#### **CORPUS CHRISTI B CORPORATION**



Corpus Christi B Corporation Meeting September 19, 2022



# B Corporation Financial Position For The Ten Months Ended July 31, 2022

| Beginning FY 22 Fund Balance | \$7,681,709  |
|------------------------------|--------------|
| Revenues Year-to-Date        | \$7,012,026  |
| Expenditures Year-to-Date    | \$3,092,372  |
| Ending Fund Balance July 31  | \$11,601,363 |

|                                 | Affordable<br>Housing | Economic Development | Streets     |
|---------------------------------|-----------------------|----------------------|-------------|
| Beginning FY22 Fund<br>Balance  | \$1,741,989           | \$5,512,865          | \$426,855   |
| Revenues/Transfers In           | \$504,862             | \$3,513,749          | \$2,993,415 |
| Expenses/Transfers Out          | \$520,903             | \$1,345,127          | \$1,226,342 |
| Commitments                     | *\$2,191,871          | *\$7,339,101         | \$0         |
| Ending Uncommitted Fund Balance | (\$465,923)           | \$342,386            | \$2,193,928 |

<sup>\*</sup>Includes commitments to be paid in future fiscal years



#### **Expenditures as of July 31, 2022**

| Description                        | Affordable Housing | Economic Development | Streets     |
|------------------------------------|--------------------|----------------------|-------------|
| Small Business Projects            |                    | \$426,699            |             |
| Job Creation Facility Improvements |                    | \$250,000            |             |
| Salvation Army                     | \$500,000          |                      |             |
| REDC Contract                      |                    | \$125,000            |             |
| Interest and Bank Charges          | \$23               | \$168                | \$144       |
| Transfers to General Fund          | \$20,880           | \$43,260             | \$26,198    |
| Transfers to Parks CIP Fund        |                    | \$500,000            |             |
| Transfers to Streets CIP Fund      |                    |                      | \$1,200,000 |
| Total Expenditures                 | \$520,903          | \$1,345,127          | \$1,226,342 |



## Affordable Housing Commitments as of July 31, 2022

| Fiscal<br>Year | Estimated Annual<br>Revenue** | Current and<br>Future<br>Incentives | Admin and<br>Other Expenses | Transfer (To)/From | Total Estimated<br>Balance Available for<br>Commitments |
|----------------|-------------------------------|-------------------------------------|-----------------------------|--------------------|---|
| 2022           | 503,169                       | 1,691,871                           | 25,359                      |                    | 527,928   |
| 2023           | 506,620                       | 500,000                             | 27,484                      |                    | 507,064   |
| 2024           | 506,620                       |                                     | 27,484                      |                    | 986,200   |
| 2025           | 506,620                       |                                     | 27,484                      |                    | 1,465,336   |

| Agreement                        | Total     | FY22      | FY23    | FY24 | FY25 | FY26 |
|----------------------------------|-----------|-----------|---------|------|------|------|
| Infill Housing Incentive Program | 1,000,000 | 500,000   | 500,000 |      |      | _    |
| The ALMA at Greenwood            | 1,191,871 | 1,191,871 |         |      |      |      |

<sup>4</sup> 



## **Economic Development Commitments as of July 31, 2022**

| Fiscal<br>Year | Estimated Annual<br>Revenue** | Current and<br>Future<br>Incentive | Admin and<br>Other Expenses | Transfer<br>(To)/From | Total Estimated<br>Balance Available for<br>Commitments |
|----------------|-------------------------------|------------------------------------|-----------------------------|-----------------------|---|
| 2022           | 4,230,588                     | 3,906,853                          | 54,412                      | 2,508,923             | 8,291,111   |
| 2023           | 4,316,560                     | 1,927,000                          | 56,724                      |                       | 10,623,947  |
| 2024           | 4,316,560                     | 1,620,000                          | 56,724                      |                       | 13,263,783  |
| 2025           | 4,316,560                     |                                    | 56,724                      |                       | 17,523,619  |

| Agreement                                | Total     | FY22      | FY23      | FY24      | FY25 | FY26 |
|--|-----------|-----------|-----------|-----------|------|------|
| South Texas Botanical Gardens            | 89,000    | 89,000    |           |           |      |      |
| Next Sports Company, LLC                 | 1,850,000 | 1,200,000 | 650,000   |           |      |      |
| La Vista Pointe                          | 625,000   | 625,000   |           |           |      |      |
| TAMUCC Unmanned Aircraft Systems Center  | 4,000,000 | 1,103,000 | 1,277,000 | 1,620,000 |      |      |
| Small Business Contracts                 | 275,101   | 275,101   |           |           |      |      |
| Gabe Lozano Executive 9-hole Golf Course | 500,000   | 500,000   |           |           |      |      |

<sup>5</sup> 



## Streets Commitments as of July 31, 2022

| Fiscal<br>Year | Estimated Annual<br>Revenue** | Current and Future<br>Projects | Admin and Other<br>Expenses | Transfer (To)/From | Total Estimated<br>Balance Available for<br>Commitments |
|----------------|-------------------------------|--------------------------------|-----------------------------|--------------------|---|
| 2022           | 3,712,051                     | 1,200,000                      | 33,438                      | (2,508,923)        | 396,545   |
| 2023           | 3,799,840                     |                                | 36,540                      | (4,149,845)        | 10,000  |
| 2024           | 3,799,840                     |                                | 36,540                      |                    | 3,773,300   |
| 2025           | 3,799,840                     |                                | 36,540                      |                    | 7,536,600   |

| Agreement | Total | FY22 | FY23 | FY24 | FY25 | FY26 |
|-----------|-------|------|------|------|------|------|
|-----------|-------|------|------|------|------|------|



#### **Sales Tax Revenue Update**

|           | Budget<br>FY2021-2022 | Actuals FY2021-2022 | Variance<br>FY2021-2022 |
|-----------|-----------------------|---------------------|-------------------------|
| October   | \$709,252             | \$ 748,904          | \$39,652                |
| November  | 621,089               | 613,683             | (7,406)                 |
| December  | 591,122               | 671,775             | 80,653                  |
| January   | 788,917               | 831,742             | 42,825                  |
| February  | 590,412               | 594,827             | 4,415                   |
| March     | 582,011               | 612,335             | 30,324                  |
| April     | 730,764               | 795,149             | 64,385                  |
| May       | 622,699               | 674,276             | 51,577                  |
| June      | 620,382               | 672,752             | 52,370                  |
| July      | 721,933               | 763,189             | 41,256                  |
| August    | 660,295               | -                   | -                       |
| September | 640,624               | -                   | _                       |
|           | \$7,879,500           | \$6,978,632         | \$400,051               |