



## AGENDA MEMORANDUM

Corpus Christi Business and Job Development Corporation Meeting 2/15/2016

**DATE:** 02/1/2016

**TO:** President and Honorable Board Members,  
Corpus Christi Business and Job Development Corporation

**THROUGH:** Margie C. Rose, Deputy City Manager

**FROM:** Jim Salamenta, General Manager, American Bank Center  
[jims@cctexas.com](mailto:jims@cctexas.com)  
(361) 826-4700

### Request for Additional Funding - American Bank Center

#### **CAPTION:**

Motion appropriating \$176,500 from the Unreserved Fund Balance of Fund 1130 Arena Facility Fund; authorizing the transfer of these funds to the City of Corpus Christi's Fund 4710 Visitor Facilities Fund to fund the purchase of security equipment at the American Bank Center; and amending the FY16 budget for Fund 1130 Arena Facility Fund by increasing expenditures by \$176,500.

#### **PURPOSE:**

SMG/American Bank Center is requesting funding for new security equipment that is needed to maintain a safe and secure environment for guests, clients, tenants and employees. This request is in response to the increasing number of violent activities in and around stadiums and arenas.

#### **BACKGROUND AND FINDINGS:**

Recently several major concert promoters have increased security demands to include increased patron screening through the use of walk-through metal detectors, hand-held metal detecting wands, or both. In addition, SMG/American Bank Center completed a Security/Threat Assessment of the facility and found several areas where improvements are needed to help reduce our exposure to security threats. SMG needs the following items to comply with increased security requirements:

Item	Description	FY16	Total
<b>10 Metal Detectors</b>	9 regular & 1 ADA Compliant Walk-Through Metal Detectors. These detectors will improve building security.	\$50,000.00	\$50,000.00
<b>Clear Bags</b>	Bulk Purchase of clear bags to eliminate the need for clients to carry in backpacks, purses and diaper bags.	\$1,500.00	\$1,500.00
<b>Fence &amp; Actuated Gate</b>	Fence and actuated gate at the Guard Shack will allow us to secure the back of the Arena.	\$70,000.00	\$70,000.00

<b>Exterior Security Cameras</b>	Cameras to cover “blind spots” and to monitor the exterior of the Arena more effectively.	\$45,000.00	\$45,000.00
<b>Exterior LED Lights</b>	Lighting is needed to help improve the visibility to the back of the Arena.	\$10,000.00	\$10,000.00
<b>TOTAL</b>		\$176,500.00	\$176,500.00

**ALTERNATIVES:**

N/A

**OTHER CONSIDERATIONS:**

If SMG/American Bank Center cannot provide increased security measures, many of these shows may not visit the American Bank Center Arena, which will negatively impact future revenue potential.

**CONFORMITY TO CITY POLICY:**

N/A

**EMERGENCY / NON-EMERGENCY:**

N/A

**DEPARTMENTAL CLEARANCES:**

Finance

Legal

**FINANCIAL IMPACT:**

☒ Operating

☐ Revenue

☐ Capital

☐ Not applicable

<b>Fiscal Year: 2015-2016</b>	<b>Project to Date Expenditures (CIP only)</b>	<b>Current Year</b>	<b>Future Years</b>	<b>TOTALS</b>
Line Item Budget	0	\$607,797.77		\$607,797.77
Encumbered / Expended Amount	0	(\$21,736.77)		(\$21,736.77)
This Item	0	(\$176,500.00)		(\$176,500.00)
BALANCE	0	\$431,297.77		\$431,297.77

Fund(s): 4710 - Visitors Facility Fund, 13610 - Arena Maintenance & Improvements

**Comments:** None.

**RECOMMENDATION:**

SMG/American Bank Center staff recommends that funding be awarded for increased security measures in the amount of \$176,500.00 in FY16.

**LIST OF SUPPORTING DOCUMENTS:**

PowerPoint Presentation – Security Program