Cost Allocation Plans and User Fee Study Service Agreement



Council Presentation February 28, 2017



Cost Allocation Plan & User Fee Study Leverages Related Information

Full Cost Allocation Plan required annually to comply with Federal CFR Part 200:

- conforms to all applicable federal/state regulations/guidelines to recover costs charged to federal/state grants;
- City recovers indirect cost charged to enterprise/special revenues funds & federal/state grants.

User Fee Study identifies true cost (direct & indirect) of providing service:

- Sets a cost recovery/subsidy level appropriate to the market, service, department, & goals of the City;
- GFOA best practice: conduct and independently validate every 3-5 years;
- No comprehensive review in almost 30 years;
- Services and delivery have changed, been eliminated, or implemented;
- City needs to establish policy for regular fee and rate reviews.



User Fee Study Benefits

- 1) Specifies "tax subsidy" amount for City service and, allows for informed discussions on where & how much services should be subsidized (tax subsidy);
- 2) Identifies **new** areas where fees can be charged to **reduce "tax burden"**;
- 3) Identifies programs that may have **substantial** costs, yet not provide services to many (under-utilized, but costly programs);
- 4) Fee studies are an essential component of defending regulatory fees in Texas. In Texas regulatory fees can be legally attacked as unconstitutional taxes unless those fees are justified in a defensible cost analysis;
- 5) A sophisticated fee study allows recovery of a greater percentage of cost of service than does the typical in-house fee analysis;
- 6) User fee studies essential component of zero-based budgeting (aka service level budgeting).



Extensive MGT Team User Fee Experience

- City of Greensboro, NC
- Harris County, TX
- City and County of San Francisco, CA
- City of Dallas
- City of Oklahoma City, OK
- City of Richmond, VA
- City of Lewisville, TX
- City of Cape Coral, FL
- City of Jacksonville, FL
- City of Raleigh, NC
- Collier County, FL

City of Houston, TX

City of Los Angeles, CA

City of Fort Worth

City of Pasadena, CA

City of Rockville, MD

City of Lubbock, TX

Allegan County, MI

City of Pensacola, FL

City of San Antonio

City of Tamarac, FL

City of Greensboro, NC



Fee Study Goals: General Fund Services

- Comprehensive cost analysis in the following General Fund departments:
 - Fire
 - Emergency Medical Services (EMS)
 - Libraries
 - Police
 - Animal Care
 - Code Enforcement
 - Parks and Recreation
- Provides a model that can updated internally in future years.
- Knowing direct & indirect costs by service provides essential information for zero-based budgeting (aka service-level).



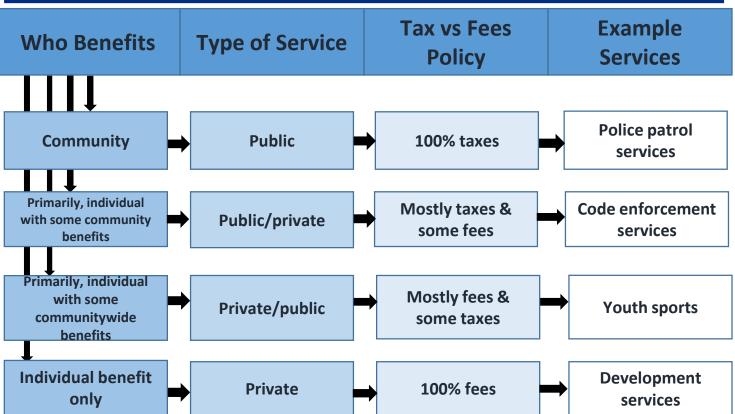
Developing Costing Assumptions

Full Cost comprehensive approach involves detailed analysis of cost components.

Cost Component	Contents
Direct	Departmental budget: salaries and benefits, services and supplies
Indirect	Divisional, Departmental, and City-wide overhead
Cross-Departmental	Review by other departments
Plans, policy and systems maintenance	Projected technology costs, comprehensive plan update, zoning and building code enforcement, etc.



Making Pricing Decisions





Timeline: Complete for Budget Inclusion

- MGT is prepared to work with an aggressive time line – completion in June assuming start date of early March
- Project will require singular attention and dedication

