



## **AGENDA MEMORANDUM**

Action Item for the City Council Meeting March 22, 2022

**DATE:** March 22, 2022

**TO:** Peter Zanoni, City Manager

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### **Purchase of Ready-Mix Concrete for Public Works**

#### **CAPTION:**

Motion authorizing execution of a one-year supply agreement, with a one-year option, with Quality Readymix, Ltd. LLP, of Corpus Christi for ready-mix concrete in an amount not to exceed \$766,625 and a potential amount not to exceed \$1,032,700 if the option is exercised, with FY 2022 funding of \$447,197.92 available from the Storm Water Fund.

#### **SUMMARY:**

This motion authorizes a one-year supply agreement with a one-year extension option, with Quality Readymix, Ltd., LLP, headquartered in Corpus Christi, Texas for the purchase of ready-mix concrete in an amount not to exceed \$766,625. This supply agreement will provide a concrete mixture with the necessary consistency for use by the Public Works Department's slipform concrete machine. This machine is used in the maintenance and repair of concrete curb and gutters on streets programmed in the In-House Infrastructure Management Program.

#### **BACKGROUND AND FINDINGS:**

The Public Works Concrete Maintenance Division has identified a need for obtaining ready-mix concrete for use in their new concrete slipform machine. A concrete mixture, having the

right consistency and form, is needed for the use by the new slipform concrete machine, which automates the production of fully formed curb and gutter facilities. Without this agreement for ready-mix concrete, the slipform concrete curb machine will not function properly. Procuring concrete with the right consistency is integral to the machine's ability to produce consistent flatwork with a high-quality workmanship. The ready-mix slurry sold by Quality Readymix, Ltd., LLP has been tested in the field and proven itself as a material that works with the in-house slipform concrete machine.

It is estimated that with the Quality Readymix, Ltd., LLP supply agreement executed, the Concrete Maintenance crew will boost their flatwork production to an estimated anticipated 2,470 square feet per week.

#### **PROCUREMENT DETAIL:**

Procurement-Finance conducted a competitive Request for Bids process to obtain bids. The City received one responsive, responsible bid and staff is recommending the award to Quality Readymix, Ltd., LLP. The department has been purchasing this product on the open market on an as needed basis, as price has remained steady since 2016. The open market price for this item is currently \$119.00 per cubic yard, which is the amount the City will pay under this one-year contract.

#### **ALTERNATIVES:**

The alternative would be to purchase concrete as needed, outside of a contract. This would result in extended material lead times, potentially delaying work crews from completing projects on schedule and ultimately delaying the delivery of the in-house Infrastructure Management Program streets requiring flatwork.

#### **FISCAL IMPACT:**

The fiscal impact in FY 2022 is in the amount of \$447,197 for this supply agreement, with the remaining contract balance of \$585,502, if option period is exercised, and contingent upon future fiscal year budgeted appropriations authorized by future City Councils through the annual budget process.

#### **FUNDING DETAIL:**

Fund:	4300 – Storm Water Fund
Organization/Activity:	32003 – Concrete Maintenance
Mission Element:	051 – Maintain pavement & associated improvements
Project # (CIP Only):	N/A
Account:	520130 - Maint & repairs
Amount:	\$447,197.92

**RECOMMENDATION:**

Staff recommends approval of the motion authorizing this supply agreement with Quality Readymix, Ltd., LLP, headquartered in Corpus Christi, Texas as presented.

**LIST OF SUPPORTING DOCUMENTS:**

Bid Tabulation  
Supply Agreement  
Presentation