



Corpus Christi Museum of Science & History



Council Presentation
August 21, 2018



Background



Prior to September 2012: Museum was a City Department

September 1, 2012: City Enters into a Public/Private Management Agreement:

- **City** Owns Land, Building & Collections
- **Management Company** operates all aspects of the Museum including maintaining certification and accreditations

September 30, 2018: Current Management Agreement Expires



RFP Process



June 4, 2018: RFP Issued

July 11, 2018: Proposals Due

RFP Team: Comprised of 4 City staff members from various City Departments (City Manager's Office, Financial Services Purchasing Division, Parks and Recreation, Legal) and 2 external stakeholders from:

- Museum Advisory Board
- Fort Worth Museum of Science and History

August 1, 2018: Interviews Conducted

Scoring Based on:

- Technical Proposal
 - Interview
 - Price
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Friends of the Museum Of Science and History



- A Texas Nonprofit Corporation formed in 1974
 - Supports the Corpus Christi Museum of Science and History
 - Committed to Minimizing Financial Burden on City's General Fund
 - Committed to Improving the Museum Experience with Innovation and Enhancements
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Contract Value



Proposed Service Agreement

Fiscal Years	FY19	FY20	FY21	FY22	FY23	Five Year Total
Management Fee	\$500,00	\$300,000	\$200,000	\$150,000	\$150,000	\$1,300,000
HOT Funds (for advertising)	TBD	TBD	TBD	TBD	TBD	TBD
Museum Generated Revenues (Incentive Fee)	TBD	TBD	TBD	TBD	TBD	TBD
Total From General Fund	\$500,000	\$300,000	\$200,000	\$150,000	\$150,000	\$1,300,000

The City will pay Contractor a decreasing management fee each year. Museum generated revenues will constitute the Contractor's incentive fee. Contractor will also have up to \$50,000 in HOT funds available for advertising.



Net Cost to General Fund



General Fund	Previous Agreement (average of actuals)	Proposed Service Agreement				
		FY19	FY20	FY21	FY22	FY23
Fiscal Years	FY13-FY17	FY19	FY20	FY21	FY22	FY23
Expenses	\$1,537,915	\$900,000	\$700,000	\$600,000	\$550,000	\$550,000
Revenues	\$490,896	0	0	0	0	0
Net Cost to General Fund	\$1,047,018	\$900,000	\$700,000	\$600,000	\$550,000	\$550,000

City will provide \$400,000 of in-kind services such as Facilities Allocation (maintenance & repair of building, parking lots, sidewalks, signage), IT Allocation (telephones, computers & support), Landscaping, Electric Costs up to \$235,000 and Property Insurance.



Questions ?