



## AGENDA MEMORANDUM

Action Item for the City Council Meeting March 28, 2023

**DATE:** March 28, 2023

**TO:** Peter Zanoni, City Manager

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### Accessories and Equipment Upfitting for Police Vehicles

#### **CAPTION:**

Motion authorizing execution of a two-year service agreement with CAP Fleet Upfitters, LLC of Houston in an amount not to exceed \$557,980.28, through the BuyBoard Cooperative, for the purchase and installation of parts and equipment for 30 new police vehicles, with FY2023 funding of \$425,775.46 from the Fleet Equipment Replacement Fund and \$132,204.82 from the Crime Control Fund.

#### **SUMMARY:**

This motion authorizes a two-year service agreement for the installation of upfitting kits onto 27 new Chevrolet Tahoes, 1-Ford F150 Police Responder, and 2-Ford F150 Captain Vehicles for the Police Department. Upfitting kits consists of emergency accessories and equipment to include lights, full compartment partitions, sirens, push bumpers, and center console keyboard mounting plates for police marked units.

#### **BACKGROUND AND FINDINGS:**

CCPD needs to purchase new upfitting kits that include accessories, equipment such as lights, full compartment partitions, sirens, push bumpers and center console keyboard mounts to fit the Chevrolet Tahoes, Ford F150 Responder, and Captain vehicles. The equipment installed on replaced units cannot be retrofitted to new vehicles or equipment as they do not fit the new body

styles.

**PROCUREMENT DETAIL:**

This procurement is through the BuyBoard Cooperative. Contracts awarded through the BuyBoard Cooperative have been competitively procured in compliance with Texas Local and State procurement requirements. CAP Fleet Upfitters, LLC is the incumbent. The proposed agreement covers the upfitting of 30 units with a 41% savings in cost.

Cap Fleet Upfitter, LLC through the Buyboard Cooperative offers a cost saving of \$189,265.75 in comparison to Dana Safety Supply, Inc., a non-cooperative vendor for upfitting and options for the police vehicles.

Unit	Dana Safety Supply, Inc.	Cap Fleet Upfitters, LLC	Variance
Ford F150 Captain Vehicle (Qty 2)	\$45,299.52	\$18,083.08	-\$27,216.44
Ford F150 (Qty 1)	\$11,855.40	\$17,354.59	\$5,499.19
Chevrolet Tahoe (Qty 27)	\$690,091.11	\$522,542.61	-\$167,548.50
Total	\$747,246.03	\$557,980.28	-\$189,265.75

**ALTERNATIVES:**

The alternative is not to purchase the vehicle upfitting kits, leaving Patrol Officers without necessary equipment in vehicles to patrol the streets of Corpus Christi and unable to respond to calls quickly.

**FISCAL IMPACT:**

The fiscal impact for the Fleet Equipment Fund in FY 2023 is \$425,775.46 and \$132,204.82 from the CC Crime Control Fund in FY 2023.

**FUNDING DETAIL:**

Fund: 5111 Fleet Equipment Replacement  
Organization/Activity: 11701  
Project # (CIP Only): n/a  
Account: 550020  
Total \$425,775.46

Fund: 9010 Crime Control  
Organization/Activity: 11717  
Project # (CIP Only): n/a  
Account: 550020  
Total \$132,204.82

**RECOMMENDATION:**

Staff recommends approval of this motion authorizing a two-year service agreement with CAP Fleet Upfitters, LLC., as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Service Agreement  
Price Sheet