



AGENDA MEMORANDUM

Action Item for the City Council Meeting February 22, 2022

DATE: February 22, 2022

TO: Peter Zanoni, City Manager

FROM: Charles Mendoza, Director of Asset Management
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Combined 34 Vehicles and Equipment Procurement

CAPTION:

Resolution authorizing the acquisition of 34 vehicles and equipment by various departments, of which 19 items will be outright purchases and 15 items will be lease-purchased through JPMorgan, for a total amount of \$4,549,548.48, with such items to be acquired in the manner, at the amounts, and from the sources stated with FY 2022 funding in the amount of \$1,192,864.35.

SUMMARY:

Resolution authorizes the acquisition of a total of 34 vehicles and equipment by various departments. All 34 units are purchased through BuyBoard, HGAC, Omni Partners and Sourcewell cooperatives with 19 units outright purchases and 15 units will be lease purchases.

BACKGROUND AND FINDINGS:

Airport is authorized to acquire by purchase two Club Car Trucksters from Corpus Christi Golf Cars of Corpus Christi, Texas for a total amount of \$27,079.70 with FY 2022 funding from the Fleet Equipment Replacement Fund. The Club Cars identified in this section are to be acquired through the Omnia Partners Cooperative.

Asset Management - Fleet and Facilities are authorized to acquire by purchase one Genie Trailer Mounted Boom from Briggs Equipment from Corpus Christ, Texas for a total amount of \$61,577.00 with FY 2022 funding from the Facility & Property Mg Fund, and one Grasshopper 72" Mower from Mordridge Manufacturing Inc. of Moundridge, Kansas, for a total amount of \$21,004.25,

with FY 2022 funding from the Fleet Equipment Replacement Fund. The units identified in this section will be acquired through the BuyBoard Cooperative.

Gas Department is authorized to acquire by purchase, (i) two E20 T4 ZTS Compact Excavators from Bobcat of Corpus Christi of Corpus Christi, Texas for \$55,924.08 with FY 2022 funding from the Fleet Equipment Replacement Fund. (ii) one RT45B Ditch Trencher from Ditch Witch dba The Charles Machine Works of Perry, Oklahoma for \$64,135.39 with FY 2022 funding from the Fleet Equipment Replacement Fund. The units identified in (i) will be acquired through the BuyBoard cooperative and (ii) through the Sourcewell Cooperative.

Parks and Rec Department is authorized to acquire by purchase three L1500 Club Car Trucksters and one L1700 Club Car Truckster from Corpus Christi Golf Cars for a total amount of \$63,820.05 with FY 2022 funding from the Fleet Equipment Replacement Fund. The Club Cars identified in this section are to be acquired through the Omnia Partners Cooperative.

Public Works is authorized to acquire by lease-purchase, via JP Morgan, (i) six CPS 32' End Dump Trailer from Pavelka Truck and Trailer Sales of Robstown, Texas for a total of \$374,134.32 with funding from the Storm Water Fund. (ii) two John Deer 300G Excavator from Doggett of Corpus Christi, Texas for a total of \$988,169.25, with funding from the Storm Water Fund. Items listed (i) will be acquired through HGACBuy purchasing cooperative and Items listed (ii) will be acquired through the Sourcewell Cooperative.

Solid Waste Services Department is authorized to acquire by lease-purchase, via JP Morgan, (i) four Mack LR64 McNelius Garbage Trucks from Buckner Truck Sales, Inc. Wichita Falls, Texas, for a total amount of \$1,520,335.06, with FY 2022 funding from the General Fund. (ii) one Backhus A65 Windrow Turner from Ecoverse Industries, Ltd. of Avon, Ohio for a total amount of \$739,857.57 with FY 2022 funding from the General Fund. (iv) two Mack Moving Floor Trailers from BTE Body Co. Inc. of Irving, Texas, for a total amount of \$250,592.01 with FY 2022 funding from the General Fund. (iii) Solid Waste Services Department is authorized to acquire by purchase one Mack Moving Floor Trailer from BTE Body Co. Inc. of Irving, Texas, for a total amount of \$114,792.00 with FY 2022 funding from the Fleet Equipment Replacement Fund. Items listed (i) & (ii) will be acquired through HGACBuy cooperative, items (iii) & (iv) through the BuyBoard cooperative.

Utilities Department is authorized to acquire by purchase (i) one Atlas Copco Trailer Mounted Portable Generator from ROMCO Equipment Co. of Corpus Christi, Texas, for \$66,830.00 with funding from the Fleet Equipment Replacement Fund; (ii) one Club Car Truckster from Corpus Christi Golf Cars of Corpus Christi, Texas for a total amount of \$15,131.05 with FY 2022 funding from the Fleet Equipment Replacement Fund.; (iii) two Genie TZ 50 Trailer Mounted Boom, from Briggs Equipment of Corpus Christi, Texas, for \$123,154.00 with FY 2022 funding from the Fleet Equipment Replacement Fund; (iv) three Grasshopper 72" Mowers from Mordridge Manufacturing Inc. of Moundridge, Kansas, for a total amount of \$63,012.75, with FY 2022 funding from the Fleet Equipment Replacement Fund. Items (i) identified in this section are to be acquired through Sourcewell purchasing cooperative; item (ii) is to be acquired through the Omnia Partners purchasing cooperative; and item (iii & iv) are to be acquired through the BuyBoard purchasing cooperative.

PROCUREMENT DETAIL:

This procurement is through the BuyBoard purchasing cooperative ("BuyBoard"), Omnia Partners, HGACBuy Cooperative, Sourcewell, and GoodBuy purchasing cooperative ("GoodBuy"). Contracts awarded through the above-mentioned cooperatives have been competitively procured in compliance with Texas local and State procurement requirements.

Procurement staff have modified their business practices and taken a pro-active approach to our vehicle procurement process and used all resources available to ensure vehicles and equipment can be sourced and delivered in a timely manner using economically favorable methods. The FY 2022 budget includes 373 new and replacement vehicles and equipment. The approval of this item represents a total of 72% or 269 units procured to-date for FY 2022.

ALTERNATIVES:

The alternative would be to continue using current units that are beyond their expected service lives. This would increase the cost of repairs and loss of productive man-hours due to more frequent maintenance issues.

FISCAL IMPACT:

The FY 2022 fiscal impact of these purchases total \$1,192,864.35 funded by various department funds. The remaining balance of \$3,356,684.13 for the lease purchase items will be funded through the annual budget process. The interest rate for the lease purchased items is between 3.25% to 3.50% for a total cost of \$316,032.88, and a term of 60 months.

FUNDING DETAIL:

Various

RECOMMENDATION:

Staff recommends approval of this item as presented.

LIST OF SUPPORTING DOCUMENTS:

Exhibit 1 Spreadsheet
Exhibit 2 Spreadsheet
Resolution