## **Event Impact Summary**

## Destination: CORPUS CHRISTI CONVENTION & VISITORS BUREAU

<b>Event Parameters</b>		Key Results							
Event Name:	Southern School Nation	onal Finals 2017	Business Sales (Direc	ct): \$100,699					
Organization:	American Spirit Charr	pionships	Business Sales (Total	): \$173,431					
Event Type:	Youth Amateur		Jobs Supported (Dired	ct): 97					
Start Date:	3/25/2017		Jobs Supported (Tota	l): 128					
End Date:	3/25/2017		Local Taxes (Total):	\$12,473					
Overnight Attendees:	711		Net Direct Tax ROI:	\$9,163					
Day Attendees:	0		Estimated Room Demand:						
	Dir	ect Business Sale	es						
	es by Source		Sales by Sector						
\$100,000			Trans.						
\$80,000		Space	Space Rental						
\$60,000		Retail							
		Recreation							
\$40,000		Lodging							
\$20,000			Food/Bev						
\$0		Busines	s Services						
	ndees Organizer Medi	a \$0 \$5,00	00 \$10,000 \$15,000 \$20,	,000 \$25,000 \$30,000					
Industry	Attendees	Organizer	Media/Sponsors	Total					
Lodging	\$27,525	\$0	\$0	\$27,525					
Transportation	\$13,034	\$79	\$11	\$13,124					
Food & Beverage	\$25,077	\$3,080	\$0	\$28,157					
Retail	\$23,451	\$0	\$0	\$23,451					
Recreation	\$7,005	\$0	\$0	\$7,005					
Space Rental	\$0	\$1,262	\$0	\$1,262					
<b>Business Services</b>	\$0	\$168	\$6	\$175					
TOTAL	\$96,093	\$4,589	\$17	\$100,699					

DISCLAIMER: These event impacts have been calculated with information supplied by the event organizer. At this time, the CVB is unable to check/corroborate any of the attendance or room night information used in the event analysis. The event impacts provided are sensible, conservative estimates of the event as best can be estimated from this information. As per requested, the CVB is providing these impacts but as the information provided is unable to be verified, the reader is cautioned from using these event impacts in any official capacity.

I acknowledge the above statements and am aware these economic impacts should not be used in an official capacity:

## Event Impact Details Destination: CORPUS CHRISTI CONVENTION & VISITORS BUREAU

Event Name: Southern School National Finals 2017 2017 Organization: American Spirit Championships

	Economic Im	pact Det	tails						
			direct/Induced			Tota			
Business Sales	\$100,699		\$72,732			\$173,431			
Personal Income	\$29,368		\$18,67	72			\$	648,0	)4(
Jobs Supported									
Persons	97		3	31				1	128
Annual FTEs	1			0					
Taxes and Assessments									
Federal Total	<u>\$8,615</u>		<u>\$5,93</u>	<u>33</u>			5	614,5	547
State Total	<u>\$6,769</u>		<u>\$1,86</u>	<u>54</u>				<u>\$8,6</u>	333
sales	\$4,111		\$1,136			\$5,247			
income	\$0		9	60		\$0			
bed	\$1,651			-				\$1,6	35 <sup>.</sup>
other	\$1,007		\$727			\$1,734			
Local Total	<u>\$9,163</u>		<u>\$3,311</u>			<u>\$12,473</u>			
sales	\$1,315		\$36	64				\$1,6	379
income	\$0		\$0			\$0			
bed	\$2,477		-			\$2,477			
per room charge	\$0			-					\$
tourism district	\$0		-			\$0			
property tax	\$4,866		\$2,584			\$7,450			
restaurant	\$0		\$0			\$C			
other	\$503		\$364			\$86			36
	Event Return on	Investme	ent (ROI)						
Direct									
Direct Tax Receipts		\$9,163							
DMO Hosting Costs		\$0							
Direct ROI		\$9,163	Costs -						
Net Present Value		\$9,163							
Direct ROI (%)		-	Local Taxes						
Total									
Total Local Tax Receipts		\$12,473							
Total ROI		\$12,473	O\$		3 8	8	8	00	8
Net Present Value		\$12,473		\$2,000 \$2,000	\$6,000	\$8,000	\$10,000	\$12,000	\$14,000
Total ROI (%)		-					•••		
	Estimated Room	Demand	Metrics						
Room Nights (total)	300								
Room Pickup (block only)	0								
Peak Rooms	263								
Total Visitor Days	810								

DISCLAIMER: These event impacts have been calculated with information supplied by the event organizer. At this time, the CVB is unable to check/corroborate any of the attendance or room night information used in the event analysis. The event impacts provided are sensible, conservative estimates of the event as best can be estimated from this information. As per requested, the CVB is providing these impacts but as the information provided is unable to be verified, the reader is cautioned from using these event impacts in any official capacity.

I acknowledge the above statements and am aware these economic impacts should not be used in an official capacity:

DMAI's Event Impact Calculator