

## American Bank Center Management Services Schedule of Pricing

### NTE Contract Value Base Years

Type	Amount	Comment
BASE FEE	\$557,717.15	5 Yrs 8 Mos
QUALITATIVE FEE	\$300,000.00	MAX AT 50K/YR
QUANTITATIVE FEE	\$600,000.00	MAX AT 100K/YR
<b>SUBTOTAL</b>	<b>\$1,457,717.15</b>	<b>NTE VALUE FOR FEES</b>
MARKETING FUNDS	\$3,600,000.00	MAX AT 600K/YR
CONVENTION CENTER MAINTENANCE	\$1,500,000.00	MAX AT 250K/YR
ARENA MAINTENANCE	\$1,200,000.00	MAX AT 200K/YR
OVERRUN STIPEND	\$9,000,000.00	MAX AT 1.5M/YR FOR APPROX 7M ANNUAL BUDGET
<b>SUBTOTAL</b>	<b>\$15,300,000.00</b>	
CAPITAL CONTRIBUTIONS TYPE A/HOT	TBD	FUNDING AVAILABLE AS APPROVED FOR CAPITAL IMPROVEMENTS TO BLDGS
<b>SUBTOTAL</b>	<b>\$16,757,717.15</b>	
CONTRACTOR CONTRIBUTIONS	(\$200,000)	ONE TIME FUNDS AVAILABLE BY SMG TO OFFSET COSTS AT CITY'S DISCRETION
<b>TOTAL NOT TO EXCEED VALUE</b>	<b>\$16,557,171.15</b>	

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### NTE Contract Value Optional Years

Type	Amount	Comment
BASE FEE	\$320,998.24	3 Yrs
QUALITATIVE FEE	\$150,000.00	MAX AT 50K/YR
QUANTITATIVE FEE	\$300,000.00	MAX AT 100K/YR
<b>SUBTOTAL</b>	<b>\$770,998.24</b>	<b>NTE VALUE FOR FEES</b>
MARKETING FUNDS	\$1,800,000.00	MAX AT 600K/YR
CONVENTION CENTER MAINTENANCE	\$750,000.00	MAX AT 250K/YR
ARENA MAINTENANCE	\$600,000.00	MAX AT 200K/YR
OVERRUN STIPEND	\$4,500,000.00	MAX AT 1.5M/YR FOR APPROX 7M ANNUAL BUDGET
<b>SUBTOTAL</b>	<b>\$7,650,000.00</b>	
CAPITAL CONTRIBUTIONS TYPE A/HOT	TBD	FUNDING AVAILABLE AS APPROVED FOR CAPITAL IMPROVEMENTS TO BLDGS
<b>SUBTOTAL</b>	<b>\$8,420,998.24</b>	
CONTRACTOR CONTRIBUTIONS	\$0	
<b>TOTAL NOT TO EXCEED VALUE BASE + OPTIONS</b>	<b>\$24,978,169.39</b>	