

RFP NO. 4258 Stop Loss Insurance Services

Sr. Buyer Marco Lozano

Proposal Evaluation	Risk Advisors, LLC., dba SA Benefit Services	Blue Cross Blue Shield of Texas	Stealth Partner Group, LLC / Unum
MINIMUM QUALIFICATIONS (PASS/FAIL)			
Required three years in business	PASS	PASS	PASS
AM Best or Equivalent Agency Rating of A- or higher	PASS	PASS	PASS
No outstanding lawsuits during last 5 years or current litigation with the City during last 5 years	PASS	PASS	PASS
No outstanding regulatory issues last 5 years	PASS	PASS	PASS
References Provided for firm	PASS	PASS	PASS
TECHNICAL PROPOSAL (50 Points)	47.00	47.75	41.00
Financial Stability (Standard and Poor's, Moody's or equivalent)	14.8	14.5	13.8
Claims Processing (Turnaround time excluding medical review of claims; General service procedures; Dedicated service team)	22.5	24.0	17.8
Past Performance (Active and terminated reference; Past relationship with client; Recognitions / Reputation of Proposer)	9.8	9.3	9.5
CONTRACT PRICE (50 Points)	49.808	43.163	47.750
Total	96.8	90.9	88.8