

Total Cost of Ownership (TCO) - Transition to Infor Subscription Agreement

September 27, 2016

Current Infor Agreements	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21	Total
Infor Hosting Fees	543,840	560,155	576,960	594,269	612,097	2,887,320
Infor Hansen Maintenance	71,239	75,513	80,044	84,847	89,938	401,581
Infor Lawson Maintenance	139,200	147,552	156,405	165,789	175,737	784,683
3rd Party maintenance (BSI Tax Factory)	11,922	11,922	11,922	11,922	11,922	59,610
<i>Estimated Cost for Upgrades on base product</i>	100,000	0	0	100,000	0	200,000
Total Cost	\$866,201	\$795,143	\$825,331	\$956,827	\$889,693	\$4,333,195

Proposed Infor Subscription Agreement	FY 16/17	FY 17/18	FY 18/19	FY 19/20	FY 20/21	Total
Five Year licensing subscription	755,000	755,000	755,000	755,000	755,000	3,775,000
BSI Tax Factory included with subscription	0	0	0	0	0	0
Cost for Upgrades on base product	0	0	0	0	0	0
Total Cost	\$755,000	\$755,000	\$755,000	\$755,000	\$755,000	\$3,775,000

TOTAL SAVINGS per Fiscal Year	\$111,201	\$40,143	\$70,331	\$201,827	\$134,693	\$558,195
<i>Accumulated Savings</i>	<i>\$111,201</i>	<i>\$151,344</i>	<i>\$221,675</i>	<i>\$423,502</i>	<i>\$558,195</i>	