



AGENDA MEMORANDUM

First Reading Ordinance for the City Council Meeting of October 11, 2016
Second Reading Ordinance for the City Council Meeting of October 18, 2016

DATE: September 7, 2016
TO: Margie C. Rose, City Manager
FROM: Mike Culbertson
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Type A Grant for Sitel Inc

CAPTION:

Ordinance approving a Business Incentive Agreement between the Corpus Christi Business and Job Development Corporation ("Type A Corporation") and Sitel, Inc ("Sitel") to provide a grant of up to \$500,000, for the creation of jobs and authorizing the City Manager, or designee, to execute a Business Incentive Project Service Agreement with the Type A Corporation regarding implementation and administration of the Sitel Business Incentive Agreement for the creation of jobs; and appropriating \$500,000 from the unreserved fund balance in the No. 1140 Business/Job Development Fund for said business incentive grant from the Type A Corporation to Sitel; and changing the FY 2016-2017 operating budget, adopted by Ordinance No. 030965, by increasing proposed expenditures by \$500,000.

PURPOSE:

Sitel will create jobs in Corpus Christi. They will create 500 full-time employees with an annual payroll of \$10,904,800.

BACKGROUND AND FINDINGS:

Sitel plans to lease the First data building in Corpus Christi and operate their call center operations. They will service clients in Texas and in the United States ramping up to 500 personnel within five years.

ALTERNATIVES:

The company is not eligible for any other incentives.

OTHER CONSIDERATIONS:

Sitel brings a different industry into our economy and great wages. This grant will be used for the creation of jobs.

CONFORMITY TO CITY POLICY:

This project is consistent with the City's stated goals of promoting economic development and incentivizing business to expand and thrive in Corpus Christi.

EMERGENCY / NON-EMERGENCY:

Non-emergency

DEPARTMENTAL CLEARANCES:

Engineering

FINANCIAL IMPACT:

☒ Operating ☐ Revenue ☐ Capital ☐ Not applicable

Fiscal Year: 2016-2017	Project to Date Expenditures (CIP only)	Current Year	Future Years	TOTALS
Line Item Budget		500,000		500,000
Encumbered / Expended Amount				
This item		500,000		500,000
BALANCE		0		0

Fund: Type A 1140

RECOMMENDATION:

Staff recommends approval of the Type A Grant to Sitel Inc in the amount of \$500,000 for the creation of jobs.

LIST OF SUPPORTING DOCUMENTS:

Ordinance - Sitel
Agreement - Sitel
Business Service Agreement - Sitel