

# TYPE A FUNDS

1

## BUDGET PRESENTATION 2018-2019



# SEAWALL FUNDS

2

## Operating

FUND 1120	Original Budget FY2018	Amended Budget FY2018	Estimated FY 2018	Proposed FY 2019	Proposed Updated FY 2019
Beginning Balance			37,306,711	39,438,961	39,438,961
<b>REVENUE</b>					
Sales Tax	6,741,750	6,741,750	7,125,000	7,000,000	7,000,000
Investment Income	400,000	400,000	499,780	450,000	450,000
Transfer from CIP	1,462,932	1,462,932	1,462,932	0	0
<i>Total Revenue</i>	8,604,682	8,604,682	9,087,712	7,450,000	7,450,000
<b>EXPENDITURES</b>					
Professional Svcs.	15,000	15,000	15,000	15,000	15,000
Transfer to General Fund (Admin Fees)	27,543	27,543	27,543	110,172	85,820
Transfer to Debt	2,862,919	2,862,919	2,862,919	2,850,244	2,850,244
Capital Improvement	4,050,000	4,050,000	4,050,000	4,200,000	0
<i>Total Expenditures</i>	6,955,462	6,955,462	6,955,462	7,175,416	2,951,064
<b>ENDING BALANCE</b>			39,438,961	39,713,545	43,937,897

## Debt Service

FUND 1121	Original Budget FY 2018	Amended Budget FY2018	Estimated FY 2018	Proposed FY 2019
Beginning Balance			1,355,778	1,369,327
<b>REVENUE</b>				
Investment Income	0	0	13,551	12,000
Transfer to Debt	2,862,919	2,862,919	2,862,917	2,850,244
<i>Total Revenue</i>	2,862,919	2,862,919	2,876,468	2,862,244
<b>EXPENDITURES</b>				
Debt	2,862,919	2,862,919	2,862,919	2,850,244
<i>Total Expenditures</i>	2,862,919	2,862,919	2,862,919	2,850,244
<b>ENDING BALANCE</b>			1,369,327	1,381,327



# SEAWALL ADMINISTRATIVE FEES

3

Listed are some of the services provided in relation to the Administrative Fee:

1. Prepare monthly financial statements and other related reports
2. Prepare Type A agenda items
3. Prepare Type A monthly agenda packets
4. Preparation of monthly minutes
5. Process transactions monthly
6. Reviews Agenda items/ Gives legal advice
7. Administration of Housing Programs
8. Public Information/Communication
9. Legal Services

Department	Hours	Annual Cost
Mayor	1.18% of annual hours	\$2,788
City Council	1.18% of annual hours	\$1,937
City Secretary	61	\$5,011
City Managers Office	70	\$4,897
Public Information	9	\$1,186
City Attorney	126	\$12,023
City Auditor	1.18% of annual hours	\$6,029
Finance	115	\$10,200
Cash Management	5.48% of annual hours	\$27,142
Management & Budget	31	\$2,788
Parks & Rec. Director	60	\$8,630
Intergov. Relations	1.18% of annual hours	\$3,189
Total		\$85,820





# ARENA ADMINISTRATIVE FEES

5

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1. Prepare monthly financial statements and other related reports
2. Prepare Type A agenda items
3. Prepare Type A monthly agenda packets
4. Preparation of monthly minutes
5. Process transactions monthly
6. Reviews Agenda items/ Gives legal advice
7. Administration of Housing Programs
8. Public Information/Communication
9. Legal Services

Department	Hours	Annual Cost
Mayor	1.22% of annual hours	\$2,877
City Council	1.22% of annual hours	\$1,998
City Secretary	61	\$5,011
City Managers Office	330	\$24,109
Public Information	9	\$1,186
City Attorney	54	\$5,133
City Auditor	1.22% of annual hours	\$6,220
Finance	111	\$11,758
Cash Management	3.27% of annual hours	\$16,210
Management & Budget	31	\$2,788
Non-Departmental	0	\$21
Intergov. Relations	1.22% of annual hours	\$3,290
<b>Total</b>		<b>\$80,601</b>

# ARENA FY2019 CAPITAL PROJECT PROPOSAL

# **ARENA FY19 CAPITAL PROJECT PROPOSAL**

**Project Number: A-2019-2**

**Project Name: Renovation of Stand 103 & Second Concourse Enhancements**

**Project Cost (Estimated): \$810,000**

**Background & Findings:** This project will include professional and contractor services to plan and renovate concession stand 103 and the second-floor concourse in the Arena. The purpose for both of these projects is to take underutilized space on the second floor of the Arena and convert them to revenue generating opportunities while enhancing the overall customer experience.

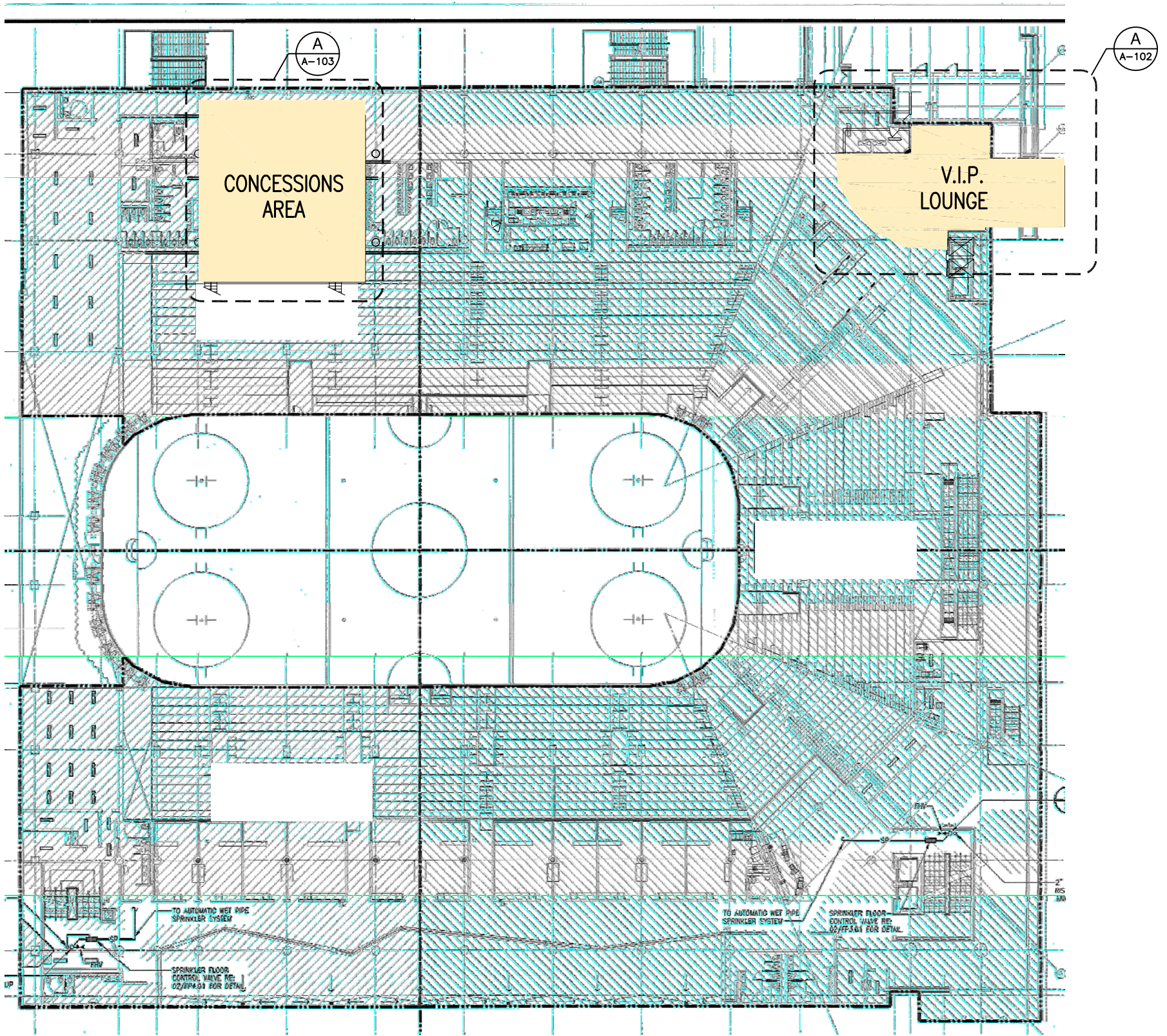
**Stand 103 Scope:** Due to its location, Stand 103 is only used on occasion (attendance greater than 4,000). The plan would be to convert the full Concession stand area to a large Private suite as well as expanding the overall footprint to allow for its existing function of selling Food and Beverage items to the public.

The suite would create a unique event experience by having its own full-service bar and private seating area to watch the event. The total scope of this project includes a full-service bar, additional cooler and storage space, hi top tables/chairs, televisions, and flooring.

**Second Floor Concourse Space Scope:** Currently, the northwest corner is considered 'dead space' and an ideal location to create a VIP lounge area for pre-event functions as well as enhancing the general public's event experience. The glass enclosed space would include a full-service bar and lounge area as well as additional indoor and outdoor seating options (view of the Bay). Additional items would be storage space, televisions, flooring and ceiling 'clouds.'

The renovation would significantly enhance the venue's amenities and customer experience while increasing revenue opportunities for sponsorships, food and beverage, and ticket sales.

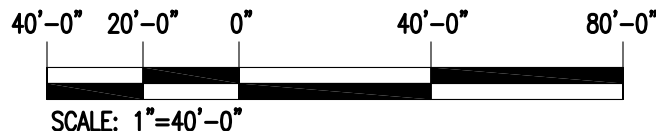




A  
A-101

# ARENA FLOOR PLAN

SCALE: 1"=40'-0"



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BY: Craig E. Forsythe  
LICENSE NO.: 19929 DATE: 6/7/18



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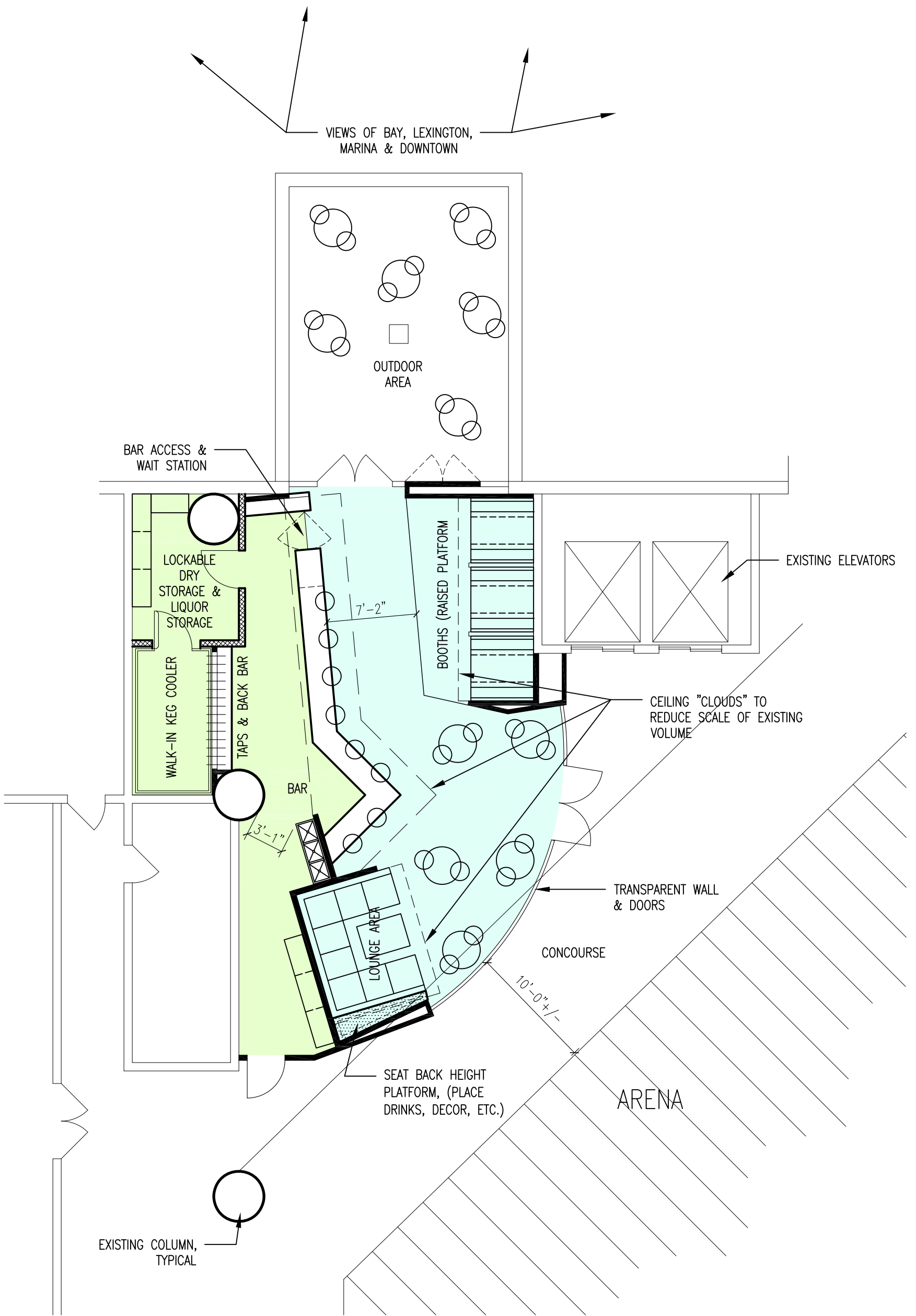


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EXHIBITION HALL & CONVENTION CENTER  
V.I.P. LOUNGE & CONCESSIONS AREA  
CORPUS CHRISTI, TEXAS

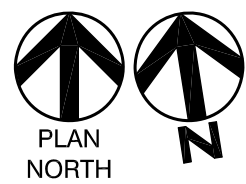
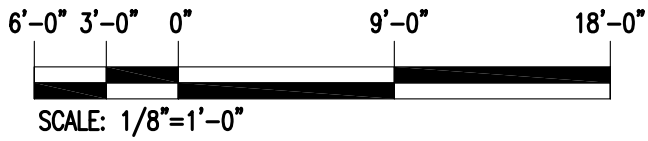


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**A** V.I.P. LOUNGE FLOORPLAN  
 A-102 SCALE: 1/8"=1'-0"



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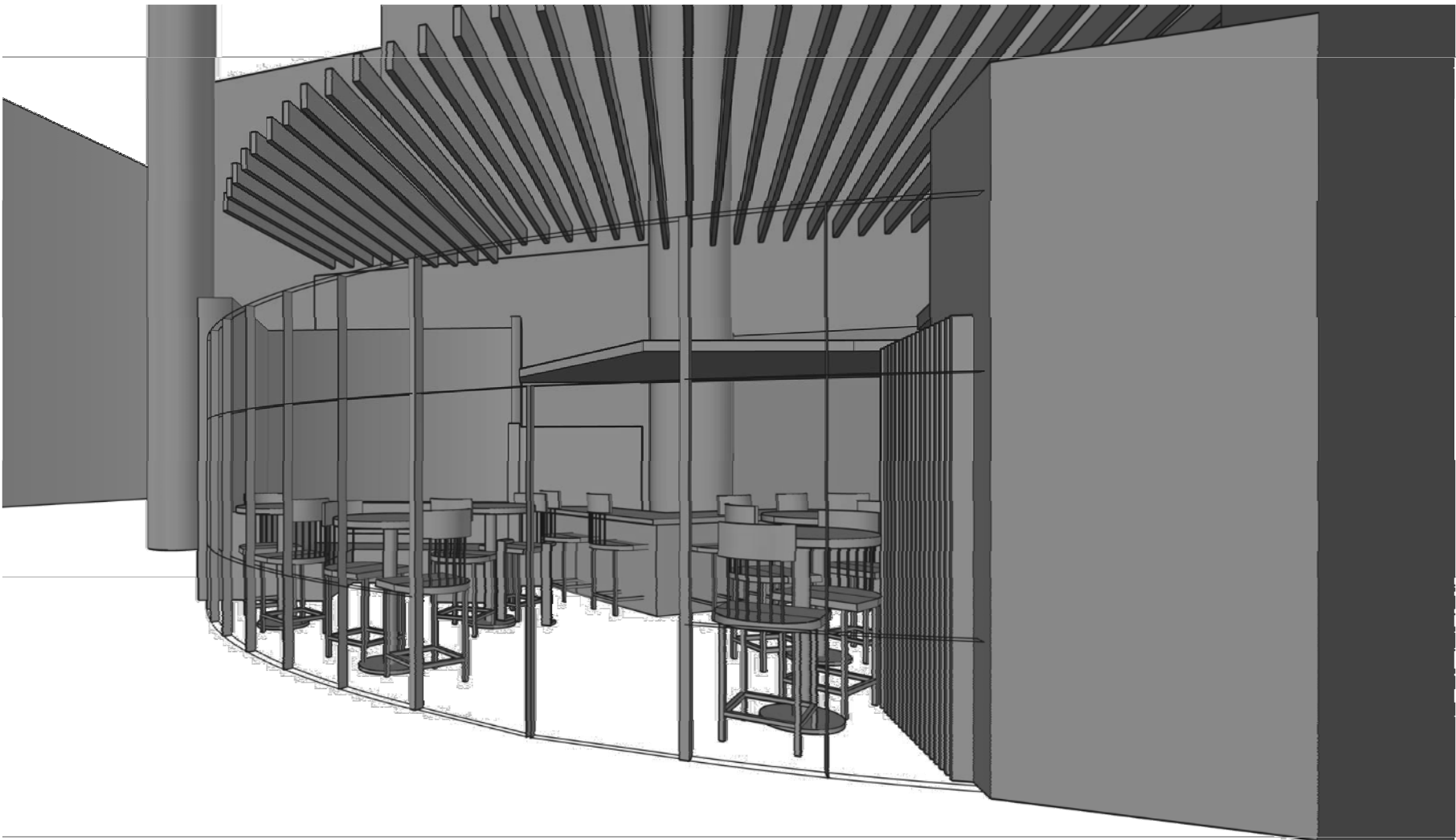
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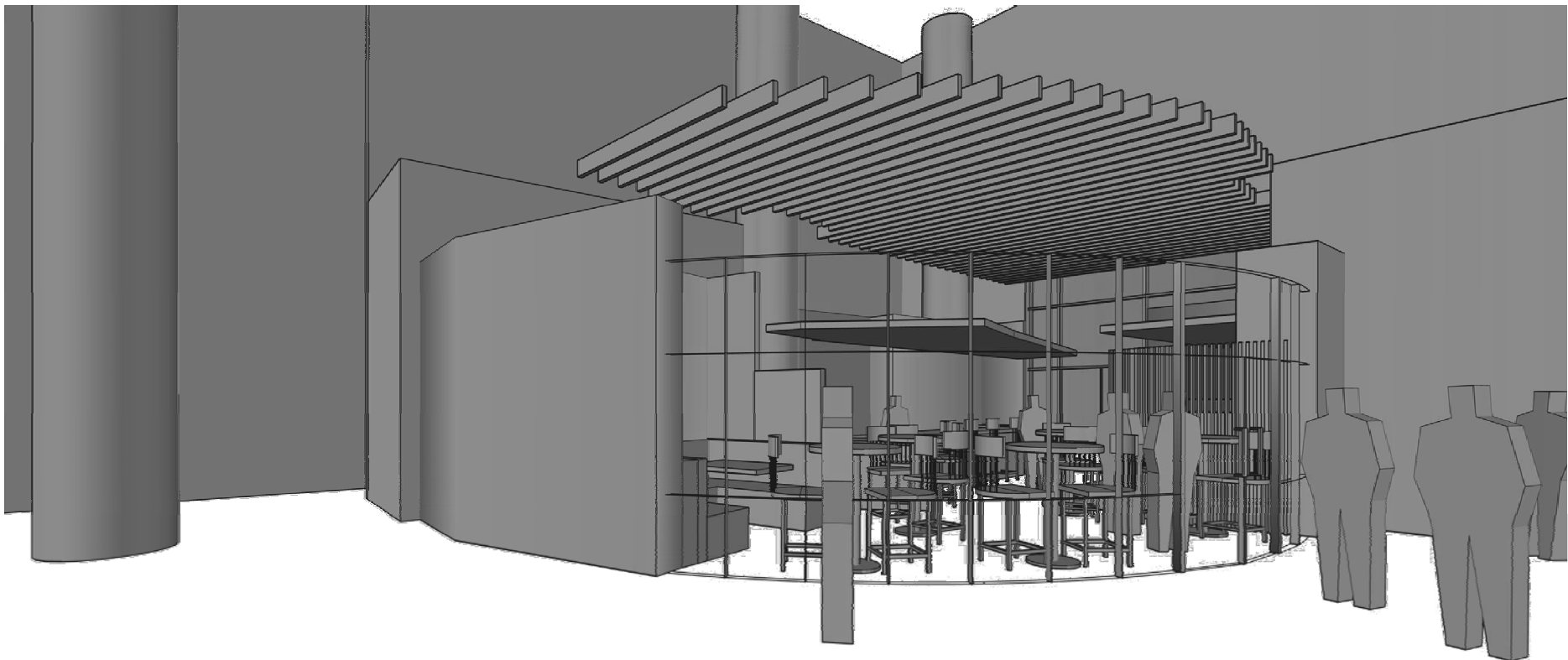


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VIEWS OF PROPOSED V.I.P. LOUNGE

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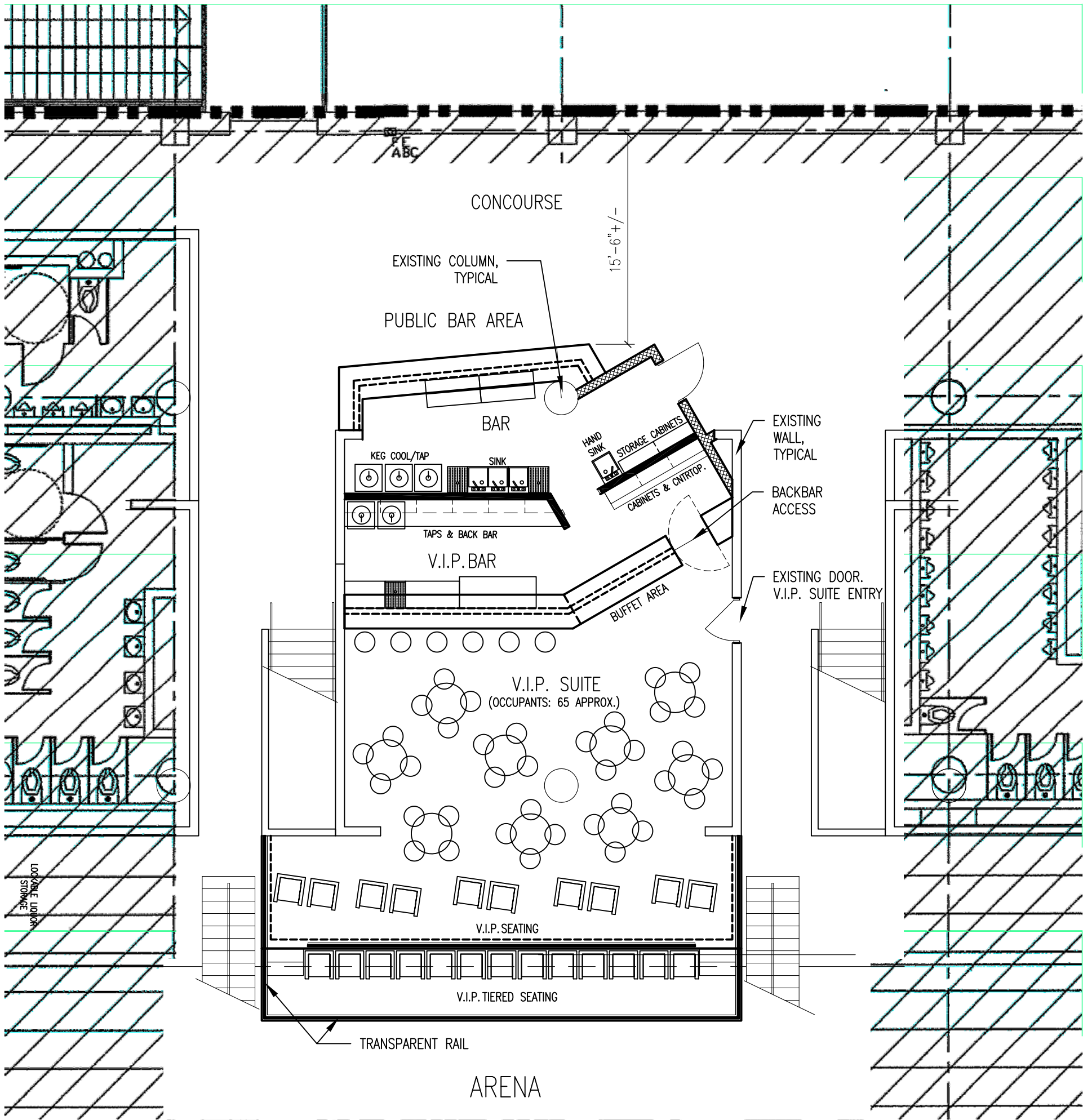


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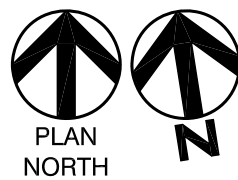
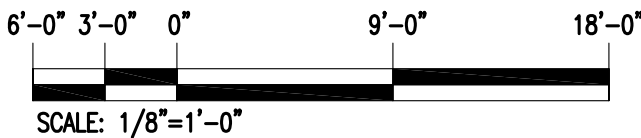
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A-103

## CONCESSIONS AREA FLOORPLAN

SCALE: 1/8"=1'-0"



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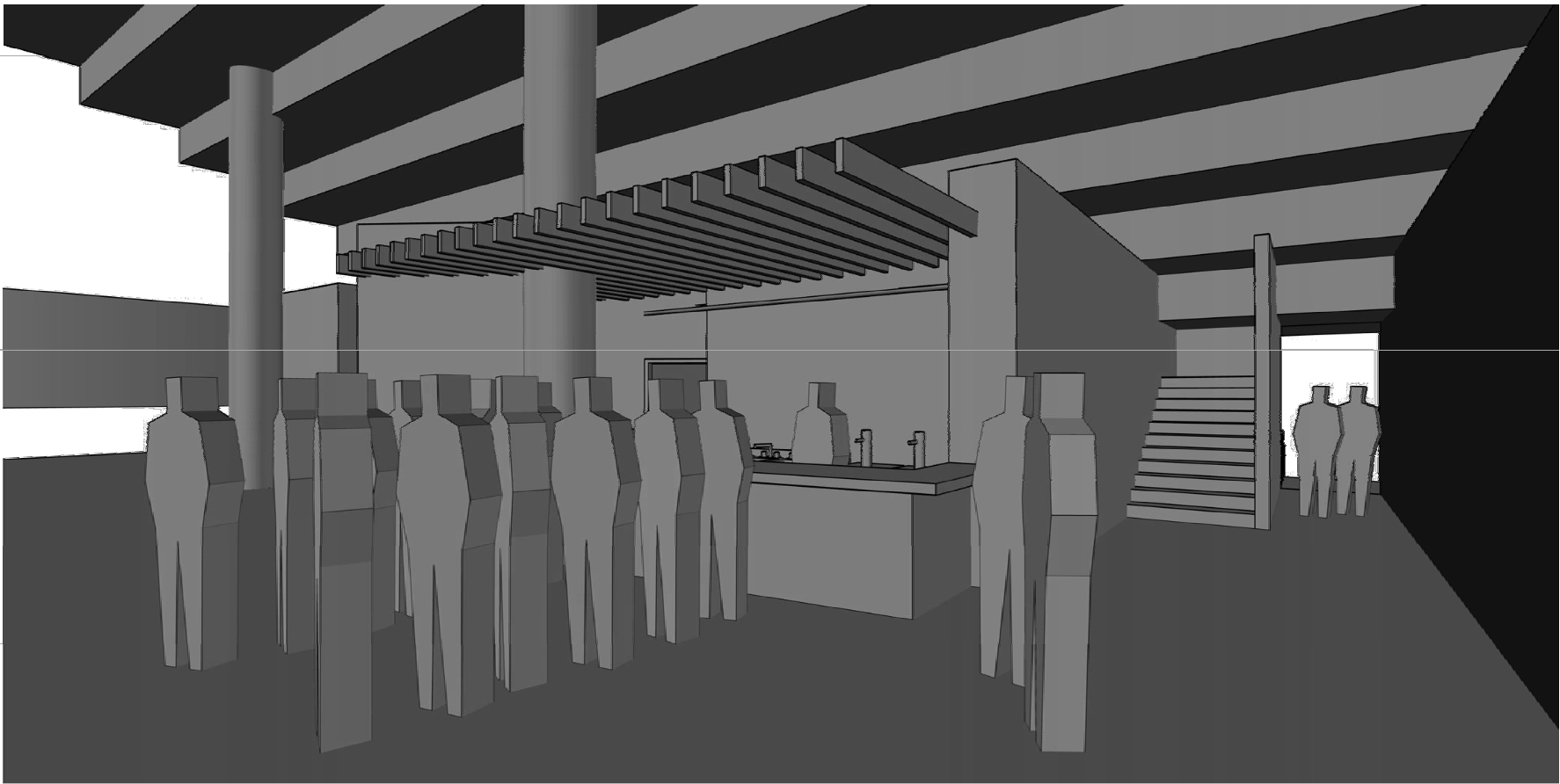
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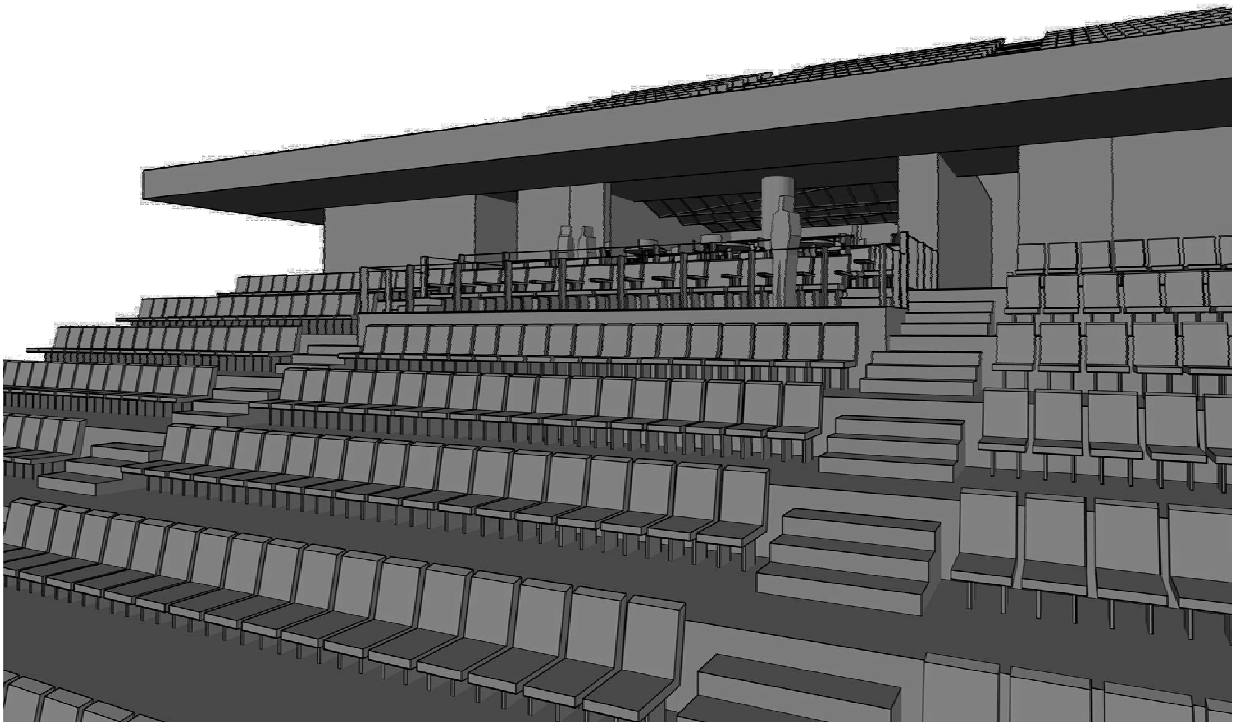
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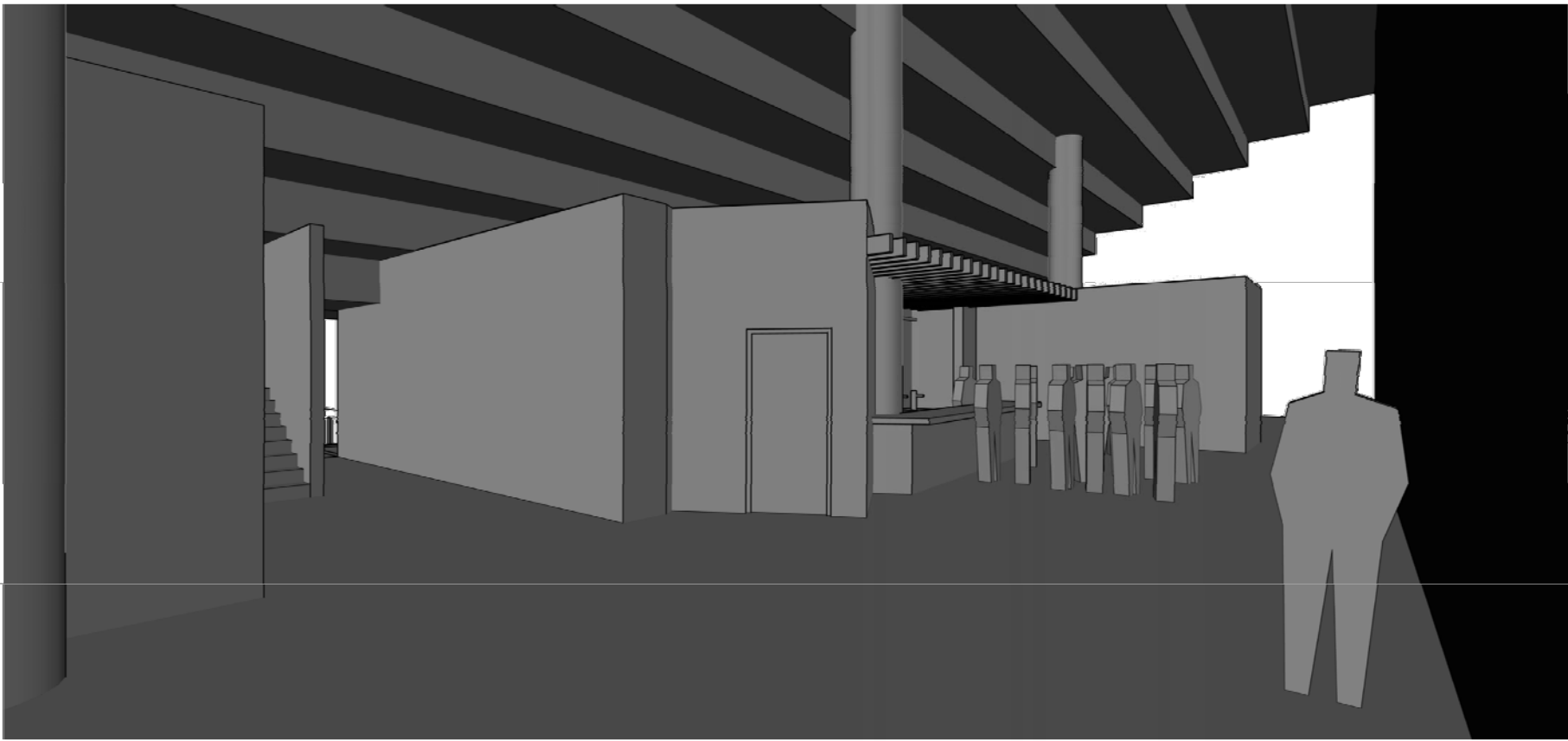




VIEW OF CONCESSION AREA FROM CONCOURSE



VIEW OF PROPOSED V.I.P. SUITE FROM ARENA



VIEW OF CONCESSION AREA FROM CONCOURSE

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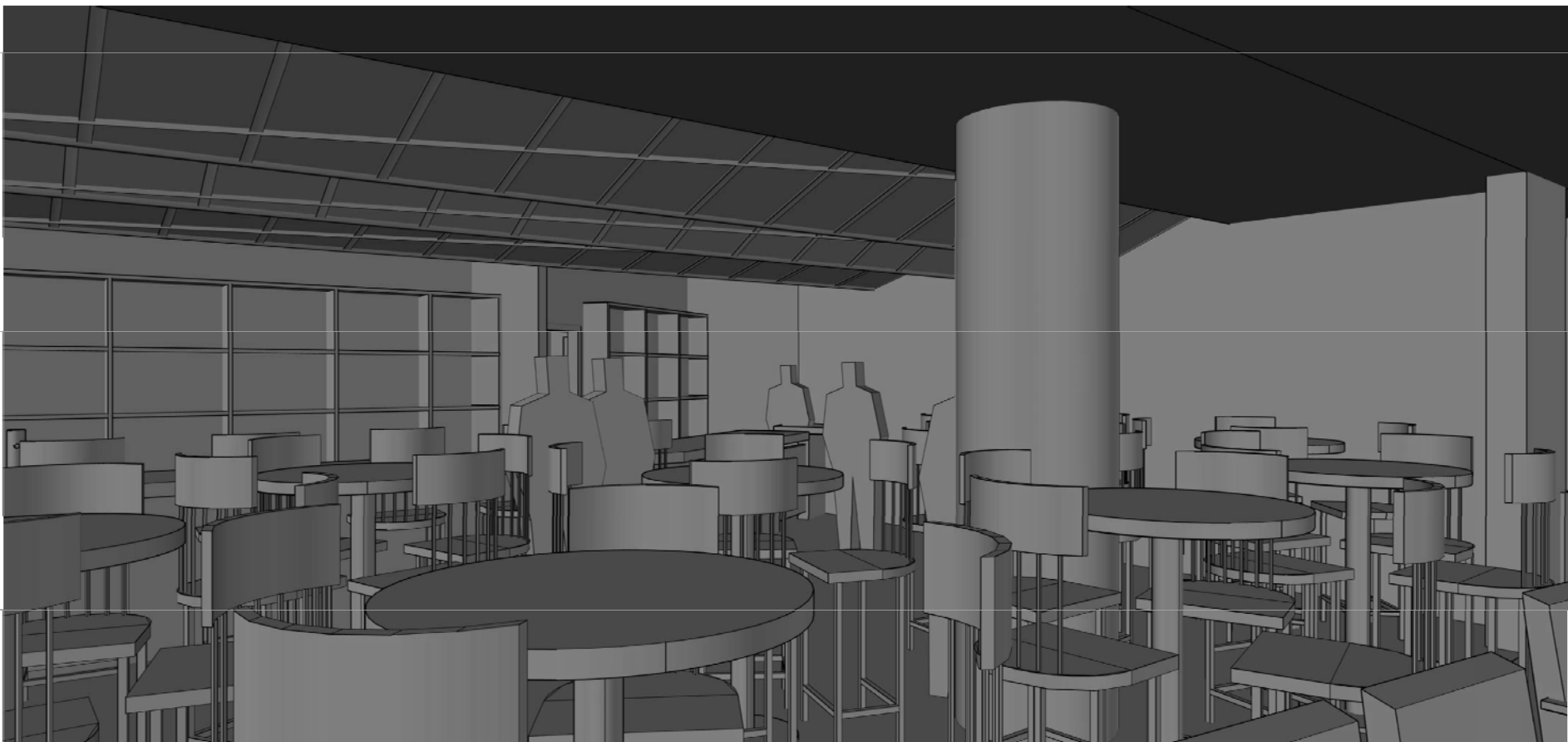


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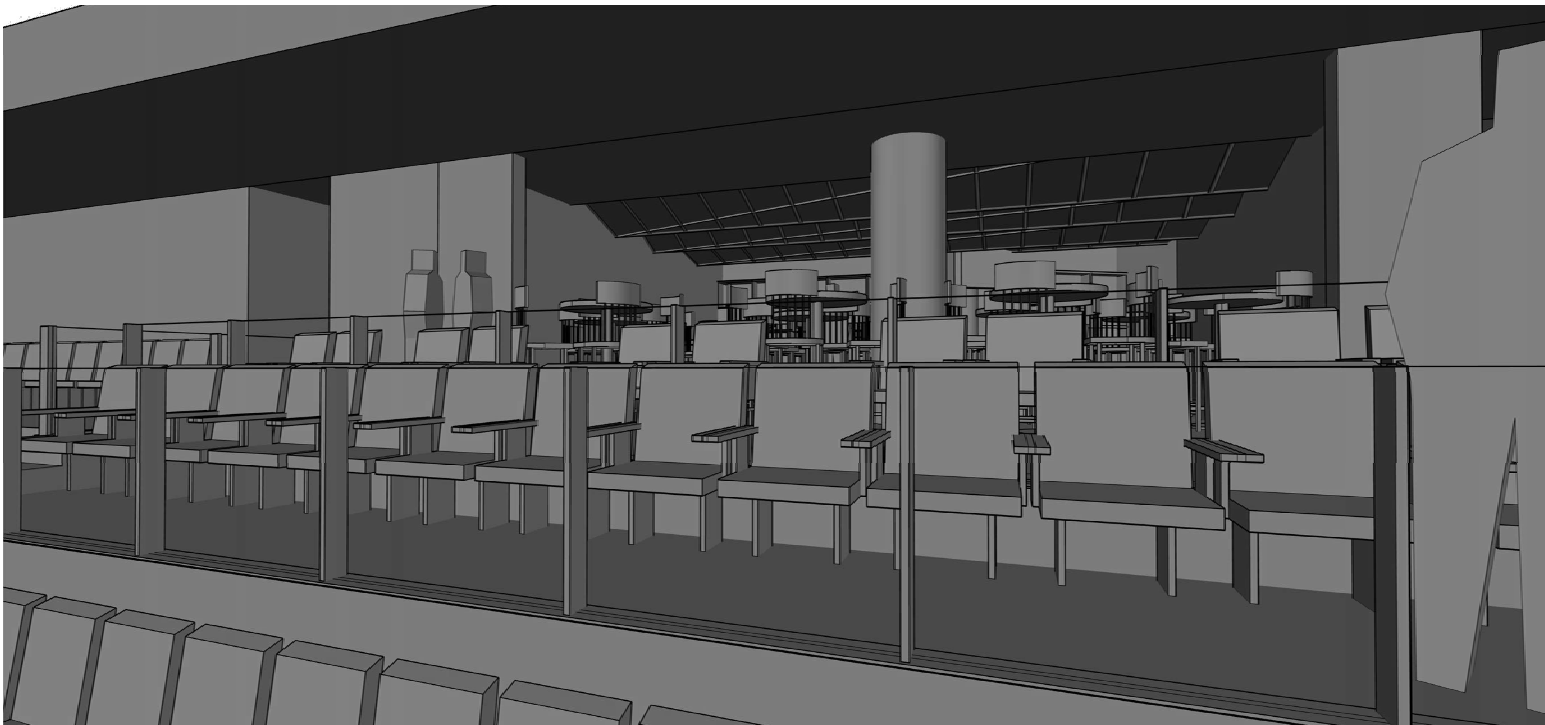


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VIEW OF PROPOSED V.I.P. SUITE



VIEW OF PROPOSED V.I.P. SUITE FROM ARENA



VIEW OF PROPOSED V.I.P. SUITE

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# **ARENA FY19 CAPITAL PROJECT PROPOSAL**

**Project Number: A-2019-9**

**Project Name: Arena Loading Dock Expansion**

**Project Cost (Estimated): \$2,475,000**

**Background & Findings:** This expansion would allow for larger production events to operate more effectively. For Buc Days, the rodeo equipment is currently being stored in the Exhibit Hall during the rodeo and contestants are warming up their horses several blocks away from the Arena. In addition, it would allow the Buc Days to bring the night parade into the Arena for a ticketed show and concert as the potential for future growth opportunities.

**Scope:** The existing Concrete Masonry Unit (CMU) screen, ramp, and stairs will be demolished. Utilities, lift station, and valve vaults will be provided new access as necessary to accommodate build-back of a new CMU screen immediately adjacent to the parking lot edge on the west side of the structure. Back-fill will be added to raise the current grade to dock height and wider access will be provided as well as new dock levelers for a total of three. Provisions for an additional bay door, landscaping, irrigation, and lighting are also included in this project.







**City of Corpus Cristi**  
**American Bank Center Loading Dock Expansion**  
**Preliminary Budget**

Description	Total
General Conditions	120,000
Demolition	148,664
Concrete	317,300
Masonry	168,984
Structural / Misc. Steel	48,300
Caulking / Joint Sealants	16,881
Overhead Door	19,600
Paint / VWC	4,188
Loading Dock Equipment	28,400
Plumbing	8,000
Electrical	305,550
Sitework / Earthwork	342,031
Landscape / Irrigation/ Allowance	60,000
Fences and Gates	3,675
Site Utilitites	24,280
Permit, Insurance and Fees	35,871
A/E Design	172,137
Contractors Contingency	500,000
<b>Subtotal</b>	<b>2,323,861</b>
<b>Contractors Fee</b>	<b>139,432</b>
<b>Total</b>	<b>2,463,293</b>

















# QUESTIONS

7



# BUSINESS & JOB DEVELOPMENT FUNDS

8

Operating					
FUND 1140	Original Budget FY 2018	Amended Budget FY 2018	Estimated FY 2018	Proposed FY 2019	Proposed Updated FY 2019
Beginning Balance			11,687,215	14,954,675	14,954,675
REVENUE					
Sales Tax	3,399,377	3,399,377	3,635,731	0	0
Investment Income	75,000	75,000	111,289	100,000	100,000
Transfer from Debt	1,928,158	1,928,158	1,956,589	0	0
<i>Total Revenue</i>	5,402,535	5,402,535	5,703,609	100,000	100,000
EXPENDITURES					
Programs/Projects	2,064,506	9,944,048	2,408,607	597,233	1,300,733
Transfer to General Fund (Admin Fees)	27,542	27,542	27,542	110,168	65,878
<i>Total Expenditures</i>	2,092,048	9,971,590	2,436,149	707,401	1,366,611
<i>Reserved for Commitments</i>			7,431,837	7,431,837	6,728,337
ENDING BALANCE			14,954,675	14,347,274	13,688,064

Debt Service				
FUND 1141	Original Budget FY 2018	Amended Budget FY 2018	Estimated FY 2018	Proposed FY 2019
Beginning Balance			1,942,725	0
REVENUE				
Trans for Debt	0	0	0	0
Investment Income	0	0	13,864	0
<i>Total Revenue</i>	0	0	13,864	0
EXPENDITURES				
Debt	0	0	0	0
Transfer to Operating	1,928,158	1,928,158	1,956,589	0
<i>Total Expenditures</i>	1,928,158	1,928,158	1,956,589	0
ENDING BALANCE			0	0



# PROGRAMS/PROJECTS

9

FUND 1140	Original Budget FY 2018	Amended Budget FY 2018	Estimated FY 2018	Proposed FY 2019	Proposed Updated FY 2019
Baseball Stadium	76,857	76,857	76,857	83,006	83,006
Economic Development	125,000	125,000	125,000	125,000	125,000
Buyers Assistance	500,000	500,000	500,000	30,000	30,000
Major Business Projects	0	7,088,103	371,434	0	0
Small Business Projects	651,090	1,442,528	651,090	0	703,500
City Reimbursement- Affordable Housing	10,000	10,000	15,000	10,000	10,000
Other	686,559	686,559	654,227	334,227	334,227
<i>Total Programs/Projects</i>	2,049,506	9,929,048	2,393,608	582,233	1,285,733
BJD - Admin	15,000	15,000	15,000	15,000	15,000
<b><i>Grand Total</i></b>	2,064,506	9,944,048	2,408,608	597,233	1,300,733

# BUSINESS & JOB DEVELOPMENT ADMINISTRATIVE FEES

10

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City Council	0.48% of annual hours	\$793
City Secretary	61	\$5,011
City Managers Office	75	\$5,087
Public Information	9	\$1,186
City Attorney	180	\$17,171
City Auditor	0.48% of annual hours	\$2,469
Finance	195	\$19,530
Cash Management	1.87% of annual hours	\$9,270
Management & Budget	31	\$2,788
Non-Departmental	0	\$127
Intergov. Relations	0.48% of annual hours	\$1,306
<b>Total</b>		<b>\$65,878</b>

# QUESTIONS

11

