Scuba Diving
Snow Skiing

Sports
Cattle Ranching, Horseback Riding

Application for a City Board, Commission, Committee or Corporation

Profile

Kristen
First Name

Martinez
Last Name

Email Address

Street Address

Suite or Apt

Corpus Christi
City

TX
State

78418
Postal Code

Primary Phone

Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

20

Splendid Aviation, Inc.
Employer

Chief Operations &
Marketing Officer
Job Title

Business
Occupation

Work Address - Street Address and Suite Number

549 Pinson Drive Unit 217

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78406

Work Phone

361-463-0595

Kristen Martinez

Work E-mail address

kmartinez@splendidaviation.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

I graduated from the University of Texas at San Antonio in 2018 with a Bachelor's Degree in Business Finance. After developing my skill set by working in corporate America for six years, I took a leap of faith and became a full-time entrepreneur as a real estate investor and independent business consultant. Since then, I have helped several small businesses in Nueces County streamline and advance their operations to achieve financial growth. Today, my primary focus is serving as the Chief Operations and Marketing Officer at Splendid Aviation, where I oversee the company's marketing, financials, and future operations. My secondary focus is managing my current real estate portfolio with a vision to expand into low-income housing accessibility in Nueces County.

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

1. Airport Board

Why are you interested in serving on a City board, commission or committee?

I am applying to serve on the airport board because I am passionate about enhancing aviation in Corpus Christi. With the amount of aviation resources and personnel present in our city, there is no reason why Corpus Christi is not the number one aviation hub in South Texas. From providing education to creating more job opportunities, I believe great opportunities await, and all we need is action. Having closely followed Corpus Christi International Airport's operations and future plans, I am convinced that my dedication to this cause aligns perfectly with the board's goals. I am highly motivated to propel Corpus Christi towards becoming the aviation hub of South Texas. I firmly believe that achieving this vision necessitates bringing together all stakeholders in the aviation industry to collaborate and advance collectively. I am eager to contribute my skills, knowledge, and enthusiasm to the airport board to help shape the future of aviation in Corpus Christi and drive progress toward our shared objectives.

[Upload a Resume](#)

Kristen Martinez

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Verification

Kristen Martinez

City Code Requirement - Residency

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I Agree

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Kristen Martinez

361-463-0595 | 14721 Whitecap Blvd Unit 284 Corpus Christi, Texas 78418 |

SUMMARY

Highly driven, self-motivated professional with experience in business strategy, operations, digital technology, marketing, finance, data & analytics. Tenure in leadership, change management, project planning, and process improvement. I am most proud of my transition from my Corporate America role of 6 years to a successful entrepreneur who assists start-up businesses in the Corpus Christi area in streamlining operations and growth strategy implementation.

SKILLS

- Adept at working within a heavy matrix environment. Quick learner who can lead, guide, influence, and navigate effectively in different atmospheres to achieve goals.
- Self-motivated, highly dependable, hardworking, with the desire to ensure results. Detailed orientated, organized, creative-critical thinker, with excellent communication skills.

EDUCATION

The University of Texas at San Antonio
Bachelor of Business Administration in Finance

San Antonio, Texas

May 2018

GPA: 3.4

ENTREPRENEURIAL EXPERIENCE

Chief Operations & Marketing Officer

June

2022- Present

Splendid Aviation, Inc.
Corpus Christi, TX

Established company brand and marketing presence, leading to an over 100% increase in reach. Development of growth strategies and road-map for implementation

- Actively seek growth opportunities by making our presence known throughout the South Texas Community.
- Analyze the competitive market and develop strategies to differentiate ourselves from the competition that will contribute to making Splendid Aviation the #1 sought-after aviation outfit in the South Texas Region.
- Manage operational and financial budgets and business development.

Business Consultant

August 2023

[6-month contract]

Luera's Welding Services | RCL Oilfield Services
Alice, TX

Analyzed the current state of business operations and identified opportunities to increase contract bid acceptance. Increased revenue sales by \$50k per month.

- Analyzed the oilfield competitive market and established an understanding of the industry
- Developed a sales strategy and implemented sales SOPs and client database that streamlined sales representative training and increased contract bid acceptance rate

CORPORATE WORK & LEADERSHIP EXPERIENCE

The Hartford Fire Insurance Financial Services Group

August 2017-

June 2022

Early Career Leadership Development Rotational 3-Year Program- Associate [Operations, Technology, Data & Analytics Track]

San Antonio, TX

Digital Product Owner for Optimization | A/B Test, Experimentation Lead

- Led the digital experience A/B test experimentation program intending to improve the digital customer experience with a data-driven approach. Re-established collaboration across all departments within the company, which allowed teams to work together to solve problems and ensure results. This technique reduced developer overhead by 1 FTE per development team overall.

Key Responsibilities

- Partnering with all lines of businesses and digital and marketing teams to identify problem areas within the current customer/user experience, then generate hypotheses to solve or improve the everyday experience using web experimentation.
- Educate senior leadership and persuade them to invest in the experimentation program by presenting them with success stories, financial savings generated from experimentation, and competitive analysis.
- Evolve the current employee standard work mindset to an experimentation mindset, which allows employees to take on more risk. This is especially true for the UX/UI and creative teams, as experimentation allowed these teams to act on their creativity and re-established boundaries.

Product Owner - Personal Lines Digital Service (Rotation III)

- Product Owner for Click to Chat/Live Chat Enterprise System Implementation | Achieved Cost Savings and Customer Satisfaction

Key Responsibilities

- Drive implementation of click-to-chat widget on all lines of business(s) customer web interfaces across the enterprise.
- Development of the migration project playbook and project configuration workbooks facilitates business readiness, training, user acceptance testing, deployment, and post-deployment change management.
- Led email campaigns and A/B testing strategies intending to drive customers online and enhance the digital experience.

Middle Market and Large Commercial - Intelligent Operations Business Consultant/ Product Owner (Rotation II)

- Product Owner of the Middle Market data & analytics team. Served as a liaison between the development team, scrum master, and key business stakeholders. Successfully hydrated line of business data lake by 100%.

Key Responsibilities

- Develop a product roadmap and establish critical milestones that clearly outline the project goals and timeline of deliveries to ensure the development team and key stakeholders are always well-informed and aligned with current state key initiatives.

Small Commercial Operations - Process Analyst (Rotation I)

- Completed an immersive yearlong rotation focusing on improving the telephone process and metric capabilities, knowledge management tool enhancements

Key Responsibilities

- Analyzed the current state of the company's knowledge management tool by creating and conducting surveys with front-line representatives, completed side by sides, and observed team huddles to determine a root cause for the inefficiencies within employee tools & resources
- With creative, critical thinking, I implemented solutions to eliminate waste with a zero-dollar budget and maximized existing resources that enhanced the current state taxonomy and average handle time.

Small Commercial - Business Consultant (Intern)

- Obtained Small Commercial Product and Business Knowledge, focusing on knowledge management tool enhancements, specifically taxonomy cleanup

The University of Texas at San Antonio (UTSA) Athletics

August

2014- May 2018

UTSA Assistant Cheer Coach - Volunteer

- Led and cultivated talent for a team of 40 athletes during the spring 2020 competition season.
- Created practice plans, workout plans, and a nutrition program that ensured each athlete was prepared and successful for NCA Collegiate Nationals in Daytona, Florida
- Responsible for travel logistics, expense requests, approvals, and documentation of all fundraising efforts

UTSA Cheerleader - Captain

- I led a team of 40 athletes to NCA Collegiate Nationals for three years and was responsible for leading practices, appearances, and sporting event attendance.

UTSA Athletics Student Leader Advisory Council

- Collaborated with peers to generate strategies to enhance student participation and attendance at athletic events
- Partnered with the marketing team to coordinate marketing events while integrating the Spirit programs (Cheer, dance, and band)

PROFESSIONAL MEMBERSHIPS/ CERTIFICATIONS

The Hartford Financial Services Group

- Hispanic Leadership Network Member
- Annual Giving Campaign Lieutenant

- Professional SCRUM Master (PSM I) Certified
- Lean Six Sigma Yellow Belt Certified

Community Involvement

- Women's Real Estate Investors Association

Application for a City Board, Commission, Committee or Corporation

Profile

Burriss	W	McRee
First Name	Middle Initial	Last Name

Email Address

Street Address

Corpus Christi	TX	78414
City	State	Postal Code

Primary Phone	Alternate Phone
---------------	-----------------

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

40+

Gulftex Properties, Inc	President	Commercial Real Estate Broker
Employer	Job Title	Occupation

Work Address - Street Address and Suite Number

6000 S Staples, Suite 401

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78413

Work Phone

3619929700 xt 116

Work E-mail address

bmccree@gulftex.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

None

Education, Professional and/or Community Activity (Present)

High School, some college

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Airport Board

Why are you interested in serving on a City board, commission or committee?

Giving back to the community

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

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N/A

Board-specific questions (if applicable)

Verification

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I Agree

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Application for a City Board, Commission, Committee or Corporation

Profile

Brian T O'Callaghan
 First Name Middle Initial Last Name

Email Address

Street Address

Corpus Christi TX 78412
 City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 2

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

29

Retired Simulator Instructor Pilot
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

N/A

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Bachelor of Science, Mathematics, U.S. Naval Academy Airline Transport Pilot (707, 737, C-130) Commercial Instrument Pilot, Single and Multi-engine Land

Why are you interested in serving on a City board, commission or committee?

Provide support and vision for the Corpus Christi International Airport and facilities; experience in military aviation, commercial aviation, local Halo-flight fixed wing, contract instruction for military flight training

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

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Yes No

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N/A

Board-specific questions (if applicable)

Verification**City Code Requirement - Residency**

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Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Brian T. O'Callaghan

City of Corpus Christi, Airport Board

Name: Brian T. O'Callaghan

Position: NAS Corpus Christi Contract Instructor Pilot (CIP)

Education: __

Bachelor of Science Degree, Mathematics, United States Naval Academy 1977

Military experience:

Rank: Lieutenant Commander (retired)

Flying/Aviation related jobs

2015-2023 T-44C Flight Simulator Instructor, Systems Course Instructor, CAE
2008-2015 T-44C Flight Simulator Instructor, Systems Instructor, Standardization Officer, Fidelity, CAE
1998-2007 T-44A Flight Simulator and Systems Ground School Instructor
1998-2001 Halo-Flight fixed wing pilot (C-401/414/421, part time)
1994 (Sept.) -1998 Navy Junior Reserve Officer Training Corps (NJROTC) Instructor, Established two NJROTC Units
1994 June-Sept - Contractor (Oklahoma Cherokee Inc.) for developing Crew Resource Mgt. course for The E-6A
1991-1994 E-6A Fleet Replacement Squadron Instructor Pilot, Naval Training Support Unit Assistant Officer-in-Charge
1989-1991 E-6A Aircraft Commander/Mission Commander, Tactics and Training Department Head
1986-1988 EC-130Q Aircraft Commander/Mission Commander
1985 Chief of Naval Air Training T-34C Standardization Officer
1984 T-34C Flight Instructor
1983-1984 T-28 B/C Flight Instructor
1980-1982 EC-130Q/KC-130F Aircraft Commander

Military schools attended:

T-44C Flight Instructor Training, NAS Corpus Christi, TX, MAR 07 - MAY 07
TC-12 Flight Instructor Training, NAS Corpus Christi, TX, JUN 99 - AUG 99
T-44A Flight Instructor Training, NAS Corpus Christi, TX, JUN 98 - SEP 98
E-6A Flight Instructor Training, NTSU Waco, TX, MAY 91 - AUG 91
B-707 Type Rating Course, Miami, FL, MAR 91 - MAY 91
E-6A Initial Training, NTSU Waco, TX, FEB 89 - MAY 89
T-28 B/C; T-34 C Flight Instructor Training, NAS Corpus Christi, TX, JAN 83 - FEB 83
C-130 Initial Training, Little Rock AFB, AR, JAN 80 - APR 80
T-44A Advanced Multi-engine Training, NAS Corpus Christi, TX, SEP 79 - JAN 80
T-2C/TA-4J intermediate Training, NAS Kingsville, TX SEP 78 - SEP 79
T-28B/C Primary Training, NAS Corpus Christi, TX, JUN 78 - AUG 78

Certifications achieved:

Airline Transport Pilot (B-707, B737, C-130)
Commercial Instrument Pilot Single and Multi-engine Land
TC-12B Contact/BI/RI Qual
T-44A Contact/BI/RI Qual, Systems Instructor
E-6A Aircraft Commander, Mission Commander, Instructor Pilot, FRS Stan Pilot
EC-130Q/KC-130F Aircraft Commander, Mission Commander

Brian T. O'Callaghan

T-34C Contact, Precision Aerobatics (PA), Formation, Basic Instruments (BI), Radio Instruments(RI),
CNATRA Stan Pilot

T-28 B/C Contact, PA, Form, BI, RI Stan Pilot

Last Flight / Simulator Instructed: Aircraft Systems T-44C, December 2023

Civilian Experience:

Airplane Single Engine Land

Airplane Multi Engine Land

AirlineTransport Pilot: L-382, B707/720/737

First Officer MD-82/83/87/88

Aircraft Flown: MD-82/83/87/88; C-401/414/421

Flight experience: 6256Hours Flight Hours

Total	6256	
T-2C	96	
TA-4J	180	
T-44A	59	
T-34C	530	
T-28B/C		448
EC-130Q/KC-130F	3033	
E-6A	625	
B707 (Instructor)		245
C401/414/421	115	
MD-80 series	925	
Night	946	
Instrument	817	

Last qualified in Navy Aircraft: E-6A SEPT 1994

Aircraft/Mission certifications:

Military:

EC-130Q Aircraft Commander, Mission Commander

T-28 B/C Contact, RI, Form

T-34C Contact, RI, Form, CNATRA Stan Pilot

E-6A Aircraft Commander, Mission Commander, Fleet Replacement Squadron Instructor Pilot

Civilian:

Airplane Single Engine Land

Airplane Multi Engine Land

Commercial Instrument, Single and Multi Engine

Airline Transport Pilot: L382, B707, B718, B720, B737

First Officer MD-82/83/87/88

Application for a City Board, Commission, Committee or Corporation

Profile

Mr Matthew V Philomeno
 Prefix First Name Middle Initial Last Name

Email Address

Street Address

Corpus Christi TX 78418
 City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

30

Coca-Cola Southwest Sales Center Manager
 Employer Job Title

Work Address - Street Address and Suite Number

5126 Greenwood Dr

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78416

Work Phone

361 877-1794

Mr Matthew V Philomeno

Work E-mail address

matthew.philomeno@cocacolaswb.com

Preferred Mailing Address

Work Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Their Day Foundation with Coca-Cola Southwest Beverages

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Corpus Christi Business and Job Development, and Airport Board

Why are you interested in serving on a City board, commission or committee?

I am applying to board to better connect with our community through my leadership role with Coca-Cola Southwest Beverage. I lead 165 associates at our local Coca-Cola facility here in Corpus off of Greenwood Dr. I've

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Mr Matthew V Philomeno

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

n/a

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

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Yes No

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Yes No

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n/a

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI BUSINESS AND JOB DEVELOPMENT CORPORATION, CORPUS CHRISTI B CORPORATION, PLANNING COMMISSION

Are you a Nueces County registered voter?

Yes No

Verification

Mr Matthew V Philomeno

City Code Requirement - Residency

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Matthew V. Philomeno

15822 El Socorro Loop
Corpus Christi, TX 78418
361 877-1794

Objective

Enthusiastic manager seeking opportunity to utilize skills and proven management abilities. Extremely motivated for career advancement in a sales & management organization. Able to support growth and profitability of an organization that provides challenge, encourages advancement, and rewards achievement.

Summary of Qualifications

Customer service focused
People management
People development
Conflict resolution
Extremely organized
Good problem solving skills
Provides team with effective & consistent performance feedback.
See specific experience/achievement on attachment

Education

1995-1997 Flour Bluff High School Corpus Christi, TX 78418
Diploma
1997-1999 Del Mar Community College Corpus Christi, TX 78411
Courses taken for a degree in Business Administration

Professional Experience

H.E. Butt Grocery Company 1995-2008

- Entry level department specific positions/School of Retail Management 1995-2001
- Center Store Manager 2001-2003
- Grocery Manager 2003-2006
- Operation Leader 2006-2008

Able to articulate specific job duties if needed regarding all positions held at each company.

**Professional
Experience (cont.)**

Republic National Distributing Company October 2008- 2011

- Off Premise Retail Wine Salesman
- Sold/Managed 1.5 million dollars in wine volume annually.
- Managed National/Independent accounts including H-E-B/Wal-Mart.
- Selling territory included large Stripes stores in Corpus Christi's south side, Valero Corner Store, CVS, and many independent convenience retail stores, meat markets, and party barns.

**Coca-Cola Refreshments October 2011-July 2016 District Sales
Manager Food Service/On Premise-Home Market**

- Staff Training & Development.
- Held weekly coaching & training sessions as well as leading numerous teams of up to 12 direct reports in three different sales centers).
- Mentoring (informally with new DSM's in Home Market as well as all newly hired Market Development Managers currently).
- Field development with entire MDM team regarding achieving Look of Success in key accounts (Developed MDM My Store presentation skills).
- Held MDM team accountable for development of respective territory and providing superior customer service.
- Hiring/training Hired five new MDM's and created a team atmosphere/open forum for MDM's to learn, and embrace new position.
- Achieved recognition for #1 new outlet metric for 2013.
- #1 DSM "New Outlets" for May 2015.

**Coca Cola Southwest Beverages-Area Sales & Merchandising
Manager-Home Market Combo July 2016-Present**

- Responsible for sales execution in all local, regional and national Small Store assigned accounts.
- Responsible for the execution of all sales priorities and initiatives People Management
- Responsible for identifying and developing core talent, including stewardship of the Talent Management Review at the SEM/SDM level.
- Coach and develop the team of direct reports while ensuring a culture of learning exists throughout Home Market outlet universe.
- Responsible for relationships with all Retail Home Market accounts serving as the connection point with store Area/Region level leadership.
- Accountable for selling in and adherence to calendar marketing agreements. Provide feedback to the national customer teams & Supply Chain.
- Drives collaboration between supply chain and field sales execution including sales / delivery route planning
- Execute and fulfill all channel, package and pricing plans provided by the Commercial Leadership.
- Provide a feedback loop to the Director of Sales on marketplace conditions (includes competition, channel plans, pricing, architecture)
- Served on CCSWB Fundamentals Core Teams since August of 2020 (MSC, Asset Validation, OSA).
- Review and interpret P & L monthly with Sales Center Manager and implement actions to correct areas where we may be overspent vs our business plan.
- Review weekly Volume forecast with SEM team, input changes as needed in “Craft” tool.

- Join Sales Center Manager for upcoming year business planning each October-December. Provide input into business trends locally that may affect case volume by Key Account.

**Coca Cola Southwest Beverage-Manager, Sales Center II
August 2022-Present**

- The Manager, Sales Center II role is responsible for leading all functional teams within a Distribution Center in the execution of initiatives for all sales channels, administrative functions, delivery, and warehouse operations.
- The Manager, Sales Center II has frontline leaders reporting to the position and responsibility for \$40MM - \$90MM in revenue. Responsible for organizing, growing, managing, and motivating the Distribution Center Teams Accountable for developing and implementing processes to enhance cross-enterprise integration through Sales, Delivery, Warehousing and DSD planning, Customer Service, DOT & Regulatory Compliance, OSHA, and Labor Negotiations & Product Quality to our customers.
- This role will also manage local community relations within the Distribution Center Geography. Responsible for optimizing the Distribution Center cost structure to enhance operating income margins with full P&L, effectiveness & efficiency accountability.
- This role will be responsible for partnering with Supply Chain Operations, Planning, HR, and Finance. The SCM II will ensure that similar relationships are developed within the team. This is a customer facing role accountable for identifying and engaging with key customers and operational leaders at the market unit and local level. This activity will require effective communication and collaboration between Regional Sales, National Sales, Customer Solutions, and the Market Unit Leadership team.

Duties and Responsibilities

- Responsible for Field Sales Execution in all local, regional and national assigned accounts
- Responsible for executing and fulfilling all channel, package and pricing plans provided by the Commercial Leadership
- Provide leadership and guidance to the Distribution Team
- Drives collaboration between supply chain and field sales execution including sales, delivery, warehouse, and route planning
- Represents the organization internally and externally at the executive level for all DSD activities
- Responsible of identifying and developing core talent, including stewardship of the Talent Management Review at all levels of the organization
- Coach and develop the team of direct reports while ensuring a culture of learning and development exists throughout the facility in all functions
- Building Customer Relationships with FSOP, Home Market accounts serving as the connection point with store level leadership
- Accountable for selling in and adherence to calendar marketing agreements, provide feedback to the national customer teams
- Develop world class processes for DSD
- Translate Company business strategy into operational goals with visible metrics
- Enhance intellectual capital through training, rewarding, and retaining the best of the best
- Improve productivity of the workforce through current technology enablement, training, process improvement and identifying best practices (e.g., 5S & Lean methodology)
- Ensure regulatory agency compliance at the Distribution Center level
- Provide a feedback loop to the Director of Sales and Supply Chain Leaders on marketplace conditions (includes competition, channel plans, pricing, architecture)

References upon request

Application for a City Board, Commission, Committee or Corporation

Profile

Vincent Scheerer
First Name Last Name

Email Address

Street Address

Suite or Apt

Corpus Christi
City

TX 78418
State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

2

Republic Services
Employer

Area President
Job Title

Environmental Services
Occupation

Work Address - Street Address and Suite Number

10613 W Sam Houston Pwky N, Suite 300

Work Address - City

Houston

Work Address - State

TX

Work Address - Zip Code

77064

Work Phone

8323994730

Vincent Scheerer

Work E-mail address

vscheerer@republicservices.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

BA, Geography, Concentration in Environmental Analysis AA, Environmental Hazardous Materials Technology

Why are you interested in serving on a City board, commission or committee?

I have extensive experience managing large organizations, a passion for travel, and would like to share this to help our city grow.

Upload a Resume

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

It is possible that Republic Services has a contract(s) with this City of Corpus Christi for recycling or waste disposal but I am not a decision maker in that part of the business and am unaware of any details. I am available to discuss with the City's legal department to answer any questions.

Board-specific questions (if applicable)

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

Vincent Scheerer

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Vincent Scheerer

Houston, Texas, United States



[linkedin.com/in/vscheerer](https://www.linkedin.com/in/vscheerer)

Summary

Experienced executive with a demonstrated history of driving growth within the environmental services industry.

Experience



Area President

Republic Services

May 2022 - Present (1 year 11 months)

Responsible for all fixed assets, services, and financial results within the Gulf area, international emergency response, and maritime oil spill response which includes over 40 divisions, 19 large vessels and 900 employees. Vets and approves new services and the enhancement of existing operations in support of the company's overall strategic objectives. Leads and collaborates across all functional leadership teams in support of the company's strategic objectives including the development and execution of business plans, workforce plans, budgets, capital plans, growth initiatives, compliance goals and safety targets.



Senior Vice President - Gulf

US Ecology Inc., a Republic Services Company

Jun 2020 - May 2022 (2 years)

Responsible for all fixed assets, services, and financial results within the Gulf region. Vets and approves new services and the enhancement of existing operations in support of the company's overall strategic objectives. Leads and collaborates across all functional Leadership teams in support of the company's strategic objectives including the development and execution of business plans, workforce plans, budgets, capital plans, growth initiatives, compliance goals and safety targets.



Vice President Of Business Development - National Programs

US Ecology Inc., a Republic Services Company

Jan 2019 - Jun 2020 (1 year 6 months)

Responsible for execution of growth strategies for the Retail, Managed Services, Remediation and Mexico business groups within US Ecology. The team works with both sales and operations with the goal of developing and delivering innovative environmental solutions for our clients.



Vice President, SQG and Retail Services

US Ecology Inc., a Republic Services Company

Apr 2017 - Jan 2019 (1 year 10 months)

Chief Business Development Officer

FrontStreet Management Group

Aug 2015 - Mar 2017 (1 year 8 months)



VP, Commercial Operations and Business Development

Stericycle

Apr 2014 - Jun 2015 (1 year 3 months)

Responsible for Sales, Client Services and Business Development for the Manufacturing & Industrial Team within the Environmental Solutions Suite.



Vice President Of Sales

PSC

Nov 2012 - Apr 2014 (1 year 6 months)

As Vice President of Sales at PSC my responsibilities included management of sales, customer service, sales operations, marketing, pricing, field technical services, emergency response, and billing.



Vice President, Retail Services

PSC

Dec 2010 - Nov 2012 (2 years)



Director, Retail Services

PSC

Jan 2008 - Dec 2010 (3 years)



Industry Manager, Retail Services

PSC

Nov 2005 - Jan 2008 (2 years 3 months)



National Account Manager

PSC

May 2005 - Nov 2005 (7 months)

Vice President, Sales

General Environmental Management

Aug 2004 - May 2005 (10 months)

Executive Vice President

Prime Environmental Services Co.

May 2002 - Aug 2004 (2 years 4 months)

Executive level management position with overall responsibility for both the sales and operational sides of the organization.

Education



California State University, Fullerton

BA, Geography, Environmental Analysis

1996 - 2001



Fullerton College

AA, Environmental Hazardous Materials Technology

1988 - 1991

Licenses & Certifications

K **Accelerating Sales Force Performance** - Northwestern University - Kellogg School of Management

Skills

Contract Negotiations • Strategic Planning • Negotiation • Team Building • New Business Development
• Retail • Sales Management • Customer Relations • Recycling • Environmental

Application for a City Board, Commission, Committee or Corporation

Profile

Dr. Hans O Schumann
Prefix First Name Middle Initial Last Name

Email Address

Street Address

Corpus Christi TX 78412
City State Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 3

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

11

Texas A&M University - Kingsville Associaae Professor - College of Business Professor
Employer Job Title Occupation

Work Address - Street Address and Suite Number

700 University Blvd MSC 186

Work Address - City

Kingsville

Work Address - State

TX

Work Address - Zip Code

78363

Work Phone

361-593-2990

Dr. Hans O Schumann

Work E-mail address

hans.schumann@tamuk.edu

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

Ph.D. Northwestern University - Dissertation topic: Economics of Airline Frequent Flyer Programs; Mentor SCORE

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Airport

Why are you interested in serving on a City board, commission or committee?

I have been interested in aviation and airline management my entire life. My Ph.D.dissertation was on the economics of frequent flyer programs, I have been a consultant to airlines (Midwest Express Airlines - Now Frontier Airlines ; Lufthansa; and Emirates Airlines). and have written the business plan for two start-up carriers (Southern Empress Airlines and Pacific Empress Airlines). In my non-aviation career I have been in the Marketing and Pricing field. As of 11 years ago, I teach as a professor at Texas A&M - Kingsville's business school. By increasing service to the CRP airport, local business (and the prospects of my business school students) will increase.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

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Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Verification

City Code Requirement - Residency

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I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.

I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Curriculum Vita

Hans Schumann, Ph.D.

Associate Professor
Dept. of Marketing and Management and Information Systems
Texas A&M University-Kingsville
Kingsville, TX 78363
Office: 361-593-2990
Email: [REDACTED]

EDUCATION

Ph.D. Kellogg School of Management, Northwestern Aug 1986
Managerial Economics and Decision Sciences

M.S. Kellogg School of Management, Northwestern Aug 1984
Managerial Economics and Decision Sciences

B.A. Rochester Institute of Technology May 1981
Mathematics

Ph.D. Dissertation Title: Oligopolistic Non-linear Pricing- A Study of Trading Stamps
and Airline Frequent Flyer Programs
Dissertation Committee:
o Dr. Morton Kamien (Chair)
o Dr. Roger Meyerson, N. L.
o Dr. Kenneth Judd
o Dr. Milton Harris
o Dr. Steven Mathews

EMPLOYMENT HISTORY

Academic

2009-Present Associate Professor/Professor of Practice/Assistant Professor, Departments of
Marketing and Management and Information Systems & Accounting and Finance
Texas A&M University-Kingsville

2018 Fulbright Scholar
Universiteti Luarasi, Tirana, Albania

2013 Adjunct Professor, Korea Univ. International Summer Campus
Korea University, Seoul, KR

Non-Academic

2005-2009 Global Marketing Leader (Pricing),
GE Healthcare, Milwaukee WI

2002-2005 Consultant & Short-Term Management
(Midwest Express Airlines, National Business Furniture)

Curriculum Vita

Hosent Consultants , Milwaukee WI

2000-2002 Director, Marketing Strategy
Metavante Corp., Milwaukee, WI

1996-2000 Senior Consultant
Simon Kucher and Partners, Cambridge, MA

1994-1996 CEO
Southern Empress Airlines & Pacific Empress Airlines, Jacksonville, FL

1990-1996 Senior Manager, Competitive Positioning and Business Opportunities
AT&T Universal Card Services Corp. Jacksonville, FL

1986-1990 Manager, Corporate Strategy and Development
AT&T Corporation, Basking Ridge, NJ

HONORS AND AWARDS

2018 - Fulbright Scholar

2015 - College of Business Distinguished Service of the Year Award

2013 - Academy of Economics and Economic Education Distinguished Research Award

Application for a City Board, Commission, Committee or Corporation

Profile

Mrs Lynne Tatum
Prefix First Name Last Name

Email Address

Street Address

Corpus Christi TX
City State

78412
Postal Code

Primary Phone Alternate Phone

What district do you live in? *

District 2

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

1.5

Bayfront Consulting Owner
Employer Job Title

Consulting
Occupation

Work Address - Street Address and Suite Number

4734 Ocean Dr

Work Address - City

Corpus Christi

Work Address - State

TX

Work Address - Zip Code

78412

Work Phone

4707746518

Mrs Lynne Tatum

Work E-mail address

lynne.tatum@comcast.net

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

None at this time

Education, Professional and/or Community Activity (Present)

BS Electrical Engineering UT Austin, MBA UT Dallas, JD Seton Hall Retired Aerospace and Defense Industry (A&D) executive with legal and engineering background. Primary roles in Program Management and Strategy / Business Development. Currently own and manage A&D consulting firm/

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

Airport Board Parks and Recreation Commission on Children and Youth Any others where I can contribute

Why are you interested in serving on a City board, commission or committee?

I really enjoy serving the community. I also travel and fly from CCIA at least once a month. Since moving to Corpus Christi and retiring in 2022 I have been getting to know the area and want to volunteer my time and talents. Previously served communities in various states: most notably elected to Bd of Ed in NJ, led churches in NJ, UT, GA. Significant involvement in Girl Scouts, Little League and other youth sports as Coach and League Director.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Female

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

The Commission on Children & Youth preferred representatives for adult membership from certain categories. High school students must be a Junior or Senior at time of appointment. Do you qualify for any of the following categories? *

Adult At-Large

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

Youth - Name of high school.

N/A

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

Youth Current Grade

N/A

Question applies to CORPUS CHRISTI COMMISSION ON CHILDREN & YOUTH

Youth Date of Birth

N/A

Verification**City Code Requirement - Residency**

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I Agree

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

LYNNE M. TATUM

4734 Ocean Drive, Corpus Christi, TX 78412

Cell: (470)774-6518 Email: [REDACTED]

OBJECTIVE

Serve Corpus Christi community

EXPERIENCE

Feb 2023-present *Bayfront Consulting, LLC* Corpus Christi, TX

Owner/Manager

- Consultant for Business Planning, Strategy Development, Proposal and Program Management.

Sept 2008–Oct 2022 *L3Harris Technologies, Inc*

Director, Business Development, C5 Systems Camden, NJ

- Responsible for Business Development pursuing Domestic and International business
- Capture Lead for Corporate Prime pursuits on \$2B of Navy business

Director, Program Management, C5 Systems Camden, NJ

- Responsible for profitable growth of DoD business, primarily Navy
- Led teams to win and execute UUV, communications, and research contracts with primes, Navy, DARPA and ONR
- Worked across the corporation to build winning solutions and enter new markets

Vice President, Program Management, Display Systems Alpharetta, GA

- Executive leadership team member for \$100M revenue avionics company
- P&L responsibility for 25 programs with 20 defense and commercial customers
- Obtained FAA TSO certification for commercial avionics displays and delivered 500+ units
- Obtained OEM certification for commercial avionics display and started production deliveries.
- Completed development, secured \$50M multi-year production contract for defense avionics.
- Stabilized, hired and developed team of 14 Program Managers responsible for cost, schedule and technical performance of both development and production programs

Director, Maritime Programs, Communications Systems-West Salt Lake City, UT

- Key leader building a new business area focused on the Navy and International
- Managed \$40M program area, achieving 13.8% ROS balancing investments in new business with profit enhancements in existing business
- Led proposal development and negotiations on numerous competitive proposals resulting in \$180M of revenue
- Responsible for customer relationship development to create contract vehicles for long-term product sales and expansion into new markets

May 2003–June 2008 *Attorney-at-Law* Chester, NJ

- Analyzed new design concepts for patentability and drafted patent applications
- Managed discovery for 75+ clients including preparing pleadings and representing clients in federal court hearings and depositions
- Negotiated settlements with plaintiffs' counsel through direct negotiations and mediation
- Researched trademark, copyright, unfair competition and patent case law in support of litigation and opinion letter
- Drafted LLC Operating Agreements

1984–1999 *Raytheon / Texas Instruments* Dallas, TX

Strategic Planning / Business Development

- Assisted creation of new commercial subsidiary, including business plan development, financial modeling and strategic planning
- Served as Interim Controller for wireless telecommunication spin-off

- Created pricing strategy and investment rationale for two defense programs resulting in contracts in excess of \$100M
- Provided competitive intelligence analyses for commercial and defense firms
- Matched the strategic vision with ‘white space’ opportunities for TI’s Defense Systems and Electronics Group resulting in a sell of the business to Raytheon

Program Manager / Business Development

- Chaired cross-functional leadership team – delivered overall program performance on schedule and under budget
- Managed \$80M defense program. Responsible for product development, cost and schedule performance – on budget and on time. Led 80+ engineers in cross-functional, multi-program teams to develop new hardware and software for next generation seeker
- Built critical relationships with prime contractors and government officials to establish requirements for complex weapon upgrade. Negotiated contracts with prime contractors.
- Developed financial model to rationalize strategic pricing and project investment

Systems Engineering Manager / Systems Analyst

- Developed program/product requirements for critical software module working Government
- Technical liaison for business development, including preparation and delivery of presentations and demonstrations to senior executives and officers
- Led weapon system effectiveness team – Operations Analysis
- Managed technical proposals

Manufacturing Engineer

- Developed models and supported numerous new business estimating and pricing activities

EDUCATION

2000-2003 *Seton Hall University School of Law*

Newark, NJ

Juris Doctor *cum laude* with Intellectual Property concentration

- Order of the Coif, 2004
- Editor-in-Chief, Journal of Sport Law 2002-2003
- Clinician, Center for Social Justice 2002-2003
- ProBono Volunteer, Holocaust Reparations Project 2001-2002
- Chancellor Scholar
- Previously Licensed in NY and NJ

1983-1987 *University of Texas at Dallas*

Dallas, TX

Master of Business Administration

1978-1983 *University of Texas at Austin Law*

Austin, TX

Bachelor of Science in Electrical Engineering

Application for a City Board, Commission, Committee or Corporation

Profile

Arthur C Wallace
 First Name Middle Initial Last Name

 Email Address

 Street Address

Corpus Christi TX 78418
 City State Postal Code

 Primary Phone Alternate Phone

What district do you live in? *

District 4

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

8

Ultralox Interlocking Technology Business Development Manager Sales
 Employer Job Title Occupation

Work Address - Street Address and Suite Number

13526 Peseta Ct

Work Address - City

Corpus Christi

Work Address - State

Texas

Work Address - Zip Code

78418

Work Phone

6513026281

Work E-mail address

Art.wallace@ultralox.com

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

N/A

Education, Professional and/or Community Activity (Present)

Bachelor of Science Degree Professional Management Previous Member of Sister City Committee

If you applied for multiple boards, which boards are you most interested in serving on, in order of preference? (Limit to top three)

N/A

Why are you interested in serving on a City board, commission or committee?

I have a strong Aviation Background and also have a strong passion for working to provide the city with a stout Airport capable of serving citizens professionally.

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

N/A

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Board-specific questions (if applicable)

Verification

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I Agree

Arthur C Wallace

City Code Requirement - Attendance

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I Agree

Consent for Release of Information

I understand that if any member of the public makes a request for information included in this application or in any attachment (e.g. resume or supporting documentation) for appointment it is subject to and must be disclosed under the Texas Public Information Act. I understand that under the Texas Public Information Act, my home address and home telephone number is subject to public disclosure unless I am elected or appointed to the position which I seek. I hereby consent to the release of my home address and home telephone number should it be requested under the Texas Public Information Act prior to my possible appointment or election. I hereby release the City of Corpus Christi, and its agents, employees and officers, from any and all liability whatsoever if the information must be released pursuant to the Texas Public Information Act.


I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

ARTHUR C. WALLACE

13526 Peseta Ct, Corpus Christi, TX 78418 • 931-206-5057 •  LinkedIn:
<https://linkedin.com/in/arthurwallace>

PROFESSIONAL SUMMARY

An accomplished and talented professional with a comprehensive background in Corporate Leadership, Personnel Management and Human Resources, Administration, Sales Management, and Recruiting. Supervises staff and conducts employee relations. Frequently engages and liaises with City Governmental entities to provide direction and recommendations on construction related subjects. Develops solutions to improve processes and implements training programs to streamline mission accomplishments and boost sales in any industry. Proficient with Salesforce CRM.

Core Competencies & Soft Skills

- | | |
|------------------------------|--------------------------------|
| ➤ Economic Development | ➤ Project / Records Management |
| ➤ Infrastructure Improvement | ➤ Business Development |
| ➤ Human Resources | ➤ Sales & Marketing |
| ➤ Training / Development | ➤ Operations Planning |
| ➤ Performance Evaluation | ➤ Recruiting & Retention |
| ➤ Quality Assurance | |
-
- | | | |
|-----------------------|--------------------------|---------------------------|
| • Leadership | • Exemplary Communicator | • Dedicated |
| • Initiative | • Solution-Oriented | • Mentor / Motivator |
| • Performance-Focused | • Engaging | • Committed to Excellence |

PROFESSIONAL EXPERIENCE

Business Development / Sales Management

Calls on Contractors, Home Builders, Distributors, and Homeowners Associations in promotion and sales of CertainTeed Products across the South and Central Texas region. Schedules, conducts, and attends meetings related to the modification and enhancement of training. Interacts with inside sales representatives for updated account activities and literature. Integrates customer training on all products and ensures the correct installation. Develops and manages relationships with purchasing contacts to ensure future sales. Established and maintained the South Texas Sales Region for a leading roofing materials manufacturer.

- Produces \$14 Million in sales annually for all manufactured Roofing and Waterproofing Products.
- Delivers outstanding presentations to executives in board rooms and local contractors, builders, architects and HOAs to promote CertainTeed products in South and Central Texas.
- Travels throughout the assigned territory to call on regular and prospective customers to solicit orders.
- Displays or demonstrates product, using samples or catalog, and emphasizes features.
- Quotes prices and credit terms and prepares sales contracts for orders obtained.
- Serves as the Liaison between CertainTeed and Distribution Senior Leadership and works to cultivate new Corporate relationships to ensure positive business growth.
- Assists Distribution Branch Managers in training their sales staff resulting in added proficiency and increased Branch Material Sales.
- Serves as Product Manager and Expert for all Manufacturer Roofing Products for the Corporation ensuring quick and effective rollout of new and improved product as well as providing expert advice on all products.

Personnel Management / Human Resources

Oversaw 100+ Soldiers with injuries received from deployment. Supervised staff in resolving issues of in-processing service members as well as subordinate employees. Coordinated with nurse case managers, primary care managers, social workers, and squad leaders to ensure all in-processing soldiers start their Comprehensive Transition Plan per Army Policy. Ensured all operations were executed within Health Insurance Portability and Accountability Act (HIPAA) Compliance Guidelines.

- Assessed / selected staff members and generated performance evaluations of current staff members.
- Served as the organization's Employee Retention Representative, resulting in 100% employee retention.
- Provided training expertise, guidance, and consultation for all development and implementation issues.
- Scheduled, conducted, and attended meetings related to the modification and enhancement of training.
- Collected data and coached the Division Commander in the placement and employment of the Division's Air Defense Assets.
- Served as Personnel Assistant II at the Fort Bliss Deployment Center completing and maintaining all related paperwork on 200+ soldiers preparing for deployment.

Aviation Management / Administration

Determined work procedures, prepared work schedules, and expedited workflow of aircraft technicians. Collaborated with Company's leadership to ensure compliance with aircraft maintenance, personnel management, safety and logistical procedures. Provided military expertise and performed duties as Air Missile Defense Officer in support of several simulation exercises conducted at Fort Sill, OK and other areas. Analyzed blueprints, sketches, and layouts of work to be performed and prepared job estimates. Maintained working relationships with customers and contractors to produce favorable results. Conferred with other supervisors to coordinate activities of individual departments.

- Evaluated employee performance and prepared performance appraisals 65 employees.
- Served as a Quality Control Non-Commissioned Officer, overseeing the safety, welfare, training and development of one Non-Commissioned Officer.
- Served as the Senior Aviation Operations and Maintenance Floor Supervisor overseeing over 100 subordinates conducting Maintenance Operations.
- Managed Flight Operations for the CH-47 Chinook Fleet and their flight crews at home station and abroad in austere and combat environments.
- Maintained Fiscal Control of 16 CH-47 Chinook Aircraft totaling approximately 14 Million Dollars each.
- Supervised the selection and training of new employees and their required integration into the organization.
- Maintained marketing leads as well as supervised marketing and entertainment budgets to ensure decisive action was maintained on new incoming leads as well as maintaining current accounts.
- Regularly conducted Economic and Infrastructure Development conferences with Foreign Governments to assist in improvement of areas of deployment.

Recruiting / Human Resources

Recruited, determined applicant enlistment eligibility, counseled applicants on enlistment programs and options, prepared enlistment applications, and processed qualified applicants to enlist in the Army. Prepared future

soldiers for initial entry training. Executed Army awareness programs throughout an area covering 100 square miles with a population of 500,000. Maintained a network of influencers.

- Exercised marketing and interpersonal skills to remain highly successful in a competitive market.
- Utilized the Internet in the task of gaining new leads.
- Assisted in the production and the execution of 5 different radio commercials to assist in marketing the US Army benefits and opportunities.
- Established relationships and participated in advertisements with local radio, television, and newspaper.
- Wrote, edited, and presented recruiting material for use by local communications agencies.
- Interfaced with select Local and State government officials to establish a link between the surrounding communities and the US Army.
- Supervised a team of Field Recruiters to assist in reaching goals set forth by US Army Leadership and also worked with local governmental entities to assist in providing services to local communities.

EMPLOYMENT HISTORY

CertainTeed Building Materials **10/21-Present**
Territory Sales Manager (10/21-Present)

TAMKO **09/14 – 10/21**
Territory Sales Manager (04/16 – Present)
Contractor Sales Specialist (01/15 – 04/16)
Personnel Assistant II/Contractor (10/14 – 01/15)
Independent Consultant/Contractor (09/14 – 09/14)

US Army (Worldwide Assignments) **04/94-10/14**
Airborne Infantryman (04/94-08/99)
CH-47 Chinook Helicopter Crewmember (08/99-09/00)
US Army Field Recruiter-San Francisco, CA (09/00-09/04)
MH-47G Chinook Helicopter Crewmember-Special Operations Capable (09/04-10/14)

EDUCATION

Grand Canyon University, Phoenix, AZ *Bachelor of Science in Applied Management Program, 07/16*

CERTIFICATIONS AND TRAINING

- Advanced Leadership Course
- Army Recruiting and Retention Course
- CPR/AED Certification Course
- Mental Resiliency Course
- Army Aviation Basic Non-Commissioned Officer Leadership Course
- Applied Suicide Intervention Facilitator

➤ Special Operations Survive, Evade, Resist, and Escape Course

➤ Special Operations Training Course

ARTHUR C. WALLACE

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AWARDS AND ACCOMMODATIONS

- Combat Action Badge
- Army Parachutist Badge
- Senior Army Aircrew Badge
- Army Air Assault Badge
- Army Recruiter Badge
- Air Medal w/Valor
- Army Commendation Medal w/Valor
- Army Achievement Medal
- Armed Forces Expeditionary Medal
- Korean Defense Service Medal
- Global War on Terrorism Expeditionary/Service Medal
- Meritorious Service Medal
- Afghanistan Campaign Medal w/Bronze Star
- Iraqi Campaign Medal w/Bronze Star
- Valorous Unit Award
- Meritorious Unit Citation
- Army Good Conduct Medal
- National Defense Medal
- Armed Forces Expeditionary Medal

References

■

Brad Luna

Enterprise Sales Manager-Spinakr Solutions

214-552-6286

Brad.luna@spinakrsolutions.com

Brandon Nepote

Territory Manager-San Antonio and Austin

TAMKO Building Products, LLC

417-437-4416

Brandon_russellnepote@tamko.com

AC Coulter

Territory Manager-Allura Composite Siding Products

713-997-9243

Acoulter001@gmail.com

Application for a City Board, Commission, Committee or Corporation

Profile

Mr	Robert	A	Williams
Prefix	First Name	Middle Initial	Last Name

Email Address

Street Address	Suite or Apt
Corpus Christi	TX
City	State
	Postal Code
	78413

Primary Phone	Alternate Phone
---------------	-----------------

What district do you live in? *

District 5

Current resident of the City of Corpus Christi?

Yes No

If yes, how many years?

34

Retired	Retired	
Employer	Job Title	Occupation

Work Address - Street Address and Suite Number

N/A

Work Address - City

N/A

Work Address - State

N/A

Work Address - Zip Code

N/A

Work Phone

N/A

Work E-mail address

N/A

Preferred Mailing Address

Home/Primary Address

Which Boards would you like to apply for?

AIRPORT BOARD: Submitted

Interests & Experiences

Are you a Nueces County registered voter?

Yes No

Do you currently serve on any other City board, commission or committee at this time? If so, please list:

No

Education, Professional and/or Community Activity (Present)

BS-AME from St Louis University 1967 MA in Management Minor in Human Relations from Webster University 1977 MAS in Safety and Space Studies with Safety Certificate from Embry-Riddle Aeronautical University 2004

Why are you interested in serving on a City board, commission or committee?

I wish to offer my considerable experience in the many facets of aviation where it can do the most good

[Upload a Resume](#)

Are you an ex-Officio member of a City Board, commission or committee?

Yes No

No person shall be appointed by the Mayor or Council Members to serve on more than one board, commission, committee or corporation at the same time. If you currently serve as a voting member for a board, commission, committee or corporation are you willing to resign your current seat to serve on another board, commission, committee or corporation?

Yes No

Are you a current candidate in an election for a non-city public office?

Yes No

Do you currently serve as an elected official for a non-city public office?

Yes No

Will you seek re-election to the non-city public office? If not in a non-city public office, please enter N/A

No

Demographics

Gender

Male

Code of Ethics - Rules of Conduct/Conflicts of Interest

Do you represent any person or organization in any claim or lawsuit or proceeding involving the City?

Yes No

Do you, your spouse, your business or your spouse's business have a City contract?

Yes No

Does your employer or your spouse's employer have a City contract?

Yes No

Are you involved with any activities or employment that would conflict with the official duties on the City boards for which you are applying?

Yes No

Are you, your spouse, your business or your spouse's business involved in any pending bid, proposal or negotiation in connection with a contract with the City?

Yes No

Do you or your spouse have a pending claim, lawsuit or proceeding against the City?

Yes No

If you answer "Yes" to any of the questions above, please explain or ask to speak with the City's Legal Department. If you answer "NO" to all questions above, please enter N/A.

N/A

Mr Robert A Williams

Board-specific questions (if applicable)

Verification

City Code Requirement - Residency

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-65, which states that all members of City boards and commissions, including ad hoc committees, appointed by the City, must be residents of the city. A move outside the city limits of the city by any member shall constitute automatic resignation from the particular board or commission on which such member served.

I Agree

City Code Requirement - Attendance

As a board, commission, or committee member, you will be asked to adhere to City Code of Ordinances, Section 2-61, which provides that absences from more than 25% of regularly scheduled meetings during a term year on the part of any board, commission, or committee member shall result in an automatic termination. An absence shall be deemed unexcused unless excused by the board, commission or committee for good cause no later than its next meeting after the absence.

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I Agree

Oath

I swear that all of the statements included in my application and attached documents, if any, are true and correct.

I Agree

Robert A. Williams
7606 Lake Bolsena Drive
Corpus Christi, TX 78413-5250
Phone: Home – 361-850-9357
Work – 361-961-1620

Objective:

Serve on City Boards that use my experience to the maximum extent possible

Qualifications:

- Six successful years experience as an Embry-Riddle Center Director at Corpus Christi Center
- Twenty-two years experience in the U. S. Navy in both enlisted and officer capacities
- Possess vast aviation background in Air Traffic Control, Airport Management, and Aviation Maintenance and as an active FAA certificated Commercial pilot.
- Thoroughly familiar with Embry-Riddle Aeronautical University Degree programs and prior credit classification criteria
- Thoroughly familiar with faculty qualification requirements

Education:

- 1967 – Bachelor of Science in Aircraft Maintenance Engineering from Parks College of Aeronautics and Astronautics – Saint Louis University, St. Louis, MO.
- 1977 – Master of Arts in Management from Webster University, St. Louis, MO
- 2004 – Master of Aeronautical Science – Safety and Space Specializations

Licenses and Certificates:

- Aviation Safety Certificate – Masters Level – Embry-Riddle Aeronautical University
- FAA Certificated Commercial Pilot- Single and Multi Engine Land and Glider with Instrument Rating
- FAA Certified Flight Instructor with Airplane, Instrument and Glider ratings and “Gold Seal” designation
- FAA Certified Advanced Ground Instructor
- FAA Certified Tower Operator with Facility Rating at NAS Chase Field Radar Approach Control

Work Experience:

2012 to Present	Retired
2007 - 2012	Camber Corporation, Corpus Christi Army Depot Contractor Title - Engineer Duties- Resolved Manufacturing Errors on UH-1 and HH-60 helicopters
2001 - 2007	Commander Training Air Wing FOUR, NAS Corpus Christi, TX 78419 Title - Academic Instructor Duties – Teach academic ground school to Student Military Pilots. Subjects taught: Primary Instrument Ground School, Advanced Instrument Ground School, and Aerodynamics.
1996 - 2001	Embry-Riddle Aeronautical University P.O. Box 18310 Building 1731 Corpus Christi, TX 78480-8310 Title - Center Director Duties – Responsible for the day-to-day operation of Corpus Christi Center. Counseled students on their degree plans, did informal academic evaluations, recruited adjunct faculty, maintained student files and did billing.
1991 – 1996	Ferguson Williams, Inc. Naval Station Ingleside Ingleside, TX Title - Transition Assistance Manager Duties – Conducted training for service personnel separating from the service. Wrote resumes, taught classes on interviewing, dressing for success and obtaining veteran benefits.
1969 – 1991	U.S. Navy Washington, D.C. Title – Naval Officer Duties – Served in various capacities ashore and afloat that dealt with all aspects of air traffic control as it related to naval and civil aviation.
1966 – 1969	McDonnell Douglas Aerospace Corporation St. Louis, Mo Title – Liaison Engineer Duties – Developed repairs for manufacturing errors on aircraft and spacecraft that brought the damaged structure back to design strength. Made minor changes to production drawings to facilitate production.